

5-13-20

Dept	Description	2026-27 Budget APPROVED 5.13.26
Acct#	Acct # BUDGET APPROVED 26-27	
4000-6000	INCOME	
4200	Development	
	Individual Giving	
	4212 Unrestricted Giving	140,000
	4215 Chair Underwriters	115,000
	4217 Program Envelopes	10,000
	4219 Direct Mail	12,000
	4221 Endowment Distributions	5,500
	4223 Harmony from Discord	20,000
	4227 Unrestricted Endowment Donations	
	4249 Other Donors (Amazon Smile & Fred Meyer)	200
4210	Total Individual Giving	302,700
	Sponsorship	
	4252 Season Sponsors	17,500
	4255 Concert Sponsors	19,000
	4257 Guest Artist Sponsors	12,500
	4258 Ad Sponsors	3,000
	4259 Other Sponsors	13,400
4250	Total Sponsorship	65,400
	Special Events	
	4312 At Home Dinners	4,000
	4313 Restaurant Dinners	14,856
	4315 Special Event Tickets	750
	4317 Special Event Auctions/Misc	0
4310	Total Special Events	19,606
	Grants	
	4452 Tourism Grants	45,518
	4453 Restricted Grants	0
	4455 Unrestricted Grants	5,000
4450	Total Grants	50,518
	Youth & Comm Engagement Programs	
4611	BYCP Tuition	13,500
	4613 Engagement Individual Giving	5,500
	4614 BRAVISSIMO! (formerly Classical Kids Memberships)	0
	4615 Engagement Sponsors	32,000
	4616 Restricted Grants	0
	4617 Engagement Grants	
	4618 Educational Series Artist Fee	6,000
	4619 Instrument Loan Program Fees	50
4610	Total Youth Engagement/Education	57,050
4200	TOTAL DEVELOPMENT	495,274
	Ticketing	
	5202 Full Season Subscriptions	160,000
	5205 Package Subscriptions	5,421
	5207 Single Tickets	141,420

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Acct#	Acct # BUDGET APPROVED 26-27	
	5209 Other Ticketing	50,115
5200	TOTAL TICKETING	356,956
	Other Earned Income	
	6802 Ad Sales	0
	6805 CD & Merchandise Sales	5,000
	6807 Equipment & Music Rental (MBT)	150
	6820 Interest Income (CD Interest)	13,000
6800	TOTAL OTHER EARNED INCOME	18,150
6990	6995 In Kind Income (Donated Pro Services)	4,800
4000-6000	TOTAL INCOME	875,180
7000-9000	EXPENSES	
	Staff	
	Artistic Staff	
	7212 Music Director	74,000
	7215 Operations/Personnel/Librarian	22,391
	7219 Engagement Staff	9,200
7210	Total Artistic Staff	105,591
	Administrative Staff	
	7232 Executive Director	82,231
	7233 Development	
	7235 Marketing & Communication Manager	38,110
	7237 Office Administrator	35,178
7230	Total Administrative Staff	155,519
	Administrative Contract Staff	
	7252 Bookkeeper	14,873
	7255 Webmaster	250
	7257 Administrative Support Staff/Interns	
7250	Total Admin Contract Staff	15,123
	Employee Costs	
	7292 Payroll Taxes	25,800
	7295 Employee Benefits	
	7298 Mileage/Miscellaneous Reimbursements	150
7290	Total Employee Costs	25,950
7200	TOTAL STAFF	302,183
	Artistic Expenses	
	Orchestra Personnel	
	7312 Player Stipends (formerly Concertmaster)	75,135
	7315 Chorus Director, Section Leaders & Rehearsal Pianist	21,680
	7317 Players Equipment & Travel	6,075
	7319 Hired Musician Fees	7,500
	7322 Nutcracker Stipends	31,315

