

How to Purchase Content Under the New SUPC E-book & E-textbook Framework

SUPC

Southern Universities
Purchasing Consortium



The SUPC framework for e-books and e-textbooks is changing.

What does this mean for you?

The new framework allows institutions to choose providers who offer the best content prices for students. In many cases, this means you will need multiple providers to ensure that students have access to the broadest range of affordable content.

The market changes now follow the structure of the e-book space, with multiple providers supplying digital textbooks for institutions. This means that your institution has a range of providers and can choose multiple providers to fit your content needs.



How do you purchase digital content in the new framework?

The framework is unranked, so you can direct the award to any supplier on the Lot you are interested in. You can follow one of the three routes outlined on the right to appoint the supplier.

Please note that multiple suppliers can be appointed.

1. Direct Award
2. Desktop Calculator
3. Mini Competition

1. Direct Award

Under the framework, you can purchase content from any provider. The agreement is not ranked, and therefore has no requirement for you to direct-award to the highest scoring supplier on the Lot.

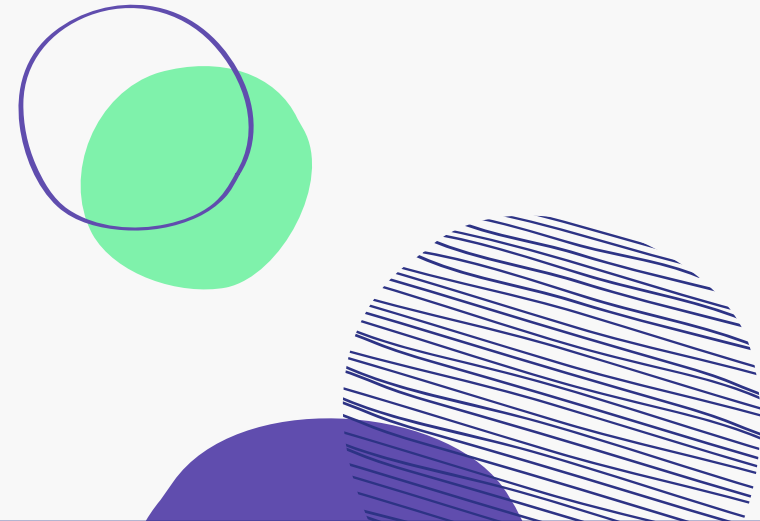


1. Review all suppliers
2. Award the call-off agreement to the provider that best meets your requirements
3. Record justification for your internal records

2. Desktop Calculator

The desktop calculator allows you to determine the best supplier based upon what is essential to you, e.g., customer service and range of services.

BibliU offers competitively priced course materials, and the calculator is an excellent way of helping ensure all factors are considered when selecting a provider.



