

BILLING

In This Document:

Gain an understanding of the billing cycle in Soluno[®]. Learn how to request an invoice. Explore how to review invoice charges. Walkthrough the creation of a pre-bill. Understand how to release and adjust an invoice.

This document utilizes Soluno version 1.5.65. Screens may have been adjusted since publication.

OVERVIEW

In Soluno, billing entries are created with the intention of generating invoices. All client and lawyer productivity and profitability reporting, including financials are a product of the billing cycle.

To create an invoice, click on the BILLING icon on the main toolbar.



The menu tabs that appear represent the four stages of creating invoices and producing statements; <u>Request Invoice</u>, <u>Review Charges</u>, <u>Release Invoice</u>, <u>Adjust Invoice</u>, and <u>Statements</u>.

) (+) 🗊 🚺		\$ 0	
Request Invoice	Review Charges	Release Invoice	Adjust Invoice	Statements
-Dates for bill run-				
Invoice Date	Entries Up To	Receipts and Trust	Up To Ignore Tru	ust Before
Jan 1, 2020	Jan 1, 2020	Jan 1, 2020		
What files to scan fo	r billing			
File	Contact	Area of Practice	Responsible	Bill Frequency Automatic
Options				
Include held char	ges			
Only include files	with trust balance			
Force Billing Display	,			

Note: If some of these tabs do not appear in your system, it may be related to your security permissions or system settings.

If this is the case, contact your administrator or review your security settings in ADMINISTRATOR SETTINGS \rightarrow USERS \rightarrow SECURITY.

We will explore each of these tabs now.



REQUEST INVOICE

The REQUEST INVOICE tab is where the billing criteria is selected for this billing run.

You can determine the scope of an invoice by date range, area of practice, billing frequency or responsible fee earner. You can also indicate whether the invoice is to be mass billed or billed on demand.

Request Invoice	Review Charges	Release Invoice	Adjust Invoice	Statements
Dates for bill run—				
Invoice Date Jan 1, 2020	Entries Up To Jan 1, 2020	Receipts and Trust Jan 1, 2020	Up To Ignore Trus	st Before
What files to scan for	billing			
File	Contact	Area of Practice	Responsible	Bill Frequency Automatic
Options				
Include held charge	es			
Only include files w	rith trust balance			
Force Billing Display				

The following is a breakdown of the various filters you can apply to an invoice.

DATES FOR BILL RUN

INVOICE DATE: The date the invoice is created. This will default to the system date, which can be changed to desired date.

ENTRIES UP TO: The date(s) of entries that are included on the invoice.

Note: In many cases the invoice date may include the day you are billing. However, there are times when you may only want the entries up until the last day of the previous month.

RECEIPTS AND TRUST UP TO: The date(s) of any receipt(s) that are included on the invoice.

Example: You are creating an invoice for October 31st, but there are receipts that were applied November 5th. To include these payments, enter November 5th in this field.

IGNORE TRUST BEFORE: Allows the user to filter out any entries whose date(s) occur before this date.

Note: This is this function is optional and can be turned on/off in ADMINISTRATOR SETTINGS \rightarrow FIRM \rightarrow SETTINGS \rightarrow FEATURES.



SCAN FILES FOR BILLING

In this section, you can set criteria to determine exactly which files will be selected for billing.

ſ	What files to scan for billing	g			
	File0	Contact	Area of Practice	Responsible	Bill Frequency Automatic

FILE: For billing on demand, enter the file to be billed. To select a file, begin typing in the file number, contact name or file description, and choose from the drop-down list that appears.

What f	iles	to scan for billing]	
File far		(j)	Contact	Area of Practice
5-001	5	Farrell, Ronald	Purchase of 44	432 Tetrick Road
5-002	5	Farrell, Ronald	Farrell vs. Acm	ne Corporation
5-003	5	Farrell, Ronald	Farrell Inc C	orporate file
5-004	5	Farrell, Ronald	Ronald Farrell	- Prenuptial agreement
5-005	5	Farrell, Ronald	Ronald Farrell	 Estate planning
8-001	8	Farwell, Freddy	Slip and fall	

If you need to verify basic file information before continuing, click the INFORMATION icon to pull up the FILE INFO window.



CONTACT: To bill all files for a single contact/client, enter the number or name of the contact and a dropdown list will appear.

Cor	ntact	Area of Practic
h		
-1	Bartlett, Joh	n; Bartletss Co
10	ABC Law Fir	m :
19	Test, Sa <mark>r</mark> ah	
22	Rocket, Johr	nny
ls3	Daughtrey, C	Carolyn
4	Evenson, Pa	atrick
5	Farrell, Rona	ald
_		

AREA OF PRACTICE: To bill all files by area of practice, select the area to be billed by clicking in the field and choosing from the list.



Area	of Practice	Responsible
bank	Bankruptc	у
corp	Corporate	1
cou	Counselin	g
crm	Criminal	
est	Estates	
lit	Litigation	
mat	Matrimoni	al/Family Law
misc	Miscellane	eous
pi	Personal I	njury 🚺
re	Real Estat	te
tr	Trusts	
wil	Wills	
_		

RESPONSIBLE: To bill for a specific responsible fee earner, select the fee earner from the list.



