

Your key to investing in some of the world's most innovative and disruptive pre-IPO companies

October 2025

#### **DISCLAIMER**

This document is for information purposes only and may contain forward-looking statements and information within the meaning of the Canadian provincial securities laws and other "forward looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, Section 21E of the U.S. Securities Exchange Act of 1934, as amended, "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995 and in any applicable Canadian securities regulations.

Market and industry data used throughout this presentation has been obtained from third party sources, industry publications, and publicly available information. Stack Capital Group Inc. (the "Company") believes this market and economic data to be accurate, but there can be no assurance as to the accuracy or completeness thereof. The accuracy and completeness of the market and economic data used throughout this presentation is not guaranteed and the Company does not make any representation as to the accuracy of such information. Although the Company believes it to be reliable, it has not independently verified any of the data from third party sources referred to in this presentation or analyzed or verified the underlying studies or surveys relied upon or referred to by such sources, or ascertained the underlying economic and other assumptions relied upon by such sources.

Unless otherwise indicated or the context otherwise requires, all references in this presentation to "Stack", the "Company", "we", "our", "us" or similar terms refer to Stack Capital Group Inc. Unless otherwise indicated, all references to "\$" are to Canadian dollars and all references to "US\$" are to U.S. dollars. Capitalized terms used herein that are not otherwise defined have the meanings ascribed to such terms in the (final) prospectus of the Company dated June 9, 2021.

Forward-looking statements may include estimates, plans, expectations, opinions, forecasts, projections, guidance or other statements that are not statements of fact. Forward-looking statements can be identified by the use of words such as "growing", "target" and "expand" or variations of such words and phrases. Although the Company believes that such forward-looking statements and information are based upon reasonable assumptions and expectations, no assurance is given that such expectations will prove correct. The reader should not place undue reliance on forward-looking statements and information, as such statements and information involve both known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to differ materially from anticipated future results, performance or achievement expressed or implied by such forward-looking statements and information. Except as required by law, the Company does not undertake and obligation to publicly update or revise any forward-looking statements or information, whether written or oral, that may be as a result of new information, future events or otherwise.

The continuous disclosure filings associated with Stack Capital Group Inc. can be found on SEDAR (www.sedar.com).

## **PROBLEM**

Most investors can't access some of the world's most attractive private companies

## BARRIERS TO PARTICIPATION IN PRIVATE EQUITY



## GETTING ACCESS TO OPPORTUNITIES IS DIFFICULT



## **EVEN WHEN ACCESS IS FOUND, INVESTORS RUN INTO:**



# ACCREDITED INVESTOR RULES

- Net assets of \$1+ million (excluding principal residence)
- Earned income of \$200,000 (individually), or \$300,000 (w/ spouse/partner)



# HIGH INVESTMENT MINIMUMS

- Amounts vary based on strategy, size, and target investor base
  - o HNW: \$250K-\$1M+
  - o Institutions: \$1M-\$5M+

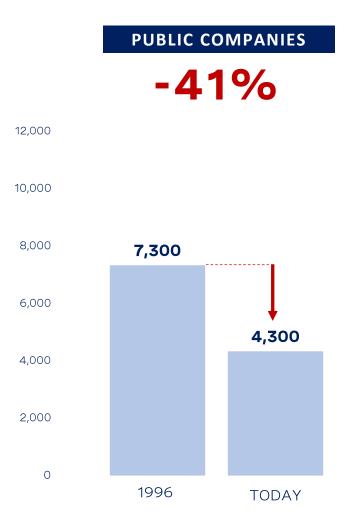


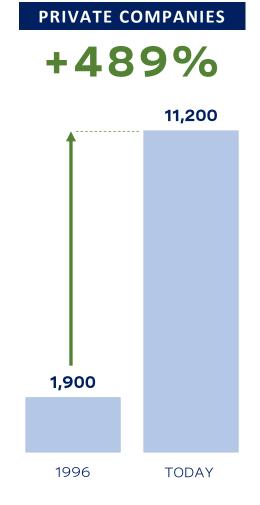
## LACK OF LIQUIDITY

- Regular redemption option does not typically exist
- Certain 'interval funds' offer quarterly, semi-annual, or annual liquidity (5% of AUM)