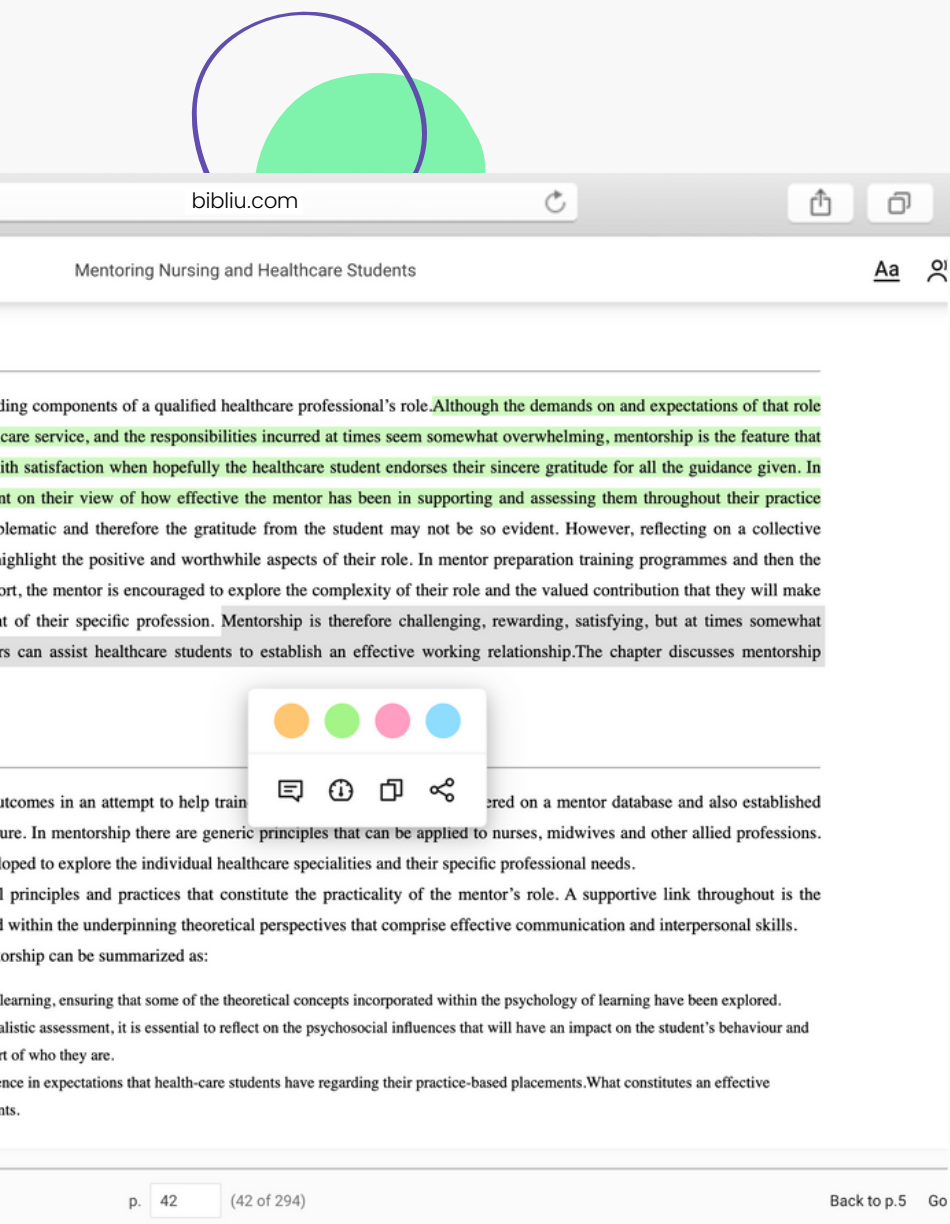
1. Use the Desktop Calculator available on the HE Contracts Database
2. Adjust the weighting based on your internal criteria
3. Select a provider based on the outcome

3. Mini Competition

The market is developing rapidly, and you may wish to consider further competition to evaluate business models and functionalities developed since the tender evaluation. You might consider the Suppliers' capabilities to provide usage analytics, workflows automation, customer support, etc.



1. Run a mini-competition between all providers
2. Consult the Evaluation Criteria in the Buyer's Guide
3. Review scores for each category
4. Select a provider based on the competition outcome



