

MAPPING YOUR MESSAGE

Finding a Simple Thread in Your Complex Mission

Use with the [Mapping Your Message Slide Deck](#)

UNSEEN STORY ARC

PROBLEM



SOLUTION



CALL TO ACTION



Spark of
Hope

History of
Success

Goals for
the Future

PROBLEM: What overarching problem are you trying to solve?



Type your problem here:

Supporting info: (stats, sources, etc.)

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SOLUTION: What are you doing to address the problem?



Type your solution here:

Supporting info (stats, sources, etc.):

SPARK OF HOPE: If the problem is so big, why should I keep listening?



Type your spark of hope here:

Alternate ideas:

HISTORY OF SUCCESS: What can increase people's confidence in your work?



Type your history of success here:

Supporting info (stats, sources, etc.):

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GOALS FOR THE FUTURE: What will happen if others get involved?



Type your goals for the future here:

Reminder: Please list concrete, **measurable goals**, tied to beneficiaries. Where will donor dollars be used in the next 1-5 years (**and include the timeframe**). Eg., Double the capacity at a larger safe house, serving an additional 60-100 women each year.

Supporting info (stats, sources, etc.):

CALL TO ACTION: What specific things can people do to help?



Type your call to action here:

Alternate ideas:

Your Story Arc

Combine all sections in the following order for a simple, quick way to share your message:

Problem, Spark of Hope, Solution, History of Success, Goals for the Future, Call to Action

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XYZ Statement

A One-Sentence Conversation Starter

“We help **X** by **Y** so they can **Z**.”

X - Who do you help?

Y - How do you help them?

Z - What are the end results?

Type your **X** here (3-7 words):

Type your **Y** here (3-7 words):

Type your **Z** here (5-10 words):

Example:

We help survivors of sex trafficking **reintegrate** into society
so they can live lives of freedom.

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What is your **XYZ** statement?

We help _____ by/through/verb _____
so they can _____.

Type your full **XYZ** statement here:

Please email or tag your Unseen Project Manager in a comment when completed or if you have any additional questions.

Thank You!