

## Paul Lawrence 07434 605262

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# PROFILE

Welcome...

With a rich and agile career, I bring a wealth of knowledge and a deep understanding of both the *creative* process, *strategic* thinking, and *ideas* across Brand and Digital. A problem solver, helping businesses evaluate and elevate, realising their potential to be strong in the pursuit for success.

As a design and Art Director, I contribute to high-level decision making, driving design initiatives and narratives that not only enhance a brand, but also foster a culture of creativity, mentoring an individual's creative passions within a studio team. The way we all contribute, communicate, and collaborate, throughout a business is key for company-wide consistency. I very much enjoy working as a team to help us all flourish, which goes towards moving the needle and creating that collective pursuit of success.

To Create. It begins with a seed, a flicker of an idea or a passing thought. I'm always observing, looking around me to light that spark. Discover. The thrill lies in exploring the idea, testing its shape, and seeing where it leads. Curiosity fuels the journey. Innovate. With today's powerful tools, especially the rise of Al, we have unprecedented potential to push boundaries, to evolve, to break new ground. Never static. Always moving forward.

I have helped various Creative teams perform and grow client or agency side having freelanced and consulted with, *Virgin Media, Nvidia and Mercedes-Benz, Playstation, Forever Living, Volvo, Maserati* and *TAGww* and more recently, *mentoring a UK Meteorological Office.* 

Thank you very much for your time.













### // OPTIX SOLUTIONS / PRESENT-2020 **CURRENT ROLE: DESIGN, CREATIVE, ART DIRECTOR & TEAM MENTOR**

#### **CORE RESPONSIBILITIES & ACHIEVEMENTS:**

#### **VISION & STRATEGY**

**Design strategy:** Translate company goals into design strategies that guide a creative product and its development offerings, brand, team and client end-to-end user experience.

Define the design vision: Establish and communicate a clear design direction in brand that also aligns with a clients overall mission, the why and business goals, increasing reputation and revenue year on year.

#### **LEADERSHIP & TEAM MANAGEMENT**

Build & lead design teams: Hire, mentor, and develop designers across disciplines (e.g., brand, UX/UI, & campaigns).

Team structure & growth: Define team structures, career paths, and performance standards to scale design capabilities.

Promote a design culture: Foster a collaborative, user-centered, and innovation-driven design culture.

#### **QUALITY & EXECUTION**

Maintain design excellence: Ensure high-quality design output across all touch points, reviewing consistency and attention to detail. Where possible, proactively going above and beyond.

Implement design systems: Oversee client design systems, brand guidelines, and UX/UI standards to create coherence, efficiency and success.

**Review work:** Provide creative direction and mentoring on major projects, helping the creative teams quality of output and individual progression.

#### **SUMMARY**

As a design and Art Director, I played a strategic and leadership role within the company, reporting to the Board, creating a visual message consistently across all business areas. Growth, Creative and Marketing. Building from the ground up a Creative team overseeing all design functions. This was across products, services, and our brand experiences.

A team mentor and collaborator, and quality gatekeeper who ensures that design contributes meaningfully to business success and customer satisfaction.

#### **SUCCESS**

A contributing factor in doubling the businesses turnover from 2020 to 2024, with part of that contribution from building a Creative team from the ground up, a 100% increase, pinpointing the right hires and informing/winning the right type of projects.

#### **CORE COMPETENCIES**

- Brand Strategy & Architecture
- Brand & Digital Design Lead
- UX/UI & Digital Design
- Digital Brand Campaign Ideation
- Design Systems & Guidelines
- Creative Team Building & Mentoring
- Art direction, designer, photography, animation, copywriting & developers
- Building Project Teams
- Hiring & Team Development
- Stakeholder Engagement
- Think Product, Development & Innovation
- Full Agency & Client Side Experience

#### **TOOLS**

- Adobe Creative Cloud, iD, Ai, Ps, Ac
- Ai, ChatGPT, Adobe Firefly, Midjourney, NewArc, Sora
- Figma, XD & Sketch
- Microsoft Office 365 suite, PowerPoint, Word, Excel
- Miro
- Slack
- Teams
- Accelo, Workfront & Trello
- Google G Suite
- Absence (Holiday time allowance)

#### **AWARDS**

#### **DMA Gold Award**

Best Email Marketing, Virgin Media

#### **DMA Bronze Award**

iPhone Social Campaign, Virgin Media

#### **Minale Tattersfield Award**

Beer branding aimed at female market



# // director of brand & digital design

### $\mathbb{C}\mathbb{V}$

#### **// CAREER SUMMARY**

#### **PERMANENT ROLES**

Optix Solutions:

Design & Art Director

PRESENT/2020

**Rapp London, Mercedes-Benz:** 2017/2016 Lead Brand, Digital UX/UI Designer

Rapp London, Virgin Media: 2015/2012

Brand Ambassador for Mobile

**The Loop Design:** Founder 2003/2012

Berryman Ball Ltd: Middleweight & Senior Designer 2003/1998

**C&FD:** Junior & Middleweight Designer 1995/1997

#### **FREELANCE ROLES**

**TAGww:** Senior Brand, Digital & UX/UI Designer 2020 Sony Playstation: Senior UI Designer 2020 Bray Leino: Senior UI Designer 2020 Volvo & Maserati: Lead in Brand, Digital & UI Design 2019 OYO Rooms: Senior Brand, Digital & UI Designer 2019 **Nvidia:** Senior Brand Digital & UX/UI Designer 2019 Forever Living: Lead Brand, Digital UX/UI Designer 2018 **Nvidia:** Senior Brand Digital & UX/UI Designer 2017

#### **WORK EXPERIENCE & COLLEGE**

Michael Peters Design: Designer 1995

Minale Tattersfield: Designer 1995

Farnham Art College HND 1995/1993

Farnham Art College BTEC 1993/1991

#### **INTERESTS**

Art
Golf
Cycling
Travel
Automotive

#### **REFERENCES**

On request

#### **CONTACT**

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