



FILATEX

An Integrated Polyester Producer Pioneering
India's Next-Gen Circular Materials Ecosystem

INVESTOR PRESENTATION

Q3FY2026



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Index

01

Company Snapshot

02

Q3 FY26 Updates

03

Growth Drivers

04

Business Overview

05

Annexures

06

Contact Us



COMPANY SNAPSHOT



FILATEX INDIA | TODAY – Leading the Future of Sustainable Polyester



Business Summary

- Amongst the **Top 5 Polyester Filament Yarn (PFY)** producers in India
- Fully integrated melt-to-yarn value chain (FY25):
Polymerisation → Chips → Partially Oriented Yarn (POY) → Fully Drawn Yarn (FDY) → Drawn Textured Yarn (DTY)
- **DSIR-approved R&D centre** with in-house chemical recycling development
- **AA- / A1+** long-term and short-term credit rating
- Presence across domestic and export yarn markets



Operational Highlights

- **417,240 tons** per annum installed capacity (FY26)
- **>90% utilisation sustained across business cycles** (industry- leading efficiency)
- 2 state-of-the-art manufacturing units
Dahej, Gujarat | Dadra & Nagar Haveli
- **2,500+** employees
30+ years of operating experience
- **Serving diverse end-use segments:**
Apparel | Womenswear & Innerwear |
Athleisure & Outerwear | Home
Textiles | Industrial | Healthcare &
Med-tech



Financial Highlights* (9M FY26)

- Revenue – ₹3,175.03 Cr
- EBITDA – ₹260.27 Cr,
43.02% YoY growth
- EBITDA Margin – 8.20%
- PAT – ₹143.65 Cr,
54.15%YoY growth

*figures are on standalone basis



FILATEX INDIA | TOMORROW – Vision 2028 (1/2)

₹690 Cr. Growth Transformation (FY26–27)

Five capital projects unlocking high-ROI, ESG-aligned growth



2. PFY Yarn Expansion (Brownfield Project)

(Capex - ₹235 Cr, EBITDA - ~₹60 crore pa. at steady state)

- Adds ~55,000 tonnes per annum PFY, predominantly FDY/DTY
- Shifts portfolio toward higher-value yarns
- Leverages existing infrastructure for faster ramp-ups

A low-risk scaling lever with immediate commercial visibility

1. ECOSIS – Textile-to-Textile Circular Recycling (Greenfield Project)

(Capex - ₹300 Cr, EBITDA - ~₹75-80 crore pa. at steady state)

- **India's first commercial circular polyester platform** converting end-of-life textiles into **virgin-grade polymer & yarn**
- **26,750 tonnes per annum** new capacity (commissioning Sep 2026)
- **MoU signed with Decathlon India** for recycled material adoption

Will transform Filatex from pure virgin PFY to integrated circular producer

3. Renewable Energy Transition

(Investment in renewable energy for self consumption, Capex - ₹30 crores and ₹18–20 crore annual savings)

- Renewable power share **rising from ~26% to ~55%** of captive consumption
- Sourcing from hybrid wind-solar (Gujarat)

Strengthens cost competitiveness and accelerates ESG shift



4. Steam Distribution (Utility Monetisation Platform)

(Capex: ₹85 Cr, EBITDA: ~₹60–65 Cr p.a. at steady state)

- Creates **annuity-style, high-margin** utility income

Converts operational by-products into profit + energy optimisation

5. Automation: Auto-Doffing & Packing Lines (Next-Gen Manufacturing Upgrade)

(Capex: ₹40 Cr, Implementation: Timeline)

- Automated doffing and packing project with an **Italian technology partner** to **reduce labour costs**, mitigate labour risks, and **improve material handling efficiency**

Drives structural efficiency and future-proofs operations



What Sets Filatex Apart: Beyond Traditional PFY Players



Circular Pioneer

First PFY player in India for **true fibre-to-fibre circularity**

Backed by **granted patent, DSIR R&D**, and a **proven pilot plant**

₹300 Cr Texfil investment enables **premium pricing**, ESG pull, and margin uplift



ESG Built-In

Ecosis aligned with **EPR, traceability, and circularity standards**

Renewable energy share rising **~26% → ~55%**

ESG embedded in **capex, product mix, and customer funnel**



Capital Efficient Growth

Capex funded via **internal accruals + structured debt**, keeping **leverage contained**

Higher conversion into **FDY/DTY and recycled polymers**



Long-Run Growth Platform

Core business of PFY provides **steady income**, new businesses drive **innovation & upside**

Modular Plant design enables global scalability with Ecosis

Transition to an **innovation-led materials platform** with repeatable growth vectors



