



703-594-3681 (Manassas), 703-550-9262 (DC), 800-447-7386 (Toll Free)
Website: www.HolidayGiftShopVA.com, Email: Sales@FunServicesVA.com

Fun Services® is the originator of the Holiday Gift Shop® and Santa's Secret Shop® programs. We have been providing these programs to schools throughout the Virginia, Maryland and DC area for over 50 years. Fun Services is a local, family owned and operated business located in Nokesville, VA (just South of Manassas, VA)

Fun Services offers the complete package that you will be looking for in the Holiday Gift Shop business. Fun Services programs are risk-free. All merchandise is on consignment; therefore, your organization will only pay for items that are sold. Fun Services delivers and picks up (at no charge) via our own Professional Drivers.

Your organization will receive gift items with school costs from 60¢ to \$18.00. Your school can determine the profit level by using our suggested computerized profit margins of 10%, 20% or 30%. Other profit percentages available upon request.



Unlike many other companies, Fun Services does not limit the number of days that re-orders can be made during the shop. This means if your shop runs from Monday-Saturday, your organization can place re-orders every afternoon for delivery early the next morning. All re-orders are delivered at no charge, including Saturdays.

Fun Services also provides many other complimentary items including Gift Bags, Price Labels, Carry Home Bags, Parent Letters, Tablecloths, Door Panels, etc.

If you would like more information or have any questions, please feel free to call us at the numbers listed above.

If you would like to sign up, please fill out the online customer agreement available on our website at www.HolidayGiftShopVa.com.

Sincerely,

Dori A. Boak
 Holiday Gift Shop Coordinator
 Email: Dori@FunServicesVA.com
 Phone or Text: 703-594-3681



Holiday Gift Shop and Santa's Secret Shop are registered trademarks.
These trademarks can only be used in conjunction with Fun Services programs.

Advantages of



1. **Family Owned and Operated since 1971** - Fun Services is a family owned business operated by Ed & Dori Boak. Both understand the needs of PTO's and PTA's as both have served in volunteer roles in various organizations.

Dori Boak was on the PTA board of Nokesville Elementary for 5 years and served on the Board of Coles Little League for over 10 years. Ed Boak served as President of Coles Little League for 6 years and served for over 15 years in various positions including manager, division vp, building and grounds etc.

2. **Local Company** - Using a local company is a must for the Holiday Gift Shop/Santa's Secret Shop program. Why is that? Please see below:

- A. **Delivery by Fun Services Truck** - All deliveries are made in Fun Services Trucks via our Professional Fleet of Drivers. Delivery dates are pre-arranged and will be delivered to any first floor location (any floor if elevators are available.)

- B. **Pick-Up by Fun Services Truck** - All returned items are picked up in Fun Services Trucks via our Professional Fleet of Drivers. No more worrying about address labeling of boxes and waiting on UPS to pick-up left over gifts.



- C. **Next Morning Re-Order Service (including Saturdays)** - Over 95% of Fun Services re-orders are delivered before your shop opens the next morning. Just call our offices **before 4PM each day** (*most of our competitors have a 1PM cut-off for re-orders*), and one of our Professional Drivers will deliver the items to your school door in time for the start of your shop the next morning.

Only running a Friday night and Saturday morning shop, that's no problem for Fun Services. Special arrangements can be made to provide re-order service for Saturday morning and evening shops. Saturday re-orders simply need to be phoned in by 4PM Friday evening. Evening Shop re-orders must be pre-arranged with Fun Services ahead of time to ensure staff is available to pack and deliver.



- D. **More Gifts Delivered at the Beginning of Your Shop** - By delivering in Fun Services trucks (not UPS or a Freight Company), Fun Services can deliver more gifts at the beginning of the sale. Fun Services typically delivers 25%-50% more gifts than were sold the year before. Due to the high costs of shipping, our competitors can not send as many gifts as this increases the cost of shipping and returning gifts.

