

# Phan Thi Ngoc Diep

## SENIOR ASSOCIATE

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### Education

- LL.B (University of Economics and Law – Vietnam National University Ho Chi Minh City)

### Membership

- Vietnam Bar Federation
- HCMC Bar Association
- International Bar Association

### Profile

Ms. Diep is currently a Senior Associate at the firm, with extensive expertise in the areas of **M&A, Pharmaceuticals & Medical Devices, Foreign Investment, Renewable Energy, and Intellectual Property.**

With more than 10 years of professional experience, Diep has successfully advised and supported numerous strategic M&A transactions, including large-scale acquisitions, complex restructuring deals, as well as ongoing advisory work relating to corporate governance and day-to-day business operations.

Diep served as in-house counsel for several multinational corporations operating in the fields of pharmaceuticals, cosmetics, tobacco manufacturing, and fast-moving consumer goods (FMCG). This background has provided Diep with deep insights into global business operations, strong capabilities in addressing diverse legal issues, and proven skills in coordinating effectively with multiple stakeholders.



### Practice Areas & Industry Coverage

- M&A
- Healthcare & Medical Devices
- Renewable Energy
- Corporate & Foreign Investment
- Personal Data Protection
- Intellectual Property

### Work Highlights

#### M&A

- Advised private equity fund **EastBridge Partners** on acquisition of a strategic interest in USM Healthcare Medical Devices Factory JSC, the first coronary stent manufacturer in Vietnam;
- Advised **ATAD Steel Structure Corporation**, a leading steel structure company in Southeast Asia, on its capital and business partnership with Kanematsu Corporation;

## IPO

- Advised **Hyphens Pharma** on the Vietnamese law aspects of its IPO on the Catalist Board of the Singapore Stock Exchange (SGX-ST).

## Corporate and Foreign Investment

- Advised **Roche Group** on a retainer basis on all matters relating to daily operations of pharmaceutical subsidiary **Roche Pharma (Vietnam) Company Limited** and in-vitro diagnostic solutions subsidiary Roche Vietnam Company Limited;
- Advised **HangCha Group** – a leading corporation in China in the field of forklift manufacturing and ranked among the global top 8 in Trucks and Industrial Services – on its business model and the establishment of its first commercial presence in Vietnam;
- Advised **Pernod Ricard Hong Kong Limited** – a company under the Pernod Ricard Group, the world's second-largest wine and spirits business with 240 premium brands present in more than 160 countries) on compliance and licensing matters;
- Advised **Yamaha Music Vietnam Company Limited** – a subsidiary of Yamaha Corporation of Japan, a group with more than 130 years of history across multiple industries – on business model, licensing, and compliance with personal data protection regulations.

- Advised **Hakuhodo Incorporated**, world's top 10 media corporation, on acquisition of a controlling interest in Square Communications JSC, a leading media corporation in Vietnam;
- Advised **Handale Capital**, a Hong Kong-based investment fund, acquiring shares in Everest Education, an enterprise operating a system of large English and Math training centers in Vietnam;
- Advised **Takara Belmont** on the acquisition of 97% equity interest in Ngu A Chau, a leading hair cosmetics company in Vietnam;
- Advised **Keppel Land** on its divestment transaction from Nam Rach Chiec Co., Ltd., the developer of the Palm City project in Ho Chi Minh City;
- Advised **Kids Plaza Joint Stock Company**, a leading operator of maternity and baby retail chains in Vietnam, on a capital transaction with investors and the development of an ESOP Regulation;
- Advised on deal structure and assisted a Singapore-invested joint venture in conducting legal due diligence for **more than 75 rooftop solar power projects** in Vietnam.