

CRISTIAN VALDES

PRODUCT DESIGN & STRATEGIC THINKER

864.569.2520

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cristianvaldesdesign.com

SKILLS

Product Strategy
Product Design
Multi-platform UI/UX Design
User Research
Augmented Reality (AR)
Artificial Intelligence (AI)
Prototyping
User Testing
Mentorship

TOOLS

Adobe Creative Cloud

Other Language: Spanish

Figma

Fullstory

Google Analytics

Grain

Hotjar

Lookback Loveable

OpenAl

Relume

Usertesting.com

Webflow

EDUCATION

Bob Jones University B.F.A. Graphic Design, Aug 2008- Jun 2012

INTERESTS

Motorsports

Al Integrations
Gaming, and Entertainment
Real Estate
Web3 & Crypto
Photography
Travel
Fitness

EXPERIENCE

Staff Product Designer

Wellfound (Formally AngelList Talent) · NYC (Remote)

Jul 2021 - Present

- Led "Raven" (Wellfound's first candidate Al Agent) end-to-end product and UX ownership.
 Launched to 1,600+ beta users; converted 70+ paid subscribers; reduced job-search time from ~10–40 hrs to minutes via Al-enabled search and personalization.
- Led Design for, RecruiterCloud (also known as Wellfoundai) that became our premier paid candidate sourcing product for recruiters and teams.
- Functioned as business lead and designer for an innovation team tasked to discover new PMF for a product (Sponge). The beta led to notable company hires and informed future product releases.
- Other responsibilities included conducting qualitative user research, facilitating workshops, mentorship and influencing design across the org with a great deal of autonomy.

Lead UX Designer - Growth, Purchase experience & Design Systems

<u>Tuft & Needle</u> · Phoenix, AZ (Remote)

Nov 2018 - Jul 2021

- Led e-commerce cart & checkout purchase experience UX for T&N and Serta Simmons house of brands with an emphasis on user research, testing, analytics and increased mobile conversion.
- Led UX and cross brand design systems for a product acceleration initiative that resulted in average daily revenue increase of \$94K for Serta and \$37K for Beautyrest.
- Led creative strategy and execution for various top-of-funnel company promotional growth
 initiatives that delivered company record-breaking profit numbers including the second highest
 grossing day in the company history. This was followed by another yielding its 3rd highest day.
- · Provided UX mentorship for junior and intermediate designers.

Co-Founder and Product Designer

VennAuto - Greenville, SC

Jan 2018 - Dec 2018

Co-Founder of an Automotive Marketing Platform startup that enabled dealerships to predict their next automotive buyer through customer research and marketing data.

- · Product designed full dashboard product for dealerships to monitor buyer behavior
- · Organized and created pitches for new prospective business
- · Gained interest from local dealers and connected to networks of over 120 dealerships nationwide

Lead UX Designer

Transplace (now <u>Uber Freight</u>) - Dallas, TX

Jan 2018 - Sep 2018

Contracted to spearhead design thinking, user research, UX strategy, and visual redesign for Transplace's Transportation Management System. Through targeted research and product enhancements, I uncovered and resolved dozens of operational and cost inefficiencies. I also maintained strong relationships with development, sales and marketing, and C-suite stakeholders.

Interactive Web & UX Designer

Jackson Marketing Group - Greenville, SC

May 2012 - Jan 2018

Led user centered design for agency clients such as Michelin North America, BFGoodrich Offroad, Trijicon, BNSF Railway, Oliver Rubber, North American Rescue, among others. Responsible for the design verticals such as UI/UX design, information architecture, wireframing, prototyping, visual UI design, AR, branding and event space design in both Marketing and Motorsports divisions.

UI Designer & Artist

Demergo Studios - Greenville, SC

Jan 2012 - Jun 2012

Part of a cross-functional indie studio team creating concept art, rendering art digitally, level design creation, game QA testing, and promotional materials for the apple iOS game, <u>function.repair</u>.