American Friends of Migdal Ohr Financial Statements December 31, 2024 and 2023 With Independent Auditor's Report



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## **Independent Auditor's Report**

To the Board of Directors of American Friends of Migdal Ohr:

### **Opinion**

We have audited the financial statements of American Friends of Migdal Ohr (the "Organization"), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of American Friends of Migdal Ohr as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the American Friends of Migdal Ohr and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about American Friends of Migdal Ohr's ability to continue as a going concern within one year after the date the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of American Friends of Migdal Ohr's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about American Friends of Migdal Ohr's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

November 12, 2025

Withern Smith + Brown, PC

# American Friends of Migdal Ohr Statements of Financial Position December 31, 2024 and 2023

	2024	2023
Assets		
Current assets		
Cash	\$ 2,131,072	\$ 2,107,403
Current portion of contribution receivables, net	42,747	43,133
Prepaid expenses and other current assets	8,540	15,059
Total current assets	 2,182,359	2,165,595
Long-term assets		
Contributions receivable, less current portion, net	-	43,333
Property and equipment, net	5,564	8,659
Total assets	\$ 2,187,923	\$ 2,217,587
Liabilities and Net Assets		
Current liabilities		
Accounts payable and accrued expenses	\$ 16,480	\$ 13,282
Net assets		
Without donor restrictions	1,614,625	1,496,133
With donor restrictions	556,818	708,172
Total net assets	 2,171,443	2,204,305
Total liabilities and net assets	\$ 2,187,923	\$ 2,217,587

# American Friends of Migdal Ohr Statements of Activities and Changes in Net Assets Years Ended December 31, 2024 and 2023

	2024						2023						
	Without Donor			With Donor			Without Donor			With Donor			
	F	Restrictions	ı	Restrictions		Total	ı	Restrictions	ı	Restrictions		Total	
Support and revenue													
Contributions of financial assets	\$	6,533,198	\$	902,804	\$	7,436,002	\$	4,360,123	\$	1,504,557	\$	5,864,680	
Special event revenue		396,994		-		396,994		2,173,660		-		2,173,660	
Direct costs of special events		(247,993)		-		(247,993)		(538,591)		-		(538,591)	
Contribution of non-financial assets		-		-		-		189,489		-		189,489	
Interest		30,592		-		30,592		29,511		-		29,511	
Other income		6,488		-		6,488		-		-		-	
Net assets released from restrictions		1,054,158		(1,054,158)		-		1,872,636		(1,872,636)		-	
Total support and revenue		7,773,437		(151,354)		7,622,083		8,086,828		(368,079)		7,718,749	
Expenses													
Program services		5,996,021		-		5,996,021		6,465,218		-		6,465,218	
Management and general		583,299		-		583,299		506,618		-		506,618	
Fundraising		1,075,625		-		1,075,625		941,136		-		941,136	
Total expenses		7,654,945		-		7,654,945		7,912,972		-		7,912,972	
Changes in net assets		118,492		(151,354)		(32,862)		173,856		(368,079)		(194,223)	
Net assets													
Beginning of year		1,496,133		708,172		2,204,305		1,322,277		1,076,251		2,398,528	
End of year	\$	1,614,625	\$	556,818	\$	2,171,443	\$	1,496,133	\$	708,172	\$	2,204,305	

# American Friends of Migdal Ohr Statement of Functional Expenses Year Ended December 31, 2024

2024

	Program Management				Special Event					
_		Services	a	nd General		Fundraising		Expenses	Tota	al Expenses
Transmissions to Middel Ohr Jaroel	Φ	E 006 630	\$		\$		\$		\$	E 006 630
Transmissions to Migdal Ohr-Israel	\$	5,906,630	Ф	-	Ф	-	Ф	-	Ф	5,906,630
Salaries		-		271,842		261,181		-		533,023
Payroll taxes, employee benefits		-		94,218		90,523		-		184,741
Professional fees		-		107,170		102,968		-		210,138
Lease		-		25,249		24,259		-		49,508
Development and donor related		-		-		59,846		-		59,846
Office expenses		-		45,271		43,493		-		88,764
Insurance, tax, and compliance		-		5,331		5,122		-		10,453
Equipment repairs and maintenance		-		6,233		5,988		-		12,221
Marketing and communications		-		-		336,770		-		336,770
Bank fees and donations processing fees		-		26,407		105,627		-		132,034
Depreciation and amortization		-		1,578		1,517		-		3,095
Venue events cost		-		-		-		247,993		247,993
Event supplies and other expenses		-		-		38,331		-		38,331
Travel and other program costs		89,391		-		-		-		89,391
		5,996,021		583,299		1,075,625		247,993		7,902,938
Less: Direct costs of special events		-		-		-		(247,993)		(247,993)
_	\$	5,996,021	\$	583,299	\$	1,075,625	\$	-	\$	7,654,945

