### **Schedule of Events -**

*Note:* Locate buildings by the corresponding number on the attached map.



Rylander,

**CFRE** 

#### Wednesday, July 31, 2019

Time	Event	Location	
12:00 – 5:00 p.m.	Check In	Espino Conference Center	
	Pick up packets & event information.	Foyer	
12:00 – 5:00 p.m.	Practice Your Pitch  Meet with conference organizers to fine-tune your pitch and determine which funders to visit on Friday morning.	Espino Conference Center Foyer	
12:00 – 5:00 p.m.	Lawyer Up!  Bring your legal questions and visit with a lawyer from Texas C-Bar.	Espino Conference Center Foyer	
12:00 – 5:00 p.m.	Ask a Geek  Come prepared to visit one-on-one with an IT Professional about your organization's specific questions.	Espino Conference Center Foyer	
5:30 – 7:00 p.m.	Welcome Reception	Museum of the Big Bend	
Dinner	Explore dining options in Alpine or nearby communities on your own.	Various – See suggested listing in your packet	

#### Thursday, August 1, 2019

Case Statements -

Part 1

9:00-10:15

Time		Event		Location	
7:30 a.m. – No	on	Late Check In		Espino Conference Center	
		Late arrivals pick up packets & event information.		Foyer	
8:00 – 8:45 a.r.	n.	Breakfast		Espino Conference Center	
		Welcome and introductory remarks from the conference organizers.			
9:00 – 12:00 n	oon	Practice Your Pitch		Espino Conference Center	
1:45 – 4:30 p.r	n.	Meet with conference organizers to fine-tune your pitch and determine which funders to visit on Friday morning.			
9:00 – 12:00 n	oon	Lawyer Up!		Espino Conference Center	
1:45 – 4:30 p.r	n.	Bring your legal q Texas C-Bar.	uestions and visit with a lawyer from	Foyer	
1:45 – 4:30 p.r	n.	Ask a Geek		Espino Conference Center	
		Come prepared to visit one-on-one with an IT Professional about your organization's specific questions.			
Morning Breakout Sessions					
Time	W	orkshop	Description	Speaker	Room
	In	pact Speeches and	The key to effective fundraising is	Carole	MAB 206

making a compelling case for your

organization. During this two-part

		session, participants will gain a better understanding of impact speeches, making the case for support, and constituency mapping.		
	Social Media: Risk and Rewards	Social Media allows nonprofits to communicate with stakeholders in ways never imaged a few years ago! This session will provide valuable information and tools to take your social media to the next level while keeping your organization out of legal hot water.	Sharla Myers	BAB 304
	Nonprofit Financials- the Basics	This course is about the basicswhat reports you need to be looking at, organizational budgeting versus program budgeting and an introduction to functional expenses.	Laurie Johnson	BAB 317
	Byte-sized Updates to Reboot Your IT Security	Cyber Security: Identifying, Understanding and Mitigating Threats	Gary Hires	LH 300
	Impact Speeches and Case Statements - Part 2	Continuation	Carole Rylander, CFRE	MAB 206
	Creating a Development Plan	Control your destiny: create a fundraising plan that supports the strategic direction of your organization.	Michelle Buchanan, CFRE	LH 300
10:30 – 11:45	Wooing Hispanic Donors	Nonprofits need to understand the cultural roots of informal philanthropy in the Latino community in order to engage and educate them in more formal and institutional philanthropy.	Victoria Diggs	BAB 304
	Outcome Measures: What Funders Are Looking For	People want to invest in programs that make a difference! This session will review outcome measurement basics and how to show funders that your programs are a sound investment in bringing about change in your community.	Alice Freidline	BAB 317

# Thursday, August 1, 2019 continued

Time	Event	Event		Location	
12:15 – 1:30 p.m	. Lunch	Lunch		Espino Conference Center	
	S	2019 State Legislative Update Jason Sabo, Principal, Frontera Strategies, Austin, Texas			
Afternoon Breakout Sessions					
Time	Workshop	Description	Speaker	Room	

	Planning for Major Gift Campaigns	Learn the nuts and bolts of effective campaigns and how you energize your leadership and donors to engage at the highest level.	Michelle Buchanan, CFRE	MAB 101
	Keeping Your Fundraising Legal	Gain a better understanding of how the law impacts your fundraising practices, such as online solicitation, state registration, capital campaigns/ projects, fundraising literature and use of restricted gifts.	Susan Staricka	MAB 206
1:45 – 3:00	Wooing Hispanic Donors	Nonprofits need to understand the cultural roots of informal philanthropy in the Latino community in order to engage and educate them in more formal and institutional philanthropy.	Victoria Diggs	BAB 304
	Outcome Measures: What Funders Are Looking For	People want to invest in programs that make a difference! This session will review outcome measurement basics and how to show funders that your programs are a sound investment in bringing about change in your community.	Alice Freidline	BAB 317
	Social Media: Risk and Rewards	Social Media allows nonprofits to communicate with stakeholders in ways never imaged a few years ago! This session will provide valuable information and tools to take your social media to the next level while keeping your organization out of legal hot water.	Sharla Myers	BAB 304
3:15 – 4:30	Keeping Your Fundraising Legal	Gain a better understanding of how the law impacts your fundraising practices, such as online solicitation, state registration, capital campaigns/ projects, fundraising literature and use of restricted gifts	Susan Staricka	MAB 206
	The Delicate Dance: The Roles of the Board and the ED	Understanding the roles of the board and ED is necessary, how you perform this delicate dance can make, or break, your organization.	Laurie Johnson & Javier Loera	BAB 317
	Advocating for Your Nonprofit	What can a nonprofit do legally to be an advocate for the organization? This session will provide participants with the information and tools they need to effectively advocate at the local, state and national level.	Jason Sabo	MAB 101
Time	Event		Location	
4:30 – 6:30 p.m. <b>Break</b>				
6:30 – 9:00 p.m. <b>SPICEWOOD</b>		Alpine		

Join us for some of West Texas' finest BBQ and music by	
Jim Hall and the Last Call Band!	

## Friday, August 2, 2019

Time	Event	Location	
7:30 – 8:45 a.m.	Breakfast	Espino Conference Center	
	Introductory Remarks and Instructions		
9:00 – 11:45 a.m.	<b>Funder Roundtable Sessions</b>	Espino Conference Center	
	Funders will be seated at tables in the ballroom. Each session will be about 25 minutes long, followed by a short interval to enable nonprofits to move to a different table. There will be five rotations over the course of the morning.		
11:45 a.m.	Conference Adjournment		
11:45 a.m.	Adjourn and Lunch at one of Alpine's Food Trucks!  Each registrant receives a \$10.00 voucher to be used at	Various Food Trucks near downtown Alpine! See your	
	Alpine food trucks.	packet for map and addresses!	

Download presentations and funder profiles at <a href="www.wtxrpd.org">www.wtxrpd.org</a>. Sul Ross WiFi password: lobosrojos