

Outdoor Market Intelligence Service Scott Nelson, EOG | Robert Cobain, Sporting Insights









Outdoor Market Intelligence Service

- What is the Outdoor Market Intelligence Service?
- Why the European Outdoor Group?
- Why do we need this?
- What do I get for participating?
- Who is it for?
- When is this happening?
- What do you need from us?

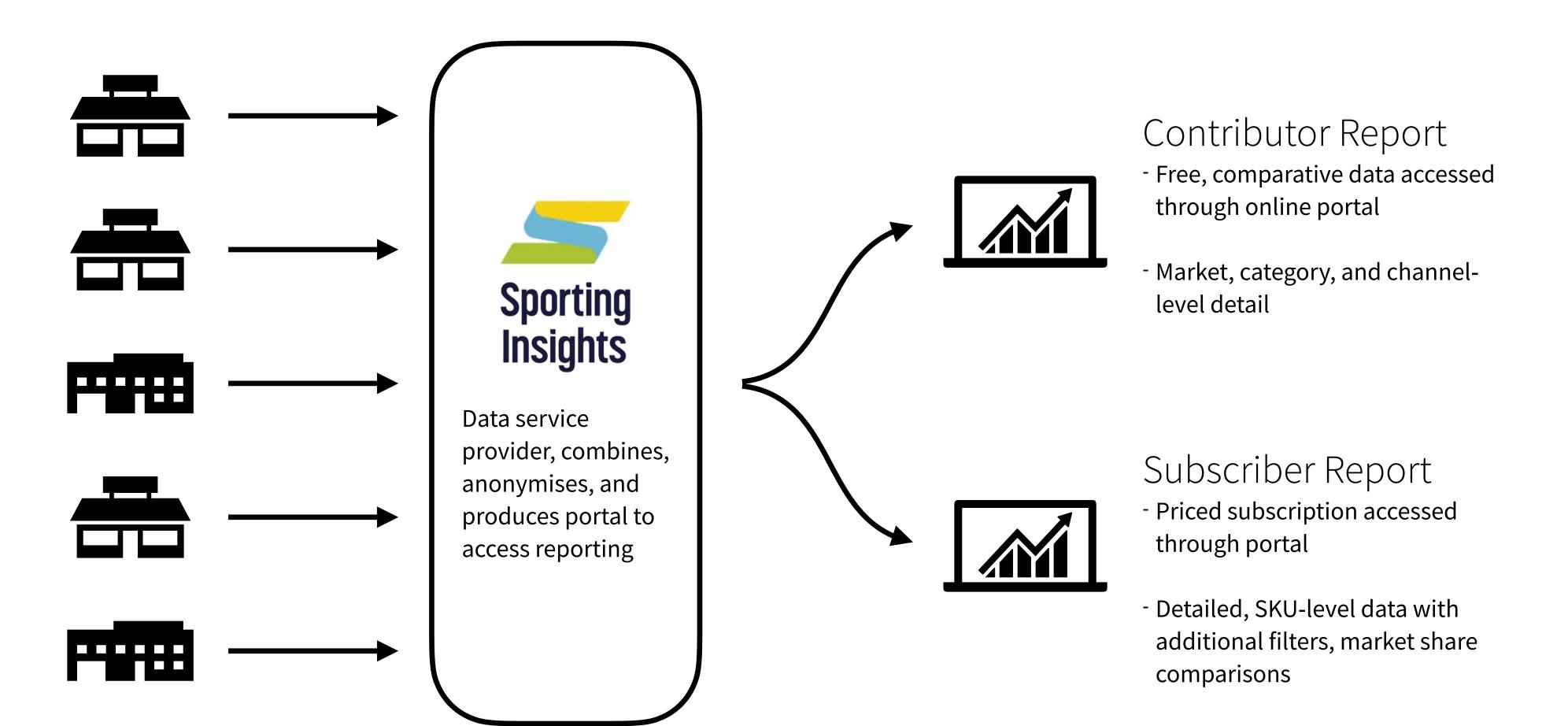


