

Nguyen Xuan Thuy

PARTNER

✉ Thuy.Nguyen@LNTpartners.com

Education

- LL.B. (Ho Chi Minh City University of Law, Vietnam)
- Training Course in Malaysia in 2012 under a Lawyers' Exchange Program

Membership

- Inter-Pacific Bar Association (IPBA)
- International Bar Association (IBA)
- Law Association for Asia and the Pacific
- Vietnam Bar Federation



Profile

Mr. Thuy, with 20 years of experience in legal practice with LNT & Partners, is a Partner at LNT & Partners.

His expertise covers a wide range of areas, including education, healthcare, fintech, e-commerce, tax, investment, banking and finance, energy, corporate M&A, and labor law.

He is also a trusted litigator for dispute settlement in commercial and corporate matters.

His client portfolio includes international conglomerates, publicly listed companies, financial institutions, and private enterprises.

He has successfully advised a number of foreign investors, domestic companies and regulatory agencies in Vietnam and offshore.

He is frequently sought after for comments on drafts of legal regulations for investment law, enterprise law and planning law. Mr. Thuy is also a contributor for Vietnam Investment Review, Vietnam News, Global Legal Insights, IFLR, Inhouse Community and other international legal magazines.

Practice Areas & Industry Coverage

- M&A
- Foreign Investment
- Compliance & ABAC
- Dispute Resolution
- Tax
- Education
- Healthcare
- Distribution/Retail
- FMCG
- Manufacturing
- Fintech

Work Highlights

- Advised Samsung on its major investment project using investment amount of more than 01 billion USD in the High-tech Park in Ho Chi Minh city.
- Advised the client on a 01 billion Euro M&A transaction acquiring Big-C supermarket, a major M&A transaction in Vietnam.
- Advised Keppel on a number of M&A related to real estate sector.

Recognition

- **Recommended Lawyer** in Corporate and M&A, Dispute Resolution and Tax by Legal 500 APAC 2022, 2024;
- **Recommended Lawyer** in Tax by Legal 500 APAC 2021.

Publication

- 2025, (with Ho My Ky Tan), Vietnam: The Development of Legal Framework for AI Revolution and Personal Data Protection the New Era, In-House Community;
- 2019, Vietnam battles COVID-19 by boosting economy, In-House Community;
- 2015, (with Hoang Nguyen Ha Quyen), A New Wave of Mergers and Acquisitions in Vietnam, Global M&A Guide 2015;
- 2013, (with Hoang Nguyen Ha Quyen), What's stopping Japanese M&As?, Insights at LNT & Partners;
- 2013, (with Hoang Nguyen Ha Quyen, Nguyen Anh Tuan), Vietnam Chapter, Global Legal Insights M&A 2012 Edition;
- 2013, (with Hoang Nguyen Ha Quyen), Voting and Attendance Ratios under Resolution, Insights at LNT & Partners;
- 2013, (with Hoang Nguyen Ha Quyen), What is the solution for M&A procedures of foreign investors in domestic companies?, Insights at LNT & Partners.

- Advised Thegioididong (Mobile World) on the 1st M&A with Mekong Capital and corporate matters of Thegioididong.
- Advised VAS (an international K12 school) and its founders on a series of divestment M&A.
- Advised VUS (a leading English center) and its founders on a series of divestment M&A and corporate matters of VUS.
- Advised SOVICO on a number of M&A in education and financial sectors.
- Advised VABIOTECH, SOVICO and DANSON on the Sputnik V COVID-19 vaccines production license and distribution project in Vietnam.
- Advised Taisho Pharmaceutical on an acquisition of a controlling stake in Vietnam's largest pharmaceutical manufacturer DHG Pharmaceutical JSC.
- Advised Hanwha Asset Management on acquisition of majority shares in Grab Finance in Singapore.
- Advised Tiki on legal matters regarding the procedure for increasing its capital by issuing new shares to foreign investors.
- Advised Coteccons on a number of M&A related to real estate and construction sectors.
- Advised the clients on a number of M&A transactions in the education, pharmaceutical and insurance sectors.