



**EARTHECHO INTERNATIONAL, INC.**

FINANCIAL STATEMENTS

DECEMBER 31, 2024





# EARTHECHO INTERNATIONAL, INC.

## FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2024

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
EarthEcho International, Inc.

### Opinion

We have audited the accompanying financial statements of EarthEcho International, Inc. (EEI), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of EarthEcho International, Inc. as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of EarthEcho International, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about EarthEcho International, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of EarthEcho International, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about EarthEcho International, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Calibre CPA Group, PLLC*

Bethesda, MD  
November 5, 2025



## EARTHECHO INTERNATIONAL, INC.

### STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2024

#### Assets

##### Current assets

|                           |               |
|---------------------------|---------------|
| Cash and cash equivalents | \$ 1,365,210  |
| Contributions receivable  | 180,000       |
| Prepaid expenses          | <u>16,598</u> |
| Total current assets      | 1,561,808     |

|  |       |
|--|-------|
| <b>Property and equipment - at cost,<br/>net of accumulated depreciation of \$18,239</b> | 1,275 |
|--|-------|

|   |        |
|---|--------|
| <b>Website development, net of accumulated<br/>depreciation of \$70,719</b> | 28,482 |
|---|--------|

##### Other assets

|                    |            |
|--------------------|------------|
| Refundable deposit | <u>349</u> |
|--------------------|------------|

|              |                     |
|--------------|---------------------|
| Total assets | <u>\$ 1,591,914</u> |
|--------------|---------------------|

#### Liabilities and Net Assets

##### Current liabilities

|                           |               |
|---------------------------|---------------|
| Accounts payable          | \$ 34,253     |
| Accrued expenses          | <u>25,161</u> |
| Total current liabilities | <u>59,414</u> |

##### Net assets

|                            |                  |
|----------------------------|------------------|
| Without donor restrictions | 246,769          |
| With donor restrictions    | <u>1,285,731</u> |
| Total net assets           | <u>1,532,500</u> |

|                                  |                     |
|----------------------------------|---------------------|
| Total liabilities and net assets | <u>\$ 1,591,914</u> |
|----------------------------------|---------------------|

See accompanying notes to financial statements.



## EARTHECHO INTERNATIONAL, INC.

### STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2024

|                                       | Without<br>Donor<br>Restrictions | With<br>Donor<br>Restrictions | Total               |
|---------------------------------------|----------------------------------|-------------------------------|---------------------|
| <b>Revenues and other support</b>     |                                  |                               |                     |
| Contributions                         | \$ 193,961                       | \$ 1,295,548                  | \$ 1,489,509        |
| Internet support                      | 25,364                           | -                             | 25,364              |
| Royalties                             | 1,743                            | -                             | 1,743               |
| Conference fees                       | 2,500                            | -                             | 2,500               |
| Other                                 | <u>4,563</u>                     | <u>-</u>                      | <u>4,563</u>        |
| Total revenues                        | 228,131                          | 1,295,548                     | 1,523,679           |
| Net assets released from restrictions | <u>1,462,389</u>                 | <u>(1,462,389)</u>            | <u>-</u>            |
| Total revenues and other support      | <u>1,690,520</u>                 | <u>(166,841)</u>              | <u>1,523,679</u>    |
| <b>Expenses</b>                       |                                  |                               |                     |
| Program services                      |                                  |                               |                     |
| Exploration programs                  | 584,332                          | -                             | 584,332             |
| Water challenge                       | 459,593                          | -                             | 459,593             |
| Other programs                        | <u>350,283</u>                   | <u>-</u>                      | <u>350,283</u>      |
| Total program services                | 1,394,208                        | -                             | 1,394,208           |
| Supporting services                   |                                  |                               |                     |
| Management and general                | 191,247                          | -                             | 191,247             |
| Fund raising                          | <u>90,564</u>                    | <u>-</u>                      | <u>90,564</u>       |
| Total expenses                        | <u>1,676,019</u>                 | <u>-</u>                      | <u>1,676,019</u>    |
| <b>Change in net assets</b>           | 14,501                           | (166,841)                     | (152,340)           |
| <b>Net assets</b>                     |                                  |                               |                     |
| Beginning of year                     | <u>232,268</u>                   | <u>1,452,572</u>              | <u>1,684,840</u>    |
| End of year                           | <u>\$ 246,769</u>                | <u>\$ 1,285,731</u>           | <u>\$ 1,532,500</u> |

See accompanying notes to financial statements.