About BibliU

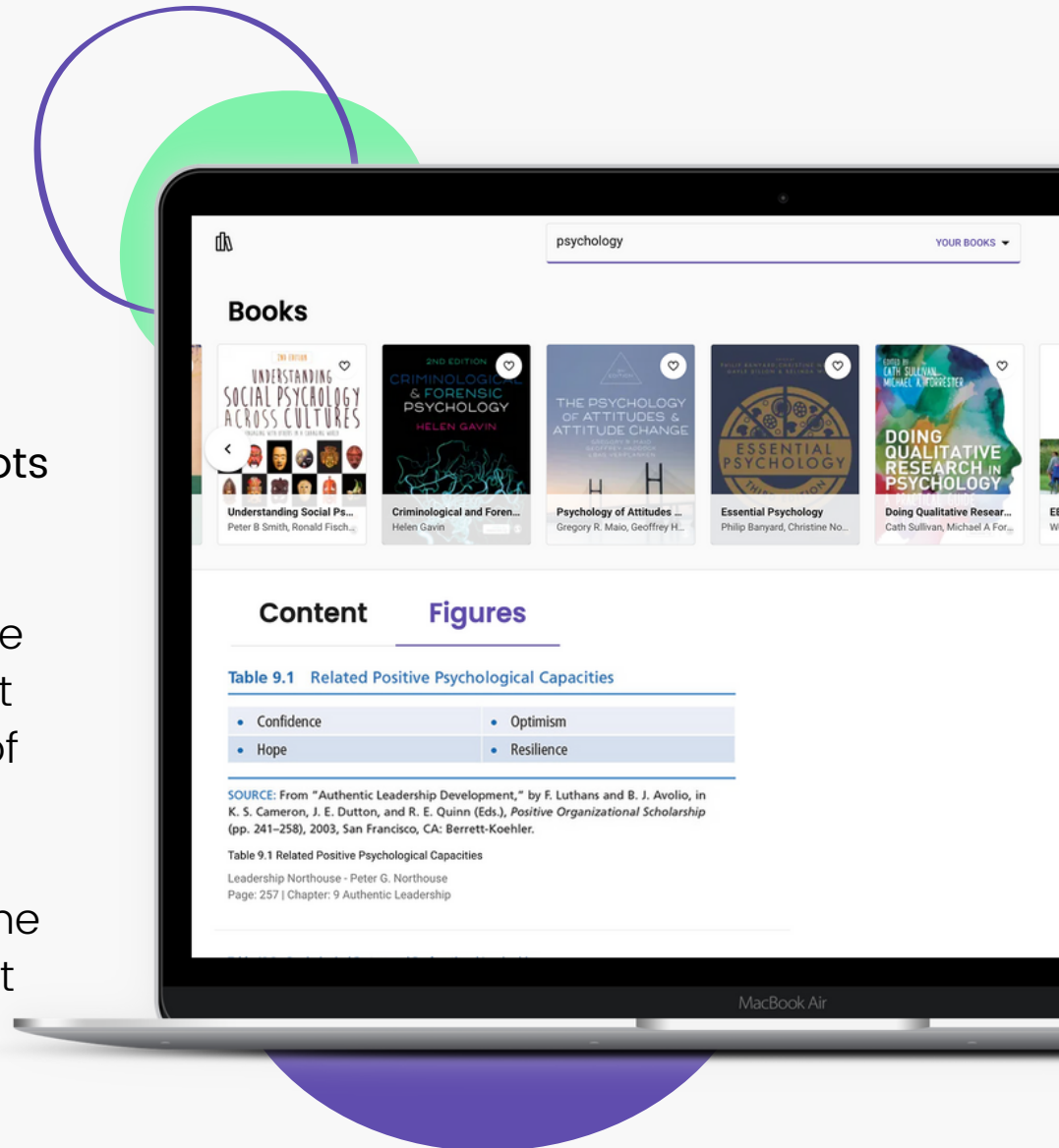
BibliU's Learning Enablement platform leverages digital content management, automation, and analytics to enable more efficient, effective, and equitable learning.

BibliU is proud to enable universities and colleges worldwide to improve both student engagement and outcomes, putting digital textbooks, courseware, and monographs at the fingertips of all students, no matter their economic backgrounds. Working with thousands of publishers and OER providers to deliver millions of digital assets and counting, BibliU combines academic freedom with innovative affordability and automation to provide unmatched value to institutions, as well as the students they serve.

How does BibliU fit into the new framework?

BibliU is proud to provide e-textbooks and e-books under the essential five lots of the SUPC framework.

Excelling in Range of Service and Service Support, we are proud to provide robust e-textbook and e-book services to all of our customers. We historically beat out other providers on price and are committed to providing students with the best reading platform and the broadest range of content at affordable prices.



READY TO LEARN MORE?

CONTACT SALES

BOOK A DEMO

HELPFUL LINKS

BibliU Website

Customer Stories

