



# PAULA MASHBURN

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Dealership Specialist  
Chattanooga Office

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## EDUCATION

Troy University, Bachelor of Science, Accounting

## PROFESSIONAL & OUTSIDE AFFILIATIONS

Association of Finance and Insurance Professionals

## AREAS OF CONCENTRATION

### Industries:

Dealerships

## ABOUT

An integral part of our growing Dealerships Services Group, Paula Mashburn is involved in a variety of projects and provides support to automotive dealers and dealership controllers. She communicates well on all levels; ensuring clients' needs are met or exceeded.

Prior to joining HHM in 2017, Paula obtained 19 years of experience in auto dealership services. This experience began in 1994 when she became the Payroll Manager for a dealership. She quickly rose to a position as a Controller and eventually served over four dealerships in two states and across three countries. Over the years, she has dealt with dealership start-ups and closures; navigating the unique challenges that come with each circumstance.

Although much of her experience is concentrated in accounting as a Controller, she also has experience in marketing, sales management, fixed operations and general management. Knowledgeable of the auto industry, Paula says, "I love and appreciate the unique and intricate business that is the car industry. It takes many different talents in multiple departments to pull together a successful car dealership."

Keeping up the quick pace she's become accustomed to, outside of work Paula stays busy spending time with her best friend and husband, seven children and many grandchildren, gardening, sightseeing and watching sports.



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