ALLOT'S TRANSFORMATION TO SCALABLE SAAS DELIVERY ON AWS

aws
PARTNER
Premier Tier Services

ABOUT ALLOT

Allot (NASDAQ: ALLT) is a global leader in network intelligence and security solutions, serving communications service providers (CSPs) and enterprises worldwide. With a track record of more than two decades, Allot transforms complex network, application, and usage data into actionable insights, enabling customers to optimize performance and enhance user security.

Its flagship solutions include Allot Secure, a cloud-native Security-as-a-Service (SECaaS) platform protecting millions of subscribers, and Allot Smart, a suite of traffic shaping and analytics tools powered by deep packet inspection (DPI). Deployed in over 500 service providers and 1,000+ enterprises globally, Allot's flexible multi-service platforms are designed for the most demanding network environments.

CHALLENGES

As part of a strategic shift toward recurring revenue models and scalable services, Allot embarked on a journey to modernize its offerings through cloud-native transformation. The goal was to transition from traditional deployments to delivering their software via the public cloud.

To enable this shift, Allot needed both a reliable cloud provider and a trusted partner with technical expertise to lead the transformation. The company sought a partner capable of helping them design, migrate, and manage their platform in line with AWS best practices.

SOLUTION

Allot selected Commit, an AWS Premier Partner, as its cloud solutions provider to lead the software migration and Managed Services initiative. Commit guided Allot through the AWS Migration Acceleration Program (MAP), providing strategic consulting, architectural planning, and operational support.

The process began with a deep discovery and assessment phase, resulting in a robust blueprint for Allot's software platform in the cloud. Commit designed a scalable and secure architecture based on AWS-native services, ensuring high availability, operational efficiency, and compliance alignment.

Throughout the engagement, Commit's professionalism and deep knowledge of AWS enabled Allot to adopt cloud-native methodologies, improve deployment velocity, and align their infrastructure with AWS Well-Architected standards.

RESULTS

- **Cloud-Native Enablement**: With Commit's guidance, Allot successfully re-architected its platform for public cloud deployment, unlocking greater scalability and service flexibility for its CSP and enterprise clients.
- **Operational Efficiency**: Commit's support allowed Allot to implement best-in-class cloud practices, reducing time-to-market and streamlining operations across environments.
- **Strategic Partnership**: Through the AWS MAP process and ongoing managed services, Allot gained a long-term technology partner that not only accelerated their migration but continues to support their growth in the cloud.
- **Foundation for Recurring Revenue**: The migration enables Allot to fully adopt a SaaS-based business model, with scalable infrastructure that supports new revenue streams from cloud-delivered services.

Allot's transition reflects the success of a cloud-first vision, executed with the right partnership and technical foundation.

> *The greatest added value we received from Commit was, first and foremost, their professionalism. They brought deep expertise in AWS best practices, enabling us to align with the same standards any software company aims to achieve when deploying over the public cloud"* - **Tal Birenzweig, VP Global Support Services, Allot**

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