Filatex's Alignment To Industry Tailwinds

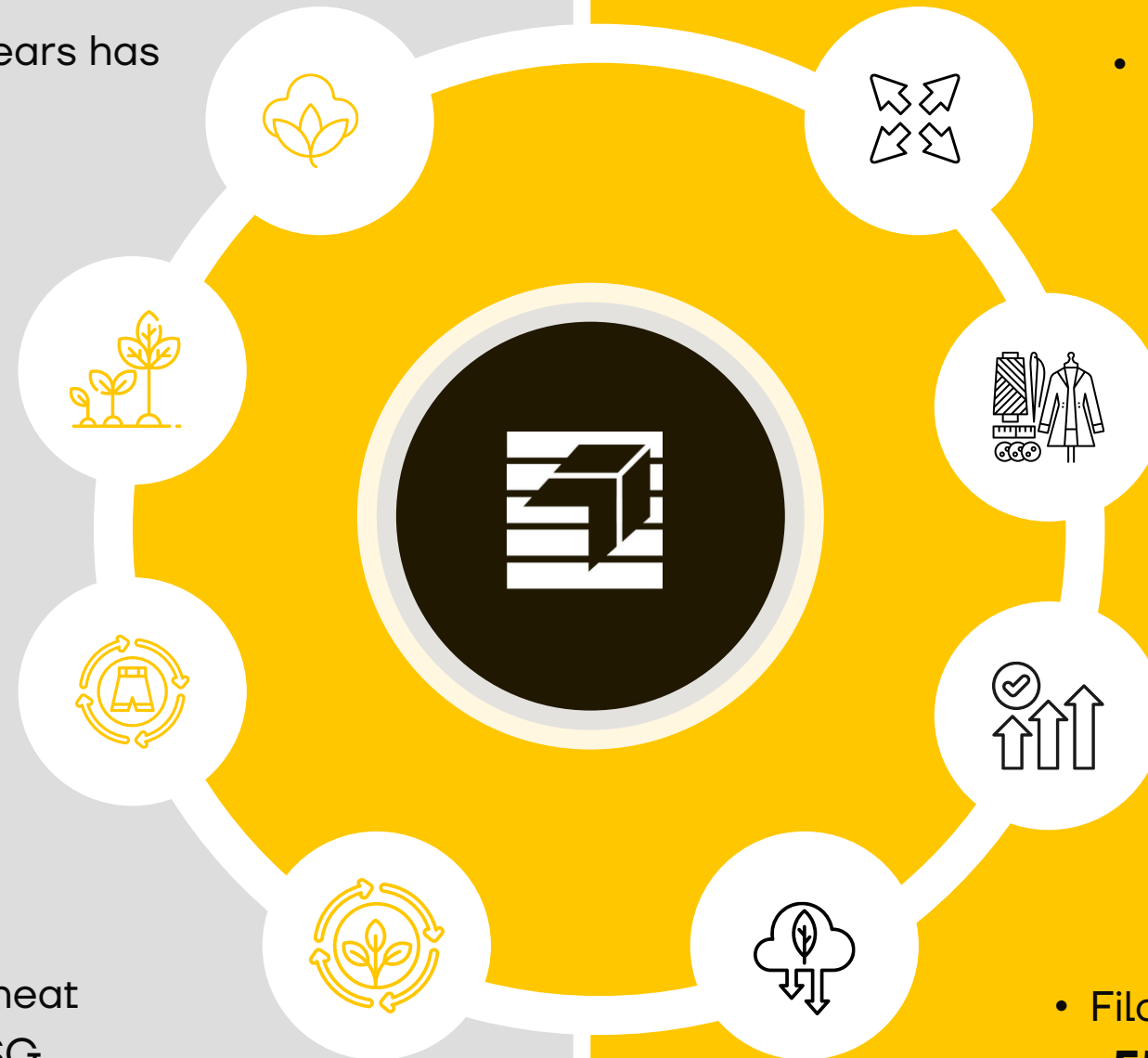


- Global fibre production stands at ~132 million tonnes, of which ~77.7 million tonnes (~59%) is polyester
- ~96.2% of incremental growth over the last 16 years has come from synthetic fibres

- <1% of global fibre currently comes from textile waste → massive untapped circular opportunity
- Brands are targeting increasing use of **recycled content** driven by **EPR mandates** (minimum recycled content requirements by 2030) and rising climate and GHG awareness.

- The **global textile recycling market is expected to reach ~USD 6.94 billion by 2033**

- Industry pivot toward renewable power, waste heat capture and low-carbon manufacturing with ESG transitioning from “nice-to-have” to **mandatory procurement criteria**



- **417,240 TPA PFY existing capacity, >90% utilisation**
- PFY-led expansion (+55000 tpa. capacity) aligns directly to market demand lift

- **Ecosis — ₹300 Cr | 26,750 TPA plant**, with 1 MT/day proven pilot establishing Filatex as **India's first mover** in chemical **textile-to-textile recycling**

- Patent + **DSIR-recognised R&D** gives durable advantage as circularity scales

- Filatex's products and ECOSIS platform align with **PLI and NTTM** priorities, while its **Dahej and Dadra** facilities benefit from **MITRA and FTA-led market access**, strengthening export readiness

- Filatex is raising renewable power share (~26% → ~55%) and commercialising surplus steam, lowering energy intensity and building a more cost-efficient, resilient operating model.

Source – Textile Exchange Report, Grand View Research, multiple industry reports



Global Trade Tailwinds: Reshaping India's Textile Export Landscape

India–EU FTA & Sustainability Shift

- EU textile & apparel imports: **~USD 263.5 bn**
India exports: **~USD 7.2 bn (MMF ~12%)**
- FTA to reduce/eliminate tariffs, improving competitiveness versus not only new entrants like Bangladesh, Vietnam, Turkey but also China who has the largest share.
- Post-FTA, India's EU exports expected to grow **~20–25% CAGR**, supporting ~USD 100 bn exports by 2030
- EU targets of **25–50% recycled content by 2030**, backed by **stricter EPR norms** and **mandatory waste collection** from 2025, are driving demand for **traceable, textile-to-textile recycled polyester** and ESG-compliant suppliers

India–US Tariff Reduction

- US tariffs on Indian textile and apparel exports **reduced to 18%** from 25%, positioning India favourably versus not only with emerging Asian peers but also against the China, the largest player.
- This is expected to drive **double-digit monthly export growth** from FY27, lifting apparel exports to **USD 1.5–1.6 bn per month**
- India's textile and apparel exports to the US stood at ~USD 11 bn in FY25, accounting for ~28% of total exports, reinforcing the US as a key growth driver for the sector

Strategic Advantage for Filatex:

- **Capacity Expansion:** Ongoing PFY capacity expansion to scale cost-competitive exports to the EU and US, supported by the India–EU FTA and US tariff reduction to 18%
- **ECOSIS Platform:** Textile-to-textile recycling facility (26,750 TPA) aligned with EU norms, enabling premium recycled PFY with ~30–35% EBITDA margins

Source – Multiple news articles



Q3FY26

UPDATES



From the Chairman's desk

"I am pleased to share that the Company delivered a strong performance during the quarter, with stable revenue, supported by constant volumes, improving margins, disciplined execution, and our continued shift towards higher-value products. This reflects the strength of our operating model and our ability to perform consistently in a dynamic environment.

Looking ahead, supportive policy measures, improving market access through recent India-EU FTA and sharp reduction in US tariffs, along with Europe's sustainability-led sourcing shift are creating strong tailwinds for the Indian textile sector. With our scale, integrated manufacturing and early leadership in circular recycling, we believe Filatex is well positioned to benefit from these trends and drive sustainable long-term growth."

Madhu Sudhan Bhageria

Chairman & Managing Director





MoU Signed with Decathlon India

Texfil (Filatex Subsidiary) has signed an MoU with Indeca Sporting Goods Pvt. Ltd. (Decathlon Group) to collaborate on recycled polyester adoption in sports apparel.

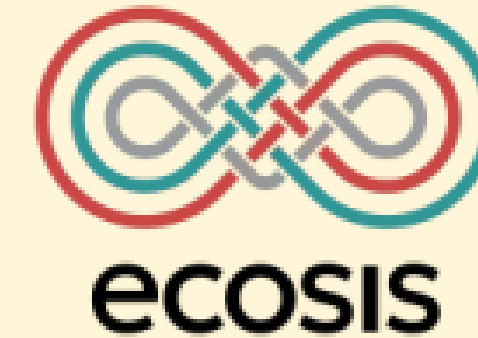
Scope

- Decathlon to trial Ecosis recycled polyester chips & yarn with Indian manufacturing partners
- Parties to explore systems to collect textile waste for Texfil recycling

Strategic Relevance

- Represents an early commercial validation of Ecosis™ - textile-to-textile chemical recycling platform
- Connects Filatex to a one of the world's largest sportswear retailers at pilot stage
- Creates a demand pathway before plant commissioning

"This collaboration reflects our shared commitment to circularity and sustainable material innovation."
Madhu Sudhan Bhageria, CMD – Filatex India Ltd.