For example, one of our competitors recently contracted with a school in Prince George's County (MD) that we had worked with in the past. The competitor sent a total of 6 boxes of gifts while Fun Services delivered 18 boxes of gifts for their shop.

3. **Free Supplies/Promotional Items** - Fun Services supplies a variety of Free Supplies in conjunction with the shop. These include: Mylar Gift Bags in 4 sizes (one per gift), Parent Flyers, Posters, Table Cloths, etc. Please see our brochure for a full list of supplies.
4. **NO Inventory & Regular Inventory Shops** - Fun Services offers both a No Inventory Shop and Regular Inventory. The No Inventory Shop is designed for use where volunteers are limited. The Regular Inventory allows for individual pricing on all items and requires all gifts to be counted upon arrival at the school and phoned into Fun Services before pick-up.

FUN SERVICES – 2026

HOLIDAY GIFT SHOP/SANTA'S SECRET SHOP LINE

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Dad Travel Mug - \$12.00

10%	20%	30%
\$13.50	\$15.00	\$17.25



Angel Figurine - \$12.00

10%	20%	30%
\$13.50	\$15.00	\$17.25



Crazy Shot Game - \$10.50

10%	20%	30%
\$11.75	\$13.25	\$15.00



Butterfly N&E Set - \$10.50

10%	20%	30%
\$11.75	\$13.25	\$15.00



Gold Eagle Figure - \$10.50

10%	20%	30%
\$11.75	\$13.25	\$15.00



Mom Butterfly Light - \$9.00

10%	20%	30%
\$10.00	\$11.25	\$13.00



Double Heart N&E - \$9.00

10%	20%	30%
\$10.00	\$11.25	\$13.00



Camo Binoculars - \$8.00

10%	20%	30%
\$9.00	\$10.00	\$11.50



Votive Candle Set - \$8.00

10%	20%	30%
\$9.00	\$10.00	\$11.50



Plump Pals Plush - \$8.00

10%	20%	30%
\$9.00	\$10.00	\$11.50



Light Up Gear Car - \$8.00

10%	20%	30%
\$9.00	\$10.00	\$11.50



Sapphire Drop NL - \$8.00

10%	20%	30%
\$9.00	\$10.00	\$11.50



Dad Football Trophy - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Cowboy Hat Plush - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Boxed Rose Necklace - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



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Mom Glass Heart - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Grandma Glass Heart - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Grandpa Trophy - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Boxed Heart Bracelet - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Love Dog Figurine - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Man of Year Medal - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Table Soccer Game - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00

Teams Available:

*Washington Commanders
Dallas Cowboys
Baltimore Ravens
Pittsburgh Steelers*

NFL Vinyl Football - \$7.00

10%	20%	30%
\$8.00	\$8.75	\$10.00



Boxed Mom Necklace - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Tool Time Tool Set - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Mom Silk Flowers - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



G'ma Silk Flowers - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Christmas Snowglobe - \$6.00

10%	20%	30%
\$6.75	\$7.50	\$8.75



Faith Cross Necklace - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



Swans w/ Flower - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



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Scrunchie Gift Set - \$5.40

10%	20%	30%
\$6.00	\$6.75	\$7.75



Bead Caterpillar - \$5.25

10%	20%	30%
\$6.00	\$6.75	\$7.50



Mom Mug - \$4.75

10%	20%	30%
\$5.50	\$6.00	\$7.00



Dad Mug - \$4.75

10%	20%	30%
\$5.50	\$6.00	\$7.00



Grandma Mug - \$4.75

10%	20%	30%
\$5.50	\$6.00	\$7.00



Grandpa Mug - \$4.75

10%	20%	30%
\$5.50	\$6.00	\$7.00



Aunt Mug - \$4.75

10%	20%	30%
\$5.50	\$6.00	\$7.00



Uncle Mug - \$4.75

10%	20%	30%
\$5.50	\$6.00	\$7.00



Holly Jolly Mug - \$4.75

10%	20%	30%
\$5.50	\$6.00	\$7.00



Mighty Might's Plush - \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



Cocktail Ring - \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



Ballgame Plaque- \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



Present Earrings - \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



Dad Wood Sign - \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



Grandpa Pen- \$4.50

10%	20%	30%
\$5.00	\$5.75	\$6.50



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Snowflake Necklace - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



