

Financial Report

Port Colborne Community Association for

Resource Extension (PORT CARES)

March 31, 2012

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Independent auditor's report

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To the Board of Directors of

Port Colborne Community Association for Resource Extension (PORT CARES)

We have audited the accompanying financial statements of Port Colborne Community Association for Resource Extension (PORT CARES), which comprise the balance sheet as at March 31, 2012, the statements of revenue, expenses, net assets and cash flows and the schedule of excess of revenue over expenses (expenses over revenue) by program for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for qualified opinion

In common with many non-profit organizations, PORT CARES derives revenue from donations and fundraising from the public, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of PORT CARES and we were not able to determine whether any adjustments might be necessary to revenues, excess of revenue over expenses, assets and net assets.

Qualified opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of PORT CARES as at March 31, 2012, and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Port Colborne, Canada June 26, 2012 Chartered Accountants Licensed Public Accountants

Grant Thornton LLP

Port Colborne Community Association for Resource Extension (PORT CARES) Statement of Revenue, Expenses and Net Assets

For the Year Ended March 31	2012	2011
Revenue		
Program government grants	\$ 1,459,883	\$ 1,481,023
Other grants and contributions	255,351	509,406
United Way	80,000	79,272
Interest earned	2,541	3,631
Donations and memberships	44,631	17,590
Fundraising	89,666	74,109
Rental income	137,271	133,239
Other income	28,136	17,682
Administration fees	13,932	,552
Amortization of deferred contributions for capital assets	135,660	70,533
Evmonose	2,247,071	2,386,485
Expenses Bad debts	41,628	
Board expenses	5,287	5,559
Depreciation	188,795	123,811
Fundraising	45,308	51,197
Insurance	22,545	20,490
Interest on long term debt	39,635	40,428
Office supplies	37,465	38,987
Professional fees	45,639	22,733
Program supplies	104,808	144,442
Property taxes	10,342	25,891
Rent	106,814	94,882
Repairs and maintenance	54,228	52,132
Salaries and benefits	1,578,966	1,635,089
Telephone	29,372	24,513
Training	69,397	29,902
Travel	13,000	17,688
Utilities	<u>36,008</u>	33,475
	2,429,237	2,361,219
Net program excess of revenue over expenses		
(expenses over revenue) before other income	(182,166)	25,266
Other income	67,570	23,762
Repayable to funders	(7,558)	(43,925)
Excess of revenue over expenses (expenses over revenue)	(122,154)	5,103
Net assets, beginning of year	369,320	364,217
Net assets, end of year	\$ 247,166	\$ 369,320

Port Colborne Community Association for Resource Extension (PORT CARES) Balance Sheet

As at March 31	2012	2011
Assets Current Cash and temporary investments (Note 3) Receivables Prepaid expenses	\$ 5,878 140,573 <u>8,517</u>	\$ 233,901 402,856 3,926
	154,968	640,683
Capital assets (Note 4)	2,799,435	2,324,641
Total assets	2,954,403	2,965,324
Liabilities Current Bank indebtedness (Note 5) Payables and accrued charges Funds held in trust Deferred revenue (Note 6) Repayable to funders Current portion of long term debt (Note 7)	35,102 213,104 72,851 99,165 5,447 50,714	607,405 47,235 69,107 43,925 48,226
Long term debt (Note 7)	704,087	753,878
Deferred contributions for capital assets (Note 8)	1,526,767	1,026,228
Total liabilities	2,707,237	2,596,004
Net assets	\$ 247,166	\$ 369,320

Commitments (Note 9)		
On behalf of the Board		
	Director	 Director

Port Colborne Community Association for Resource Extension (PORT CARES) Statement of Cash Flows

