# Target Market Determination



# **EQT Nexus Infrastructure Fund (AUD) - Class A**

Issuer	Channel Investment Management Limited ('CIML')					
AFSL	439007			ABN	22 163 234	240
ARSN	690 778 020	APIR Code	CHN0487AU	ISIN Code	AU60CHN0	4870
Underlying Fund Investment Manager	EQT Fund Manage	ment S.à r.l				
Date Issued	23 December 202	5	Version	1.0	Status	Available

## **Target Market Summary**

EQT Nexus Infrastructure Fund (AUD) (the 'Fund') is suitable for investors seeking medium to long-term capital appreciation through exposure to investments in a portfolio of current and future private market, commingled, blind-pool funds, investment vehicles or other arrangements which are managed, advised and/or operated by, or affiliated with, EQT, diversified by strategy and maturity. The Fund is suitable for use as a satellite/small allocation of an investor's portfolio. The Fund has a high risk-return profile and is designed for investors who have a limited need for liquidity with a minimum investment timeframe of at least 5 years.

It is expected that requests for redemptions will generally be processed monthly on the last calendar day of each month. Investors should be aware the ability to redeem will be subject to various factors including available cash in the Fund and the Fund's ability to redeem from the Underlying Fund. Investors should be aware that the assets of the Underlying Fund may be illiquid or subject to legal and other restrictions on resale, potentially impacting the fund's ability to redeem its holdings and accept redemptions.

#### Target Market Determination Indicator Key

The Investor Attributes for which the Fund is likely to be appropriate have been assessed using a red/green rating methodology with the following meaning:

	In target market	Not considered in target market
--	------------------	---------------------------------

#### **Investment Products and Diversification**

An investor (or class of investors) may intend to hold units in the Fund as part of a diversified portfolio (typically with an intended product use of satellite/small allocation or minor allocation). In such circumstances, the Fund should be assessed against the investor's attributes for the relevant portion of the portfolio, rather than the investor's portfolio as a whole. For example, an investor may seek to construct a conservative portfolio with a satellite/small allocation to growth assets. In this case, it may be likely that a product with a high or very high risk/return profile is consistent with the investor's objectives for that allocation notwithstanding that the risk/return profile of the investor as a whole is low or medium. In making this assessment, distributors should consider all features of a product (including its key attributes).

# **Investor Attributes**

Investor Investment Ob	ective	
Capital Growth	In target market	The Fund's investment objective is to generate risk-
Capital Preservation Income Distribution	Not considered in target market Not considered in target market	adjusted returns and medium-to-long term capital growth. In seeking to achieve its investment objective, the Fund will invest all or substantially all of its assets in class
		GI AUD-Z shares, an AUD-denominated share class of EQT Nexus Fund SICAV – ENIF (the 'Underlying Fund').
		The Underlying Fund is aimed at generating risk-adjusted returns and medium-to-long term capital growth by investing in a diversified portfolio of infrastructure assets.
		It is expected the Fund will not make distributions on a regular basis. All income (if any) must be distributed each financial year. Investors should be aware that income may not be available to distribute.
Investor Product Use (9	% Of Investable Assets)	
Solution/Standalone (up to	Not considered in target market	The Fund intends to invest in the following:
100%) Major Allocation (up to 75%) Core Component (up to 50%)	Not considered in target market Not considered in target market	<ul><li>units in the Underlying Fund; and</li><li>cash (for short-term Fund operations)</li></ul>
Minor Allocation (up to 25%)	In target market	The Underlying Fund invests in a diversified portfolio of
Satellite/Small Allocation (up to 10%)	In target market	infrastructure assets. It primarily invests through capital commitments to EQT Infrastructure Funds (see Definition section below for further detail) and may also acquire interests in these funds via the secondary market. The Underlying Fund may participate in co-investment opportunities alongside EQT Funds (see Definitions section below for further detail) for specific portfolio investments.
Investor Minimum Sugo	gested Investment Timefrar	ne
Minimum Investment Timeframe	5 years	Minimum suggested investment timeframe of at least 5 years.
Investor Risk/Return Pr	rofile	
Low	Not considered in target market	The Fund is suitable for investors that have a high
Medium	Not considered in target market	risk/return profile.
High Very High	In target market In target market	
,		
Investor Withdrawal Ne		
Within 1 week from request Within 2 weeks of request Within 1 month of request Within 3 months of request Annually or longer (additional details provided)	Not considered in target market Not considered in target market Not considered in target market In target market In target market	Redemptions from the Fund are generally processed monthly, on the last calendar day of each month, subject to available liquidity (each a 'Redemption Date'). However, investors do not have an automatic right to redeem their Units in the Fund, as CIML retains discretion to accept or reject redemption requests and there is no right to withdraw from the Fund.
		Requests must be received by 5pm (Sydney, New South Wales time), ten (10) Business Days before the last Calendar Day of each month, and will be processed using the Redemption Date as at the end of the following month, subject to the matters noted below. By way of an example, a withdrawal request for a Redemption Date of 30 June would be due ten (10) Business Days prior to the last Calendar Day in May.
		CIML may, at its sole discretion, waive notice periods and as a result, Investors' redemption requests may be processed using an earlier Redemption Date.
		If redemption requests exceed the Fund's available cash, they may be partially fulfilled on a pro-rata basis, and any rejected requests (in full or part thereof) must be resubmitted for the next Redemption Date. CIML may also choose to redeem some of the Fund's shares in the Underlying Fund. The Underlying Fund will have limited liquidity and shareholders of the Underlying