## PRIVATE EQUITY HAS BECOME A CRITICAL DRIVER OF WEALTH CREATION

#### PUBLIC VS PRIVATE LANDSCAPE HAS CHANGED





**Private companies** enjoy ready access to capital Allows them to stay private longer **Creates significant** opportunities for those with

Source: 2024 jPM annual shareholder letter

© 2025 Stack Capital

exposure

#### PRIVATE COMPANIES ARE NOW LARGER AND MORE ESTABLISHED AT IPO

## **MARKET CAPS/REVENUES AT IPO**

#### REVENUES \$100 \$40 \$30 \$2 \$12 \$4 \$400 \$3 \$800 \$2.7 Million Million **Billion** Billion Million **Billion** Million Million **Billion** Million \$76.0 MARKET CAP (\$B) \$54.5 \$40.0 \$33.0 \$9.9 \$6.4 \$0.8 \$0.7 \$0.4 \$0.3 PayPal ebay amazon yahoo! ARM

#### Legacy IPOs

#### **Recent IPOs**

Sources: Company Filings, Public Disclosure, S&P Capital IQ, TD Securities Estimates. Note: Figures in \$US. Market Cap based on IPO Listing Price. Averages are based on the above selected samples.

© 2025 Stack Capital

### **PRIVATE EQUITY**

IPO AVERAGES	Recent IPOs	Legacy IPOs
Age of Firm	15 Years	2 Years
Market Cap	\$36.6B	\$600M
Revenue	\$3.8B	\$50M

Companies are staying private longer and are realizing more of their overall growth while private

## **SOLUTION**

Stack has 'democratized' access into growth and late-stage pre-IPO companies for all investors

## **ADVANTAGES OF BEING A PUBLIC COMPANY (TSX:STCK)**



### **Eligibility**

- Both accredited & non-accredited investors can own STCK
- Shares can be held across any type of investment account (RRSP, RRIF, RESP, TFSA, and non-reg)



## Liquidity

- Shares can be bought/sold through the TSX, at any time
- Unlike traditional PE Funds/products, investors aren't locked-in for an indefinite period



### **Transparency**

- As a public company, Stack is held to a higher standard of regulatory scrutiny and reporting requirements
- Quarterly review of underlying portfolio positions & valuations



## **Optimal Structure for Long-Term Growth**

- Portfolio is not subject to redemption risk and/or forced selling
- STCK's investment time horizon aligns perfectly with each private business we invest into

#### **KEY PILLARS OF STACK**



Access to growth & late-stage private equity opportunities



**Experienced leadership** 



Liquidity, through a TSX listing



Diversified / risk-adjusted investment approach



**Active investment management** 



**Alignment of Interests** 

## STACK'S COMPETITIVE ADVANTAGE

Permanent Capital	<ul> <li>No 'fund life' eliminates the risk of forced selling</li> <li>Dealing with an 'evergreen' structure is the preferred choice of issuers</li> </ul>
Established Network	<ul> <li>Experienced and well-connected Management Team, Board and Advisory Board</li> <li>Informational advantage offers the potential for alpha generation</li> </ul>
'Value-Add' Investor	<ul> <li>Be more than just a 'cheque-writer'</li> <li>Share our capital markets &amp; IPO experience with management teams</li> <li>Constructively assist in the growth of our portfolio companies, whenever possible</li> <li>Perform due diligence and execute transactions with speed and efficiency</li> </ul>

Private market success requires a differentiated set of skills to drive value

#### **ACCESSING PRIVATE COMPANIES**

#### **PRIMARY TRANSACTIONS**

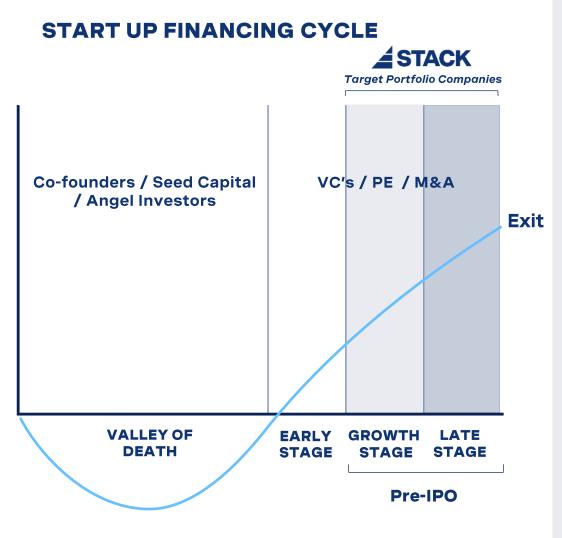
- Capital going directly to balance sheet of the company
  - Raising additional funds in another round
  - Tender offer to give liquidity to employees
- Benefit from follow-on rights and/or liquidity events
- Gain valuable access to company financials and data rooms