BILL FREQUENCY: This option can be used to further filter which files you wish to invoice. Soluno defaults to AUTOMATIC, which allows the system to determine the files that should be billed based on their billing criteria. To use overriding billing options set in FILE GROUPS, select one of the user-defined billing frequencies. The advantage of grouping files into frequencies is it allows a firm to process large quantities of files in stages.

Bill Frequency	
Automatic	
Automatic	-
User1	
User2	
User3	
User4	
User5	
User6	-

In this example, only files associated with User1's billing frequency are eligible to be billed.

1	-What files to scan for billir	1g			
	File	Contact	Area of Practice	Responsible	Bill Frequency User1
4					

To set up a Bill Frequency for a file, you need to create a FILE GROUP in ADMINISTRATOR SETTINGS \rightarrow CONTACT/CASEFILE \rightarrow FILE GROUPS.

To assign a file with a file group, go to CONTACTS AND FILES \rightarrow FILE MANAGER \rightarrow GENERAL \rightarrow BILLING SETTINGS \rightarrow FILE GROUP.



For more details, review the *File Groups* document.

OPTIONS

Additional options are available to further filter which files/entries are required for invoicing.



INCLUDE HELD CHARGES: In some cases, there may be charges to a file that are placed on hold from invoicing. This option allows you to override the hold status of individual charges and include them on the invoice. You do not have to go back to each charge and remove its hold status.

ONLY INCLUDE FILES WITH TRUST BALANCE: This option will filter which casefiles appear on the invoice based on whether the file has trust funds available to apply to the invoice.

FORCE BILLING DISPLAY: In Soluno you can create multiple Bill Displays. These displays allow the firm to customize how their invoices will appear to their clients. Each file can have its own display assigned to it. In the Force Bill Display option, you can select a display format that will be applied to all files being processed. To do this, click in the FORCE BILLING DISPLAY field and select from a list of bill displays.

Example: To create a disbursement-only bill, select the display that has been set up to include disbursements only.



To create a new BILL DISPLAY, go to ADMINISTRATION SETTINGS \rightarrow BILLING \rightarrow BILL DISPLAY. For more in-depth information, please refer to the *Bill Display* document.

ACTION

After selecting the appropriate billing criteria for the requested files, choose how the invoice is to be processed. Once your desired action is selected, click the PROCESS button.





SEND TO REVIEW: By selecting this option and clicking on the PROCESS button you will be directed to the <u>Review Charges</u> stage.

SEND TO RELEASE: If you have the RELEASE INVOICE option selected for your firm, choosing this option and clicking PROCESS will skip the REVIEW CHARGES stage. The files to be billed will appear in the <u>Release Invoice</u> tab, where you can complete the billing process.

FINALIZE (SINGLE FILE ONLY): This option allows the user to create a single-click bill by skipping all review stages of the billing process and immediately processing the bill. Due to the nature of billing the file without review, Soluno only allows this option for single files.

DETERMINE BILLABLE STATUS: Use the eligible file list to see which files will automatically be billed and those that will not be included along with a reason description.