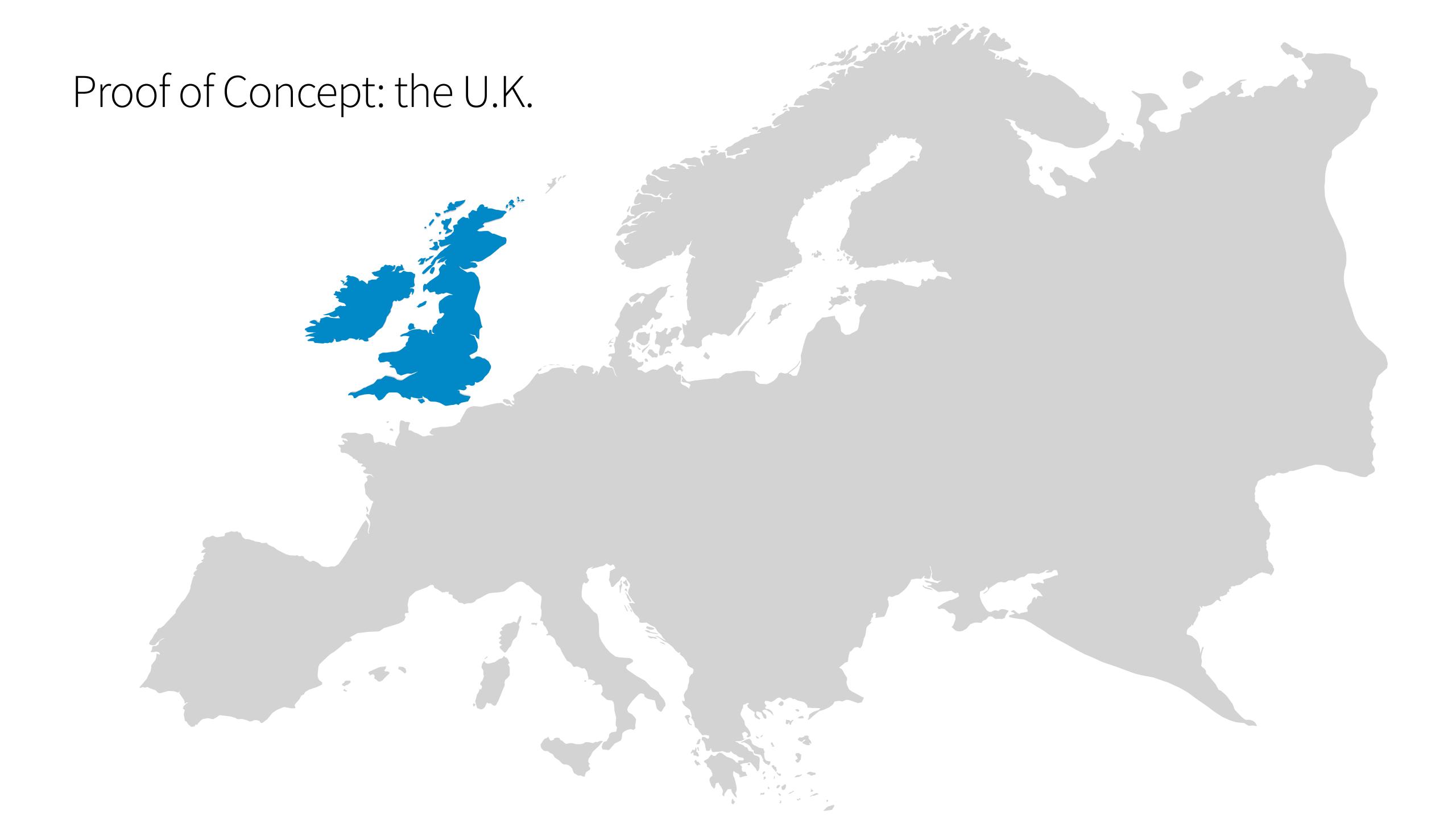
What Is the Outdoor Market Intelligence Service?

Sell-through data, designed for and by the industry

Data Contributors

- Retailers (online, multi-door, independent, specialist, etc.)
- Brands (all D2C channels: online, in-store, etc.)

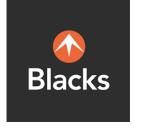




Proof of Concept: the U.K.