Q3 & 9M Profit and Loss Statement (Consolidated)



Summary Of Profit & Loss Statement (Rs. in Crores)

KEY PERFORMANCE METRICS	Q3FY26	Q2FY26	Q3FY25	QoQ	YoY	9MFY26	9MFY25	YoY
Revenue from operations	1,049.70	1,075.93	1,068.69	(2.44%)	(1.78%)	3,175.03	3,172.13	0.09%
Other Income	8.27	5.47	3.07	51.19%	169.38%	24.54	10.22	140.12%
Total Income	1,057.97	1,081.40	1,071.76	(2.17%)	(1.29%)	3,199.57	3,182.35	0.54%
EBITDA	93.58	88.93	75.37	5.23%	24.16%	260.27	181.98	43.02%
EBITDA Margin (%)	8.91	8.27	7.05			8.20	5.74	
Finance cost (excluding exchange fluctuation)	4.53	4.77	0.83	(5.03%)	445.78%	14.18	14.16	0.14%
Depreciation and amortisation expenses	19.61	19.46	18.39	0.77%	6.63%	57.98	54.54	6.31%
Profit after tax	55.34	47.58	47.43	16.31%	16.68%	143.65	93.19	54.15%

₹3,175.03 Cr

Revenue (9M FY26)

₹260.27 Cr

EBITDA (9M FY26)

₹143.65Cr

Profit after Tax (9M FY26)

[Click here for results](#)

Operational Metrics



Production
96,978 MT

Q3FY26

99,974 MT

Q2FY26

102,207 MT

Q3FY25

Sales
100,318 MT

Q3FY26

1,01,391 MT

Q2FY26

101,432 MT

Q3FY25





GROWTH DRIVERS



Multiple Structural Drivers Accelerating MMF Industry Growth

1

India-Specific Demand Shift Toward MMF

- Indian apparel consumption is **steadily shifting from cotton to man-made fibre**
- Rapid growth in **athleisure, activewear, fast fashion, and technical textiles** is accelerating MMF adoption
- **Polyester is emerging as the preferred fibre in India** due to affordability, durability, easy care, and year-round usability

2

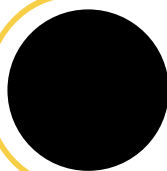
Policy, Trade & Infrastructure Support

- PM MITRA Parks with an **outlay of ₹4,445 crore to build integrated MMF textile** clusters
- Policy **focus on PLI, NTTM, and sustainable textile** manufacturing
- Trade agreements provide export upside:
- India–EU FTA: Potential removal of **~9.6% duty on MMF garments**

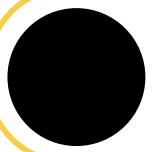
3

Domestic Consumption Headroom

- India's per-capita fibre consumption: **~5.5 kg**
- Global average: **~11 kg**
- Developed markets: **20–35 kg**
- Indicates a **long runway for MMF demand growth** as income levels and lifestyle preferences evolve



North America 36.9



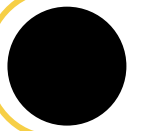
Australia 28.6



South Korea 23.3



Taiwan 23



Japan 21



Turkey 14.8



China 14



India 5.5



World 11.2



Textile-to-Textile Recycling: Need Of The Hour

The Polyester Sustainability Problem – and the Circularity Gap

Textile Waste Is a Global Crisis

- ~92 million tonnes of textiles discarded annually worldwide
- Polyester = ~60% of fibres, non-biodegradable → long-term landfill burden

Linear “Bottle-to-Textile” Recycling Is Not Enough

- Today’s recycling is mostly PET bottles → textiles
- Garments still end up as waste → doesn’t close the loop
- Brands & regulators now call this system “downcycling”, not circularity

Brands Are Shifting to TRUE Circularity

- Global fashion leaders are targeting 25–50% textile to textile recycled polyester by 2030
- Shift from bottle-to-textile to true textile-to-textile, with demand exceeding supply

Regulatory Push

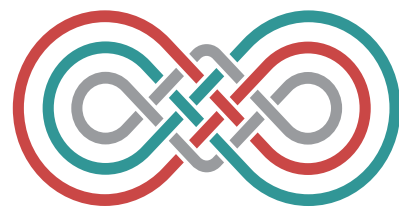
- EPR & circularity mandates expanding across:
- EU (mandatory textile collection by 2025), US & Asia tightening waste accountability
- India planning MMF & textile recycling frameworks, with increasing pressure on Indian companies to comply with global EPR norms and circularity standards

Massive Supply Gap

- No meaningful commercial-scale depolymerisation capacity globally
- Demand for virgin-grade circular polyester now exceeds supply