uded	File 🔺	Client	Responsible	Area of Practice	Description	Bal Fwd	New Charges	Trust	Operating Retaine.	
	1-001	Bartlett, John	DL	re	John Bartlett - House purchase - 123 Main Street	756.50	950.00	195.00	0.00	C
	10-001	Cunningham, Michelle	DL	lit		0.00	600.00	0.00	0.00	C
	6-001	Jackson, Olivia	DL	re	test for billing	3,964.50	1,804.00	775.00	0.00	¢
	9-001	Melrose, Melanie	DL	wil		0.00	3,000.00	0.00	0.00	¢
not me	eeting billing cri	iteria Client	Responsible	Area of Practice	Description	Reaso	n			
not me ided	File - 2-001	Client Cappello, Jane	Responsible	Area of Practice	Description Jane Cappello - General Matter	Reaso	n v Charges			
not me ded	File A 2-001 2-002	Client Cappello, Jane Cappello, Jane	Responsible DL	Area of Practice misc lit	Description Jane Cappello - General Matter Jane Cappello vs. Jack Cappello	Reason No Nev No Nev	n v Charges v Charges			
not me ded	File 2-001 2-002 3-001	tteria Client Cappello, Jane Cappello, Jane Daughtrey, Carolyn	Responsible DL DL DL	Area of Practice misc lit misc	Description Jane Cappello - General Matter Jane Cappello vs. Jack Cappello General matter for Carolyn Daughtrey	Reaso No Nev No Nev No Nev	n v Charges v Charges v Charges			
not me ded	File 2-001 2-002 3-001 3-002	teria Client Cappello, Jane Cappello, Jane Daughtrey, Carolyn Daughtrey, Carolyn	Responsible DL DL DL DL DL DL	Area of Practice misc lit misc lit	Description Jane Cappello - General Matter Jane Cappello vs. Jack Cappello General matter for Carolyn Daughtrey Carolyn Daughtrey vs. Paul Daughtrey	Reaso No Nev No Nev No Nev No Nev	n v Charges v Charges v Charges v Charges			
not me ded	Events billing cri File • 2-001 2-002 3-001 3-002 3-003	teria Client Cappello, Jane Cappello, Jane Daughtrey, Carolyn Daughtrey, Carolyn Daughtrey, Carolyn	Responsible DL DL DL DL DL	Area of Practice misc lit misc lit re	Description Jane Cappello - General Matter Jane Cappello vs. Jack Cappello General matter for Carolyn Daughtrey Carolyn Daughtrey vs. Paul Daughtrey Purchase of 3205 Harvest Moon Drive	Reaso No Nev No Nev No Nev No Nev No Nev	n v Charges v Charges v Charges v Charges v Charges v Charges			
not me ded	File . 2-001 2-002 3-001 3-002 3-003 4-001	teria Clent Cappello, Jane Cappello, Jane Daughtrey, Carolyn Daughtrey, Carolyn Daughtrey, Carolyn Daughtrey, Carolyn Daughtrey, Carolyn	Responsible DL	Area of Practice misc lit misc lit re misc	Description Jane Cappello - General Matter Jane Cappello vs. Jack Cappello General matter for Carolyn Daughtrey Carolyn Daughtrey vs. Paul Daughtrey Purchase of 3205 Harvest Moon Drive General file for Patrick Evenson	Reaso No Nev No Nev No Nev No Nev No Nev No Nev No Nev	n v Charges v Charges v Charges v Charges v Charges v Charges v Charges			
not me ded	File - 2-001 2-002 3-001 3-002 3-003 4-001 4-002	teria Client Cappello, Jane Cappello, Jane Daughtrey, Carolyn Daughtrey, Carolyn Evenson, Patrick Evenson, Patrick	Responsible DL	Area of Practice misc lit misc lit re misc lit	Description Jane Cappello - General Matter Jane Cappello vs. Jack Cappello General matter for Carolyn Daughtrey Carolyn Daughtrey vs. Paul Daughtrey Purchase of 3205 Harvest Moon Drive General file for Patrick Evenson Patrick Evenson vs. Janet Evenson	Reason No Nev No Nev No Nev No Nev No Nev No Nev No Nev	n v Charges v Charges v Charges v Charges v Charges v Charges v Charges			
not me ided	File 2-001 2-002 3-001 3-002 3-001 4-001 4-002 4-003	teria Cappello, Jane Cappello, Jane Daughtrey, Carolyn Daughtrey, Carolyn Evenson, Patrick Evenson, Patrick	Responsible DL DL DL DL DL DL DL DL DL DL DL	Area of Practice misc lit misc lit re misc lit corp	Description Jane Cappello - General Matter Jane Cappello vs. Jack Cappello General matter for Carolyn Daughtrey Carolyn Daughtrey vs. Paul Daughtrey Purchase of 3205 Harvest Moon Drive General file for Patrick Evenson Patrick Evenson Patrick Evenson Incorporation of Patrick Evenson Consulting	Reason No Ney No Ney No Ney No Ney No Ney No Ney No Ney No Ney No Ney No Ney	n v Charges v Charges v Charges v Charges v Charges v Charges v Charges v Charges			
not me ded	File File 2-001 2-002 3-001 3-002 3-002 3-003 4-001 4-002 4-003 4-004	teria Cleptolo, Jane Cappello, Jane Daughtrey, Carolyn Daughtrey, Carolyn Evenson, Patrick Evenson, Patrick Evenson, Patrick Evenson, Patrick	Responsible DL	Area of Practice misc lit misc lit re misc lit corp est	Description Jane Cappello - General Matter Jane Cappello vs. Jack Cappello General matter for Carolyn Daughtrey Carolyn Daughtrey vs. Paul Daughtrey Purchase of 3205 Harvest Moon Drive General file for Patrick Evenson Patrick Evenson vs. Janet Evenson Incorporation of Patrick Evenson Consulting Will file for Patrick Evenson	Reason No New No New	n v Charges v Charges v Charges v Charges v Charges v Charges v Charges v Charges v Charges v Charges			
not me ded	File - File - 2-001 - 3-001 - 3-002 - 3-003 - 4-001 - 4-002 - 4-004 - 5-001 -	teria Client Cappello, Jane Cappello, Jane Daughtrey, Carolyn Daughtrey, Carolyn Daughtrey, Carolyn Evenson, Patrick	Responsible DL	Area of Practice misc lit misc re misc tit corp est re	Description Jane Cappello - General Matter Jane Cappello - General Matter Carolyn Daughtrey vs. Jack Cappello General matter for Carolyn Daughtrey Carolyn Daughtrey vs. Paul Daughtrey Purchase of 3205 Harvest Moon Drive General file for Patrick Evenson Patrick Evenson Vs. Janet Evenson Incorporation of Patrick Evenson Purchase of 4432 Tetrick Road	Reason No New No New	n v Charges v Charges			

As you can see from the above example, two sections are displayed when you choose GENERATE ELIGIBLE FILE LIST. The top section displays all the files that have met the billing criteria and the bottom section lists the files which did not meet that criteria.

Let's break down each section of this screen.



DETERMINE BILLABLE STATUS: FILES READY TO BE BILLED

Here you will see all the files which have met the criteria to be billed. Notice that the INCLUDED checkbox for each file is automatically selected. You can remove a file from the billing process by deselecting the corresponding checkbox.

Included	File 🔺	Client
	1-001	Bartlett, John
	10-001	Cunningham, Michelle
•	6-001	Jackson, Olivia
	9-001	Melrose, Melanie

There may be times when invoices appear on the list that you decide not to issue. For instance there might be a residual \$2 charge on the file for which the client will not be billed.

