Local SEO Checklist for Service Businesses

Boost your visibility in "near me" searches and bring more local families, students, and members to your doorstep.





Hello and Welcome!

When we talk about Local SEO, it's not just a 'nice-to-have'—it's a must-have.

Whether you're running a year-round studio, a seasonal program, a kids' summer camp, or a fitness class schedule, showing up online—at the right time and in the right way—can mean the difference between empty slots and fully booked sessions.

This checklist walks you through smart, proven tactics to boost your local visibility, show up in the searches that matter, and turn online lookers into loyal customers.

Let's help your community find you, book you, and trust you—right where YOU are.



LOCAL SEO Checklist!



- Check off each task as you complete it
- Use the notes sections to jot down ideas, action items, or tools you're using
- Revisit regularly to track progress or update info as your business grows

1. Google Business Profile (GBP) Optimization

Claim and verify your Google Business Profile Notes:
Use your exact business name (no keyword stuffing) Notes:
Add accurate address, phone number, business hours Notes:
Select the right primary and secondary categories (e.g., "Children's Activity Center", "Yoga Studio", "Recreation Center") Notes:
Write a keyword-rich business description Notes:
Upload high-quality photos (interiors, classes, events, team) Notes:
Enable and respond to Google Reviews Notes:

2. Local Listings and Directories

Ensure consistent NAP (Name, Address, Phone) across all platforms Notes:
List your business on:
Apple Maps
• Yelp
Bing Places
Facebook Business Page
YellowPages / <u>Local.com</u>
Any Other, Pls Note:

3. On-Page SEO (Website)

Add local keywords in page titles and headers (e.g., "Dance Classes in Westfield") Notes:
Create location-specific landing pages (if you have multiple locations) Notes:
Embed a Google Map on your Contact page Notes:
Use schema markup for Local Business (optional but powerful) Notes:

Create blog posts targeting local interests (e.g., "Best Summer Camps in Medina, OH") Notes:
Write about community events, seasonal programs, or customer stories
Share your blog content across social and newsletters to increase visibility Notes:

★ 5. Reviews & Reputation

Ask happy clients to leave Google Reviews Notes:
Respond to every review (positive or negative) professionally Notes:
Share standout reviews on social media or your website Notes:

• 6. Mobile-Friendly Experience

Ensure your website loads fast on mobile Notes:
Make it easy to book a class or call directly from your site Notes:
Add clickable CTAs like "Book a Trial" or "Join a Camp" Notes:

✓ 7. Track Your Performance

	Set up Google Analytics and Google Search Console Notes:	
	Monitor the following-	
	Top local keywords Notes:	
	Clicks and impressions	
	Notes:	
	Google Business Profile insights (views, calls, direction requests) Notes:	
Bor	nus Tip: A <u>booking site</u> helps your local SEO by making it easy for pe stay on your site longer, and trust your business more.	eople to book,



Thank you!

Thanks for taking the time to work through this Local SEO Checklist.

Every step you take brings your business closer to the families, members, and community who need what you offer.

We're cheering you on as you grow stronger, get found faster, and continue doing what you do best.



Do You Need More Help?

Schedule a Call

Here's to being seen—and fully booked! - Team Omnify









