



Med Supp Broker Bonus Program



Bonus Opportunity

Receive a cash bonus when you sell our Medicare supplement products in the states below from Jan. 1 through March 31, 2026.

- | | | | | | |
|---------------|-------------|---------------|------------------|----------------|-----------------|
| ▪ Alabama | ▪ Florida | ▪ Maine | ▪ Nevada | ▪ Oklahoma | ▪ West Virginia |
| ▪ Arizona | ▪ Georgia | ▪ Maryland | ▪ New Hampshire | ▪ Pennsylvania | ▪ Wyoming |
| ▪ Arkansas | ▪ Illinois | ▪ Michigan | ▪ New Jersey | ▪ South Dakota | |
| ▪ California | ▪ Iowa | ▪ Minnesota | ▪ New Mexico | ▪ Tennessee | |
| ▪ Colorado | ▪ Kansas | ▪ Mississippi | ▪ North Carolina | ▪ Texas | |
| ▪ Connecticut | ▪ Kentucky | ▪ Missouri | ▪ North Dakota | ▪ Utah | |
| ▪ Delaware | ▪ Louisiana | ▪ Nebraska | ▪ Ohio | ▪ Virginia | |

Plus: Idaho, Indiana, Montana, Oregon, South Carolina and Wisconsin. See details on Page 2.

Eligibility

You're eligible to earn a cash payout on Medicare supplement business you place as a producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers) for policies underwritten by Mutual of Omaha or its affiliates. You need a minimum of five Medicare supplement policies issued in a month. Some exclusions apply.

Qualifying Business

Policies that count toward the minimum can be:

- All plans we offer in any state
- Underwritten, open enrollment and guaranteed issue

Payment

While the criteria are broad to help you meet the monthly five-policy minimum, the bonus pays:

- For Plans F, G and N in the states listed above
- \$150 cash per issued underwritten policy (includes internal and affiliate conversions, except in North Carolina)
- \$30 per issued policy for open enrollment business

Broker Bonus for Idaho, Indiana, Montana, Oregon, South Carolina and Wisconsin

Qualifying business includes underwritten, open enrollment, guaranteed issue and under age 65.

Payment

When you meet the monthly five-policy minimum, the bonus pays:

- \$40 per underwritten, open enrollment and guaranteed issue applications
- For Plans F, G and N (NM39 in Wisconsin)
- For Plans A, C, F, G, N and High Deductible G (in Montana only)

Please note:

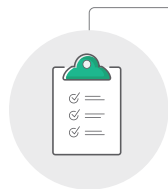
- Internal and affiliate conversions are eligible for payment only when the original writing agent submits the application.
- Policy must be in force at time payment occurs
- Payment is based on the month in which the policy is effective. Policy effective date means the date in which the policy is in force

Payment examples

| Policy Effective Date | Payment Period |
|-----------------------|------------------|
| January 2026 | Early March 2026 |
| February 2026 | April 2026 |

Miscellaneous

- Mutual of Omaha reserves the right to change, limit or cancel any promotion, rule or award at any time and for any reason
- You must be currently contracted and actively representing Mutual of Omaha Insurance Company or its affiliates at the time of the award and be in good standing
- No substitution for, or transfer of the award will be allowed
- The costs of the award will be reported to you as taxable income on IRS Form 1099
- Special agents' cash awards are allocated to their agency
- This promotion is void where prohibited by law



Why Partner with Mutual of Omaha?

You'll enjoy:

- Household discount to further lower rates (percentage and availability vary by state)
- No policy fees
- Plan N as a good option for those who are used to cost-sharing plans, such as employer's health insurance or Medicare Advantage
- e-App storefront for error-free and complete applications
- Talking directly with your underwriter
- Marketing credits to build your business
- Enhanced automated underwriting for Med supp e-Apps (most applications auto-decision within two minutes)