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Acct#	Acct #	
7310	Total Orchestra Personnel	141,705
	Orchestra Expenses	
	7332 Player Recognition (Party)	500
	7334 Refreshments	2,100
	7335 Family Care & Parking Fund	2,040
	7337 Special Recognition	500
7330	Total Orchestra Expenses	5,140
	Guest Artists	
	7342 Guest Artist Fees	72,000
	7345 Guest Artist Hospitality & Travel	9,500
	7349 Special Projects	0
7340	Total Guest Artists	81,500
	Music Costs	
	7352 Music Acquisition/Rental	8,790
	7355 Music Postage & Copying	600
	7357 Music Licensing	3,600
7350	Total Music Costs	12,990
	Music Equipment	
	7362 Equipment Rental Expense	300
	7365 Equipment Maintenance	1,400
	7367 Equipment Purchases	500
7360	Total Music Equipment	2,200
7300	TOTAL ARTISTIC EXPENSES	243,535
	Production Expenses	
	Concert Expenses	
	7412 Venue Rental	55,166
	7415 Stage Labor	7,200
	7417 House Labor	18,000
	7419 Concert Supplies	500
7410	Total Concert Expenses	80,866
	Rehearsal (Dress & Standard)	
	7422 Venue Rental (Chorus)	2,000
	7425 Venue Labor	13,650
7420	Total Rehearsal (Dress & Standard)	15,650
	Pre-Concert Lecture	
	7432 Speaker's Fee	1,125
	7435 Program Notes	1,125
7430	Total Pre-Concert Lecture	2,250
	Concert Programs & Materials	
	7442 Design Services	5,500
	7445 Production	10,800
7440	Total Concert programs	16,300

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Acct#	Acct # BUDGET APPROVED 26-27	
	Recording & Post Production	
	7452 Recording & Post Production	2,100
7450	Total Recording & Post Production	2,100
	Ticketing Costs	
	7462 Ticketing Fees from Venue	26,946
	7465 Ticketing Labor	0
	7467 Credit Card Fees from Venue	9,100
7460	Total Ticketing Costs	36,046
7400	TOTAL PRDCTN. EXPENSES	153,212
Youth/Community Engagement Programs		
Educational Programs		
	Bellingham Youth Chamber Players	
	7612 BYCP Coaching Fees	6,400
	7615 BYCP Other Expenses	8,000
7610	TOTAL BYCP	14,400
	Musicians/Soloists in the Schools	
	7622 MITS/SITS Fees	6,000
	7625 MITS/SITS Travel & Expenses	250
7620	TOTAL MITS/SITS	6,250
	Trailblazers	
	7632 Trailblazers Fees	6,000
	7635 Trailblazers Travel & Expenses	400
7630	Total Trailblazers	6,400
	PIF-Play it Forward Chamber Music	
	7642 PIF Fees	1,500
	7645 PIF Travel & Expenses	1,500
7640	Total PIF	3,000
	Instrument Loan Program	
	7655 ILP Instrument Maintenance	500
7650	Total ILP	500
	Orchestra for All Concert Ticketing	
	7662 Orchestra for All Costs	875
7660	Total Orchestra for All	875
	Scholarships	
	7672 Scholarships	1,250
7670	Total Scholarships	1,250
7610	TOTAL YOUTH PROGRAMS	32,675
	Misc Engagement Expenses	
	7682 Misc Youth Engagement Expenses (CAW/CK/Halloween)	500
	7685 Misc Community Engagement Expenses	18,230
7680	Total Misc Engagement Expenses	18,730