Normally, in order to clear up the accounting on the file, you would have to invoice the file and then use the adjustment feature to zero out the amount. This results in a file with zero unbilled and zero AR; allowing the file to be closed.

By clicking on the BILLING WRITE OFF ICON at the far right side of the file listing, the invoicing and adjustment steps are automatically completed thus allowing you to write off the amount.



When you click on this icon, you will receive the following warning. Click YES to confirm this is what you want to do.





DETERMINE BILLABLE STATUS: FILES NOT MEETING BILLING CRITERIA

In addition to the details of each file, the reason a file is not eligible for billing is provided in the REASON column. You can filter files by reason using the search box beneath the column heading.

Reason
No New Charges
No New Charges
Does not meet Billing Frequency Requirements

The reason a file is excluded from an invoice is dependent on the file's settings as well as the filters used in the REQUEST INVOICE tab.

Note: Soluno does not allow you to bill a file prior to an existing invoice date, or twice on the same calendar date. This is to prevent incorrect balance information from being sent to the client. The system identifies these files with the reason description "File has already been billed on or after the requested Invoice Date".

If you need to add any files that do not meet the billing criteria to the current billing, you can simply select the INCLUDE CHECKBOX for each of the required files.

Files not me	Files not meeting billing criteria					
Included	File 🔺	Client				
	2-001	Cappello, Jan				
	2-002	Cappello, Jan				
	3-001	Daughtrey, Ca				
	3-002	Daughtrey, Ca				
-						

If a file does not appear in either section of the screen, it is possible that it was excluded from the billing process. To see a list of excluded files with explanations, click on the EXCLUDED FILES button in the lower right corner of the screen.



Once you have reviewed both sections and made any changes to the billing status of the files, you can now select one of three possible actions.



You can either send the files to the <u>Review Charges</u> stage, send the files to the <u>Release Invoice</u> stage, or click on RETURN to go back to the <u>Request Invoice</u> stage.



REVIEW CHARGES

The REVIEW CHARGES stage allows a user with the proper security clearance to review, edit, produce pre-bills, make billing adjustments, and apply any available trust to the invoices.

To see a list of responsible fee earners with invoices that are awaiting review, click on the DISPLAY FEE EARNERS WITH INVOICES PENDING REVIEW button.

Í.	Request Invo	oice Revie	w Charges Release Invoice Adjust Invo	oice	Statements
	Responsible Fee DL	e Earner 🕟	Display Fee Earners With Invoices Pending Re	eview	
	✓ Date	Client	Name	File	Resp.

You can click on each fee earner's name to display their respective REVIEW CHARGES screen.

Display fee earners with invoices pending review										
Dana DeMarco Allison Todd Diane Lowery < All FeeEarners >	1 1 7 9									
Ok										

Note: You can also look through each fee earner's invoices by adjusting the RESPONSIBLE FEE EARNER field in the top left corner of the screen.

Responsible Fee Earner D

Once a Responsible Fee Earner is selected the invoices to be reviewed will appear in the list.

LIST OF INVOICES PENDING REVIEW

Let's review each of the columns in this listing.



DATE: The date you wish the invoice to be recorded in the system. You can change this date depending on your requirements.

CLIENT: The name of the contact with which the file is associated. This field can be edited later if needed.

FILE: The file that is being billed. This field can be edited later if needed.

RESP: The Responsible Fee Earner on the file that being billed. This field can be edited later if needed.



AREA OF PRACTICE: The area of practice associated with the file. This field can be edited later if needed.

BAL FWD: The current outstanding balance for this file. This field can be edited later if needed.

FEES: The fees calculated for this invoice. This includes all unbilled fee entries in the file records. You can adjust this number by clicking into the field and typing a new amount.

If a change is made, the FEE ADJUSTMENT window will appear where you can enter the relevant information regarding the change.

DISB. (**DISBURSEMENT**): Any unbilled costs associated with the file. You can change the disbursement amount by clicking into the field and typing a new amount.

If a change is made, you will be prompted by a QUICK ENTRY window to add the new cost to the system. The new cost represents the change between the costs already present and the new value entered.

Quick Entry	
Expense	
Additional inform TIP: You can avoid to the Expense Ar	nation is required for Expense Adjustment. d this in the future by adding default values rrangement in the Billing Settings Group
File 3-003	Act Code
Explanation	
Qty. 0 Mkup % 0 Internal Notes	Rate Amount GL Acct 0.00 25.00 [Mkup Amt Bill Amt 25.00
Save Delete	Cancel



OTHER: This field displays any other charges which will appear on the invoice outside of fees, costs, and payments. To understand the origin of these charges, click the INFORMATION ICON at the right side of the field.



Note: You cannot edit this field.

TOTAL INVOICE: The total amount to be billed for this file at the time of the review.

Note: You cannot edit this field.

TRUST APPLIED: If trust (IOLTA) needs to be applied to this invoice, enter the amount to be transferred. You will receive a warning if the amount entered in this field is greater than the trust balance associated with the file or is more than the amount of the current invoice.

Review Charges
The amount of the trust transfer is too large. The transfer cannot exceed the amount of the current invoice or the balance in the default trust account for this file
Close

Note: You can allow Soluno to automatically apply trust transfers at the time of billing by setting this option for each billing group. See the *Billing Group* document for more details.

SELECT FILES TO BE PROCESSED

To choose which files will be processed, select the CHECKBOX on the far left of the desired file.