For the Year Ended March 31	2012	2011
Increase (decrease) in cash and cash equivalents:		
Operating		
Excess of revenue over expenses		
(expenses over revenue)	\$ (122,154)	\$ 5,103
Items not affecting cash		
Depreciation	188,795	123,811
Amortization of deferred contributions	<u>(135,660)</u>	(70,533)
	(69,019)	58,381
Changes in non-cash operating assets and liabilities		
Receivables	262,283	(345,793)
Prepaid expenses	(4,591)	(343,793)
Payables and accrued charges	(394,301)	412,588
Funds held in trust	25,616	42,273
Deferred revenue	30,058	(112,057)
Repayable to funders	(38,478)	41,637
	(188,432)	97,536
Investing		
Contributions for the purchase of capital assets Purchase of	636,199	992,999
Buildings	(520,448)	(8,835)
Office furniture and equipment	(18,630)	(40,720)
Computer equipment	(11,577)	(24,733)
Computer software	(15,023)	(51,234)
Work in progress	(97,911)	(952,258)
	(27,390)	(84,781)
Financing		
Increase in bank indebtedness	35,102	
Repayments of long term debt	<u>(47,303)</u>	(45,892)
	(12,201)	(45,892)
Decrease in cash and cash equivalents	(228,023)	(33,137)
Cash and cash equivalents		
Beginning of year	233,901	267,038
End of year	\$ 5,878	\$ 233,901
Interest paid	\$ 39,635	\$ 40,428

See accompanying notes and schedule to the financial statements.

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1. Nature of operations

The non-profit corporation, incorporated without share capital under the Ontario Business Corporations Act provides a number of programs throughout the Niagara Region. Its main objective is to identify the needs of the residents of Port Colborne and surrounding area and to undertake initiatives in response to those needs. The organization is funded by, and works closely with various government agencies in this regard. The organization is a registered charity under the Income Tax Act.

2. Summary of significant accounting policies

Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances with banks. Bank borrowings to finance capital expenditures are considered to be financing activities.

Capital assets

Capital assets are recorded at cost and are depreciated using the straight-line method over their estimated useful life except land. Land is considered to have an infinite life without depreciation.

Depreciation

Rates of depreciation applied to write-off the cost less estimated salvage value of capital assets over their estimated lives are as follows:

Buildings	4%
Leasehold improvements	20%
Office furniture and equipment	20%
Computer equipment	25%
Computer software	50%
Automobiles	10%

Revenue recognition

(a) Government and other charitable organization funding

The organization recognizes contributions using the deferral method. Grants are subject to final approval by the various funding agencies and any adjustments are recorded by the organization in the year in which the adjustment is received. Contracts under which these grants are provided are renewable on a periodic basis. Any funding in excess of expenses for a particular fiscal period may be recovered by the funding agency.

Contributions received to acquire capital assets are deferred and are recognized as income at the same rates as the related capital assets are depreciated.

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2. Summary of significant accounting policies (continued)

Revenue recognition (continued)

(b) Donations-in-kind

Certain organizations contribute to Port Colborne Community Association for Resource Extension (PORT CARES) by donating goods or services rather than cash. Donations-in-kind in the amount of \$ 31,642 (2011 - \$ 37,927) have been received by the organization and have not been recorded in the financial statements.

Financial instruments

Financial instruments classified as held-for-trading will be measured at fair value with changes in fair value recognized in the statement of revenue, expenses and net assets. Financial assets classified as held-to-maturity or as loans and receivables and financial liabilities not classified as held-for-trading will be measured at amortized cost. Available-for-sale financial assets will be measured at fair value.

The organization has classified its financial instruments as follows:

Cash and cash equivalents

Receivables

Payables and accruals

Held-for-trading

Loans and receivables

Other liabilities

New accounting standards for not-for-profit organizations

The CICA has issued Canadian accounting standards for not-for-profit organizations (ASNPO) which become effective for the organization for the fiscal year beginning April 1, 2012. These new standards will require full retrospective application upon transition to ASNPO with the exception of certain accounting policy exemptions as set out in the standards. The majority of the disclosures under ASNPO are similar to previous disclosures. The organization has commenced assessing the impact of these new standards and they are not expected to have a significant impact on the financial statements.