# American Friends of Migdal Ohr Statement of Functional Expenses Year Ended December 31, 2023

2023

	Program Management				Special Events				
		Services		nd General	Fundraising	- J	Expenses	Tota	al Expenses
·									
Transmissions to Migdal Ohr-Israel	\$	6,188,792	\$	-	\$ -	\$	-	\$	6,188,792
Salaries		-		269,667	250,083		-		519,750
Payroll taxes, employee benefits		-		97,721	92,437		-		190,158
Professional fees		-		48,829	45,073		-		93,902
Lease		-		27,891	25,745		-		53,636
Development and donor related		-		-	22,522		-		22,522
Office expenses		-		35,232	33,452		-		68,684
Insurance, tax, and compliance		-		5,364	4,952		-		10,316
Equipment repairs and maintenance		-		7,343	6,778		-		14,121
Marketing and communications		-		-	281,278		-		281,278
Donated supplies		189,489		-	-		-		189,489
Bad debt expense and pledge cancellations		-		-	40,000		-		40,000
Bank fees and donations processing fees		-		12,249	48,997		-		61,246
Depreciation and amortization		-		2,322	2,144		-		4,466
Venue events cost		-		-	-		538,591		538,591
Event supplies and other expenses		-		-	14,467		-		14,467
Travel and other program costs		86,937		-	73,208		-		160,145
		6,465,218		506,618	941,136		538,591		8,451,563
Less: Direct costs of special events		-		-	-		(538,591)		(538,591)
	\$	6,465,218	\$	506,618	\$ 941,136	\$	-	\$	7,912,972

# American Friends of Migdal Ohr Statements of Cash Flows Years Ended December 31, 2024 and 2023

	2024	2023
Operating activities		
Changes in net assets	\$ (32,862)	\$ (194,223)
Adjustments to reconcile changes in net assets to net cash		
provided by (used in) operating activities		
Depreciation and amortization	3,095	4,466
Bad debt expense and contributions cancellations	-	40,000
Changes in operating assets and liabilities		
Contributions receivable	43,719	116,781
Prepaid expenses and other current assets	6,519	11,299
Accounts payable and accrued expenses	3,198	6,592
Net cash provided by (used in) operating activities	 23,669	(15,085)
Investing activities		
Purchases of property and equipment	-	(1,270)
Net cash used in investing activities	-	(1,270)
Net change in cash	23,669	(16,355)
Cash		
Beginning of year	2,107,403	2,123,758
End of year	\$ 2,131,072	\$ 2,107,403

#### 1. Nature of the Organization

American Friends of Migdal Ohr ("AFMO") was incorporated as a not-for-profit corporation in New York State on July 31, 1986. Its primary purpose is to raise funds for Migdal Ohr institutions in Israel that provide education and social guidance to children from underprivileged and problem homes. In addition, AFMO has a responsibility to raise awareness about Migdal Ohr and its programs to its constituents in the United States. AFMO's primary source of revenue is from contributions.

AFMO is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

## 2. Summary of Significant Accounting Policies

## **Basis of Accounting and Presentation**

The financial statements of AFMO are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Net assets and revenues are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of AFMO and changes therein are classified and reported as follows:

**Net assets without donor restrictions:** Include expendable resources that are used to carry out AFMO's operations and are not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by AFMO's board of directors. Board designated amounts, when present, are disclosed on the financial statements and are presented as net assets without donor restrictions on the statement of financial position.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors and grantors. All donor restrictions are temporary in nature; those restrictions will be met by actions of AFMO or by passage of time. When restrictions are satisfied, they are reported as reclassifications from net assets with donor restrictions to net assets without donor restrictions.

#### **Revenue Recognition**

Contributions, including unconditional promises to give, are recognized as revenue in the period received or unconditionally promised. Contributions are classified and reported based on the existence or absence of donor-imposed restrictions. When a donor restriction expires, net assets with donor restrictions are reclassed to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions. Contributions received in securities or other non-cash contributions are recorded at fair value at the date of the gift.

Conditional promises to give, which include those with a barrier or other measurable performance requirement and a right of return or release, are not recognized as revenue until the conditions on which they depend have been substantially met. Payments received in advance of conditions being met are recorded as refundable advances on the statements of financial position. At December 31, 2024 and 2023, there were no conditional contributions not recognized because the condition on which they depend has not yet been met.

AFMO conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event. All proceeds received are recorded as special events revenue in the accompanying statements of activities and changes in net assets. For special events, revenue is recognized when the events occur. There were no contract assets or liabilities at January 1, 2023 related to these events.