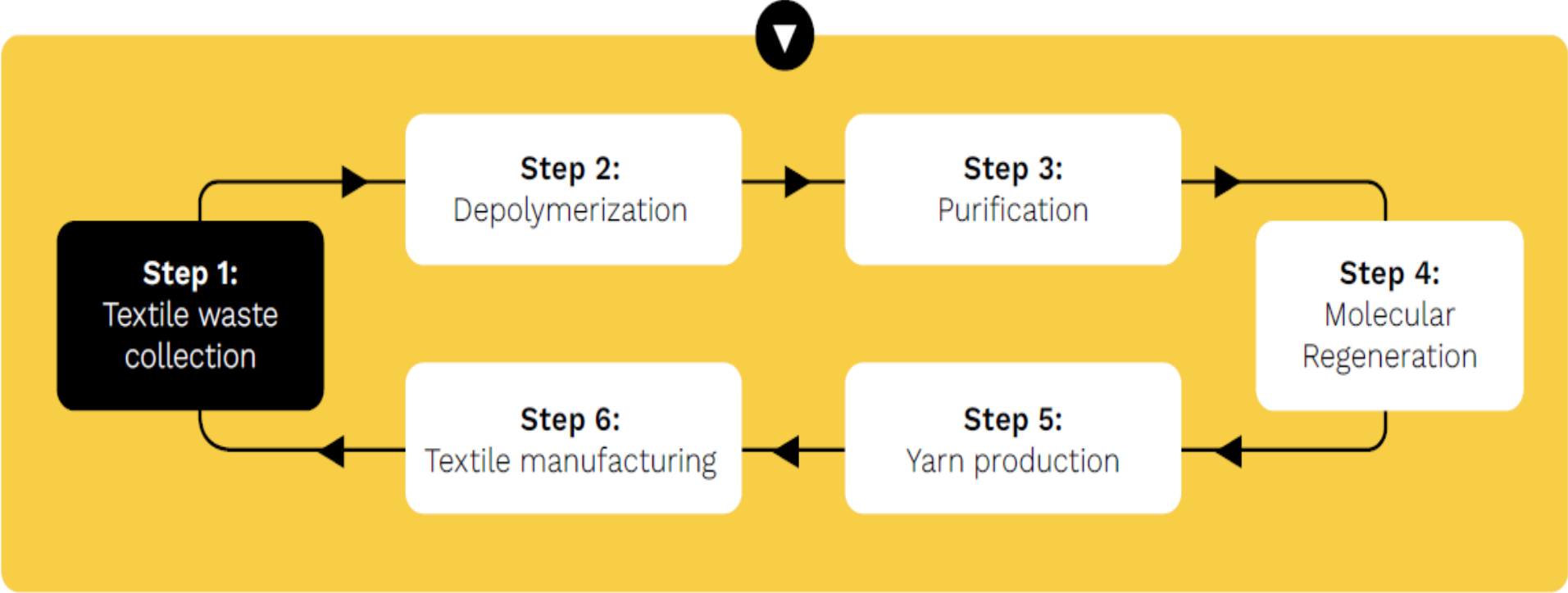


ECOSIS: Filatex's Innovation To Close The Circularity Gap



Ecosis Technology

The First Circular Textile
Recycling Solution



Ecosis Circular Recycling Process

Ecosis revolutionises textile recycling by introducing the first circular textile-to-textile recycling, enabling end-of-life polyester textiles to be recycled back into new textiles and closing the loop to create a true circular economy

Using chemical depolymerisation and purification, ECOSIS converts textile waste into brand-grade feedstock, reducing waste, conserving resources, and lowering environmental impact, independent of bottle recycling



BUSINESS OVERVIEW

Our Products



POLYESTER CHIPS

Industrial intermediate product used to manufacture Polyester yarns

FULLY DRAWN YARNS /FDY

Fully drawn polyester filament yarn is directly used for producing all kinds of fabrics specially for children and ladies

POLYPROPYLENE MULTIFILAMENT CRIMP YARNS

In different shades and deniers, PP yarns are being used for Socks, Under Garments and Sports Wear

POLYESTER PARTIALLY ORIENTED YARNS /POY

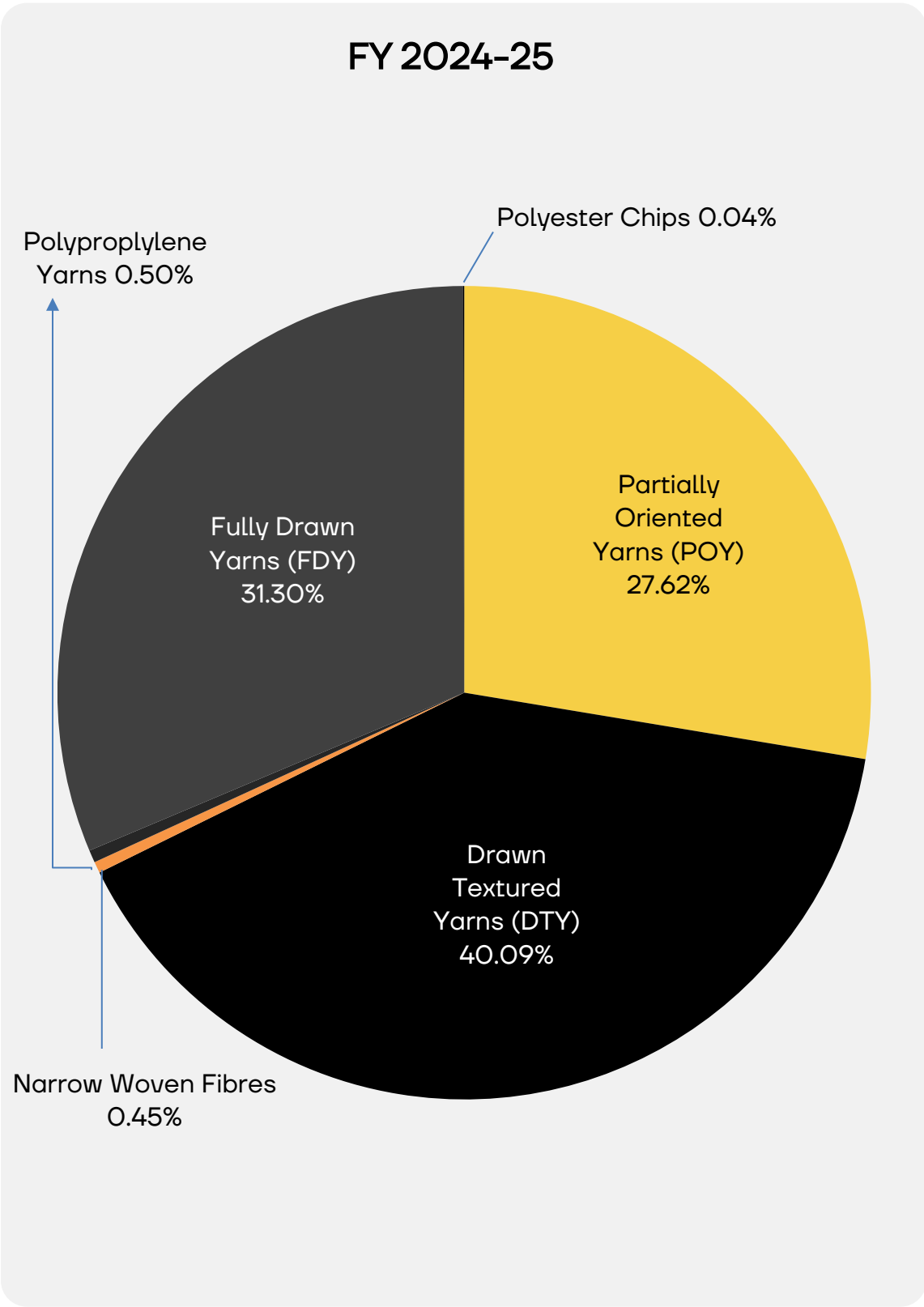
Intermediate product which post texturizing is used for knitting & weaving different kinds of fabrics

DRAWN TEXTURED YARNS/ DTY

Produced by drawing & heating POY through a texturing process. It is used for manufacturing fabrics for multiple applications

NARROW WOVEN FABRICS

Used in manufacture of Carpets, Rugs, Tapes, Ribbons and Zippers



Catering to Diverse End-Users



APPAREL

Polyester's widespread use in clothing and apparel can be attributed to its unique combination of characteristics that make it suitable for various applications

WOMEN WEAR & INNER WEAR

Polyester is widely used in women's wear such as dresses, blouses, skirts, and jackets