#### SECONDARY TRANSACTIONS

- Exploiting liquidity-driven opportunities
  - Individuals who need capital for personal reasons
  - VC/PE funds that have come to end of life
  - Founders/Angels exit in preparation of their next venture
- Capitalize on inefficient markets
- Access to information is critical

Stack continues to build-out relationships to enhance access to deal flow

#### **INVESTMENT "SWEET SPOT"**

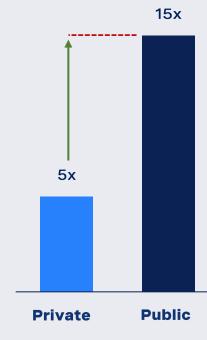


## 'BUYING 'RIGHT' IS A KEY COMPONENT OF OUR INVESTMENT APPROACH

Target businesses that offer **margin of safety**:



- Strong balance sheets
- Experienced management
- Attractive valuation vs peers



**Price-to-Sales** 

## TARGETING PREFERRED EQUITY PROVIDES RISK-ADJUSTED EXPOSURE

#### **ILLUSTRATIVE EXAMPLE**

Preferred Equity – Series D

Preferred Equity – Series C

Preferred Equity – Series B

Preferred Equity – Series A

**Common Equity** 



- Last-in, first-out privilege on liquidation
- Senior to previously issued series of preferred equity and common equity

Stack will selectively invest across various components of the capital structure:

