

# Nguyen Anh Tuan

## PARTNER

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### Education

- Ph.D. (Nagoya University, Japan)
- LL.M. (Lund University, Sweden)
- LL.B. (Ho Chi Minh City University of Law, Vietnam)

### Membership

- Vietnam Bar Federation
- Ho Chi Minh City Bar Association
- International Bar Association (IBA)
- Arbitrator at FCCA
- CEDR-Accredited Mediator

### Profile

Dr. Anh Tuan Nguyen is a partner in charge of the firm's Corporate practice group. Leading multinational companies in the pharmaceutical, FMCG and consumer goods industries regularly seek Dr. Nguyen's expert advice in matters concerning importation, distribution, sales and antitrust. He leads a team specialized in the healthcare sector and antitrust.

Dr. Nguyen has been singled out for his work in the healthcare practice in Vietnam by Asialaw for being "very knowledgeable of the healthcare industry as well as the local environment." In corporate and antitrust matters, he advises clients in various issues including Greenfield investment, M&A, corporate restructuring, filing for clearance and compliance training, along with specific experience in commercial dispute settlements. Dr. Nguyen is recognized by the legal community as one of the few qualified competition law experts in Vietnam who has an in-depth understanding of international antitrust regulations and their application under Vietnamese Competition Law.

Dr. Nguyen was a lecturer at the Ho Chi Minh City University of Law for more than 10 years. Currently, he is a visiting lecturer for lawyer certification courses at the Judicial Academy in Ho Chi Minh City and regular speaker at domestic and international forums. Dr. Nguyen has also authored numerous legal articles and books, which have been circulated as academic materials by educational institutions including Wolters Kluwer and Global Competition Review. He is one of the firm's co-founders.



### Practice Areas & Industry Coverage

- Antitrust/ Competition
- M&A
- Employment
- Compliance & ABAC
- Foreign Investment
- Healthcare & Life Sciences
- FMCG
- Distribution & Retail
- Education
- Pharmaceutical

### Work Highlights

- Assisted leading semiconductor company Advanced Micro Devices in securing unconditional Vietnam clearance for its USD 35 billion acquisition of FPGA inventor Xilinx;
- Assisted medical technology leader Siemens Healthineers in securing unconditional Vietnam clearance for its USD 16.4 billion acquisition of Varian Medical Systems;
- Assisted Hyundai Heavy Industries Holdings in securing unconditional Vietnam clearance for its acquisition of a controlling interest in leading construction equipment manufacturer Doosan Infracore;

## Recognition

- Commended External Counsel of the Year – In-House Community 2024, 2023, 2022, 2021, 2017;
- Recommended Lawyer in Corporate/M&A – The Legal 500 Asia-Pacific 2024, 2022, 2021;
- Ranked in Competition – Lexology Index 2024;
- Ranked in Corporate/M&A by Chambers and Partners Asia-Pacific 2025, 2024, 2023;
- Ranked in Corporate/M&A by Chambers and Partners Global 2024, 2023.

## Publication

- 2024, (with Tran Hai Thinh, Tran Hoang My), ICLG - Merger Control Laws and Regulations 2025 (Vietnam Chapter);
- 2024, (with Tran Hai Thinh, Tran Hoang My), GCR: Asia-Pacific Antitrust Review - Vietnam: Keeping Up with Merger Control Reforms Proves Critical for Filing Parties;
- 2023, (with Tran Hai Thinh, Tran Hoang My), Lexology GTDT - Market Intelligence Merger Control;
- 2023, (with Tran Hai Thinh, Tran Hoang My), Country Comparative Guides for Vietnam: Merger Control – The Legal 500;
- 2023, 2021, 2020, (with Tran Hai Thinh, Tran Hoang My), ICLG: Merger Control Laws and Regulations (Vietnam Chapter);
- 2021, (with Tran Hai Thinh, Tran Hoang My), 2020 (with Tran Hai Thinh), GCR: Asia-Pacific Antitrust Review (Vietnam: Merger Control);
- 2021, 2020, (with Tran Hai Thinh, Tran Hoang My), Getting the Deal Through: Cartel Regulations (Vietnam Chapter);
- 2020, (with Hoang Nguyen Ha Quyen), Vietnam Chapter, Lexology Getting The Deal Through – Market Intelligence 2020;
- 2020, (with Tran Hai Thinh & Tran Hoang My), Vietnam Chapter, Merger Control Laws and Regulations 2021;
- 2019, (with Tran Hai Thinh & Tran Hoang My), Vietnam Chapter, Merger Control Laws and Regulations 2020;
- 2017, Restrictive agreements under the competition laws, Institute of Legal Sciences – MOJ;
- 2015, Neutralising the advantages of State Owned Enterprises for a fair playing field (working title), ERIA Discussion Paper 2015-79.

- Assisted Tiki, one of Vietnam's leading e-commerce platforms, in securing unconditional merger clearance for its sales of a controlling interest to Tiki Global Pte Ltd. The transaction is part of Tiki's Series E fund raising;
- Assisted China Baowu Steel Group Corporation, one of China's largest SOEs, in securing unconditional Vietnam clearance for its acquisition of Taiyuan Iron and Steel (Group) Co., Ltd;
- Assisted TCL China Star Optoelectronics Technology in securing unconditional Vietnam clearance for its USD 1.08 billion acquisition of Samsung Display's LCD panel manufacturing sites in Suzhou, China;
- Assisted Marsh Vietnam in securing unconditional clearance for its acquisition of and merger with JLT Vietnam. The transaction is part of a restructuring scheme following leading insurance broker Marsh McLennan's USD 5.6 billion acquisition of Jardine Lloyd Thompson Group plc;
- Advised BASF on the Vietnamese law aspects of the global sale of its construction chemicals business to global private equity firm Lone Star;
- Advised Hakuhold Incorporate, world's top 10 media corporation, on acquisition of a controlling interest in Square Communications, a leading media corporation in Vietnam;
- Advised Philecement Corporation, a subsidiary of Philippines-listed Phinma Corporation, on acquisition of an interest in Song Lam Cement JSC, operator of the biggest cement plant in Vietnam;
- Advised ATAD Steel Structure Corporation, a leading steel structure company in Southeast Asia, on its capital and business partnership with Kanematsu Corporation;
- Advised investment firm Hendale Capital on acquisition of a strategic interest in Vietnamese education start-up Everest Education;
- Advised Takara Belmont on acquisition of a 97% interest in Vietnam's leading hair cosmetics company Ngu A Chau;
- Advised Hyphens Pharma on the Vietnamese law aspects of its IPO on the Catalist Board of the Singapore Stock Exchange (SGX-ST).