3.	Cash and temporary investments	<u>2012</u>	<u>2011</u>
Cas	ty cash sh in banks ort term investments	\$ 500 5,378	500 126,005 107,396
		\$ 5,878	\$ 233,901

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4. Capital assets			<u>2012</u>	<u>2011</u>
	<u>Cost</u>	Accumulated Amortization	Net <u>Book Value</u>	Net Book Value
Land Buildings Office furniture and equipment Computer equipment Computer software Automobiles Work in progress	\$ 325,530 2,812,803 263,558 183,796 96,975 1,800 97,911 \$ 3,782,373	\$ 567,973 179,449 145,513 89,463 540 \$ 982,938	\$ 325,530 2,244,830 84,109 38,283 7,512 1,260 97,911 \$ 2,799,435	\$ 325,530 915,096 58,163 46,524 25,630 1,440 952,258 \$ 2,324,641

5. Bank indebtedness

The organization has access to a \$ 100,000 operating line of credit with the Meridian Credit Union, none of which is used at March 31, 2012. Interest is payable at prime plus 2.25%. The organization has provided a general security agreement against cash and receivables and a first collateral mortgage on properties located at 92 Charlotte and 176 Catharine Streets, Port Colborne.

6. Deferred revenue

Funds received by the organization prior to year end and relating to expenses anticipated to be incurred subsequent to year end are reported as deferred revenue and are broken down as follows:

	<u>2012</u>	<u>2011</u>
Bridge to Healthy Living	\$ 26,531	_
Community Resource Centre	11,530	\$ 6,321
Educational Resource Centre / Literacy Plus	3,567	5,393
Employment Resource Centre	15,979	5,823
Employment Support Program for Ontario Works	8,150	19,921
Food Bank	10,330	
Food Service Program	7,738	
Ontario Early Years Centre	2,160	6,679
Pre-employment Preparation Program		1,535
Reach-Out Centre	5,877	23,435
Youth Justice Committee	 7,303	
	\$ 99,165	\$ 69,107

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7. Long term debt	<u>2012</u>	<u>2011</u>
South Niagara Community Futures Development Corporation mortgage payable, due in October, 2018, interest at 5%, payable in blended monthly instalments of principal and interest of \$ 1,591	\$ 106,935	\$ 120,269
Meridian Credit Union mortgage payable, maturing in August, 2013, interest at prime plus 2.25%, payable in blended monthly instalments of principal and interest of \$ 2,865	324,207	341,961
Meridian Credit Union mortgage payable, maturing in August, 2013, interest at 4.75%, payable in blended monthly instalments of principal and		
interest of \$ 2,805	323,659	339,874
Less: current portion	754,801 <u>50,714</u>	802,104 48,226
	\$ 704,087	\$ 753,878

As security for the South Niagara Community Futures Development Corporation mortgage, the organization has provided a first charge collateral mortgage on the property located at 61 Nickel Street and second charge collateral mortgage on the property located at 176 Catharine Street. As security for the Meridian Credit Union mortgage, the organization has provided a first charge collateral mortgage on the properties located at 92 Charlotte and 176 Catharine Streets, Port Colborne.

Principal repayments in each of the next five years are due as follows:

2013	\$ 50,714
2014	53,297
2015	56,021
2016	58,882
2017	61,903

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8. Deferred contributions for capital assets	<u>2012</u>	<u>2011</u>
Deferred contributions: Balance, beginning of year Deferred grants written off Grants received during the year for	\$ 1,686,790 (28,681)	\$ 714,278 (20,489)
acquisition of capital assets Donations received during the year for	514,711	929,464
acquisition of capital assets	121,490	63,537
Balance, end of year	2,294,310	1,686,790
Accumulated amortization: Balance, beginning of year Accumulated amortization written off Amortization	660,562 (28,681) 135,662	610,518 (20,489) 70,533
Balance, end of year	767,543	660,562
	\$ 1,526,767	\$ 1,026,228

