

**WALKERCRIPS**  
Wealth Management

## Centralised Retirement Proposition

A guide to income throughout  
your retirement

## More Choice

You now have greater choice around when and how you access your pension money. You can take cash, a flexible income (also called drawdown), a guaranteed income for life (known as an annuity), or a mix of these. There are also other tax efficient options, such as leaving your pension to your loved ones.

Another big advantage is that you can now take as much or as little income as you need. You can also choose to take income from other savings as well, or instead of your pension if this generates a more tax-efficient income. The most appropriate retirement income strategy should provide a sustainable source of income from all your savings, and still allow you to leave a legacy for your loved ones once you're gone.

With more control, choice and responsibility over your financial destiny, it's prudent to get help to solve this increasingly complicated financial planning equation.

## Manage Your Retirement Income

We can help you plan your retirement income to meet your financial needs, goals and aspirations. For instance, how much free time will you have? Do you plan to continue working for a time, for example doing part-time consultancy? What other sources of income will you have and for how long in the future? We can also work with you to manage the risks associated with investing in retirement to try to make sure you stay on track.

We will help you establish the following:

- What you absolutely have to do or have – essential income – Require
- What you want to do or have – lifestyle income – Desire
- What you aspire to do or have – additional, luxury income – Aspire (or Gift)

Essential income could be covered by secured pensions or investments or by an annuity.

Lifestyle income may have to be cut back in a downturn although a degree of risk may be tolerated via its investment.

Legacy aspirations do not have to be left until the point of death as IHT planning can be used.

## Get the most out of your Retirement

Your basic needs and desires as you enter retirement are likely to change as you grow older. There will be things that you will need throughout your retirement, while some you may only want at the very beginning and others you may come to need at the end.

For example, you might have been saving into your pension or paying a mortgage and these payments could stop, freeing up money. Or, there could be other activities that you are keen to keep up but which will naturally taper off as you get older. Or, you may want to use a chunk of money as a one-off to clear any debts you have.

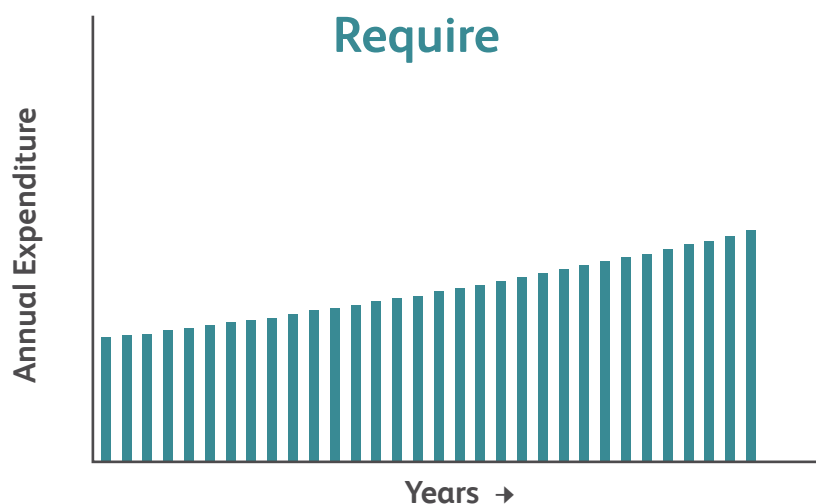
You may have to change or revise your objectives if they cannot be afforded by deferring your retirement, using other sources of income or continuing to work part time.

# What are your Requirements?

Here are some suggestions of current expenses you have that may change when you retire.

In the areas below, you can start to note down some of these costs. Split them into:

- What you think you need to spend now
- How much you may need for each once you've been retired for a few years
- What you may need to pay for them in the longer term.