	Fund, including the Fund, can apply for redemptions quarterly on the last Business Day of each calendar quarter (each an 'Underlying Fund Redemption Date').
	Relevant redemption proceeds are generally paid within 60 Calendar Days, though this may extend up to 790 Calendar Days in accordance with the Constitution (including, without limitation, where CIML may suspend redemptions under certain conditions).

## **Appropriateness**

The Issuer has assessed the Fund and formed the view that the Fund, including its key attributes, is likely to be consistent with the likely objectives, financial situation and needs of investors in the target market as described above, as the features of this product in Column 3 of the table above are likely to be suitable for investors with the attributes identified with a green Target Market Determination ('TMD') Indicator in Column 2.

### **Distribution Channels and Conditions**

CHANNELS	CONDITIONS (APPLICABLE TO ALL CHANNELS)
Advised Platform Issuer/Direct	<ul> <li>The Fund is permitted to be distributed by AFS licensees or their authorised representatives to investors where the distributor is reasonably satisfied that the investor has obtained personal advice which is consistent with distribution of the Fund to the investor.</li> <li>The Fund is permitted to be distributed via Approved Platforms.</li> <li>The Issuer will accept investors that satisfy the wholesale client test contained in section 761G of the Corporations Act 2001.</li> <li>The minimum investment amount is \$100,000 (the Issuer has the discretion to accept lesser amounts).</li> </ul>

## **Review Requirements**

Review Triggers		
Material change to key attributes and/or fees		
Material deviation from benchmark/objective over sustained period		
Key attributes have not performed as disclosed by a material degree and for a material period		
Determination by the Issuer of an ASIC reportable Significant Dealing		
Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the Fund or distrib		
of the Fund		
Material or unexpectedly high number of withdrawal requests		
The use of Product Intervention Powers, regulator orders or directions that affects the Fund		
Any other event occurs that indicates that, in the reasonable opinion of the Issuer, indicates that this TMD is no longer applicable		
Review Periods		
Initial review 1 year and 3 months		
Regular scheduled review Annual, following initial review		

## **Distributor Reporting (applicable to all Distributors)**

Regular Reporting	
Complaints relating to the Fund design, product availability and distribution (as defined in section 994A(1) of the Act)	As soon as practicable (no later than 10 days after calendar quarter end)
Significant dealing outside of target market (s994F(6) of the Act) See Definitions for further detail	As soon as practicable (no later than 10 days of the Distributor becoming aware)

#### **Contact Details**

For any queries in relation to this TMD or associated products, please contact clientservices@channelcapital.com.au or visit the Fund's website www.eqtnexusinfrastructure.com.

#### **Disclaimer**

This Target Market Determination ('TMD') is required under section 994B of the Corporations Act 2001 (Cth) (the 'Act') and is prepared by Channel Investment Management Limited ACN 163 234 240 AFSL 439007 ('CIML') as the responsible entity and issuer of units for the Fund. It sets out the investors for whom the Fund, including its key attributes, would likely be consistent with their likely objectives, financial situation and needs. In addition, the TMD outlines the triggers to review the target market and certain other information. It forms part of CIML's design and distribution arrangements for the Fund.

This document is not a product disclosure statement and is not a summary of the Fund features or terms of the Fund. This document does not take into account any person's individual objectives, financial situation or needs – it is general information only and should not be considered advice or a recommendation to investors. Before making a decision whether to invest in this Fund, persons interested in acquiring this product should consider your needs and objectives, carefully read the Product Disclosure Statement ('PDS') for the Fund before making a decision whether to invest in this Fund and seek independent advice. The PDS can be obtained by contacting the Distribution Team or on our website at <a href="https://www.channelcapital.com.au/funds">www.channelcapital.com.au/funds</a>.