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9. Commitments

(a) Leases

The organization has leased various premises with the following terms:

Location	Expiry	<u>Notes</u>
172 Catharine Street, Port Colborne – Unit 1	September 30, 2012	(1)
172 Catharine Street, Port Colborne – Unit 2	September 30, 2012	(1)
172 Catharine Street, Port Colborne – Unit 3	September 30, 2012	(1)
172 Catharine Street, Port Colborne – Unit 4	September 30, 2012	(1)
District School Board of Niagara	August 31, 2012	(2)
Smithville United Church	None	(3)
Providence Christian Reformed Church	March 31, 2012	(4)
230 Main Street West, Port Colborne	March 31, 2012	(5)
82 Clarence Street, Port Colborne – Unit B	July 31, 2012	(6)
82 Clarence Street, Port Colborne – Unit C	July 31, 2012	(6)
228 West Street, Port Colborne – Apt 8	July 31, 2012	(7)
600 King Street, Port Colborne	July 31, 2012	(8)
45 Victoria Street, Port Colborne – Suite 6	September 30, 2012	(9)
45 Victoria Street, Port Colborne – Suite 9	July 31, 2012	(10)
130 Killaly Street, Port Colborne – Unit B	July 31, 2012	(11)
165 Welland Street, Port Colborne – Unit 5	September 30, 2012	(12)

- (1) For the period ending September 30, 2011 the monthly rental payments are \$ 806 for Unit 1; \$ 504 for Unit 2; \$ 504 for Unit 3 and \$ 544 for Unit 4.
- (2) The organization leases these premises on a month to month basis at \$ 547 per month.
- (3) The organization leases these premises for ten months out of the year on a month to month basis at \$ 400 per month.
- (4) The organization rents these premises at a rate of \$ 19 per day of use.
- (5) The monthly rate for this lease for the term April 1, 2008 to March 31, 2012 is \$ 1,247.
- (6) For the period ending July 31, 2012 the monthly rental payments are \$ 579 for Unit B and \$ 554 for Unit C.
- (7) The monthly rate for this lease for the term August 1, 2011 to July 31, 2012 is \$498.
- (8) The monthly rate for this lease for the term October 1, 2011 to July 31, 2012 is \$ 650.
- (9) The monthly rate for this lease for the term July 1, 2011 to September 30, 2012 is \$ 731.
- (10) The monthly rate for this lease for the term January 1, 2012 to July 31, 2012 is \$ 731.
- (11) The monthly rate for this lease for the term March 1, 2012 to July 31, 2012 is \$ 650.

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9. Commitments (continued)

- (a) Leases (continued)
- (12) The monthly rate for this lease for the term July 1, 2011 to September 30, 2012 is \$ 450.
- (b) Letter of credit

The organization has provided a letter of credit in favour of the City of Port Colborne in the amount of \$ 46,133 in respect to the expansion of the facility at 61 Nickel Street, Port Colborne.

10. Financial instruments

Fair value of financial instruments

The carrying value of cash and temporary investments, receivables, payables and accrued charges reflected in the balance sheet approximate their respective fair value due to the relatively short term maturities of these instruments. Investments consist of guaranteed investment certificates and their fair value approximates their cost.

Interest rate risk

The interest rate risk is the risk that arises from fluctuations in interest rates and the degree of volatility of these rates. The organization does not use derivative instruments to reduce its exposure to interest rate risk.

Liquidity risk

Liquidity risk is the risk that the organization cannot meet a demand for cash or fund obligations as they come due. Liquidity risk also includes the risk of not being able to liquidate assets in a timely manner at a reasonable price. Management manages liquidity risk and monitors the cash and funding needs on a daily basis.