- **Preferred Equity Common Equity**
- **Convertible Debt** Other

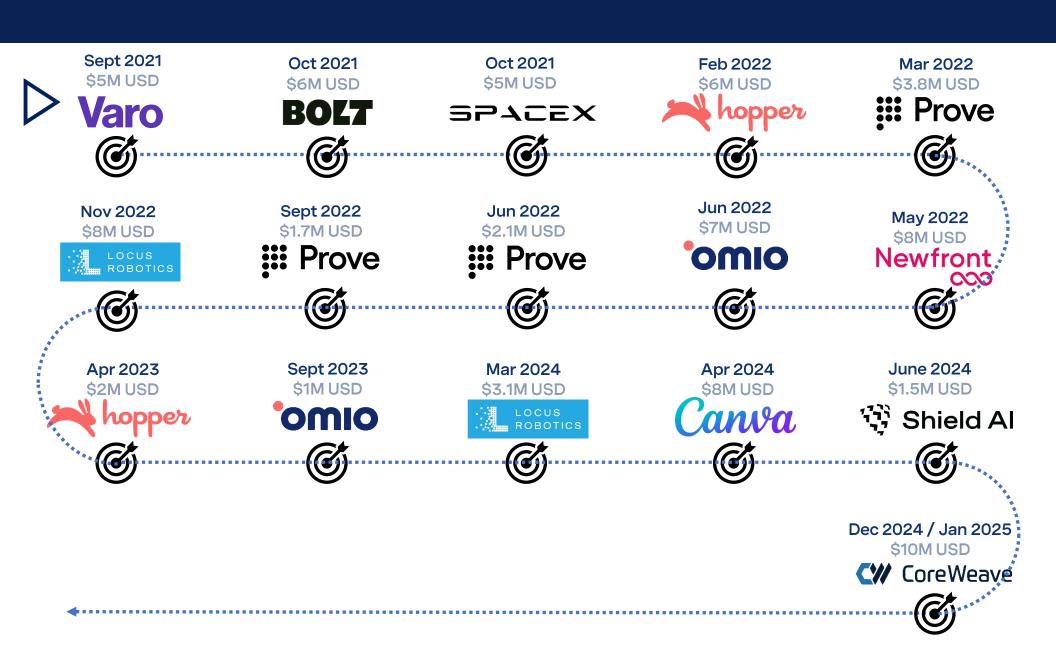


Medium

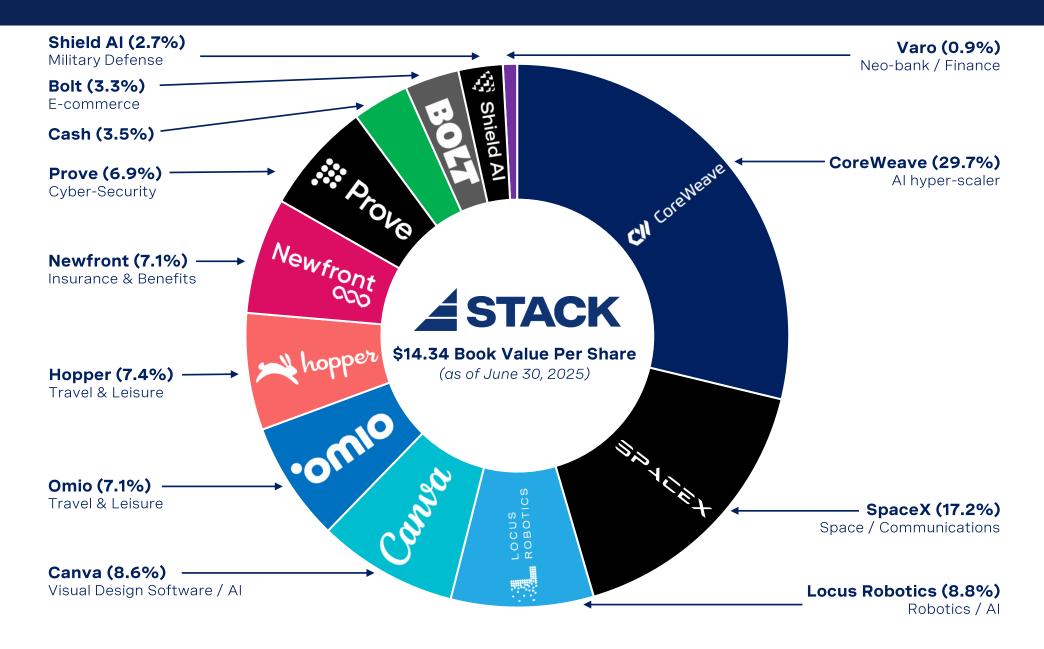
SPECTRUM

High

### TIMELINE OF INVESTMENTS SINCE IPO



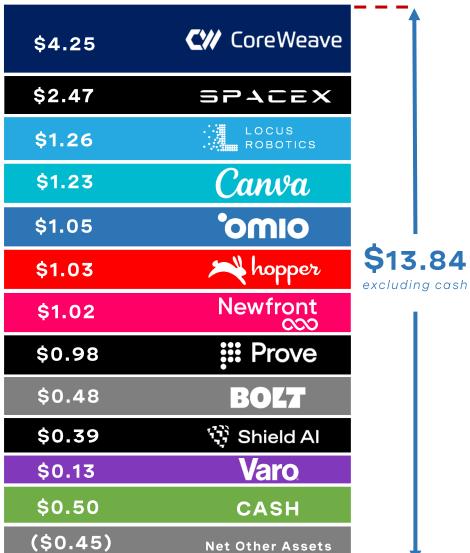
## PORTFOLIO OVERVIEW (as of June 30, 2025)



#### **BOOK VALUE PER SHARE VS TRADING PRICE**

\$14.34

(as at June 30, 2025)



\$13.61

(Sept 30, 2025, closing price)

TSX:STCK

#### PORTFOLIO COMPANY OVERVIEWS























### AI HYPER-SCALER OFFERING GPU-ACCELERATED DATA CENTERS

Serving businesses that require significant computational power such as AI, machine learning, scientific research, pixel streaming, gaming applications and visual effects (VFX) rendering

\$1.9B

2024 Revenue



36

**Global Data Center** Locations

(US, Europe & Canada by end 2025)



~1.3 GW

**Existing Secured Power Capacity** 



#### **TOP CUSTOMERS & PARTNERS INCLUDE**















stability.ai

### **EXPANDING GLOBAL NETWORK OF DATA CENTERS**





**US data centers** spread across 14 US states, including:

- Weehawken, NJ
   Denton, TX
- Chicago, IL
- Plano, TX
- Las Vegas, NV
- Austin, TX
- Hillsboro, OR
- Chester, VA
- Douglasville, GA