Request Invoice Review Charges Release Invoice Adjust Invoice Statements Responsible Fee Earner () Display Fee Earner () Other Total Inv Trust Availa Trust Appli () Pate Client Client Name File Resp. Area of Practice Bal Fwd • Fees Disb. Other Total Inv Trust Availa Trust Appli () Feb 1, 2020 3 Daughtrey, Carolyn 3-003 () DL re 0.00 280.00 56.25 0.00 336.25 336.25 ()) 🎄 🗄 🖻) (+) <u>isi</u>	😥 🗈 💼 🖗	Ø							Soluno L	aw Firm 🗘	<u>Feb 1</u>	, 2020
Display Fee Earner Display Fee Earner & Uth Invoices Panding Review Date Client Client Name File Resp. Area of Practice Bal Fwd + Fees Disb. Other Total Inv Trust Availa Trust Appli Display Fee Earner Eeb 1, 2020 3 Daughtrey. Carolyn 3-003 Obl. re 0.00 280.00 59.25 0.00 336.25 336.25 2 2 7 D	Request Invoice	Review Charg	es Release Invoice Adju	ist Invoice	Statements									
✓ Date Client Name File Resp. Area of Practice Bal Fwd ▲ Fees Disb. Other Total Inv Trust Availa Trust Availa Ege J Disb. Other Total Inv Trust Availa Ege J Disb. Other Total Inv Trust Availa Trust Availa Ege J Disb. Other Total Inv Trust Availa Trust Availa Ege J Disb. Other Total Inv Trust Availa Trust Availa Ege J Disb. Other Total Inv Trust Availa Ege J Disb. Other Total Inv Trust Availa Trust Availa Ege J Disb. Other Total Inv Trust Availa Trust Availa Disb. Disb. Other Total Inv Trust Availa Trust Availa	Responsible Fee Earr	ner 🕑 Display	r Fee Earners With Invoices Pend	ing Review										
Eeb 1, 2020 3 Daughtrey, Carolyn 3-003 DL re 0.00 280.00 56.25 0.00 336.25 336.25 336.25	✓ Date	Client	Client Name	File	Resp.	Area of Practice	. Bal Fwd 🔺	Fees	Disb.	Other	Total Inv	Trust Availa	Trust Appli	A
	Eeb 1, 2020	3	Daughtrey, Carolyn	3-003	1 DL	re	0.00	280.00	56.25	0.00 🚥	336.25	336.25	336.25	2/7

To select all the listed files, click the checkmark column heading directly to the left of the DATE heading.



REVIEW TOOLS

There are three main tools to use when reviewing your charges. We will explore these tools: PDF, EDIT and NOTE in the following sections.



GENERATE PRE-BILLS: SINGLE INVOICE

To get a preview of a single invoice, click on the red PDF icon to the right of the desired listing.



This will generate a PDF image of the pre-bill for you to view. Depending on your browser, a pop-up window will appear asking if you'd like to OPEN, SAVE or CANCEL the pre-bill file.



Alternatively, you can open the file when it appears in the bottom left corner of your screen

æ File_20200414_131....pdf

Pre-bills have the following format:

<u> </u>	Soluno Law Firm					
Carolyn Da 3205 Harve Unit 2 New York, f RE: Purcha	ughtrey st Moon Drive Yew York 10014 ase of 3205 Harvest Moon Drive				Febr F Invo	uary 1, 2020 File #: 3-003 ice #: -draft-
FEES Date 1/1/2020	Description Title searches and execution of documents.		Task BW	Hours 2.00	Rate 300.00	Amount 600.00
TA: Tas BW	SK SUMMARY k Billable Work	Hours 2.00	Eff	ective Rate 300.00	Am 60	\$600.00 ount
EXPENSES Date	Bescription Photocopies Total EXPENSES				Activity ph	Amount 56.25 \$56.25
			New Cha	rges		\$656.25
Tax Numbe	r: 98764321		Balance	Due		\$656.25
Soluno Law Per:	Firm					
Diane Lowe	ny					



GENERATE PRE-BILLS: ALL INVOICES

To create one PDF for all pre-bills, click the PDF icon located to the right of the TRUST APPLIED heading.

) 🎄 🗄 🖬) 🕂 🖻	i 😥 🗊 💣 🐼	٥L							Soluno La	aw Firm 🗘	<u></u> <u>Feb 1</u>	, 2020
Request Invoice	Review Cha	rges Release Invoice A	djust Invoice	Statements									
Responsible Fee Ear	mer 🜔 Displ	lay Fee Earners With Invoices Pe	nding Review										
✓ Date	Client	Client Name	File	Resp.	Area of Practice	Bal Fwd 🔺	Fees	Disb.	Other	Total Inv	Trust Availa	Trust Appli	A
✔ Feb 1, 2020	3	Daughtrey, Carolyn	3-003	() DL	re	0.	0 280.00	56.25	0.00 🚥	336.25	336.25	336.25	2/2

Soluno will notify you if there are pre-bills to be reviewed.

To see the invoice image, click on the NOTIFICATIONS AND DOCUMENTS icon in the main tool bar.



EDIT AN INVOICE

To add to, change, or even hold back charges on an invoice, click on the EDIT icon.



The SELECT CHARGES window will appear. In this window you can review the details of the entries that make up the invoice under review.