#### **Cash and Cash Equivalents**

AFMO considers all highly liquid instruments with an initial maturity of three months or less to be cash equivalents. As of December 31, 2024 and 2023, AFMO did not have cash equivalents.

#### **Contributions Receivable**

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are initially reported at fair value determined using the discounted present value of estimated future cash flows technique. The resulting discount is amortized using level-yield method and is reported as contribution revenue. AFMO provides an allowance for doubtful accounts equal to the estimated uncollectible amounts. Allowance for doubtful accounts amounted to \$40,000 at December 31, 2024, and 2023. Bad debt expense is charged if a receivable is determined to be uncollectable based on periodic review by management.

#### **Property and Equipment**

Property and equipment are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful life of each asset. Assets under lease obligations and leasehold improvements are amortized over the shorter of the lease term or their respective estimated useful lives. The estimated useful lives for each major depreciable classification of property and equipment are as follows:

	Estimated Life (Years)
Office equipment	5
Computer software	5

#### **Functional Allocation of Expenses**

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities and changes in net assets and in detail on the statements of functional expenses. Expenses, other than indirect expenses, are directly charged to the program or supporting service that derives the direct benefit. Indirect expenses are allocated to the various program and supporting services based on the ratio of direct expense for any one function to total direct expenses of all functional areas or programs. Such allocations are determined by management on an equitable basis.

The expenses that are allocated include the following:

Expense Line	Method of Allocation
Salaries	Time and effort
Payroll taxes, employee benefits	Salaries
Professional fees	Salaries
Lease	Salaries
Office expenses	Salaries
Insurance, tax and compliance	Salaries
Equipment repairs and maintenance	Salaries
Bank and donations processing fees	Salaries
Depreciation and amortization	Salaries

#### **Transmissions to Migdal Ohr-Israel**

All transmissions to Migdal Ohr-Israel are grants to support programs operated by Migdal Ohr-Israel. Grants paid include those with specific donor restrictions for individual projects, as well as unrestricted general contributions.

#### **Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Significant estimates are used in the valuation of contributions receivable and functional allocation of expenses.

### **Valuation of Long-Lived Assets**

AFMO reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable. No adjustment for impairment was required for the years ended December 31, 2024 and 2023.

#### Advertising

Advertising costs are expensed as incurred. Advertising expense was \$336,770 and \$281,278 for the years ended December 31, 2024 and 2023, respectively.

#### Leases

AFMO categorizes leases with contractual terms longer than twelve months as either operating or finance. Finance leases are generally those leases that allow AFMO to substantially utilize or pay for the entire asset over its estimated life. All other leases are categorized as operating leases. Leases with contractual terms of 12 months or less are not recorded on the statement of financial position.

Options to extend lease terms, terminate leases before the contractual expiration date, or purchase the leased assets are evaluated for their likelihood of exercise. If it is reasonably certain that the option will be exercised, the option is considered in determining the classification and measurement of the lease. AFMO had no finance or operating leases longer than 12 months during 2024 and 2023.

#### **Income Taxes**

AFMO is a not-for-profit corporation exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. AFMO has evaluated the recognition requirements for uncertain income tax positions and has concluded that there are no such positions at December 31, 2024, and 2023. AFMO has not incurred any tax related interest and penalties for uncertain income tax positions at December 31, 2024.

## 3. Liquidity and Availability

As of December 31, 2024, and 2023, AFMO's financial assets available for general expenditures within one year of the statements of financial position date consist of the following:

	2024	2023
Financial assets		
Cash	\$ 2,131,072	\$ 2,107,403
Current portion of contributions receivable, net	42,747	43,133
Total financial assets	2,173,819	2,150,536
Less: Net assets with restrictions	556,818	708,172
Financial assets available to meet cash needs for general expenditures	\$ 1,617,001	\$ 1,442,364
within one year		

AFMO received significant contributions restricted by donors and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures.

AFMO manages its liquidity and reserves following the guiding principles: operating within a prudent range of financial solutions and stability, maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. AFMO maintains current financial assets less current liabilities at a minimum of 30 days operating expenses. To achieve these targets, AFMO monitors its liquidity and reserves monthly.

#### 4. Contributions Receivable

	 2024	2023
Due within one year	\$ 82,747	\$ 63,133
Due in one to five years	-	63,333
Contributions receivable	 82,747	126,466
Allowance for doubtful contributions receivable	(40,000)	(40,000)
Contributions receivable	\$ 42,747	\$ 86,466

#### 5. Concentrations of Cash Balances and Credit Risk

AFMO has significant cash balances at financial institutions which throughout the year regularly exceed the federally insured limit of \$250,000. Any loss incurred or a lack of access to such funds could have a significant adverse impact on the Organization's financial condition, results of operations, and cash flows. At December 31, 2024, the amount in excess of the federally insured limit was \$1,774,591.