11. Capital management

The organization considers its cash and temporary investments as capital and its capital management objective is to maintain adequate funds to ensure future working capital needs are met.

The organization has externally imposed capital requirements and covenants in relation to the Meridian Credit Union operating line of credit and mortgage. The agreement requires the organization to maintain a minimum debt servicing ratio of 1.0 to 1.0. As of March 31, 2012, the organization was in compliance with this financial covenant.

Port Colborne Community Association for Resource Extension (PORT CARES) Schedule of Excess Revenue over Expenses (Expenses over Revenue) by Program

Year Ended March 31, 2012

Povenue	Port Cares <u>Admin</u>	Client <u>Services</u>	Housing <u>Help</u>
Revenue Program government grants Other grants and contributions United Way Interest earned Donations and memberships Fundraising Rental income Other income Administration fees Amortization of deferred grants for capital assets	\$ 10,258	\$ 7,446 57,897 80,000	\$ 1,667 149,415
	2,541 44,631 89,666 71,039		66,232
	28,136 205,406	(20.952)	
		(20,853)	(12,635)
	67,530	5,462	3,911
	519,207	129,952	208,590
Expenses			
Occupancy costs Bad debts	(173,760)	7,200	12,600 41,628
Board expenses	5,287		,
Depreciation Fundraising	114,852 45,308	9,470	3,911
Insurance	7,345	1,000	1,800
Interest on long term debt Office supplies	39,635 14,227	1,552	2,368
Professional fees Program supplies	30,830 21,594	1,000	1,400 4,231
Property taxes	10,342	26,458	4,231
Rent Repairs and maintenance	14,967 44,795	3	77,302
Salaries and benefits	338,812	134,479	145,360
Telephone Training	4,405 2,256	3,226	2,316
Travel	1,902	633	298
Utilities	36,008		
	<u>558,805</u>	<u> 185,021</u>	293,214
Excess of revenue over expenses (expenses over revenue) before other income	(39,598)	(55,069)	(84,624)
Other income, net Transfers from other funds Repayable to funders	(8,474)	49,600 5,469	10,539
Excess of revenue over expenses (expenses over revenue)	<u>\$ (48,069)</u>	\$ Nil	<u>\$ (74,085)</u>

The Learning <u>Centre</u>	The Job/Training <u>Centres</u>	Youth Justice <u>Committee</u>	Employment Services <u>Program</u>	Ontario Early Years <u>Centre</u>	2012 <u>Total</u>
\$ 146,410 45,266	\$ 2,773	\$ 63,402	\$ 695,728	\$ 534,972	\$ 1,459,883 255,351 80,000 2,541 44,631 89,666 137,271 28,136
(18,952)		(7,000)	(77,950)	(54,084)	13,932
8,180	16,947	1,304	30,725	1,601	135,660
180,904	19,720	<u>57,706</u>	648,503	482,489	2,247,071
27,280		3,762	68,778	54,140	Nil 41,628 5,287
8,180	17,752	1,304	30,725	2,601	188,795 45,308
600		1,000	4,800	6,000	22,545 39,635
3,272 1,264 11,662	36 83	1,433 1,150 3,237	12,067 5,595 23,069	2,510 4,400 14,474	37,465 45,639 104,808
534 120,060 3,706 3,486 1,110	182 2,026	104 42,008 1,320 919 1,469	6,064 422,340 6,514 61,420 3,253	14,545 2,728 375,725 5,859 1,316 4,335	10,342 106,814 54,228 1,578,966 29,372 69,397 13,000 36,008
181,154	20,079	57,706	644,625	488,633	2,429,237
(250)	(359)	Nil	3,878	(6,144)	(182,166)
64 2,256 (2,070)	1,220 (861)		1,610 (5,488)	6,144	67,570 Nil (7,558)
\$ Nil	\$ Nil	\$ Nil	\$ Nil	\$ Nil	\$ (122,154)