Se	lect Charges									
CI 3 Fi 3-	ent Name Daughtrey, e Description 003 Purchase o pand All	Carolyn I If 3205 Harvest Moor	n Drive							
•	∲ Time	\$600.00								Î
•	Date	Fee Earner	Hours	Task	Act Code	Description	Amount		≡	
	Jan 1, 2020	DL	2:00	bw	Ir	Title searches and execution of documents.	600.00	1	Û ^	
				2			600.00)	Ŧ	
•	Expense	\$56.25								
Ok	Retainer	\$0.00								·

In the following example, the disbursement of the invoice is not correct. To view the details of the disbursement in question, click on the EXPENSE section. You can hold back the entry from billing by deselecting the INCLUDE checkbox. Alternatively, you can adjust the expense's original information by clicking the EDIT icon and opening the QUICK ENTRY window.



Select Charges				
Client Name 3 Daughtrey, File Description 3-003 Purchase of Expand All	Carolyn I f 3205 Harvest Moo	n Drive		
▶ 🦩 Time	\$600.00			
	\$56.25			
✓ Date	Act Code	Description		Amount 🗧
🔽 an 3, 2020	ph	Photocopies		56.25
				56.25
				00.20
Retainer Ok	\$0.00			1

Note: If you choose to edit the expense using the QUICK ENTRY window, you will not be able to remove the expense from the system. If you need to delete an expense, you will need to go back to the view/report that provides the ability to remove the entry.

Example: A detailed client ledger is one of the reports that will allow you to change/remove entries. Go to VIEWS AND REPORTS \rightarrow CONTACTS \rightarrow CLIENT LEDGER.

ADD NOTES

Some firms may have multiple users reviewing invoices before they are released. The NOTE tool in the REVIEW CHARGES window allows users to leave comments or notes on the entry prior to release.



Example: A bookkeeper requests an invoice and requires a lawyer's input before making any adjustments and releasing the bills. The lawyer can leave notes identifying which pre-bills need to be modified. The bookkeeper can then act upon those notes before releasing the invoices.

An entry with an associated note will be identified by a filled-in icon.





FINISH REVIEWING CHARGES

Once the invoice is satisfactory you can move the invoice to the next stage of the billing process.

	Send to Release
	Finalize
Process	Cancel Invoices
1100033	Send to Release

If the SEND TO RELEASE option is turned on, the invoice can be sent to the <u>Release Invoice</u> stage.

You can also FINALIZE the selected invoices or CANCEL and redo the review process at another time.

Once you have made your choice, click the PROCESS button.

RELEASE INVOICE

The Release Invoice stage is an optional step in the billing process that takes place after the charges have been reviewed. Users with the proper security clearance have the option to add this additional step.

To turn on/off the RELEASE INVOICE stage, go to ADMINISTRATOR SETTINGS \rightarrow FIRM \rightarrow SETTINGS \rightarrow FEATURES and either select or deselect ENABLE RELEASE INVOICE stage in billing.

In this stage you can select invoices that are ready to be finalized, select invoices that need to be rereviewed, or cancel the process altogether.





ACTION TO PERFORM ON SELECTED INVOICES

SEND TO REVIEW CHARGES: If there is an invoice that needs to be re-examined in the Review Charges stage before finalization, select them and then select the SEND TO REVIEW CHARGES button.

FINALIZE: Select the invoices ready for finalization using the same <u>checkmark process</u> described in the Review Charges section of this document. When you have reviewed and selected the invoices that need to be sent to clients, complete the billing process by selecting the FINALIZE option.

CANCEL: If you do not want to continue the billing process, select this button to stop.

FINALIZE INVOICE

Soluno will automatically generate an invoice record once you select FINALIZE and then PROCESS ACTIONS. You can save invoice records to another location in your firm's system when you are prompted to OPEN or SAVE the generated PDF.

Soluno will always save invoice records in the NOTIFICATIONS AND DOCUMENTS function in your main menu and will make sure they are attached to billing-related reports.



All successfully completed bills will also appear in the COMMUNICATIONS tab for each client. You can view a client's entire billing history from the CONTACT MANAGER.

ADJUST INVOICE

At times you may need to adjust the contents of an invoice after the bill has been created or sent out. To adjust an invoice, click on the ADJUST INVOICE tab.

🛕 🗄 🖻 🕀 🖻 🕅 📑 📾				Soluno Law Firm DL	् 🧛	Feb 1, 2020
Request Invoice Review Charges Release Invoid	e Adjust Invoice Statements					
File Contact Invoice #						
Date Memo						
Feb 1, 2020						
	Existing	New	Change GL Acct	Task		
Fees	0.00	0.00	0.00			Allocations
Hard Costs	0.00	0.00	0.00			
Soft Costs	0.00	0.00	0.00			
Less: Payments	0.00	0.00				
Balance	0.00	0.00	0.00			
Save						



Select the FILE that corresponds to the invoice by typing in the file number, contact name, or file description, and choosing from the drop-down list that appears.

Request Invoice			F	Revie	w Charges	ſ	Release Invoice	Adj	
	File				Cont	act		Invoice #	
	dau								
	3-001	3	Daughtrey,	Car	olyn	General ma	atte	r for Carolyn Dau	ghtrey
	3-002	3	Daughtrey,	Car	olyn	Carolyn Da	ugl	htrey vs. Paul Dau	ughtrey
	3-003	3	Daughtrey,	Car	olyn	Purchase of	of 3	205 Harvest Moor	n Drive

Selecting a file will automatically populate the CONTACT information. To complete the selection for an adjustment, click into the INVOICE field to select from a full list of associated invoices. When you have selected the invoice, the invoice details will appear.

