

## Director of Operations

**Position Overview:** We are seeking an accomplished **Director of Operations** to provide strategic leadership and operational excellence across our organization. This pivotal role is responsible for driving performance, strengthening processes, and aligning day-to-day operations with long-term business goals. The **Director of Operations** will work closely with senior leadership, department heads, and external partners to ensure operational efficiency, scalability, and sustainable growth.

This is a high-impact leadership opportunity for a visionary professional who excels at turning strategy into action, fostering collaboration, and delivering measurable results.

### Key Responsibilities:

- Develop, implement, and monitor day-to-day operational systems and processes to provide visibility into the goals, progress, and obstacles of key initiatives
- Draw on relationships with department heads, external partners, and vendors to make decisions regarding operational activity and strategic goals
- Plan, monitor, and analyze key metrics for day-to-day operations to ensure efficient and timely completion of tasks
- Devise strategies for ensuring the growth of programs enterprise-wide and implement process improvements to maximize output and minimize costs
- Adhere to the company's policies and standards and ensure that laws and regulations are being followed
- Work closely with Human Resources to lead the team with integrity and to establish and maintain a trusting, inclusive, and productive environment
- Work closely with the Sales team to support new business development.
- Support the team on day-to-day operations processes.
- Collaborate with senior managers in the development of performance goals and long-term operations plans
- Maximize efficiency and productivity through extensive process analysis and interdepartmental collaborations
- Set Strategic goals for operations efficiency and increased productivity
- Work with senior managers in the development of financial and budgetary plans.
- Analyze current operational processes and performance, recommending improvement solutions where necessary.

### Requirements:

- Bachelor's degree in Business Administration, Operations Management, or related field (MBA or advanced degree strongly preferred).
- 10+ years of progressive leadership experience in operations, with at least 5 years at a senior management or director level.
- Proven track record of leading large-scale operational initiatives and delivering measurable results.

- Exceptional leadership and team development skills with the ability to inspire and motivate.
- Strong business acumen, strategic thinking, and problem-solving abilities.
- Excellent communication, negotiation, and stakeholder management skills.
- Experience with financial planning, budget oversight, and resource management.
- Demonstrated success in driving organizational growth, scalability, and operational transformation.

**Apply now to join our team and drive your career forward!**

***Employment Equity***

*Armour Transportation Systems is committed to the principles of employment equity. The purpose of employment equity is to ensure that no person is denied employment opportunities or benefits for reasons unrelated to ability.*

*Armour Transportation Systems welcomes applications from Indigenous peoples, African Canadians and other racially visible persons, persons with disabilities, and women in occupations or positions where they are underrepresented. If you are a member of one of these equity groups, you are encouraged to self-identify on your expression of interest for this position.*

*For candidates who require accommodation for disabilities through the application and hiring process, please contact us at [hiring@armour.ca](mailto:hiring@armour.ca) or 506-857-0205 to access support.*

Armour Transportation Systems has adopted Good Manufacturing Practices and a Quality Management Program to guide and improve our daily operations. All employees will be trained on these programs through our online training platform.