HOME TEXTILES & FURNISHINGS

The use of polyester in home textiles is vast and varied, catering to functional needs while offering aesthetic versatility

ATHLEISURE & OUTERWEAR

In the realm of sportswear and activewear, polyester's moisture-wicking ability is highly valued

INDUSTRIAL

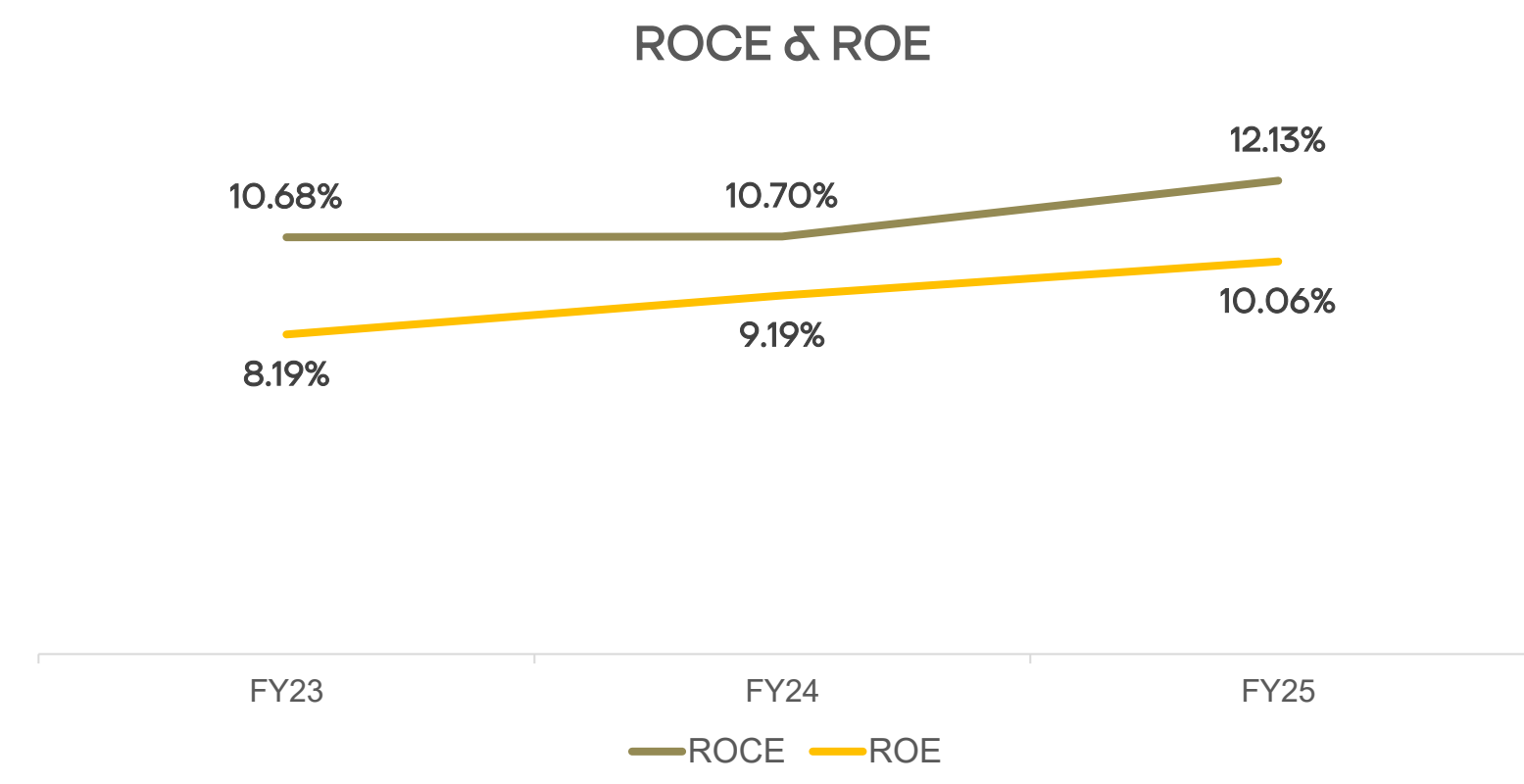
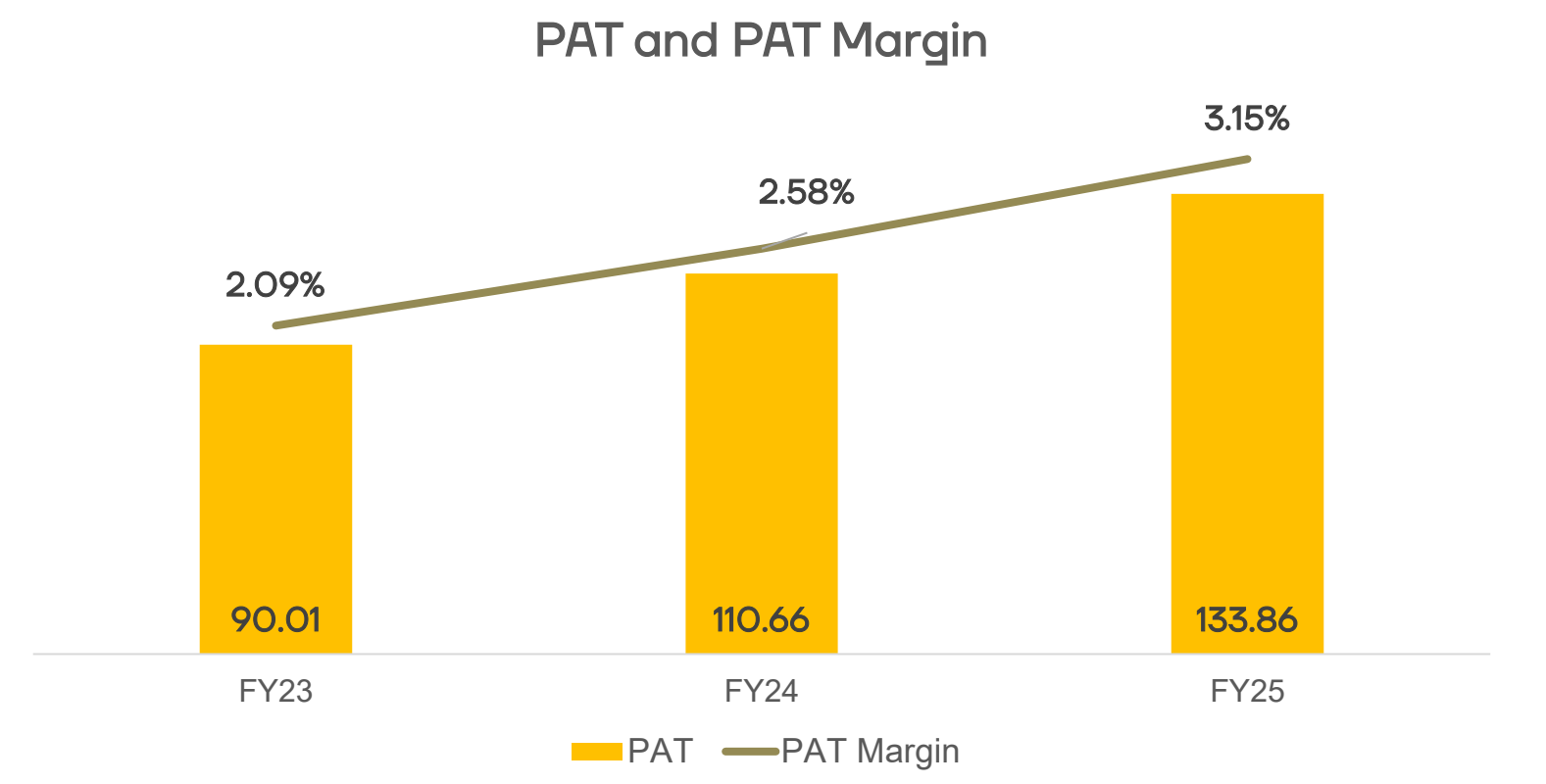
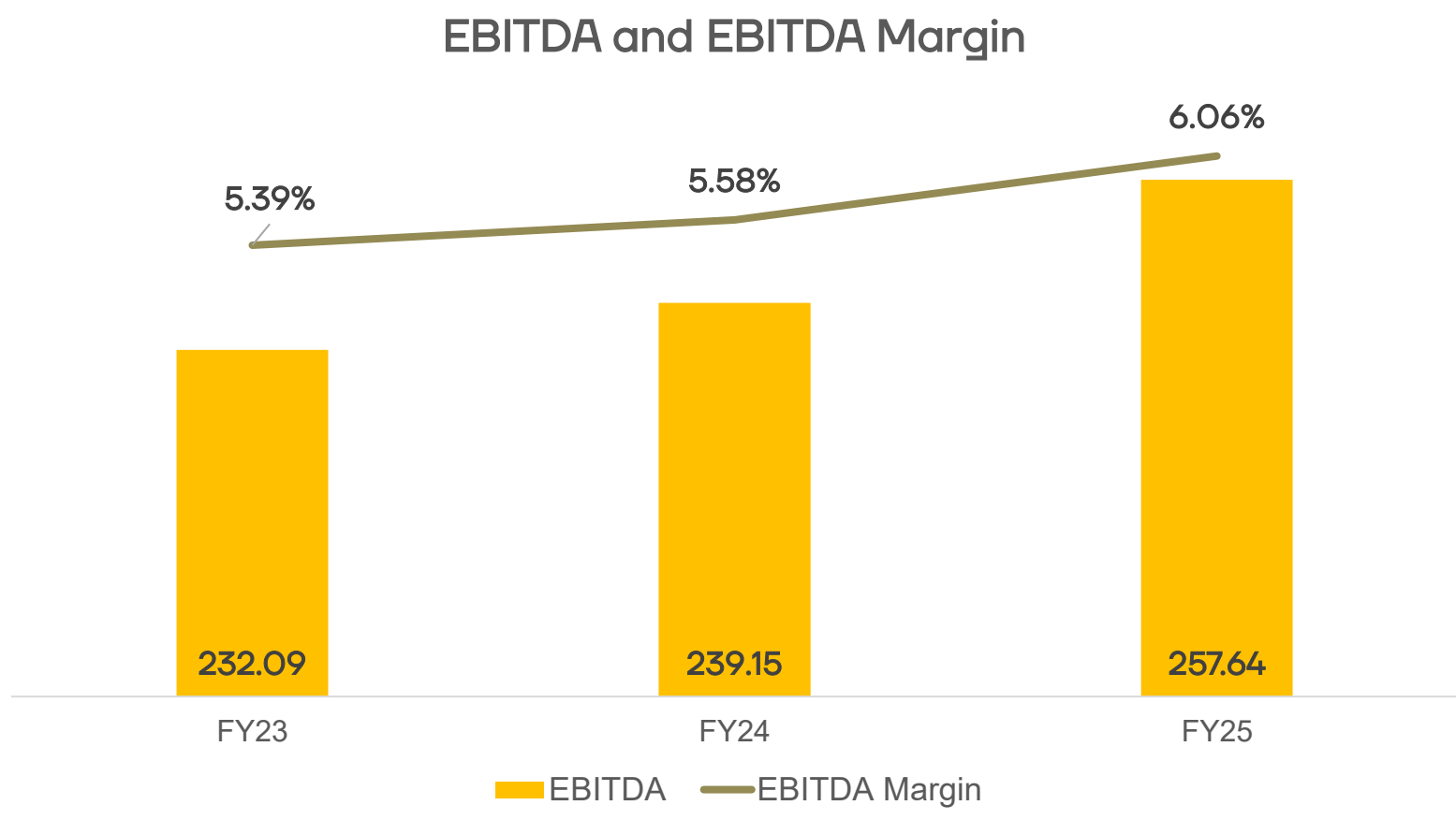
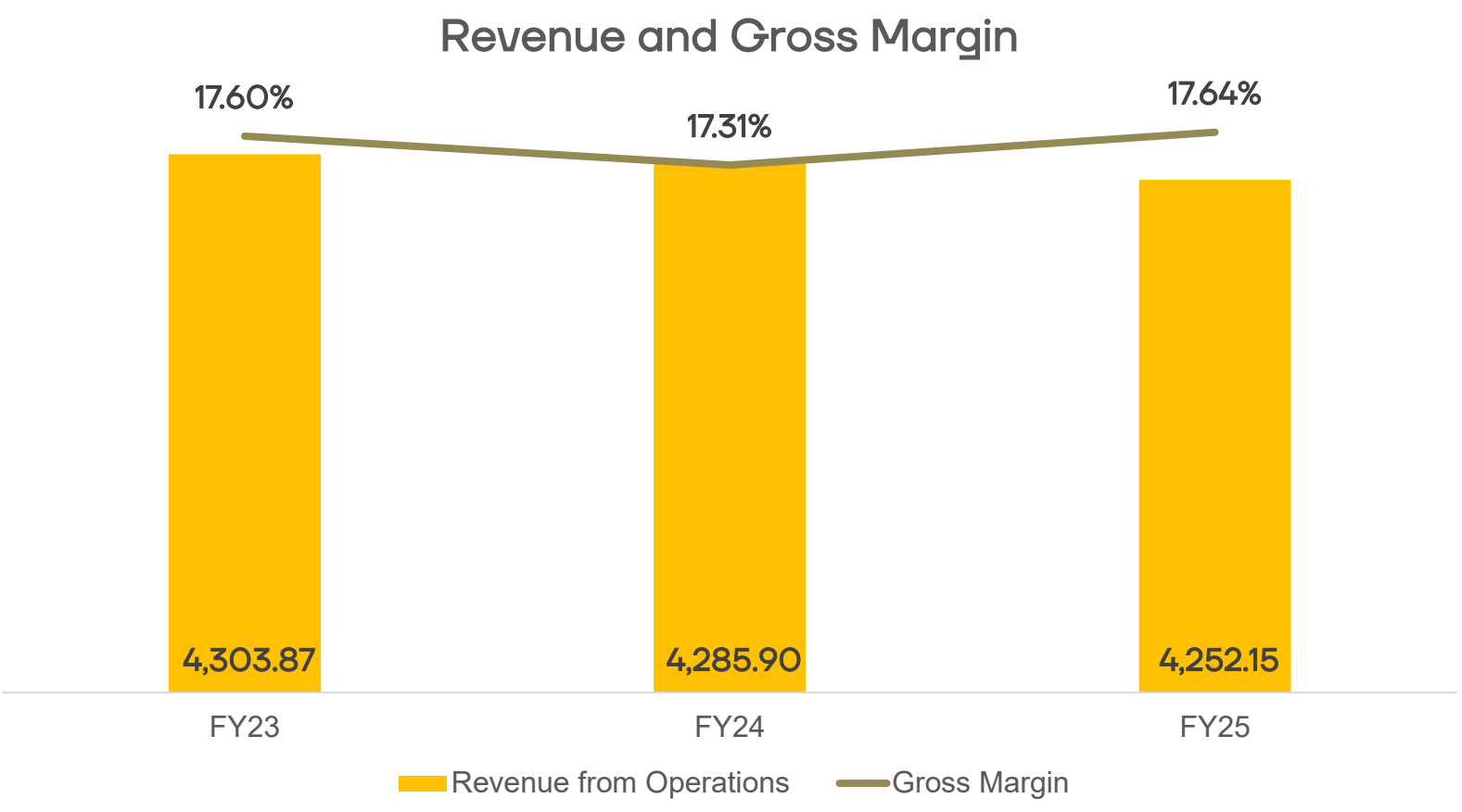
Polyester's utilization in the industrial sector is multifaceted, stemming from its unique properties such as strength, chemical resistance, and adaptability