File	Contact	Invoice #
3-003	3	
Date	Memo	14 2/1/2020 3-003 3 Daughtrey, Carolyn

You can select the date of the invoice adjustment, as well as add a memo to the entry to explain the reason for the change.

Request Invoice	Review Charges	Release Invoice	Adjust Invoice	Statements
File	Contact	Invoice #		
3-003	3			
Date Mar 1, 2020	Memo 			
				//

You can adjust both the fees and expenses of an invoice on the Adjust Invoice screen. Depending on your firm's accounting settings, expenses will either be separated into HARD COSTS and SOFT COSTS, or kept together under one row entitled EXPENSES.

Fees Hard Costs Soft Costs Less: Payments	Fees Expenses Less: Payments
Balance	Balance
	ŕ

Note: To learn about the differences of each accounting model, review the *Accounting Information* document.

Regardless of your accounting method, the adjustment screen will consist of five columns:



EXISTING: This field contains the current balance of fees, expenses, payments and the overall remaining total for the invoice.

NEW: The NEW column is where you can enter the new desired amounts for fees and expenses. When the New amount is changed, the adjustment screen automatically populates the CHANGE column and updates the BALANCE.

Fees	Existing	New 800.00	Change GLAcct	Task		Allocations
Hard Costs	0.00	0.00	0.00		1	Allocations
Soft Costs Less: Payments	0.00	0.00	0.00			
Balance	600.00	800.00	200.00			

CHANGE: If you do not know the end total but know how much you need to change the amount by, enter the amount (either as a negative or positive) in the Change field. The New field will be adjusted automatically.

GL ACCT: When adjusting expenses on an invoice you are required to provide the general ledger account to which the adjustment will be posted to.

Note: For Cash/Modified cash systems this only applies to the expense, you do not need to apply fee adjustments to GL accounts

TASK: Any changes to invoices requires a Task code associated to the adjustment. By clicking into the task field, you can select the appropriate task from the drop-down list.

Task				
	bd	Bill Adjustm	ent Down	
	bu	Bill Adjustment Up		
	tr	Time Reduction		
	wd	Write Down		
	wo	Write off as	bad debt	
	wu	Write Up		
	_			

Once you have made the necessary changes, click the SAVE button to complete the invoice adjustment.

If at any time an adjustment results in a negative balance, Soluno will disable the SAVE button.



File 3-003 Date Feb 1, 2020	Contact 3 Memo	Invoice # 16								
Fees Hard Costs Soft Costs Less: Payments			Existing 600.00 0.00 200.00 700.00	<u> </u>	New 600.00 0.00 0.00 700.00	200.0	Change GLAcct 0.00 0.00		Task	 Allocations
Balance		-	100.00		<u>-100.00</u>		-200.00			
1										
Save Cancel								 		

ADJUST FEES

There are times when adjusting a fee may involve changing Fee earners fee credit. To change this, click on the ALLOCATIONS button.



In the FEE ALLOCATIONS window, you can then assign the breakdown of the fees for the invoice.

Fee Earner	Existing	N	ew	Change
DL		600.00	800.00	200.00
		0.00	0.00	0.00
				1
		600.00	800.00	200.00

In this example we have increased our fees by \$200.00. The additional fees need to be allocated to a different fee earner.

Click in the empty field in the FEE EARNER column and select from the list of fee earners.



Fee Allocations									
Fee Earner	Existing	New	Change						
DL	600.00	800.00	200.00						
	0.00	0.00	0.00						
AT Allison Todd									
DD Dana DeMarco									
DL Diane Lowery		000.00	000.00						
DP Daniel Paige	600.00	800.00	200.00						
Ok Cancel									

Apply the new fee distribution to the appropriate fee earner.

Fee Allocations								
Fee Earner	Existing		New	Change				
DL		600.00	600.00	0.00				
AT		0.00	200.00	200.00				
		0.00	0.00	0.00				
4				* •				
•		600.00	800.00	200.00				
Ok Cancel								

Select OK to accept the fee allocation changes and return to the adjustment screen.

Note: If you change the allocation to be greater than the fee totals, the adjustment screen will automatically adjust the overall balance.

ADJUST EXPENSES

When adjusting expenses on an invoice you are required to provide the general ledger account to which the adjustment will be posted.

	Existing	New	Change GL Acct	Task	
Fees	600.00	600.00	0.00		Allocations
Expenses	200.00	400.00	200.00		
Less: Payments	700.00	700.00			
Balance	100.00	300.00	200.00		

You can either type in an account number or click in the field to search and select from the list of General Ledger accounts.



	Existing	New	Change GLAcct	Task	
Fees	600.00	600.00	0.00		Allocations
Expenses	200.00	400.00	200.00		
Less: Payments	700.00	700.00		5100 Bank Charges 5120 Bookkeeping	Expense Expense
Balance	100.00	300.00	200.00	5140 Business Taxes 5160 Cash Payment Write Down	Expense
				5170 Corporate Income Tax 5180.exp Courier Expense 5180.rec Courier Recovery	Expense Expense Expense
				5200 Depreciation Expense 5220 Disbursement - Unbilled W/Os 5240 Donations 5260 Environment Losso	Expense Expense Expense
				5200 Equipment cease 5280 Insurance 5300 Insurance - Professional liability	Expense Expense
				5320 Interest Expense 5340 Legal Research	Expense -

STATEMENTS

To create Statements, select the STATEMENTS tab.

