



# Med Supp Broker Bonus Program



## Bonus Opportunity

Receive a cash bonus when you sell our Medicare supplement products in the states below from Jan. 1 through March 31, 2026.

▪ Alabama	▪ Florida	▪ Maine	▪ Nevada	▪ Oklahoma	▪ West Virginia
▪ Arizona	▪ Georgia	▪ Maryland	▪ New Hampshire	▪ Pennsylvania	▪ Wyoming
▪ Arkansas	▪ Illinois	▪ Michigan	▪ New Jersey	▪ South Dakota	
▪ California	▪ Iowa	▪ Minnesota	▪ New Mexico	▪ Tennessee	
▪ Colorado	▪ Kansas	▪ Mississippi	▪ North Carolina	▪ Texas	
▪ Connecticut	▪ Kentucky	▪ Missouri	▪ North Dakota	▪ Utah	
▪ Delaware	▪ Louisiana	▪ Nebraska	▪ Ohio	▪ Virginia	

Plus: Idaho, Indiana, Montana, Oregon, South Carolina and Wisconsin. See details on Page 2.

## Eligibility

You're eligible to earn a cash payout on Medicare supplement business you place as a producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers) for policies underwritten by Mutual of Omaha or its affiliates. You need a minimum of five Medicare supplement policies issued in a month. Some exclusions apply.

## Qualifying Business

Policies that count toward the minimum can be:

- All plans we offer in any state
- Underwritten, open enrollment and guaranteed issue

## Payment

While the criteria are broad to help you meet the monthly five-policy minimum, the bonus pays:

- For Plans F, G and N in the states listed above
- \$150 cash per issued underwritten policy (includes internal and affiliate conversions, except in North Carolina)
- \$30 per issued policy for open enrollment business

## Broker Bonus for Idaho, Indiana, Montana, Oregon, South Carolina and Wisconsin

Qualifying business includes underwritten, open enrollment, guaranteed issue and under age 65.

## Payment

When you meet the monthly five-policy minimum, the bonus pays:

- \$40 per underwritten, open enrollment and guaranteed issue applications
- For Plans F, G and N (NM39 in Wisconsin)
- For Plans A, C, F, G, N and High Deductible G (in Montana only)

**Please note:**

- Internal and affiliate conversions are eligible for payment only when the original writing agent submits the application.
- Policy must be in force at time payment occurs
- Payment is based on the month in which the policy is effective. Policy effective date means the date in which the policy is in force

**Payment examples**

Policy Effective Date	Payment Period
January 2026	Early March 2026
February 2026	April 2026

**Miscellaneous**

- Mutual of Omaha reserves the right to change, limit or cancel any promotion, rule or award at any time and for any reason
- You must be currently contracted and actively representing Mutual of Omaha Insurance Company or its affiliates at the time of the award and be in good standing
- No substitution for, or transfer of the award will be allowed
- The costs of the award will be reported to you as taxable income on IRS Form 1099
- Special agents' cash awards are allocated to their agency
- This promotion is void where prohibited by law



## Why Partner with Mutual of Omaha?

You'll enjoy:

- Household discount to further lower rates (percentage and availability vary by state)
- No policy fees
- Plan N as a good option for those who are used to cost-sharing plans, such as employer's health insurance or Medicare Advantage
- e-App storefront for error-free and complete applications
- Talking directly with your underwriter
- Marketing credits to build your business
- Enhanced automated underwriting for Med supp e-Apps (most applications auto-decision within two minutes)