

## CASE STUDY

### Wilcox & Barton Office Design

Supporting Environmental Solutions  
with Purpose-Driven Design

2 Home Avenue  
Concord, NH 03301

35 employees  
15,000 sq. ft.







Teknion Conference Table, SitOnIt Seating, Fräsch Acoustical Lighting

## CLIENT OVERVIEW

Wilcox & Barton, a well-established environmental consulting firm celebrating their 25th year in business in 2025, sought to create a work environment that would attract employees back to the office after years of remote work.

With offices across New England, Wilcox & Barton specializes in providing innovative environmental solutions while navigating complex civil and geotechnical engineering challenges. Wilcox & Barton's vision to establish a new, dynamic central hub offering modern amenities to employees began with a newly acquired building in the heart of Concord, NH.

Exterus and Wilcox & Barton took it back to construction documents to collaborate on how to best arrange and furnish the space, originally belonging to a concrete company.

## PROJECT SCOPE

Exterus's work with Wilcox & Barton expanded beyond furniture, encompassing the full gamut of flooring, lighting, and wall coverings. Featuring offices and collaborative spaces upstairs, the building boasts a diverse multipurpose area below, including a gym, café, and physical therapist's office.

A key aesthetic goal was to create a welcoming and colorful environment while supporting focus and functionality. A return to office following renovations was not mandated, instead Wilcox & Barton wanted to focus on creating an environment where employees *want* to spend time—a place associated with wellness, collaboration, and warmth.

Wilcox & Barton also engaged Elevate Interior Design, allowing a triad of collaboration to promote the project's aesthetic and functional goals.



## PROCESS & IMPLEMENTATION

Exterus collaborated closely with Wilcox & Barton and Elevate to develop color schemes and select fabrics and finishes, presenting multiple style options and renderings to help refine the client's vision. Innovative design solutions addressed unique challenges within the space, such as adding artificial skylight ceiling panels and transom windows in an office without access to direct sunlight, and installing booths with an enclosed side to create privacy in the open area between the dining space and yoga studio.

Throughout the process, prioritizing functionality and flexibility was key. Exterus carefully selected stools that can be fully nested under a collaborative table allowing for both seated meetings and reviewing large-scale plans while standing. For more private conversations, Exterus installed soundproof booths for video conferencing and small group meetings.

## OUTCOME

Successfully completed in 2024, the Wilcox & Barton office met its goal of attracting employees back to the workplace. The final design balanced professional functionality with inviting aesthetics, creating an environment employees look forward to spending time in.

The thoughtfully curated spaces support collaboration while offering private areas for focused work—balancing quality, durability, and elegance with manufacturers such as Teknion, Kimball, and Arcadia. Employees appreciate the ergonomic sit-to-stand desks, upstairs kitchenette, and the contemporary shift away from a traditional cubicle environment. The downstairs café lounge and dining area reinforce a sense of well-being among staff. The project's success is evident in the overwhelmingly positive feedback from employees and visitors alike, making the Wilcox & Barton office a benchmark for modern workplace design.



Arcadia Booth, Teknion Café Tables and Stools



Teknion Height-Adjustable Desk, Source Guest Chair

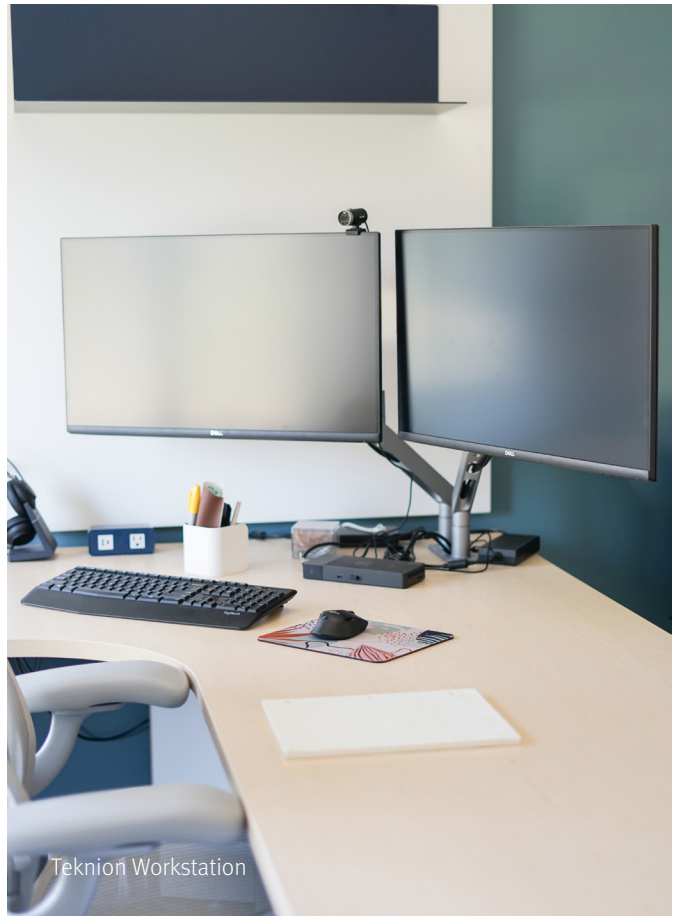


Teknion Workstation, Humanscale Task Chair





Teknion Workstation



Teknion Workstation



Teknion Workstation, Humanscale Seating