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Dept	Description	2025-26 Budget APPROVED 6-18-25
Acct#	Acct # APPROVED 25-26	
4000-6000	INCOME	
4200	Development	
	Individual Giving	
	4212 Unrestricted Giving	90,000
	4215 Chair Underwriters	110,000
	4217 Program Envelopes	10,000
	4219 Direct Mail	7,500
	4221 Endowment Distributions	5,000
	4223 Harmony from Discord	20,000
	4227 Unrestricted Endowment Donations	
	4249 Other Donors (Amazon Smile & Fred Meyer)	200
4210	Total Individual Giving	242,700
	Sponsorship	
	4252 Season Sponsors	17,500
	4255 Concert Sponsors	31,500
	4257 Guest Artist Sponsors	20,000
	4258 Ad Sponsors	3,000
	4259 Other Sponsors	12,000
4250	Total Sponsorship	84,000
	Special Events	
	4312 At Home Dinners	3,250
	4313 Restaurant Dinners	6,520
	4315 Special Event Tickets	6,500
	4317 Special Event Auctions/Misc	5,000
4310	Total Special Events	21,270
	Grants	
	4452 Tourism Grants	48,880
	4453 Restricted Grants	16,000
	4455 Unrestricted Grants	5,000
4450	Total Grants	69,880
	Youth & Comm Engagement Programs	
	4611 BYCP Memberships	13,050
	4613 Engagement Individual Giving	2,000
	4614 BRAVISSIMO! (formerly Classical Kids Memberships)	700
	4615 Engagement Sponsors	27,000
	4616 Restricted Grants	
	4617 Engagement Grants	
	4618 Educational Series Artist Fee	3,000
	4619 Instrument Loan Program Fees	50
4610	Total Youth Engagement/Education	45,800
4200	TOTAL DEVELOPMENT	463,650
	Ticketing	
	5202 Full Season Subscriptions	75,504
	5205 Package Subscriptions	8,949
	5207 Single Tickets	430,597

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Acct#	Acct # APPROVED 25-26	
	5209 Other Ticketing	13,140
5200	TOTAL TICKETING	528,190
	Other Earned Income	
	6802 Ad Sales	0
	6805 CD & Merchandise Sales	5,000
	6807 Equipment & Music Rental (MBT)	150
	6820 Interest Income (CD Interest)	13,000
6800	TOTAL OTHER EARNED INCOME	18,150
4000-6000	TOTAL INCOME	1,009,990
7000-9000	EXPENSES	
	Staff	
	Artistic Staff	
	7212 Music Director	74,000
	7215 Operations/Personnel/Librarian	22,000
	7219 Engagement Staff	9,000
7210	Total Artistic Staff	105,000
	Administrative Staff	
	7232 Executive Director	80,000
	7233 Development	
	7235 Marketing & Communication Manager	36,000
	7237 Office Administrator	33,000
7230	Total Administrative Staff	149,000
	Administrative Contract Staff	
	7252 Bookkeeper	14,000
	7255 Webmaster	250
	7257 Administrative Support Staff/Interns	
7250	Total Admin Contract Staff	14,250
	Employee Costs	
	7292 Payroll Taxes	21,500
	7295 Employee Benefits	
	7298 Mileage/Miscellaneous Reimbursements	150
7290	Total Employee Costs	21,650
7200	TOTAL STAFF	289,900
	Artistic Expenses	
	Orchestra Personnel	
	7312 Player Stipends (formerly Concertmaster)	77,875
	7315 Chorus Director, Section Leaders & Rehearsal Pianist (formerly Principal/Asst. Principals)	23,550
	7317 Players Equipment & Travel	6,210
	7319 Hired Musician Fees	5,000
	7322 Nutcracker Stipends (previously chamber orch)	31,990
7310	Total Orchestra Personnel	144,625

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	Orchestra Expenses	
	7332 Player Recognition (Party)	500
	7334 Refreshments	1,500
	7335 Family Care & Parking Fund	2,000
	7337 Special Recognition	500
7330	Total Orchestra Expenses	4,500
	Guest Artists	
	7342 Guest Artist Fees	179,400
	7345 Guest Artist Hospitality & Travel	10,500
	7349 Special Projects	0
7340	Total Guest Artists	189,900
	Music Costs	
	7352 Music Acquisition/Rental	4,500
	7355 Music Postage & Copying	900
	7357 Music Licensing	4,000
7350	Total Music Costs	9,400
	Music Equipment	
	7362 Equipment Rental Expense	300
	7365 Equipment Maintenance	1,220
	7367 Equipment Purchases	1,000
7360	Total Music Equipment	2,520
7300	TOTAL ARTISTIC EXPENSES	350,945
	Production Expenses	
	Concert Expenses	
	7412 Venue Rental	53,820
	7415 Stage Labor	6,000
	7417 House Labor	10,800
	7419 Concert Supplies	500
7410	Total Concert Expenses	71,120
	Rehearsal (Dress & Standard)	
	7422 Venue Rental (Chorus)	1,000
	7425 Venue Labor	13,900
7420	Total Rehearsal (Dress & Standard)	14,900
	Pre-Concert Lecture	
	7432 Speaker's Fee	2,200
	7435 Program Notes	1,200
7430	Total Pre-Concert Lecture	3,400
	Concert Programs & Materials	
	7442 Design Services	4,000
	7445 Production	12,600
7440	Total Concert programs	16,600
	Recording & Post Production	

