



MS.

Nguyen Dieu Quynh

POSITION

Senior Associate

EMAIL

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EDUCATION

- LL.B (Hanoi Law University, Vietnam)
- Undergraduate, Non-degree (West Virginia University, the US)

MEMBERSHIP

- Vietnam Bar Federation
- Ho Chi Minh City Bar Association

Practice Areas & Industry Coverage

- Enterprise
- Foreign Investment
- M&A
- Project Financing
- Employment
- Energy & Natural Resources
- Hotel
- Manufacturing
- Healthcare & Pharmaceutical
- Distribution & Retail

Profile

Nguyen Dieu Quynh is a Senior Associate of LNT & Partners in Ho Chi Minh city office with seven years of experience. During her time at LNT, she has successfully consulted and assisted a number of domestic and foreign clients in major transactions related to Fintech, constructions, pharmaceuticals and labor.

Prior to joining LNT & Partners, Ms. Quynh had a year working for the Canadian representative office under Vietnam National Legislative Development Project as a project officer. She used to be a visiting lecturer at Hanoi Law University.

Ms. Quynh received a Bachelor of Law from Hanoi Law University with an exchange year at West Virginia University, the United States.

Work Highlights

- Supported a Vietnamese customer in a dispute in the US regarding trademark and exclusive distribution rights
- Advised a Vietnam energy group related to business and project financing
- Seconded at a Vietnam energy group and at a foreign-invested garment company
- Advised a Vietnam energy group on investment internal procedure
- Advised a Vietnam energy company in an investment project
- Advised a Chinese Bank on Vietnamese law aspects of a long term loan facility for investment in a textile factory in Vietnam
- Conducted legal due diligence and policy review for a food and beverage manufacturing company
- Advised steel manufacturing company on labor and business;
- Applied for Investment Registration Certificate and Enterprise Registration Certificate for several investors from China, Singapore, Netherlands, Japan, etc
- Advised a pharmaceutical company invested by UK and Sweden in drafting and reviewing distribution contracts and drug sponsorship contracts
- Conducted legal due diligence for IPO purposes and in merger and acquisition transactions in several industries such as banking, manufacturing, energy, trading
- Advised a power company on all stages of purchasing future office buildings
- Advised a joint venture company on a school project

- Supported the World Bank Group in research on competitiveness in Road Transport and Logistics Services in Vietnam
- Advised a bank of Vietnam in the project to open a foreign branch
- Translated the Set of Security Documents (52 contracts) for a bank of Vietnam, translated the set of hotel management contracts for a Thailand client
- Supported an India bank – Ho Chi Minh Branch in reviewing internal regulations
- Supported a Chinese bank – Ho Chi Minh Branch in developing the templates of documents relating to the account operations
- Supported a Chinese bank – Ho Chi Minh Branch in reviewing credit line agreement, trade service agreement
- Advised a Chinese bank – Ho Chi Minh Branch in handling the document from state authority
- Supported a Taiwan bank – Ho Chi Minh Branch in developing an offshore facilities agreement

Publication

- 2024 (co-author with Phung Van Truong, Tran Thi Thuy Lam, Bui Minh Phuc), “A Legal Analysis of the Unilateral Termination of Labor Contracts and Noteworthy Points for Mitigating Related Disputes” published on Vietnam National University Journal of Science: <https://js.vnu.edu.vn/LS/article/view/4647>
- 2023 (co-author with Lawyer Vu Thanh Minh), “Impact of data localisation requirements on foreign enterprises” published on Lexology: <https://www.lexology.com/commentary/tech-data-telecoms-media/vietnam/lnt-partners/impact-of-data-localisation-requirements-on-foreign-enterprises>
- 2023 (co-author with Lawyer Vu Thanh Minh and Le Anh Thu), “Key points in Circular 78/2021/TT-BTC on e-invoices” published on Lexology: <https://www.lexology.com/commentary/corporate-commercial/vietnam/lnt-partners/key-points-in-circular-782021tt-btc-on-e-invoices>
- 2023 (co-author with Lawyer Vu Thanh Minh and Le Anh Thu), “Decree 19 highlights urgency of anti-money laundering regulations in Vietnam” published on Lexology: <https://www.lexology.com/commentary/banking-financial-services/vietnam/lnt-partners/decreed-19-highlights-urgency-of-anti-money-laundering-regulations-in-vietnam>
- 2023 (co-author with Lawyer Vu Thanh Minh and Le Anh Thu), “Draft decision on procedures for approval of foreign lending and non-resident guarantee activities by economic organisations” published on Lexology: <https://www.lexology.com/commentary/banking-financial-services/vietnam/lnt-partners/draft-decision-on-procedures-for-approval-of-foreign-lending-and-non-resident-guarantee-activities-by-economic-organisations>
- 2023, (co-author with Lawyer Vu Thanh Minh and Le Anh Thu), “SBV publishes new circular on offshore loans without guarantee” published on Lexology: <https://www.lexology.com/commentary/banking-financial-services/vietnam/lnt-partners/sbv-publishes-new-circular-on-offshore-loans-without-guarantee>
- 2023 (co-author with Lawyer Vu Thanh Minh), “Unlocking opportunities: real estate project investors regain power to raise capital” published on Lexology: <https://www.lexology.com/commentary/real-estate/vietnam/lnt-partners/unlocking-opportunities-real-estate-project-investors-regain-power-to-raise-capital>
- 2022 (co-author with Lawyer Vu Thanh Minh), “Circular 16 tightens regulations on corporate bond transactions”, published on Lexology: <https://www.lexology.com/commentary/banking-financial-services/6018fbe9-611b-4471-bda4-460f631580a7?preview=40b042d2-a340-4500-80e9-541dc0ed1d48>
- 2022 (co-author with Lawyer Vu Thanh Minh), “Notable changes in appraisal and approval of self-borrowed and self-paid foreign loans”, published on Lexology: <https://www.lexology.com/Commentary/banking-financial-services/250fd051-d5f1-4a53-95e4-b6a2ca8ea0fa>
- 2022 (co-author with Lawyer Vu Thanh Minh), “New requirements for private corporate bond transactions” published on Lexology: <https://www.lexology.com/commentary/banking-financial-services/vietnam/lnt-partners/new-requirements-for-trading-of-privately-placed-corporate-bonds>
- 2022 (co-author with Lawyer Vu Thanh Minh), “SBV publishes draft circular on offshore loans without guarantee” published on Lexology: <https://www.lexology.com/commentary/banking-financial-services/vietnam/lnt-partners/sbv-publishes-draft-circular-on-offshore-loans-without-guarantee>

- 2022 (co-author with Lawyer Vu Thanh Minh), “*State Bank of Vietnam amends Circular 39 on lending transactions of credit institutions and foreign bank branches*” published on Lexology: <https://www.lexology.com/commentary/banking-financial-services/vietnam/lnt-partners/state-bank-of-vietnam-amends-circular-39-on-lending-transactions-of-credit-institutions-and-foreign-bank-branches>
- 2018 (supporting Nguyen Anh Tuan), *Promoting Open and Competitive Markets in Road Freight and Logistics Services, The World Bank Group’s Markets and Competition Policy Assessment Tool applied in Peru, The Philippines and Vietnam*.
- Translated the publication “*Bilingual version of the first 26 case laws in Vietnam*” published in 2016.