Historically, AFMO does not receive a significant number of multi-year contributions. At December 31, 2024 and 2023, two contributors accounted for 100% of contributions receivable. For the year ended December 31, 2024, one contributor accounted for 13% of contributions revenue. There was no revenue concentration for the year ended December 31, 2023.

## 6. Property and Equipment, Net

Property and equipment consist of the following at December 31, 2024 and 2023:

	 2024	2023
Office equipment	\$ 58,176	\$ 58,176
Computer software	25,571	25,571
	83,747	83,747
Less: Accumulated depreciation and amortization	(78,183)	(75,088)
Property and equipment, net	\$ 5,564	\$ 8,659

### 7. Non-Financial Assets Contributions

Contributions of nonfinancial assets during the years ended December 31, 2024 and 2023 consisted of the following:

Non-Financial Contributions Category	Type of Contributions Valuation	2024	2023
Donated supplies	Clothing, accessories, Fair market value and toys	\$ - \$	189,489

In valuing contributed goods, AFMO estimated the fair market value based on similar goods. These donated supplies were sent to Migdal Ohr institutions in Israel and used in their programming.

The revenues and an equal amount of expenses associated with the non-financial contributions received are included in the applicable revenue and expense captions in the accompanying statements of activities and changes in net assets.

#### 8. Net Assets With Donor Restrictions

Components of net assets with donor restrictions at December 31, 2024 and 2023 were as follows:

	2024		2023	
Afikei Ohr	\$	10,000	\$	-
Bar & Bat Mitzvah		2,595		-
Bayit B'Yisrael		48,966		24,916
Gan Yavne Academic College		39,518		1,198
Capital project		300,000		200,000
Displaced Children's Program		-		13,439
Rafael Medical Fund		4,293		23,543
Sulamot		-		75,000
Mishpactonim dormitory renovation		44,811		5,541
Zoharim		59,526		317,869
Yeshiva Katana Renovation		416		-
Ohr Yisraeli		7,360		-
Machshava		36,000		-
Time restriction		3,333		46,666
	\$	556,818	\$	708,172

Net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors for the years ended December 31, 2024 and 2023 as follows:

	 2024	2023
Bayit B'Yisraeli	\$ 179,161	\$ 646,316
Displaced Children's Programs	27,308	-
Zoharim	506,876	750,451
Mishpactonim dormitory renovation	62,541	149,825
Afikei Ohr	44,440	98,000
Bait Tavshil Soup Kitchen	-	5,000
Bar Bat Mitzvah sponsorship	30,836	25,683
Gan Yavne Academic College	15,096	41,361
Rafael Medical Fund	37,316	-
Sulamot	75,000	-
Yeshiva Katana	75,584	76,000
Time restriction	-	80,000
	\$ 1,054,158	\$ 1,872,636

### 9. Commitments and Contingencies

AFMO leases office space in New Jersey under an agreement which expired on December 31, 2023. Upon expiration, AFMO continued to occupy the space on a month-to-month basis with an increase in the base monthly rent of \$50. AFMO leases another office space in New York City under an agreement that started in November 1, 2023 and expired on October 31, 2024. The lease was renewed for another year, ending October 31, 2025. Lease expense for the years ended December 31, 2024 and 2023 was \$49,508 and \$53,636, respectively. Minimum future payments under the terms of the new lease are \$48,324 for the period ending December 31, 2025. Under both leases, AFMO and the landlord have options to extend or terminate the agreement provided that either party notify the other party in writing no later than 90 days prior to the intended termination date. The renewal option has not been included in the lease determination, since it is not reasonably certain that the option will be exercised, based on general uncertainties that come with the passage of time.

In August 2024, AFMO entered into an agreement with Jewish National Fund (JNF – USA) and Kiryat Hinuch Migdal Ohr (Migdal Ohr) whereby AFMO will donate up to a total of approximately \$3,200,000 to JNF – USA to augment donations made by Migdal Ohr Canada. The funds will then be transferred to Keren Kayemeth Le'Israel; – Jewish National Fund (KKL) where it will be matched by 20%. The total will then be sent to Migdal Ohr. The agreement is in effect until the full amount of funds is transferred and matched.

#### 10. Subsequent Events

AFMO has evaluated subsequent events occurring after the statement of financial position date through the date of November 12, 2025, which is the date the financial statements were available to be issued. Based on this evaluation, AFMO has determined that no subsequent events have occurred that require adjustment to or disclosure in the financial statements.