Contracts Returned













In Discussion





















berghaus TRUST IS EARNED































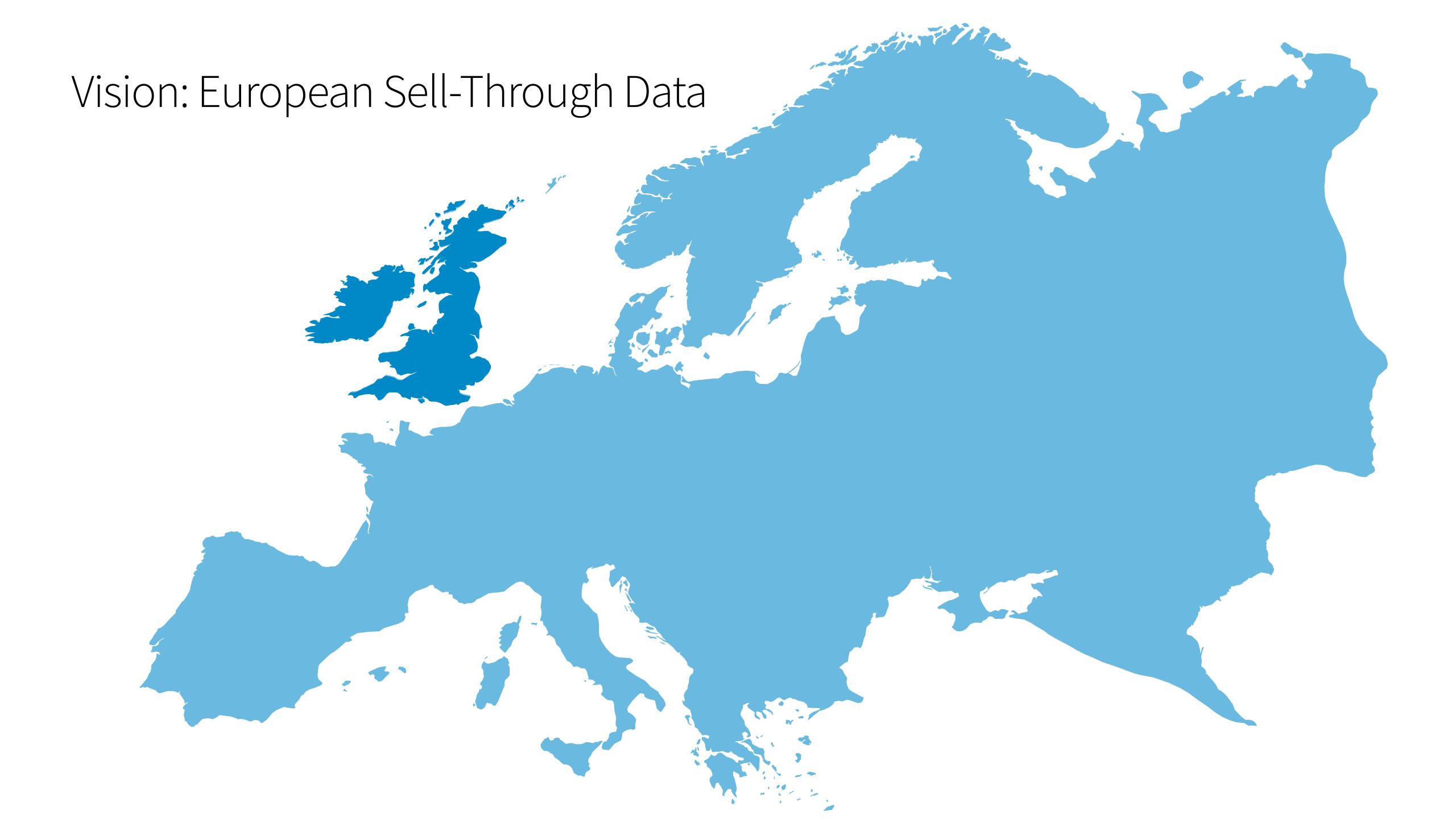












Why the European Outdoor Group?



- Representing the sector
- Built for the entire industry
 - Brands, retailers, etc.
 - Large/small
 - Geographical spread
- Harness the strength of the network
- Trusted development platform

Live Demo

Who Is the Outdoor Market Intelligence Service for?





Brands

Retailers

Who Is the Outdoor Market Intelligence Service for?





Marketing

Sales



Available: July 07

What We You Need From You?