3 Pc. Penguin Puzzle - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Big Spiral Gum - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Cross/Wings Bracelet - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Chip Bag Dog Toy - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Glass Tree w/ Bells - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Mad Scientist Goo - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Mom Huggable Bear - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



G'ma L/U Diamond - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Stretch Collie - \$4.00

10%	20%	30%
\$4.50	\$5.00	\$5.75



Dad Socks - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Fish Pen - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Dino Water Game - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Finger Flick Football - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Grandpa Plaque - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



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G'ma Sunflower NL - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Mom Photo Frame - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



G'ma Photo Frame - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Aunt Photo Frame - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



Squish Axolotl - \$3.50

10%	20%	30%
\$4.00	\$4.50	\$5.00



BFF Necklaces - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Dad Screwdriver Pen - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



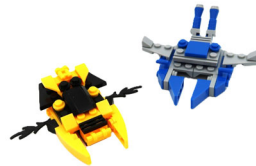
Best Mom Ever Orn. - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



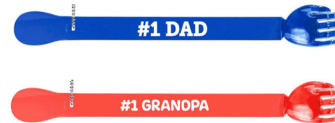
Polka Dot Headband - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Starship Block Set - \$3.00

10%	20%	30%
\$3.50	\$3.75	\$4.50



Backscratcher - \$2.70

10%	20%	30%
\$3.00	\$3.50	\$4.00



G'ma Acrylic Flower - \$2.70

10%	20%	30%
\$3.00	\$3.50	\$4.00



Friction Power Car - \$2.70

10%	20%	30%
\$3.00	\$3.50	\$4.00



Mini Dog Figurine - \$2.70

10%	20%	30%
\$3.00	\$3.50	\$4.00



Mouse Cat Toy - \$2.70

10%	20%	30%
\$3.00	\$3.50	\$4.00



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Mickey/Minnie Rattle - \$2.70

10%	20%	30%
\$3.00	\$3.50	\$4.00



Sister Heart Keychain - \$2.70

10%	20%	30%
\$3.00	\$3.50	\$4.00



Squish Octopus - \$2.70

10%	20%	30%
\$3.00	\$3.50	\$4.00



LED Light Up Angel - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Crystal Princess Ring - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Mom Mini Glass Mug - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



G'ma Mini Glass Mug - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Mini Sugar Heart - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Sister Candy NL - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Game Controller Plush - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



My Hero Key Ring - \$2.40

10%	20%	30%
\$2.75	\$3.00	\$3.50



Christmas 6 Color Pen - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Mom Bar Necklace - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Scented Fluffy Putty - \$2.00

10%	20%	30%
\$2.25	\$2.50	\$3.00



Dad \$100 Magnet - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



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Grandpa \$100 Magnet - \$1.80

10%	20%	30%
\$2.00	\$2.25	\$2.75



Emoticon Yo-Yo - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



Aunt Wood Heart - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



Teacher Pen - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



Coil Spring - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



Uncle Soda Magnet - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



Mom Pen/Bookmark - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



G'Ma Pen/Bookmark - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



Wild Cherry Lipgloss - \$1.60

10%	20%	30%
\$2.00	\$2.00	\$2.50



Decision Maker Clip - \$1.35

10%	20%	30%
\$1.50	\$1.75	\$2.00



Brother Sticker - \$1.20

10%	20%	30%
\$1.50	\$1.50	\$1.75



Sister Sticker - \$1.20

10%	20%	30%
\$1.50	\$1.50	\$1.75



Mini Heart Ornament - \$1.20

10%	20%	30%
\$1.50	\$1.50	\$1.75



Fidget Spinner - \$1.05

10%	20%	30%
\$1.25	\$1.50	\$1.50



Mini Snowman Putty - \$0.90

10%	20%	30%
\$1.00	\$1.25	\$1.50



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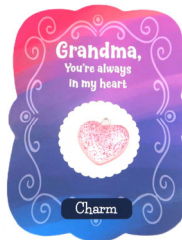
Candy Bracelet - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