## EARTHECHO INTERNATIONAL, INC.

### STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2024

|   | Program Services        |                    |                   | Supporting Services       |                  | Total               |
|---|-------------------------|--------------------|-------------------|---------------------------|------------------|---------------------|
|   | Exploration<br>Programs | Water<br>Challenge | Other<br>Programs | Management<br>and General | Fund Raising     |                     |
| Salaries, payroll taxes and fringe benefits | \$ 348,072              | \$ 298,800         | \$ 169,189        | \$ 54,993                 | \$ 27,749        | \$ 898,803          |
| Accounting                                  | 13,089                  | 11,635             | 7,999             | 22,233                    | -                | 54,956              |
| Consultants                                 | 17,900                  | 4,500              | 1,109             | 52,285                    | 61,200           | 136,994             |
| Legal fees                                  | 3,450                   | 2,915              | 1,647             | 756                       | -                | 8,768               |
| Other professional fees                     | 9,031                   | 12,000             | 20,284            | 487                       | 450              | 42,252              |
| Public relations                            | 23,461                  | 12,657             | 5,978             | 5,450                     | -                | 47,546              |
| Grants                                      | 21,115                  | 19,642             | 1,100             | 100                       | -                | 41,957              |
| Programmatic expenses                       | 7,304                   | 31,777             | 2,666             | 548                       | -                | 42,295              |
| Office expense                              | 8,407                   | 8,368              | 25,244            | 5,627                     | 69               | 47,715              |
| Media development                           | -                       | 35,662             | -                 | 1,025                     | 1,000            | 37,687              |
| Occupancy                                   | 7,350                   | 3,604              | 7,200             | 418                       | -                | 18,572              |
| Travel and meetings                         | 116,653                 | 9,979              | 102,077           | 13,110                    | 96               | 241,915             |
| Depreciation                                | -                       | -                  | -                 | 4,538                     | -                | 4,538               |
| Computer software                           | 3,914                   | 3,479              | 2,487             | 2,625                     | -                | 12,505              |
| Insurance                                   | 327                     | -                  | 652               | 12,387                    | -                | 13,366              |
| Miscellaneous                               | 4,259                   | 4,575              | 2,651             | 14,665                    | -                | 26,150              |
| <b>Total expenses</b>                       | <b>\$ 584,332</b>       | <b>\$ 459,593</b>  | <b>\$ 350,283</b> | <b>\$ 191,247</b>         | <b>\$ 90,564</b> | <b>\$ 1,676,019</b> |

See accompanying notes to financial statements.



## EARTHECHO INTERNATIONAL, INC.

### STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2024

#### **Cash flows from operating activities**

|  |                    |
|--|--------------------|
| Contributions and grants received            | \$ 1,654,873       |
| Other operating receipts                     | 8,806              |
| Payments to vendors, suppliers and employees | <u>(1,651,068)</u> |
| Net cash provided by operating activities    | <u>12,611</u>      |

#### **Net change in cash and cash equivalents**

12,611

#### **Cash and cash equivalents at beginning of year**

|                   |                     |
|-------------------|---------------------|
| Beginning of year | <u>1,352,599</u>    |
| End of year       | <u>\$ 1,365,210</u> |

See accompanying notes to financial statements.



## EARTHECHO INTERNATIONAL, INC.

### NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2024

#### **NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

EarthEcho International, Inc. (EEI), was established by explorer and advocate Phillippe Cousteau, Jr. in honor of his father, Phillippe Cousteau Sr. and grandfather, legendary explorer Jacques-Yves Cousteau. Originally incorporated in March 2000 as the Philippe Cousteau Foundation, Inc., EEI changed its name to EarthEcho International, Inc. in August 2004. The organization uses the trade name “EarthEcho” in the course of its normal business operations.

EEI's mission is to build a global youth movement to protect and restore our ocean planet, a critical part of creating a sustainable and equitable future for all. EEI's core programs are designed as a path of action for youth to become leaders and change the world. EEI advances it's mission through the following:

##### **Building ocean, climate and environmental literacy in youth**

- Create and partners with renowned content creators to develop unique environmental content for classrooms focused on complex environmental issues.
- Provide professional development and funding opportunities for teachers to implement environmental STEM literacy in the classroom.
- Leverage storytelling to educate the youth about environmental advocacy and action.

##### **Connecting youth to broader community of ocean advocacy and activism**

- Convene diverse stockholders – young leaders, educators, corporations, foundations, nonprofits and governments to collaborate and advocate for meaningful ways to protect and restore the ocean planet.
- Provide professional learning opportunities for youth leaders to build the skills necessary to grow the environmental movement.

##### **Expediting and elevating youth-led ocean and climate action**

- Facilitate youth engagement in environmental restoration and conservation projects across the globe that are grounded in the authentic needs of the local communities.
- Host online an community (GenSea) that unites young ocean advocates ages 13-25 for networking, learning and collaboration to protect and restore our ocean planet – a hub for action and impact 365 days a year.



## NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**Revenue Recognition** - Substantially all revenues are derived from contribution transactions. Unconditional contributions are recognized upon receipt of cash or other assets, or when a donor promises to transfer cash or other assets in the future. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return or release, are not recognized until the conditions on which they depend have been substantially met.