**European data centers** located in the UK (2), Spain, Norway & Sweden; **partnered with Cohere** to build a data center in Canada (location TBD)

## NOTE: COMPANY WENT PUBLIC ON MARCH 28<sup>TH</sup>, 2025 (CRWV:NASDAQ)



## SPACEX

#### LEADER IN THE EMERGING 'SPACE ECONOMY'

#### STARLINK



- A global solution for high-speed, low-latency broadband internet
- Residential, Business, Aviation, Maritime, and RV applications
- Available to over 2.8 billion people worldwide, on all 7 continents and oceans, in 118+ countries

#### LAUNCH



- Re-usable rockets that transport both people and payloads into Earth orbit & beyond
- Existing revenues from contracts with NASA, US Dept. of Defense, etc.

#### **TOURISM**



- Focused on human spaceflight, capable of travel to Earth Orbit, the ISS, the Moon and Mars
- Long-term objective to make human life interplanetary

## SPACEX

#### STARLINK REPRESENTS A KEY GROWTH ENGINE

- ~7,900 satellites currently in orbit, as of June 2025 (long-term goal of 42,000+)
- 6+ million subscribers worldwide, as of June 2025 (long-term goal of 30 million+)
- During 2024, Starlink was installed on 450 aircraft (on contract to install 2,000+ additional aircraft) & 75,000 vessels, including 300+ cruise ships

#### OPPORTUNITIES ACROSS OTHER VERTICALS

**AVIATION** 

**MARITIME** 

**TELECOM PARTNERSHIPS** 



































# SPACEX

## STARSHIP WILL EVENTUALLY 'SUPER-CHARGE' STARLINK GROWTH



https://youtu.be/NpjLfUoiT\_w TAN



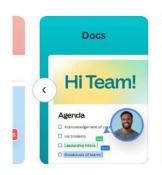
## LEADER IN CONSUMER & ENTERPRISE DESIGN SOFTWARE

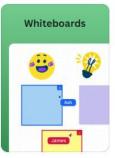
User-friendly platform empowers students, educators, individuals, small businesses, large corporations, and industry professionals with the tools necessary to create & publish visual assets

## What will you design today?

Canva makes it easy to create professional designs and to share or print them.



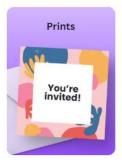
















230M+ **Monthly Active** Users

**Countries** Worldwide Languages



#### 30+ BILLION DESIGNS HAVE BEEN CREATED ON CANVA

An estimated 75% completed during the past 2 years / works out to ~38.5 million designs per day

1B+

**Videos** 



1B+

**Presentations** 



160M+

**Infographics** 



15M+

Charts



#### A closer look at Canva Users

85M+ students/educators

o 700K+ non-profits

800K+ Team Subscribers

## Estimated 90% of Fortune 500 enterprises use Canva; enterprise customers include:























## LEADING PROVIDER OF ROBOTICS SOLUTIONS FOR SOME OF THE WORLD'S MOST DYNAMIC WAREHOUSES & LEADING BRANDS

- 3<sup>rd</sup> party logistics
- Retail / ecommerce
- Healthcare

Industrial













13,000+ robots in the field, 120+ customers, 300+ sites under contract, across 19 countries



**NEW Locus Array** 



**Locus Origin** 



**Locus Vector** 



2x-3x **Productivity** Increase

RaaS **Minimizes Upfront CapEx** 

4-6 Weeks to **Implement** 



# SOLVING THE CHALLENGES OF A TIGHT LABOUR MARKET & CONTINUED GLOBAL ECOMMERCE GROWTH



https://youtu.be/Pqp9GReEM4w

© 2025 Stack Capital











## 'ONE-STOP' TRAVEL APP FOR FLIGHTS, HOTELS, CAR RENTALS & SHORT-TERM HOME RENTALS

120M+

App Downloads

## \$7B+

Travel/Fintech Sold annually

# 175M+

Global Consumers Reached by HTS

- Hopper is the 3<sup>rd</sup> largest on-line travel agency (OTA) in North America
- Majority of Hopper's bookings are hotels
   (>100x growth since 2019)
- HTS (Hopper's B2B business) has quickly become a major driver of growth