Coil Bracelet/Hair Tie - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



Grandma Charm - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



Million Dollar G'Pa - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



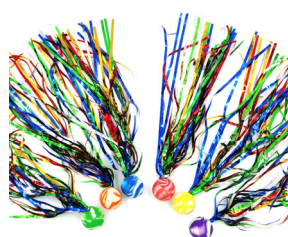
Mom Ribbon Orn. - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



Dad Ribbon Orn. - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



Sonic Comet Ball - \$0.80

10%	20%	30%
\$1.00	\$1.00	\$1.25



Diamond Bead Ring - \$0.70

10%	20%	30%
\$1.00	\$1.00	\$1.00



Little Mermaid - \$0.60

10%	20%	30%
\$0.75	\$0.75	\$1.00



Mini Skateboard - \$0.40

10%	20%	30%
\$0.50	\$0.50	\$0.75



The following items are optional and may be excluded at the school's option



Diamond Touch Light - \$18.00

10%	20%	30%
\$20.00	\$22.50	\$25.75



Boss Headphones - \$13.50

10%	20%	30%
\$15.00	\$17.00	\$19.50



Santa Face LED - \$13.50

10%	20%	30%
\$15.00	\$17.00	\$19.50

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FUN SERVICES PROVIDES YOU WITH THE FOLLOWING SUPPLIES TO ASSURE YOUR SUCCESS!

(Supplies are available in both Santa's Secret Shop® and Holiday Gift Shop® themes.)

A. INSTRUCTION BOOKLET. A step-by-step guide for the entire program. Covers Advance Preparations, Running & Closing the Sale, Supplies You'll Find Helpful, Handling Money, Sample Forms and more!

H. COLORFUL MYLAR GIFT BAGS. Keep the gifts secret all the way home with colorful gift bags conveniently printed with "To" and "From" label area. Available in four convenient sizes.

B. POSTERS. Posters for advertising.



C. TABLECLOTHS & DOOR PANEL. Decorative tablecloths for the display tables and large full-size door panel for the shop entrance.

D. NO RESTOCKING FEES. Fun Services does not charge for restocking items.

E. MONEY ENVELOPES. Envelopes help students keep track of their gift list and provide a convenient container to bring money to school.

F. PRICE LABELS. To identify item costs.

G. CARRY HOME BAGS. Bags to carry home the gifts purchased at the shop.

I. FLYERS. Full-color flyers announcing "Holiday Gift Shop Is Coming". Flyers explain the program to parents with details on your school's upcoming shop. Space is provided for school to imprint dates and times of sale.



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Pre-Paid Vouchers ***allow for acceptance of credit cards.***

Fun Services offers a pre-paid voucher service. This allows parents to purchase vouchers online via our secure credit card service. The parents can then fill in the voucher provided by Fun Services and send in with the children to purchase gifts at the shop. Each school will have access to their very own credit card site to see transactions or to confirm a child has purchased a voucher should the child forget at home.

If any child doesn't use the full amount of the voucher, simply refund the difference to the child in cash just like any other transaction. Please note a convenience fee is charged and paid by the parent at the time of purchase.

RELIABLE RE-ORDER SERVICE

Before your sale, Fun Services® delivers more than enough merchandise to run your whole Holiday Gift Shop® program. However, during the sale, if you ever need more merchandise or supplies, just call in a **RE-ORDER**.