**Short-term**  
(next 0-10 years)

**Medium-term**  
(10-20 years)

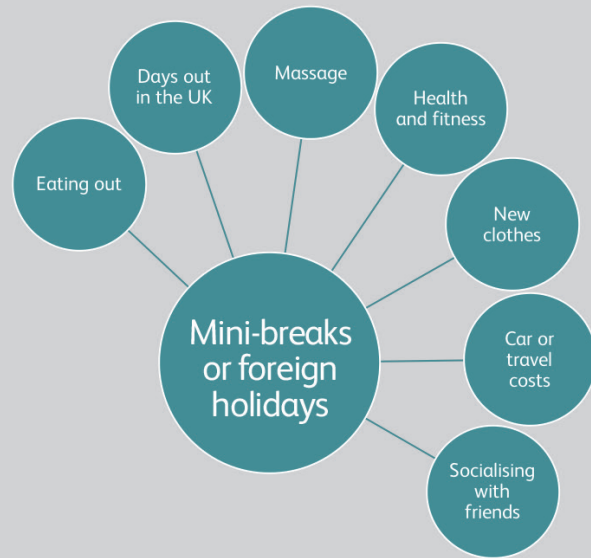
**Longer-term**  
(+20 years)

## What are your Desirables?

Here are some suggestions of things or activities that you might currently enjoy and would like to continue with while you can.

In the areas below, note down things that you think fall into your desirable list and consider the timeframe for some of these.

For example, you may love to drive and plan to own a car at the start of retirement. But, as time goes on, you might prefer to travel by public transport so could sell your car.



## Require and desire



**Short-term**  
(next 0-10 years)

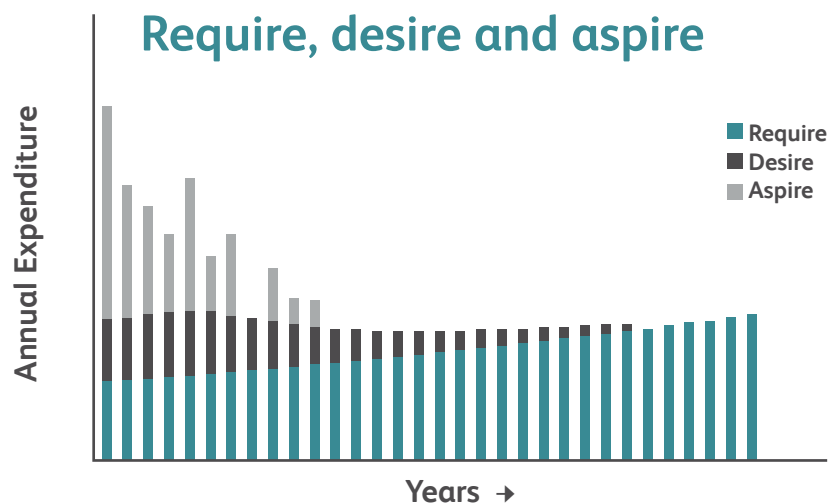
**Medium-term**  
(10-20 years)

**Longer-term**  
(+20 years)

# What are your Aspirations?

When thinking about your aspirations, it's worth considering using some of the smaller chunks of cash for practical purposes as well as bucket list activities. For instance, you might want to take some money as gifts for family or charities before considering that trip around the world.

Have you thought about some of the more expensive things you'd like to fund once you retire? Note some of them down in the table overleaf, including when you think you're most likely to want to make them happen.



### Short-term (next 0-10 years)

### Medium-term (10-20 years)

**Longer-term**  
(+20 years)

We will help you establish the things that matter to you so we can create a retirement plan suited to you. This will mean that you will have money to spend in the early years of retirement so you can fulfil some of your dreams and aspirations. But, we will also be mindful that you need to keep some money aside to pay for the things that you will need in later retirement.

## Putting it into Practice – Next Steps

We can now establish the following:

- ↳ the money you will need for everyday items
- ↳ what you would like to have for the enjoyable things in life
- ↳ any major expenses that you would like to aim for
- ↳ additional gifts for family, friends or charities



By breaking your goals down into these categories and by starting to think about different timeframes for each, we will be in a better position to build an investment portfolio for your retirement.

01904 544 300  
advice@wcgplc.co.uk  
walkercrips.co.uk