Important terms used in this TMD are defined in the Definitions section of this document. Capitalised terms have the meaning given

to them in the Fund's PDS, unless otherwise defined.

No representation or warranty, express or implied, is made as to the accuracy, completeness or reasonableness of any assumption contained in this document. To the maximum extent permitted by law, none of CIML, and its directors, employees or agents accepts any liability for any loss arising, including from negligence, from the use of this document or its contents. This document shall not constitute an offer to sell or a solicitation of an offer to purchase or advice in relation to any securities within or of units in any investment Fund or other investment product described herein. Any such offer shall only be made pursuant to an appropriate offer document. Past performance is not indicative of future performance.

# **Definitions**

Term	Definition		
AFS licensee	Holder of an Australian Financial Services Licence		
AFSL	Australian Financial Services Licence		
EQT Funds	Investment vehicles or other arrangements (and any of their respective successors), in each case managed and/or operated and/or advised by a member of EQT Firm including, as the context requires, each of their sub-funds, if any, and "EQT Fund" shall be construed accordingly.		
EQT Infrastructure Funds	Refers to EQT Funds across EQT's various private market infrastructure-focused business lines (which may develop or change over time), including but not limited to the following EQT business lines: EQT Value-Add Infrastructure, EQT Active Core Infrastructure and EQT Transition Infrastructure.		
Investor's Investment Objective			
Capital Growth	The investor seeks to invest in a product designed to generate capital return. The investor prefers exposure to growth assets (such as shares or property) or otherwise seeks an investment return above the current inflation rate.		
Capital Preservation	The investor seeks to invest in a product to reduce volatility and minimise loss in a market down-turn. The investor prefers exposure to defensive assets (such as cash or fixed income securities) that are generally lower in risk and less volatile than growth investments.		
Income Distribution	The investor seeks to invest in a product designed to distribute regular and/or tax-effective income. The investor prefers exposure to income-generating assets (typically, high dividend-yielding equities, fixed income securities and money market instruments).		
Solution/Standalone (up to 100%)	The investor intends to hold the investment as a solution or standalone product, being up to 100% of their total Investable Assets (see definition below). The investor typically prefers exposure to a product with Very High portfolio diversification (see definition below).		
Major Allocation (up to 75%)	The investor intends to hold the investment as a major component (up to 75%), of their total Investable Assets (see definition below).		
	The investor is likely to seek a product with at least High portfolio diversification (see definition below).		
Core Component (up to 50%)	The investor intends to hold the investment as a core component (up to 50%), of their total Investable Assets (see definition below). The investor typically prefers exposure to a product with at least Medium portfolio diversification (see definition below).		
Minor Allocation (up to 25%)	The investor intends to hold the investment as a minor allocation (up to 25%) of their total Investable Assets (see definition below).		
	The investor is likely to seek a Fund with at least Low portfolio diversification (see definition below).		
Satellite/Small Allocation (up to 10%)	The investor intends to hold the investment as a smaller part of their total portfolio, as an indication it would be suitable for up to 10% of the total Investable Assets (see definition below). The investor is likely to be comfortable with exposure to a product with Very Low portfolio diversification (see definition below).		
Investable Assets	Those assets that the investor has available for investment, excluding the residential home.		
Portfolio Diversification (For Co	ompleting The Key Product Attribute Section Of Investor's Intended Product Use)		
Very Low	The product offers exposure to a single asset (such as a commercial property) or a specialized asset class (like minor commodities, crypto-assets, or collectibles).		
Low	The product provides exposure to a limited number of holdings (for instance, fewer than 25 securities) or a focused asset class, sector, or geographic market (like a single major commodity such as gold or equities from a single emerging market economy).		
Medium	The product offers exposure to a moderate number of holdings (up to approximately 50 securities) within at least one broad asset class, sector, or geographic market (for example, Australian fixed-income securities or global natural resources).		
High	The product provides exposure to a significant number of holdings (over 50 securities) across multiple broad asset classes, sectors, or geographic markets (for instance, global equities).		
Very High  The product offers exposure to a large number of holdings spanning a broad spectrum of asset classes, sectors, and geographic markets, with minimal correlation between them.			
Investor's Risk (Ability To Bear			
	prehensive risk assessment for each product. The Financial Services Council (FSC) recommends adoption of the Standard Risk Measure (SRM) to calculate the likely		
number of negative annual returns over a 20 year period, using the guidance and methodology outlined in the Standard Risk Measure Guidance Paper For Trustees. SRM is not a complete assessment of risk and potential loss. For example, it does not detail important issues such as the potential size of a negative return or that a positive return could still be less than an investor requires to meet their			
investment objectives/needs. Issuers may wish to supplement the SRM methodology by also considering other risk factors. For example, some products may use leverage, derivatives or short selling, may			
have liquidity or withdrawal limitati	ions, or otherwise may have a complex structure or increased investment risks, which should be documented together with the SRM to substantiate the Fund risk rating. rn profile would generally take into account the impact of fees, costs and taxes.		
Low	The investor is conservative or low risk in nature, seeks to minimise potential losses (e.g. has the ability to bear up to 1 negative return over a 20 year period (SRM 1		
	to 2) and is comfortable with a low target return profile.		
	Investor typically prefers defensive assets such as cash and fixed income.		
FOT Nexus Infrastructure Fund	(AUD) – Class A – Target Market Determination		