HEALTHCARE & MEDTECH

Polyester filament yarn (PFY) plays a vital role in the healthcare sector, meeting diverse needs due to its high tensile strength, flexibility, and biocompatibility



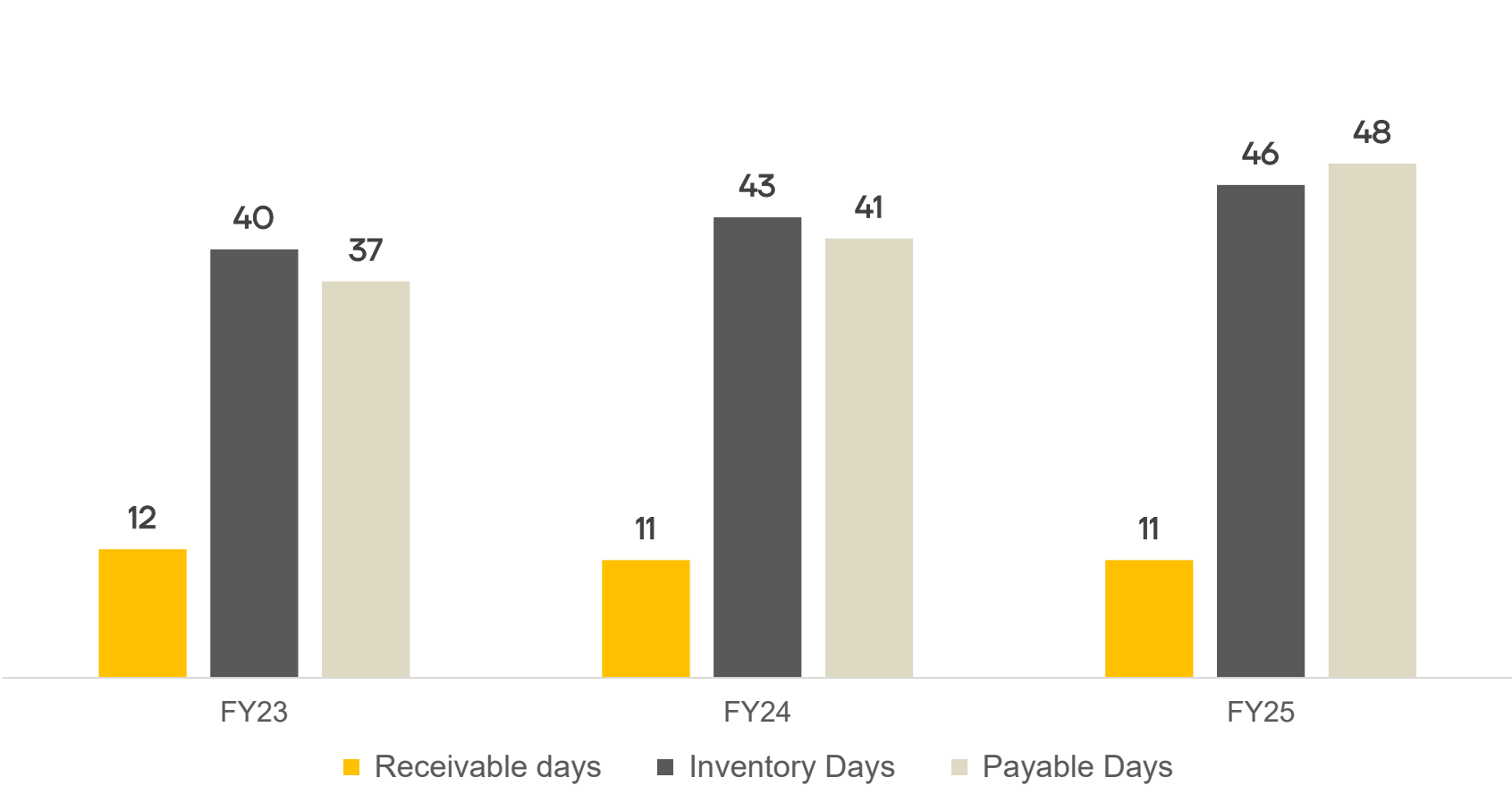
Historical Financial Metrics



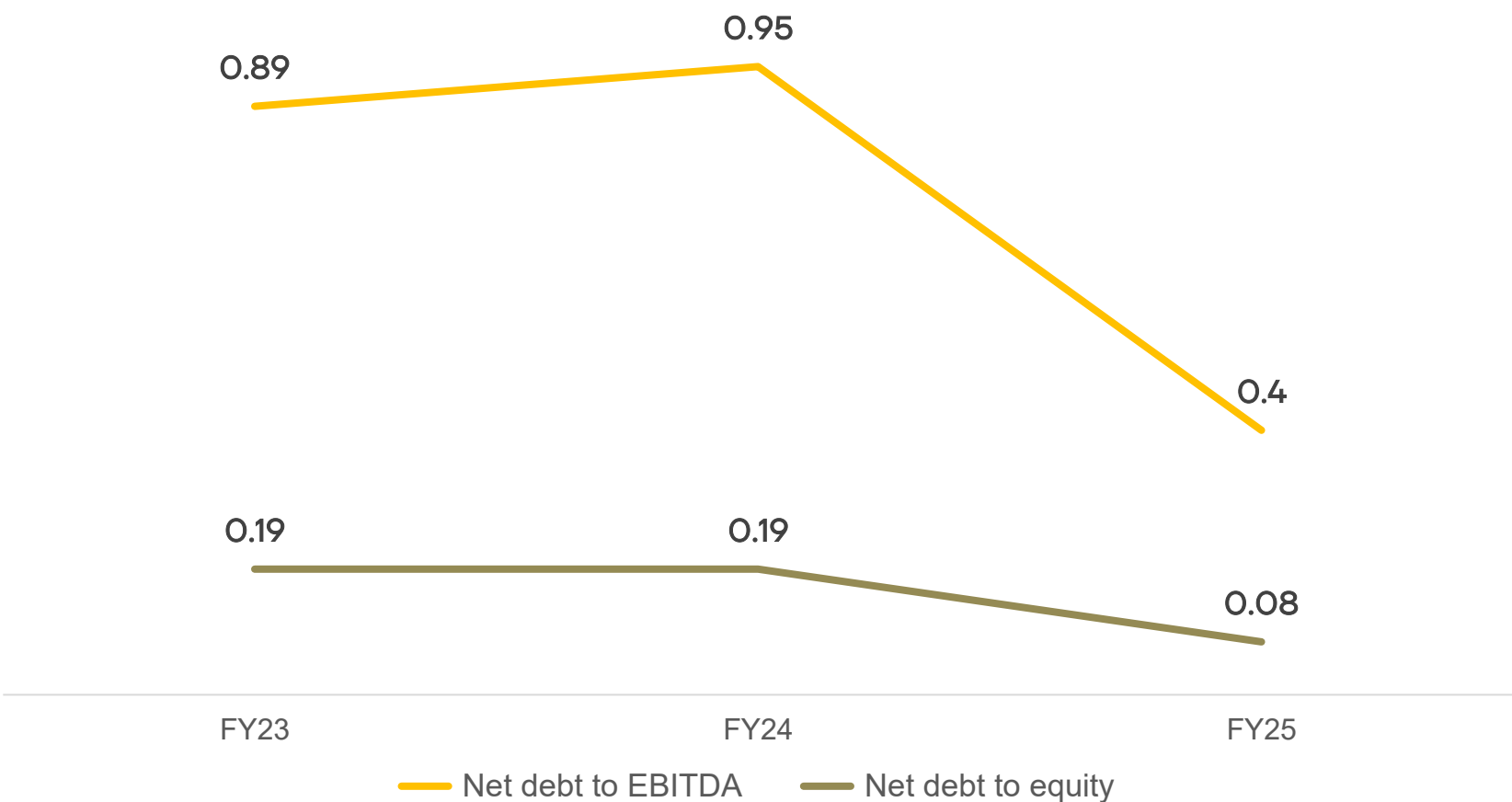
Key Financial Ratios



Working Capital Days



Leverage Ratios

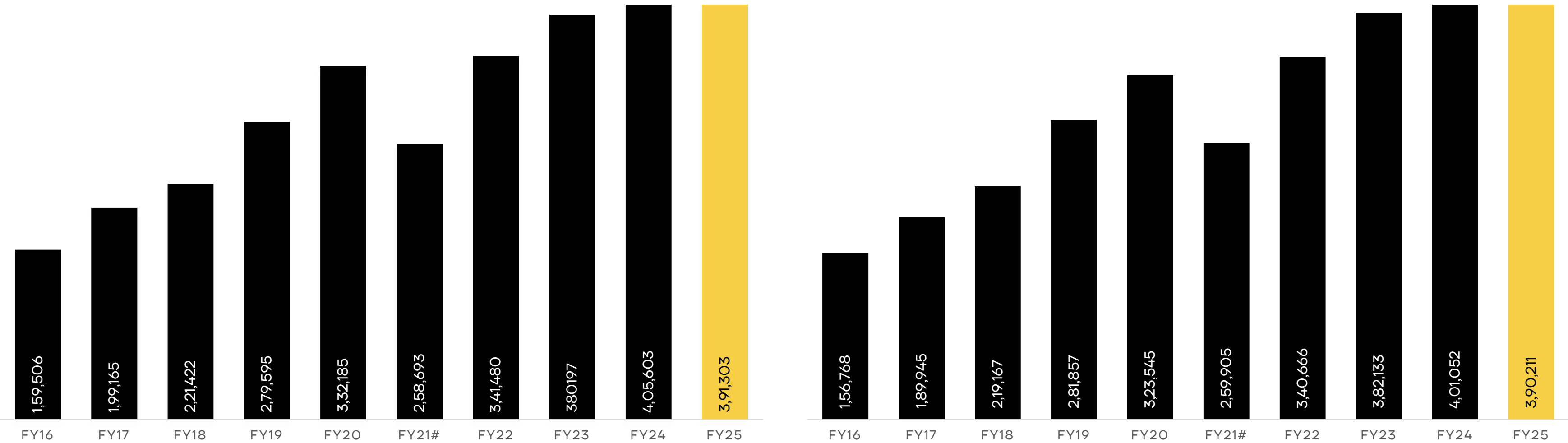


Operational Growth



Production (MT)

Sales (MT)



Due to national lockdown and COVID-19 restrictions, the plants were shut for almost 8 weeks and upon resumption, were permitted to operate at an initial capacity of 30%. With a gradual increase in production, the company has finally achieved yarn capacity utilization exceeding 90% in September 2020.

* Includes Job Work of 6,530MT (in FY16) and 10,487MT (in FY17)



ANNEXURES

Meet the Doers and Builders



Mr. Madhu Sudhan Bhageria
Chairman & Managing Director



Mr. Purrshottam Bhaggeria
Vice-Chairman & Managing Director



Mr. Madhav Bhageria
Managing Director

Certificates



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FILATEX

An Integrated Polyester Producer Pioneering
India's Next-Gen Circular Materials Ecosystem

Thank you