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Acct#	Acct # BUDGET APPROVED 26-27	
	Educational Concert	
	7691 Ed Show Scholarships	25,000
	7692 Musician & Guest Artist Fees	8,600
	7693 Venue Rental & Labor	
	7694 Marketing/PR	0
	7695 Supplies	0
	7696 Production Expenses	0
	7697 School Presentations	0
	Total Educational Concert	33,600
7690	TOTAL ED CONCERT	33,600
7600	TOTAL YOUTH ENGAGEMENT & ED PROGRAMS	85,005
	Marketing/PR	
	Season Brochures/Postcards	
	8312 Design	2,000
	8315 Production	6,500
8310	Total Brochures/Postcards	8,500
	Posters/Banners	
	8322 Design	1,150
	8325 Production	3,500
8320	Total Posters/Banners	4,650
	Print/Digital Ads	
	8332 Design	1,800
	8335 Placement	17,507
8330	Total Print Ads	19,307
	Radio/TV/Social Media/Web	
	8342 Radio/TV Ads	8,600
	8345 Web/Social Media Design	1,500
	8347 Social Media Ads	1,500
8340	Total Radio/TV/Social Media/Web	11,600
	Misc Marketing/PR	
	8351 Misc Design	450
	8352 Misc Public Relations (Items for MBT)	200
	8355 Robo Calls	
	8357 PR Mailers	0
	8359 Misc Marketing	300
8350	Total Public Relations	950
8300	TOTAL MARKETING	45,007
	Development	
	Development Materials	
	8411 Misc. Devel. Design	0
	8412 Brochures/Collateral	0
	8415 Program Envelopes	0
	8417 Direct Mail	1,850
	8418 Database Subscriptions (Donor Perfect)	3,100

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Dept	Description	2026-27 Budget APPROVED 5.13.26
Acct#	BUDGET APPROVED 26-27	
	8419 Donor Engagement	1,200
8410	Total Development Materials	6,150
	Donor Recognition	
	8432 Invitations/Mailing	150
	8435 Post-Concert Receptions	3,750
	8437 Donor Benefits	1,000
8430	Total Recognition	4,900
	Event Costs	
	8452 At Home Dinners	350
	8453 Restaurant Dinners	9,100
	8454 Special Event Costs	0
	8457 Hired Musician Fees	0
8450	Total Event Costs	9,450.00
8400	TOTAL DEVELOPMENT	20,500.00
	Cost of Goods Sold	
	8812 CD & Merchandise Acquisition	4,500
	8815 Misc Merchandise	
	Total C.O.G.S.	4,500
8810	TOTAL C.O.G.S.	4,500
	8995 In Kind Services (Donated Pro Services)	4,800
	8997 In Kind Services (Donated Materials & Supplies)	0
8990	TOTAL IN KIND	4,800
	Office Operations	
	Rent & Utilities	
	9011 Rent	12,323
	9012 Utilities	480
	9013 Parking	1,800
	9014 Cleaning & Maintenance	2,210
	9016 Office Improvements	
9010	Total Rent & Utilities	16,813
	Operations	
	9112 Supplies	1,800
	9115 Telephone/Internet	2,340
	9116 Website Domain (Webhosting)/Subscriptions (Adobe)/Fees	3,700
	9117 Postage, Shipping, Delivery	1,600
	9119 Printing & Copying	4,800
9110	Total Operations	14,240
	Office Equipment	
	9152 Purchase	1,000
	9155 Maintenance	
9150	Total Office Equipment	1,000
	Insurance	
	9312 Liability	12,000

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Acct#	Acct #	
	BUDGET APPROVED 26-27	
9310	Total Insurance	12,000
	Staff/Board Development & EDI	
	9412 License, Dues, & Subscriptions	3,560
	9415 Workshops/Consulting/EDI	500
	9417 Conferences/Registration/Travel/EDI	3,000
	9419 Misc Staff/Board	590
9419	Total Misc Staff/Board	
9410	Total Staff/Board Development/EDI	7,650
9920	Total Misc Office Expense	0
9930	Total Accounting Fees (990)	1,850
9940	Total Credit Card Fees	5,000
9950	Total Bank Fees	200
9960	Total Interest Income	0
9000	TOTAL OFFICE OPERATIONS	58,753
7000-9000	TOTAL EXPENSES	917,495
Net Excess/(Deficit)		(42,315)