#### SUITE OF INNOVATIVE FINTECH PRODUCTS



Price Freeze



Flight Disruption



Cancel for Any Reason



Leave for Any Reason



**Change for Any Reason** 











#### SELLS TRAVEL & FINTECH TO A BROAD TRAVEL AUDIENCE

## **Hopper App**

• 120+ million downloads

Gen Z & Millennials

Fintech offerings represent 30%-40% of total app revenue

### **HTS** (formerly Hopper Cloud) •

Reaches 175+ million consumers worldwide

**B2B** customers

- White-label solutions and fintech for banks, airlines, hotels, and OTAs
- >\$7B in gross booking
- Key partnerships in place with:
  - Capital One Travel, Uber, Air Canada, Marriott, Agoda,
     Commbank, Nubank, etc.
  - US\$96 MILLION FOLLOW-ON INVESTMENT BY CAPITAL ONE

HTS represents >50% of Hopper's overall business



## THE WORLD'S MOST ACCURATE DIGITAL IDENTITY VERIFICATION & AUTHENTICATION PLATFORM

200+ Countries and/or regions globally

**Unique Identity Tokens under** management

20B+ **Identity & Authentication** events processed annually



Currently serves 1,000+ leading businesses worldwide, including 9 of the top 10 US banks, 6 of the top 10 US insurance companies in the, 3 of the top 5 US retailers, and 2 of the top 3 US healthcare companies











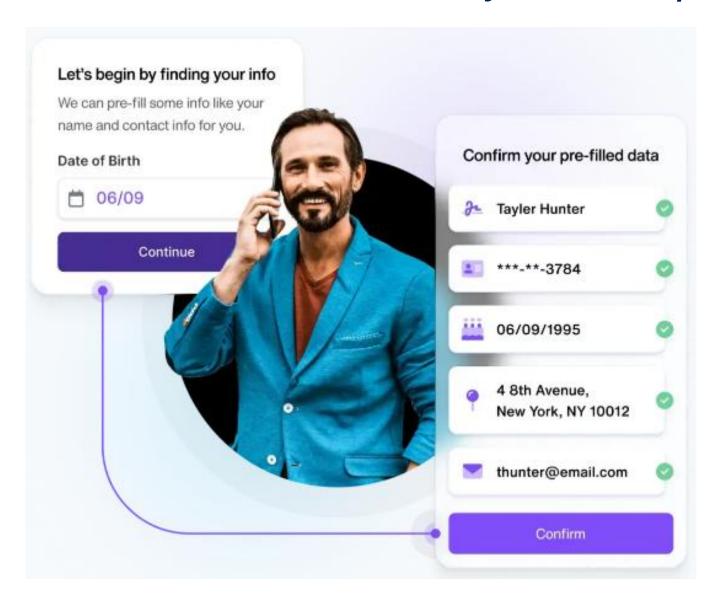








## Prove Pre-Fill® - Onboard & verify customers up to 75% faster



70%+

Customers successfully onboarded using Pre-Fill®

35%

Reduction in onboarding abandonment

75%

Reduction in fraud relative to attack rate

© 2025 Stack Capital

29



# Leading military defense business which utilizes AI at the core of its innovative solution

- Replaces expensive fighter jets and pilots with lowcost drones/aircraft
- Delivers improved competitiveness, economics and sustainability
- Technology consistently wins when put up against the best Top-Gun pilots in the world, as well as other Al solutions

Recently expanded its strategic partnership with Palantir Technologies (NASDAQ:PLTR), to deliver scalable, Al-powered solutions to protect military service members and civilians





# 沿 Shield Al

Al Pilots and drones are poised to revolutionize battlefields, along with commercial aviation over the long-term