Contact scott.nelson@europeanoutdoorgroup.com

Everyone:

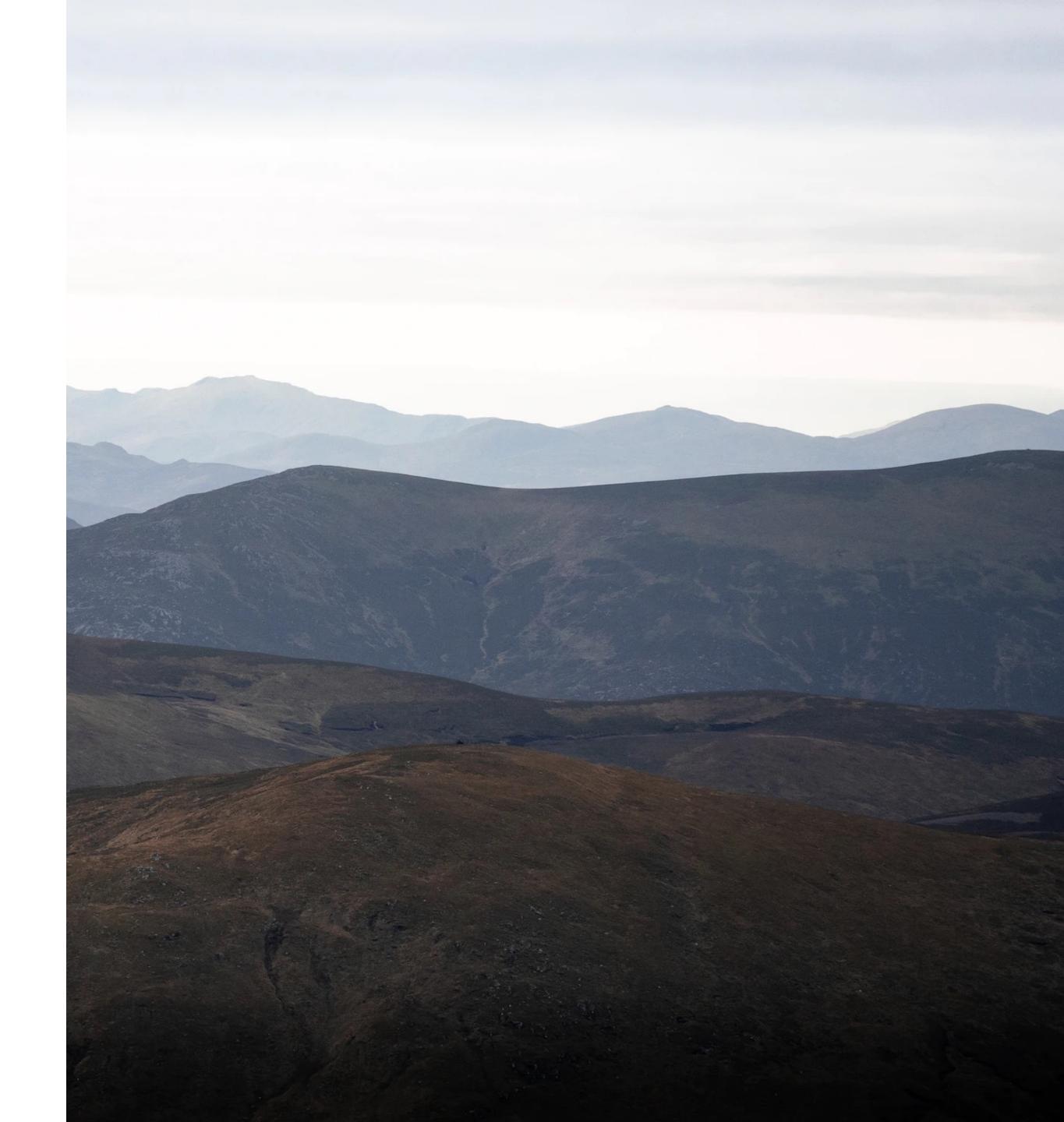
- Strong network, come together

Brands:

- Product lists
- Contribute data for DTC channel development
- Feedback on outputs
- Joint meeting: June 21 @ 11:00

Retailers:

- Contribute data
- Feedback on outputs



More details today @ 14:00, A42.F227

