

Nguyen Quoc Bao

SENIOR ASSOCIATE

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Education

- LL.M. (University of Kent, the UK)
- LL.B. (Ho Chi Minh City University of Law, Vietnam)

Membership

- Vietnam Bar Federation
- Ho Chi Minh City Bar Association



Profile

Nguyen Quoc Bao is a Senior Associate at LNT & Partners and a member of the Corporate and M&A practice group. His practice focuses on mergers and acquisitions and investment, particularly in renewable energy sector, where he advises clients on complex transactions and regulatory challenges. Beyond energy, Bao also advised investors and corporations in fintech, healthcare, pharmaceuticals, and retail, providing strategic guidance on corporate and commercial matters in Vietnam.

Practice Areas & Industry Coverage

- M&A
- Foreign Investment
- Energy & Natural Resources
- Financial Technology
- Healthcare & Life sciences
- Retail & Distribution
- Education
- Compliance
- Pharmaceuticals

Work Highlights

- Advised Lego Vietnam on one of the first Direct Power Purchase Agreements in Vietnam with Vietnam–Singapore Industrial Park (VSIP);
- Advised Chubb Limited via Chubb INA International Holdings on its acquisition of Liberty Insurance Limited, strengthening Chubb’s footprint in Vietnam’s insurance market;
- Seconded to Sembcorp Energy, supporting renewable energy projects (wind, solar, rooftop solar, hydropower), project financing, and other corporate work;
- Advised Stonepeak on the Vietnam leg of Castrol’s USD 10 billion global lubricant business acquisition;
- Advised Qingdao Doublestar on the strategic restructuring of Kumho Tire (Vietnam);

Publication

- 2025, *(with Bui Ngoc Hong)* Lexology In-Depth: Renewable Energy Law in Vietnam 2025
- 2024, *(with Bui Ngoc Hong, Le Thanh Cong)* Proposed Change In Tax Law Likely Affecting M&A Transactions In Vietnam
- 2024, *(with Bui Ngoc Hong)* Lexology In-Depth: Renewable Energy Law in Vietnam 2024
- 2024, *(with Bui Ngoc Hong, Vu Thanh Minh, Nguyen Dieu Quynh, Ngo Thu Ha)* Chambers Global Practice Guides - Fintech in Vietnam 2024: How the Legal Landscape Looks Like?
- 2023, *(with Bui Ngoc Hong)*, The Legal 500 Country Comparative Guides: Vietnam Renewable Energy, Legal 500
- 2023, *(with Bui Ngoc Hong)*, Vietnam's Sandbox for Fintech: To join or not to join?
- 2023, *(with Bui Ngoc Hong)*, Negative Aspects from the negative-list-approach in Vietnam's market openings under the CPTPP
- 2023, *(with Bui Ngoc Hong)*, Distressed assets in Vietnam: Navigate the legal risks, seizing the opportunities
- 2023, Boundaries of Shareholders Agreement: Examining the Validity of Typical Provisions of Shareholders Agreements
- 2023, *(with Bui Ngoc Hong and Tran Phan Phuong Tri)*, Late Payment Interest in Vietnam: The Matrix and Some Implications to Manage the Caps
- 2022, *(with other authors)*, Investment Guide Handbook on Marketplace Lending in Vietnam, HKBAV
- 2022, Understanding contra proferentem in Vietnam – A merely impracticable rule, IR Global
- 2021, *(with other author)*, New Horizons: How external counsel can help you explore and secure market entry, IR Global & Association of Corporate Counsel
- 2021, *(with other author)*, Using e-signature in Vietnam: Market practice and legal validity, HKBAV
- 2021, Điều khoản “Hoàn cảnh thay đổi cơ bản”: Đã đến lúc cần đưa vào là một điều khoản mặc định trong hợp đồng, Kien Thuc Phap Ly
- 2021, *(with other author)* Doing business in Fintech in Vietnam: A regulatory overview on selected sectors, IR Global
- 2020, Negotiation skills – Art of Manipulation, Law Insider
- 2020, Notable legal issues of the legal framework governing solar system projects, Kien Thuc Phap Ly
- 2018, Vietnam: Licensing procedures for foreign investor investors clarified, Asian-mena Counsel

- Advised International Dairy Products JSC (IDP), in a significant investment deal of approximately USD 100 million with Growthem Capital Partners (GCP), a Singapore-based investment fund;
- Acted as Vietnamese counsel for, and advised on, the acquisition of hotel portfolio with a total value of USD106.1 million, in which the prestigious hospitality properties in Vietnam includes Ibis Saigon South and Capri by Fraser;
- Advised Lego Vietnam on various corporate and commercial matters;
- Advised H&M on various corporate and commercial matters, including opening stores subject to ENT;
- Advised and assisted a reputable fund manager in Vietnam in legal due diligence and definitive agreements regarding the acquisition of multiple wind power projects with the total output capacity of 70MW in Dak Lak;
- Advised and assisted SkyX Solar in conducting due diligence with respect to various rooftop solar power projects nationwide in respect of the deal with Sungrow Renewables;
- Advised a 100% foreign-owned fintech company on its prospective entry into the Controlled testing mechanism for financial technology (Sandbox); assisted in reviewing and finalizing its risk prevention policy and other internal policies; and assisted in liaising with the State Bank of Vietnam (SBV) to provide feedback on the draft Sandbox legislative documents;
- Advised and assisted a UK-based education group on the investment in, and operation of, an international multi-level.

Seminar

- 2023, *(with Bui Ngoc Hong)*, co-speaker at seminar “Distribution Rights of Foreign Retailers in Vietnam: How to Play Efficient by the Rules” organized by The American Chamber of Commerce in Vietnam