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Acct#	Acct # APPROVED 25-26	
	7452 Recording & Post Production	3,000
7450	Total Recording & Post Production	3,000
	Ticketing Costs	
	7462 Ticketing Fees from Venue	26,946
	7465 Ticketing Labor	0
	7467 Credit Card Fees from Venue	16,000
7460	Total Ticketing Costs	42,946
7400	TOTAL PRDCTN. EXPENSES	151,966
Youth/Community Engagement Programs		
Educational Programs		
	Bellingham Youth Chamber Players	
	7612 BYCP Coaching Fees	6,500
	7615 BYCP Other Expenses	6,500
7610	TOTAL BYCP	13,000
	Musicians/Soloists in the Schools	
	7622 MITS/SITS Fees	3,000
	7625 MITS/SITS Travel & Expenses	300
7620	TOTAL MITS/SITS	3,300
	Trailblazers	
	7632 Trailblazers Fees	5,000
	7635 Trailblazers Travel & Expenses	250
7630	Total Trailblazers	5,250
	PIF-Play it Forward Chamber Music	
	7642 PIF Fees	1,500
	7645 PIF Travel & Expenses	1,500
7640	Total PIF	3,000
	Instrument Loan Program	
	7655 ILP Instrument Maintenance	500
7650	Total ILP	500
	Orchestra for All Concert Ticketing	
	7662 Orchestra for All Costs	750
7660	Total Orchestra for All	750
	Scholarships	
	7672 Scholarships	1,250
7670	Total Scholarships	1,250
7610	TOTAL YOUTH PROGRAMS	27,050
	Misc Engagement Expenses	
	7682 Misc Youth Engagement Expenses (CAW/CK/Halloween)	150
	7685 Misc Community Engagement Expenses	25,065
7680	Total Misc Engagement Expenses	25,215
	Educational Concert	
	7691 Ed Show Scholarships	10,000

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	7692	Musician & Guest Artist Fees	2,185
	7693	Venue Rental & Labor	
	7694	Marketing/PR	0
	7695	Supplies	0
	7696	Production Expenses	0
	7697	School Presentations	0
		Total Educational Concert	12,185
7690		TOTAL ED CONCERT	12,185
7600		TOTAL YOUTH ENGAGEMENT & ED PROGRAMS	64,450
		Marketing/PR	
		Season Brochures/Postcards	
	8312	Design	2,000
	8315	Production	6,000
8310		Total Brochures/Postcards	8,000
		Posters/Banners	
	8322	Design	650
	8325	Production	5,500
8320		Total Posters/Banners	6,150
		Print/Digital Ads	
	8332	Design	1,400
	8335	Placement	13,625
8330		Total Print Ads	15,025
		Radio/TV/Social Media/Web	
	8342	Radio/TV Ads	8,600
	8345	Web/Social Media Design	1,100
	8347	Web/Social Media Ads	1,500
8340		Total Radio/TV/Social Media/Web	11,200
		Misc Marketing/PR	
	8351	Misc Design	450
	8352	Misc Public Relations	200
	8355	Robo Calls	
	8357	PR Mailers	0
	8359	Misc Marketing	800
8350		Total Public Relations	1,450
8300		TOTAL MARKETING	41,825
		Development	
		Development Materials	
	8411	Misc. Devel. Design	0
	8412	Brochures/Collateral	200
	8415	Program Envelopes	1,000
	8417	Direct Mail	1,500
	8418	Database Subscriptions (Donor Perfect)	3,028
	8419	Donor Engagement	1,000
8410		Total Development Materials	6,728

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Acct#	Acct # APPROVED 25-26	
	Donor Recognition	
	8432 Invitations/Mailing	150
	8435 Post-Concert Receptions	1,000
	8437 Donor Benefits	1,000
8430	Total Recognition	2,150
	Event Costs	
	8452 At Home Dinners	250
	8453 Restaurant Dinners	4,495
	8454 Special Event Costs	34,723
	8457 Hired Musician Fees	1,500
8450	Total Event Costs	40,968
8400	TOTAL DEVELOPMENT	49,847
	Cost of Goods Sold	
	8812 CD & Merchandise Acquisition	4,000
	8815 Misc Merchandise	
	Total C.O.G.S.	4,000
8810	TOTAL C.O.G.S.	4,000
	Office Operations	
	Rent & Utilities	
	9011 Rent	12,041
	9012 Utilities	450
	9013 Parking	900
	9014 Cleaning & Maintenance	2,210
	9016 Office Improvements	
9010	Total Rent & Utilities	15,601
	Operations	
	9112 Supplies	1,800
	9115 Telephone/Internet	2,500
	9116 Website Domain (Webhosting)/Subscriptions (Adobe)/Fees	4,000
	9117 Postage, Shipping, Delivery	1,500
	9119 Printing & Copying	4,750
9110	Total Operations	14,550
	Office Equipment	
	9152 Purchase	1,600
	9155 Maintenance	
9150	Total Office Equipment	1,600
	Insurance	
	9312 Liability	10,511
9310	Total Insurance	10,511
	Staff/Board Development & EDI	
	9412 License, Dues, & Subscriptions	3,000
	9415 Workshops/Consulting/EDI	500

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Acct#	Acct # APPROVED 25-26	
	9417 Conferences/Registration/Travel/EDI	5,000
	9419 Misc Staff/Board	500
9419	Total Misc Staff/Board	
9410	Total Staff/Board Development/EDI	9,000
9920	Total Misc Office Expense	0
9930	Total Accounting Fees (990)	1,700
9940	Total Credit Card Fees	3,500
9950	Total Bank Fees	200
9960	Total Interest Income	0
9000	TOTAL OFFICE OPERATIONS	56,663
9970	Depreciation & Amortization Expense	
7000-9000	TOTAL EXPENSES	1,009,595
Net Excess/(Deficit)		394