Medium	The investor is moderate or medium risk in nature, seeking to minimise potential losses (e.g. has the ability to bear up to 4 negative returns over a 20 year period (SRM to 5) and comfortable with a moderate target return profile.
	Investor typically prefers a balance of growth assets such as shares, property and alternative assets and defensive assets such as cash and fixed income.
High	The investor is higher risk in nature and can accept higher potential losses (e.g. has the ability to bear up to 6 negative returns over a 20 year period (SRM 6) in order to target a higher target return profile.
	Investor typically prefers predominantly growth assets such as shares, property and alternative assets with only a smaller or moderate holding in defensive assets such as cash and fixed income.
Very High	The investor has a more aggressive or very high risk appetite, seeks to maximise returns and can accept higher potential losses (e.g. has the ability to bear 6 or more negative returns over a 20 year period (SRM 7) and possibly other risk factors, such as leverage).  Investor typically prefers growth assets such as shares, property and alternative assets.
ability to meet the investor's req	rst instance the redemption request frequency under ordinary circumstances. However, the redemption request frequency is not the only consideration when determining the juirement to access capital. To the extent that the liquidity of the underlying investments or possible liquidity constraints (e.g. ability to stagger or delay redemptions) could to consideration in completing this section.
Within 1 week from request / Within 2 weeks of request / Within 1 month of request / Within 3 months of request / Annually or longer (additional details provided)	The investor seeks to invest in a product which permits redemption requests at this frequency under ordinary circumstances and the Issuer is typically able to meet that request within a reasonable period.
Approved Platforms	<ul> <li>Platforms are not authorised to distribute the Fund unless:</li> <li>The Platform has completed due diligence process (as determined by the Issuer) and the Issuer has determined the Platform is competent and suitable to distribute the Fund and</li> <li>The Issuer has provided, and not withdrawn, its consent to distribution of the Fund by the Platform; and</li> <li>The Platform, as distributor, complies with the terms and conditions of the Issuers consent to distribution of the Fund. These terms and conditions may include, as appropriate on Periodic review/audit of the Platform's internal controls and distribution practices (for example, by requesting/reviewing a sample Application against the TMD and information collected by the Distributor).</li> <li>Periodic reporting by the Platform to the Issuer on its compliance with the TMD and Design and Distribution Obligations.</li> </ul> A Platform can request to become an Approved Platform by writing to the Issuer at <a href="mailto:clientservices@channelcapital.com.au">clientservices@channelcapital.com.au</a>
Significant Dealing	Section 994F(6) of the Act requires distributors to notify the Issuer if they become aware of a significant dealing in the Fund that is not consistent with the TMD. Neither the Act nor ASIC defines when a dealing is 'significant' and distributors have discretion to apply its ordinary meaning.  The Issuer will rely on notifications of significant dealings to monitor and review the Fund, this TMD, and its distribution strategy, and to meet its own obligation to report significant dealings to ASIC. Dealings outside this TMD may be significant because:  • they represent a material proportion of the overall distribution conduct carried out by the distributor in relation to the product, or  • they constitute an individual transaction which has resulted in, or will or is likely to result in, significant detriment to the investor (or class of investors). In each case, the distributor should have regard to:  • the nature and risk profile of the Fund (which may be indicated by the Fund's risk rating or withdrawal timeframes),  • the actual or potential harm to an investor (which may be indicated by the value of the investor's investment, their intended product use or their ability to bear loss), and  • the nature and extent of the inconsistency of distribution with the TMD (which may be indicated by the number of red or amber ratings attributed to the investor). Objectively, a distributor may consider a dealing (or group of dealings) outside the TMD to be significant if:  • it constitutes more than half of the distributor's total retail product distribution conduct in relation to the Fund over the reporting period,  • the investor's intended product use is Solution/Standalone, or  • the investor's intended product use is Core Component and the investor's risk (ability to bear loss) and return profile is Low.