Contributions received are reported as increases in net assets without donor restrictions unless received with donor stipulations that require the assets be used for specific purposes or in specific time periods. All donor-restricted contributions are reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Most grant agreements are accounted for as contribution transactions. When an agreement includes both a barrier and either a right of return of assets to the resource provider or a right of release from obligation by the resource provider, the contribution is considered to be conditional. Amounts received under conditional transfers are reported as a liability (refundable advance) and recognized as contribution revenue only when the conditions are met.

**Functional Allocation of Expenses** - The costs of providing program services and other activities have been summarized on a functional basis in the statement of activities and the statement of functional expenses. Costs that can be specifically identified with a final cost objective are charged directly to that activity. Other costs are allocated among the program and supporting services benefited based on management's best estimates. Salaries and related fringe benefits are allocated based on employee time and effort studies. Common costs such as occupancy, depreciation, and related infrastructure costs are also allocated based on employee time and effort studies.

**Income Taxes** - EEI is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code as a publicly-supported organization, and is similarly exempt from state income and franchise taxes. EEI has been classified as an organization that is not a private foundation under Section 509(a)(1). EEI files federal information returns with the Internal Revenue Service. EEI did not engage in any unrelated business activities during the year ended December 31, 2024.

EEI accounts for income taxes in accordance with the ASC Topic *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. EEI performed an evaluation of uncertain tax positions for the year ended December 31, 2024, and determined that there were no matters that

## NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

would require recognition in the financial statements or that may have an effect on its tax-exempt status. As of December 31, 2024, the statute of limitations for tax years 2021 through 2023 remains open with the U.S. federal jurisdiction and local jurisdictions in which EEI files returns.

**Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

## NOTE 2. LIQUIDITY AND AVAILABILITY OF FINANCIAL RESOURCES

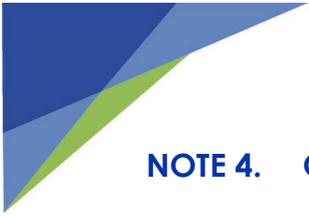
As part of EEI's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The following table represents EEI's financial assets available to meet cash needs for general expenditures within one year of December 31, 2024.

|  |                    |
|--|--------------------|
| Total financial assets at end of year                                      |                    |
| Cash and cash equivalents  | \$ 1,365,210       |
| Contributions receivable due within one year                               | 180,000            |
| Less amounts not available for<br>general expenditures                     |                    |
| Amounts restricted by donors   | <u>(1,285,731)</u> |
| Financial assets available to meet<br>general expenditures within one year | <u>\$ 259,479</u>  |

## NOTE 3. RESTRICTIONS ON NET ASSETS

Net assets with donor restrictions are all subject to donor-imposed purpose restrictions. Total activity in net assets with donor restrictions for the year ended December 31, 2024 is summarized as follows:

|                           | Beginning<br>of Year | Restricted<br>Contributions | Net Assets<br>Released | End<br>of Year      |
|---------------------------|----------------------|-----------------------------|------------------------|---------------------|
| Youth Leadership          | \$ 664,624           | \$ 96,605                   | \$ (434,489)           | \$ 326,740          |
| OurEcho Challenge         | 428,243              | 349,979                     | (373,382)              | 404,840             |
| EarthEcho Water Challenge | 149,798              | 233,823                     | (197,015)              | 186,606             |
| Expedition                | 209,907              | 104,141                     | (121,653)              | 192,395             |
| Blue Carbon               | -                    | 465,000                     | (289,850)              | 175,150             |
| Marine Plastics           | -                    | 46,000                      | (46,000)               | -                   |
|                           | <u>\$ 1,452,572</u>  | <u>\$ 1,295,548</u>         | <u>\$ (1,462,389)</u>  | <u>\$ 1,285,731</u> |



#### **NOTE 4. OPERATING LEASE**

EEl leases its office space from a shared office provider in the District of Columbia. The lease calls for basic membership of \$240 per month and then EEl is charged separately for any additional services it requests. The arrangement can be terminated on 30 days notice. EEl has elected to not recognize right of use assets and lease liabilities for short-term leases that have a lease term of 12 months or less at lease commencement, and for leases that are determined to not be enforceable agreements per the guidance in Topic 842. EEl recognizes lease cost associated with short-term leases on a straight-line basis over the lease term.

#### **NOTE 5. UNINSURED CASH**

EEl maintains its cash and cash equivalents at various financial institutions, which at times may exceed the federally insured limits per the bank. Accounts at the banking institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. EEl has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk in cash and cash equivalents. At December 31, 2024, EEl's cash balances in excess of FDIC insured limits totaled approximately \$1,078,000.

#### **NOTE 6. SUBSEQUENT EVENTS REVIEW**

Subsequent events have been evaluated through November 5, 2025, which is the date the financial statements were available to be issued. This review and evaluation revealed no material event or transaction which would require an adjustment to or disclosure in the accompanying financial statements.