https://youtu.be/CdUR-PN4\_6c



LEADING MULTI-MODAL TRAVEL BOOKING PLATFORM - FOCUSED ON

TRAINS, BUSES, FERRIES & FLIGHTS



1000+

**Trusted** Travel **Partners** 

**Million App Downloads** 

**37** 

Countries **Where Travel Tickets Issued**  26

**Currencies** In Which Travel **Tickets Issued** 















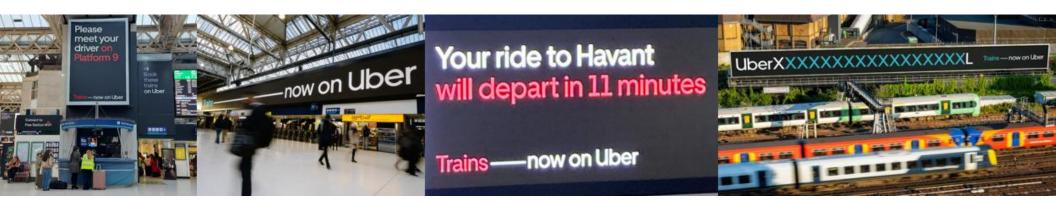




# LANDMARK STRATEGIC PARTNERSHIP WITH Uber

Omio to provide Uber users with the ability to book train & coach travel within the Uber app

- Initial launch took place in the UK; Uber has put millions into advertising, with strong results
- UK success has led to expansion into other European markets



#### **MULTIPLE LEVERS FOR GROWTH**

- Organic → growth within existing markets
- Global → through acquisition
- Leverage API → make it available to other third parties

#### 'BARRIERS TO ENTRY' FOR COMPETITION

- Unique Search API has taken years to develop - significant 'moat'
- Sophisticated travel solutions like Rome2Rio and other Omio apps take years to replicate



# INNOVATIVE PLATFORM THAT'S MODERNIZING THE INSURANCE BROKERAGE BUSINESS









### PROVIDER OF INSURANCE, RETIREMENT SOLUTIONS, AND EMPLOYEE BENEFITS

Bringing together existing relationships that insurance professionals possess with a more efficient platform/technology is a winning recipe:

- Delivers a better customer experience
- Gives insurance professionals the tools to increase productivity
- o Growth in average book size that is 2x the industry average



## ESTABLISHED CLIENT BASE IS 'STICKY' AND OFFERS ORGANIC **GROWTH POTENTIAL**







### LARGE MARKET OPPORTUNITY

>250B worth of market cap across key industry players such as AON, Marsh, and Willis Towers Watson

> Well-positioned to win market share through the marriage of tech with the 'old-world' insurance brokerage business

# **BOLT**

# 'ONE-CLICK' CHECKOUT PLATFORM, PROVIDING AN EASIER & MORE SECURE ON-LINE SHOPPING EXPERIENCE

80M+

Registered Shoppers on the Platform ~15%+

Increase in Check-out conversion rate

+55%

Shoppers who create an account during checkout

+15%

Likelihood of Repeat Purchase by Bolt Shopper

**Q** Palantir

BADGLEY MISCHKA

**REVOLVE** 

LUCKY # BRAND



Trex\*Outdoor Furniture

# **BOLT**

### RECENT PALANTIR PARTNERSHIP ANNOUNCEMENT



**Checkout 2.0**, a self-learning, self-improving checkout, replaces today's static, form-based flows with an adaptive, real-time system that responds to each shopper's unique preferences, behaviors and context:

- Dynamic payment method reordering based on shopper preferences and device
- Post-checkout routing optimization to improve processing economics in real time
- Native crypto payment support, reinforcing Bolt's commitment to flexibility and future-facing payment infrastructure

# **Varo**

## FEE-FREE MOBILE APP FOR UNDER-SERVED BANKING CUSTOMERS ACROSS THE UNITED STATES

#### First neo bank to hold its own US bank charter

- Significant economic advantage over its fintech peers -Varo keeps 100% of its revenues
- Direct access to the National Payments System
- Enhanced lending capabilities, along with new products such as crypto trading, robo-advising, and fractional share ownership



## Products that support its target market of ~180 million 'Battler & Builder' clients

- Varo Believe credit building program to bridge customers to using credit cards, where appropriate
- Early direct deposit and advances receive funds earlier for a fee

#### **LOOKING AHEAD**

- CASH POSITION IS ADVANTAGEOUS
- CONTINUE TO EXPLORE PRIMARY & SECONDARY TRANSACTIONS, ALONG WITH OTHER NON-TRADITIONAL OPPORTUNITIES

**ROBOTICS** 



**HEALTH-TECH / AI** 

SOFTWARE-AS-A SERVICE









Stack will continue to patiently deploy capital across various sectors - increasing diversification

