

# Nguyen Cong Phu

## PARTNER

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### Education

- LL.M. (Ho Chi Minh City University of Law, Vietnam)
- LL.B. (Ho Chi Minh City University of Law, Vietnam)
- Bachelor of Economics (University of Economics Ho Chi Minh City, Vietnam)

### Membership

- Vietnam Bar Federation
- Ho Chi Minh City Bar Association

### Profile

Mr. Nguyen Cong Phu is a partner in charge of the firm's Dispute Resolution Practice Group and his experience spans over 22 years. His practice areas include reconciliation and resolution of commercial disputes arising from domestic and cross-border transactions, relating to goods transportation, construction investment, banking and finance, and cargo insurance. He also has extensive experience in handling intellectual property disputes, technology transfers, stock and bond transfers, company membership disputes and bankruptcy.

Before joining LNT & Partners, Mr. Phu worked as a judge for the Economic Court of Ho Chi Minh City People's Court from 1999 to 2020, in which he settled more than 1000 trading dispute cases. He was also appointed as a Deputy Chief Justice of Economic Court of Ho Chi Minh City People's Court for 14 years.

Currently, he is a visiting lecturer for Ho Chi Minh City University of Law, the Judicial Academy of the Ministry of Justice of Vietnam, the Academy of Supreme Court, Hutech University and Ton Duc Thang University. Mr. Phu is a regular speaker at domestic and international forums.



### Practice Areas & Industry Coverage

- Dispute resolution
- Distribution & Retail
- Energy & Natural resources
- FMCG
- Infrastructure
- Banks

### Work Highlights

- Advised a leading Vietnamese oil and gas engineering services company in a high-stakes dispute concerning delayed final payment and bankruptcy risks arising from its Floating Storage and Offloading (FSO) vessel transaction with Shipbuilding Industry Corporation (SBIC);
- Advised a leading multinational brewer in Vietnam on an administrative lawsuit against IP Vietnam to reinstate trademark protection for one of its flagship local beer brands;

## Recognition

- Ranked in **Dispute resolution: arbitration** and **Dispute resolution: litigation** by the Legal 500.

## Activities

- Joined as the guest speaker for a seminar co-hosted by VCCI-HCM, MDD Forensic Accountants, and LNT & Partners, with the topic “Integrating Legal and Financial Perspectives: Business Valuation in M&A and Economic Damages in Disputes”;
- Joined as a speaker for an in-house seminar at LNT & Partners, with the topic “Three Perspectives on Dispute Resolution,” sharing practical perspectives on resolving commercial disputes;
- Joined as a guest speaker for the Ho Chi Minh City International Construction Arbitration Conference (HICAC) 2025, speaking in the session titled “Section B – Disputes Arising from Construction Projects in Vietnam: Identifying Challenges and Proposing Solutions to Enhance the Quality of Dispute Resolution”;
- Joined as one of the judges for the VMoot competition - the National Mock Trial 2023 from the preliminary rounds through to the Semi-finals;
- Joined as a guest speaker for the Ho Chi Minh City International Construction Arbitration Conference (HICAC) 2024, delivering insights under the theme “Construction Contract and International Arbitration – When Legal Traditions Collide”.

- Advised and acted as lead counsel for one of Vietnam’s largest real estate developers in addressing operational challenges with a major investment company arising from a real estate project valued in the hundreds of millions of US dollars;
- Advised a leading multinational company in the research and development of natural, antibiotic-free feed products in a dispute with its distributor regarding unilateral termination of contract performance.