

Case Study Outline Template

1. Introduction / Background

Provide context and background information

State the research problem clearly

Explain why the study matters

2. Problem Statement

Identify the central issue or challenge

Support with relevant data or examples

Show the urgency of solving this problem

3. Methodology

Describe the approach or framework used

Explain data collection methods such as surveys, interviews, or reports

Note any limitations in the process

4. Findings / Results

Present the main outcomes

Support with evidence, tables, or charts



Highlight customer experiences or measurable outcomes

5. Discussion / Analysis

Interpret what the findings mean

Explore possible solutions and lessons learned

Connect insights to the broader context

6. Conclusion

Summarize the main takeaways

State the significance of the study

Suggest how results can guide future strategies

7. Recommendations

Provide practical next steps

Suggest strategies for improvement or action

Point out areas needing further research

8. References / Bibliography

Cite sources consistently in the chosen style

Add credibility with both internal and external research



9. Appendices (Optional)

Attach raw data, transcripts, or charts

Keep the main report focused while allowing depth