#### **MANAGEMENT TEAM**



**Jeff Parks, CFA**Chief Executive Officer & Director



Jason Meiers
Chief Investment Officer



Jimmy Vaiopoulos, CPA, CA
Chief Financial Officer



**Brian Viveiros**VP. Corporate Development & IR

- Over a decade of portfolio management experience
  - √ Focus on special situations
- Proven track record of identifying opportunities in their infancy
- Extensive network of buy/sell side relationships across the United States & Canada

- Over two decades of investment advisory and portfolio management experience
- Experience investing across the capital structure
  - ✓ High yield credit, convertible notes, preferred debt, equities
- Extensive network of industry relationships & contacts



- Former CFO and interim CEO of Hut 8, a blockchain infrastructure company
- Previously with KPMG, focused on audit, M&A due diligence, and project finance for both private and public entities
- Over a decade of proven analytical and valuation experience, at times with limited information



- Over two decades of business development experience
- Involved in the creation and strategic development of various investment products
  - ✓ Hedge funds, liquid alt funds, offshore funds, closed-end funds, private equity LP's, flowthrough LP's







#### **BOARD OF DIRECTORS**



John Bell, FCA, FCPA
Chairman & Independent Director

- Past Chair of Canopy Rivers (TSX:RIV) and Canopy Growth
- Past CEO and board member of ATS Automation (TSX:ATA)

(TSX:WEED)

 Previous boards include HOOPP, Royal Canadian Mint, and Strongco









**Dr. Gerri Sinclair** *Independent Director* 

- BC's Innovation
   Commissioner
- Former Managing Director of Kensington Capital Partners
  - ✓ Lead Manager of its \$100 million BC Tech Fund
- Former director of TMX
   (TSX:X); Telus Corp.
   (TSX:T) and Ballard Power
   (TSX:BLDP)









Laurie Goldberg, CPA
Independent Director

- Executive Chairman and CEO of People Corporation, recently acquired by Goldman Sachs Merchant Banking
- Previously the COO and Office of the President of Assante Corporation
- Prior to Assante, Mr.
   Goldberg was Managing
   Partner with Arthur
   Anderson (now Deloitte)





**Deloitte.** 



**Jeff Parks, CFA**Chief Executive Officer & Director

- Over a decade of portfolio management experience
  - ✓ Focus on special situations
- Proven track record of identifying opportunities in their infancy
- Extensive network of buy/sell side relationships, across the United States & Canada



© 2025 Stack Capital

#### **ADVISORY BOARD**





Canva



TREASURE DATA



- Silicon Valley VC for over 30 years; involved in 22 IPO's; served on 8 public company boards
- Among the first backers of Zoom Video (NDSQ:ZM), Canva, Dapper Labs, Tweetdeck, and Wish.com
- Founding Chairman, Treasure Data (Softbank / ARM)









#### **Brian Beattie**

- Chief Financial Officer of Volaris Group, a division of Constellation Software (TSX:CSU)
- Over 20 years of Finance experience; works closely with Volaris' legal and M&A team on all new acquisitions; expert on every stage of the M&A process



J.P.Morgan



Owais F. Qureshi, CFA

- Director and Senior Portfolio Manager for the Canada Post Corporation Pension Fund
- CFA Charter holder; Master of Finance Degree from the Rotman School of Business



Bell corus.

#### **Ben Mulroney**

- Media strategist with 20+ years of experience hosting & producing top-rated TV programs
- Influential relationship builder to HNW investors, corporate partners, media outlets, and key decision makers



**Jamie Mazur** 

- Former Head of Syndicate for J.P. Morgan's Private Capital Markets business (Europe/Middle East/Africa)
- Former COO of ADW Capital Management, an SEC registered, longbiased public equity partnership

#### **CORPORATE STRUCTURE & KEY ATTRIBUTES**

## Stack Capital Group Inc.

(as of June 30, 2025)





**Common Shares Outstanding** (TSX:STCK)

10,689,864





**Warrants Outstanding** (TSX:STCK.WT.A)

719,948





**Book Value Per Share** (as of June 30, 2025)

\$14.34





**Investment Manager** 

SC Partners Ltd.

omio Newfront CCC

**Fee Structure** 

1.5% Management Fee 15% Performance Fee

**BOLT** 

Varo

Seeking to invest in some of the world's most innovative & disruptive private companies and, over time, successfully compound capital for shareholders



Your key to investing in some of the world's most innovative and disruptive pre-IPO companies