ê B		(+)	<u>[\$]</u>	R	Ē	S	B	<u>ن</u>		
Request Invo	ice	Review	v Charg	es	Release	Invoice	Adj	ust Invoice	Statements	
Click the "I" button to begin										
								/		

Click on the View icon to bring up the options screen for Statements.

ê 🗄 🖻	① ① 🖻 😥 🗊 💼 殇 🎯 🥅 🔄						
Request Invoice	Review Charges Release Invoice Adjust Invoice Statements						
Click the "O" button to begin							

Select the VIEW from the drop-down menu.

View	ū				
pastdue	Unpaid invoices				
statement	Statement including paid invoices				
summary	Summary of Unpaid Invoices				

Select the parameters to be used to produce the Statements.



Statement View pastdue	s Options	id invoices 💼			
View Parameter	rs				
Start Date	End Date	Contact	Collect	ing Igr 15	nore contacts invoiced within X days
File	Responsibl	e Area of Pra	ctice		
Include fully p	paid invoices				
Ignore files w	ith invoice in reques	t stage			
Billing Group	Tax Group	Interest Group	Rate Group	File Grou	ip Tag
Generate to:		_			
Generate to: Screen		ncel			

Select where to generate the statements from the options listed.



Click the run icon to produce the statements.



Or CANCEL to close this screen without generating Statements.

PAY INVOICE

Now that you have gone through a billing cycle you will need to receive payment for the invoices.

Please review the *Operating In* and *Transfer of Funds* documents to understand how payments are applied to outstanding invoices.



DELETE INVOICE

If, for some reason, you need to delete an invoice that has already been created, Soluno makes it possible. First, you will need to view a report which shows the invoice (either the CLIENT LEDGER or BILLINGS JOURNAL are recommended). The date entry for which the invoice was created can be deleted from the report you select.

DELETE INVOICE FROM CLIENT LEDGER

To access the Client Ledger, go to VIEWS AND REPORTS \rightarrow CONTACTS \rightarrow LEDGER.

- In the VIEW box, select CLIENT LEDGER.
- Locate the invoice you would like to remove.

Note: The Description on the client ledger will show INV: Billing on Invoice ___.

The invoice can be deleted by clicking on the trash can icon at the far right side of the screen.

2/1/ 438	2020 INV: Billing on Invoice 16 Daughtrey, Carolyn: Fees: 600.00 Soft: 200.00	16	

DELETE INVOICE FROM BILLINGS JOURNAL

To access the Billings Journal, go to VIEWS AND REPORTS \rightarrow RECEIVABLES \rightarrow RECEIVABLES.

- In the VIEW box, select BILLINGS JOURNAL.
- Locate the invoice you would like to remove.
- Delete the invoice by clicking on the trash can icon at the far right side of the screen.

3 3-003	Daughtrey, Carolyn 03 Purchase of 3205 Harvest Moon Drive											
2/1/2020	4386	16	DL	2.00	600.00	200.00	0.00	0.00	0.00	800.00	61-90	

Note: If a payment has been made (either full or partial), the trash can, will no longer be available. Payments made after the invoice creation must be removed first.

2/1/2020 4386	INV: Billing on Invoice 16 Daughtrey, Carolyn: Fees: 600.00 Soft: 200.00		16		•
2/2/2020 4389	IN: Carolyn Daughtrey receipt of payment	 ob-11	16	100.00 o1 OUT	C 🛍 .

Note: If a Trust to General Transfer was performed at the time of billing and you delete an invoice, the transfer <u>is not</u> deleted. Before deleting a transfer, you must be sure the funds have not been transferred at the bank. The funds will apply as a general retainer on the next invoice. If you want to delete the transfer you must perform that step after you have removed the invoice.



On the client ledger, click on the edit pencil on the right side of the transfer. The transfer screen will appear and the delete button will be available. Or you can go to the Transfer Journal by clicking VIEWS AND REPORTS \rightarrow BANKING \rightarrow TRANSFER

- In the VIEW box, select TR TO OP.
- There will be a trash can icon on the right side of the entry

REVIEW REPORTS

You may need to review a few different Reports during the billing cycle and after it is complete. Here is a quick directory of some of the reports and where to find them.

CLIENT LEDGER

VIEWS AND REPORTS \rightarrow CONTACTS \rightarrow LEDGER

• In the VIEW box, select CLIENT LEDGER.

BILLINGS JOURNAL

VIEWS AND REPORTS \rightarrow RECEIVABLES \rightarrow RECEIVABLES

• In the VIEW box, select BILLINGS JOURNAL.

TIME LISTING

VIEWS AND REPORTS \rightarrow OTHER \rightarrow TIME

• In the VIEW box, select TIME LISTING.

CLIENT COST LISTING

VIEWS AND REPORTS \rightarrow OTHER \rightarrow EXPENSE

- In the VIEW box, select CLIENT COST LISTING.
- Read the *Client Cost Listing Reports* document to learn more.