Fun Services does not limit the number of re-orders that may be placed once your shop has started. Our goal is to make sure that the last child to shop has as good a selection as the first child to shop.

All **re-orders emailed, phoned or faxed by 4PM** will be delivered the **NEXT DAY - INCLUDING SATURDAYS!**



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NO INVENTORY SHOPS

Fun Services no inventory shops offer the same great advantages as our regular shops. All the gifts, supplies, bags, etc. are included in this shop. The only difference (and main advantage) is that there is no beginning or ending inventory to take at the shop.

Fun Services will supply pre-made price labels that can be applied directly on the tablecloth in front of the display items. The price labels will be printed with the cost to charge the customer and will reflect the desired profit level that was chosen by your organization.

Another Great advantage of the No Inventory Shop is the Free Scanner Cash Register Rental. This allows for the fast and easy checkout of your customers just like at the local department store.



To figure out your profit and amount due to Fun Services, simply total up your daily receipts and take out the percentage of profit chosen at the beginning of your shop. All unsold items and money due to Fun Services should be available on your designated date to return to Fun Services.

REGULAR INVENTORY SHOPS

Fun Services regular inventory shops offer your school the flexibility of deciding how much to charge for each individual item. This allows for your organization to mark up some items by different percentages, depending on your preference.

With the regular inventory shop, your final bill is based on the actual number of items sold. Fun Services provides you with a beginning inventory list that includes the prices your school will be charged for each item and the quantity received.

At the end of your shop, your organization counts the leftover merchandise and phones the totals into our customer service representatives. Fun Services will then call you back with the total amount due. An itemized computer print-out will then be provided showing in detail how much of each item was sold, the cost of each item and the price range of items sold.

Holiday Gift Shop and Santa's Secret Shop are registered trademarks.
These trademarks can only be used in conjunction with Fun Services programs.



COMPARISON CHART

HOLIDAY GIFT SHOP® SANTA'S SECRET SHOP® FEATURES	FUN SERVICES	AVERAGE COMPANY	YOUR COMPARISON
Family Owned	✓		
Mid-Atlantic Business	✓	X	
Toys For Tots® Partnership	✓	X	
Re-Orders:			
- Next Morning	Before shop opens	Whenever UPS or FedEx arrives	
- Deadline to order	Reorder as late as 4PM	Most by 1PM	
- # of allowed during shop	Unlimited		
- Evening/Weekend	Upon Request		
Accept VISA/Mastercard via secure voucher	✓		
100% Consignment	✓		
Delivery via Company Truck	✓		
Self Sealing Gift Bags	✓		
Programmed Cash Register (with barcodes)	✓	X	
Local Sports Teams	✓		
Chairperson Success Manual	✓		
Full Color Parent Letters (Bilingual upon request)	✓		
Large Promotional Posters	✓		
Money/Shopping Envelopes	✓		
Giant Door Panel	✓		
Decorative Tablecloths	✓	✓	
Over 80 Gifts Priced Less Than \$5.00	✓		
Satisfaction Guarantee	✓		
Virtual Shopping Website	✓		
Sign-Up Incentives	✓		





703-594-3681 (Manassas), 703-550-9262 (DC), 800-447-7386 (Toll Free)
Website: www.HolidayGiftShopVA.com, Email: Sales@FunServicesVA.com

HOW DO I SIGN-UP?

Fun Services offers 4 Great Ways to sign-up for the Holiday Gift Shop® Program:

1. On-Line at <https://www.HolidayGiftShopVA.com>
2. Mail or Fax back a customer agreement.
(Contact Dori for a hard copy.)
3. Call Fun Services at the phone numbers listed above.
4. Visit us at one of our Open Houses.

WOODEN ROSES



Great for
Mother's Day
Valentine's Day
Dances

3 Different Size Options
Individual, Small Kit, Deluxe Kit



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FUN FAIRS

END OF YEAR FUN DAYS



Wristband Carnival Options
Discounted School Packages

www.funservicesva.com

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