

## PRESS RELEASE

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### Choyce Peterson Brokers High-Profile Retail Property Sale at 1643 Post Road in Fairfield, CT



Norwalk, CT – A well-located 2,709 square foot free standing retail building at 1643 Post Road, Fairfield, CT—formerly a TD Bank branch—has been sold for \$2,600,000 after receiving multiple offers.

The transaction was handled by Scott Peterson and Charlene O'Connell, both Vice Presidents at Choyce Peterson, Inc., a full-service commercial real estate brokerage firm. Sikorsky Credit Union acquired the property from Post Road Fairfield, LLC, marking a significant move as Sikorsky establishes its first brick and mortar presence in Fairfield.

After being appointed as the exclusive sales agent for this property by Post Road Fairfield, LLC, Peterson and O'Connell immediately organized a marketing campaign that highlighted this property's prime downtown location less than a ¼ mile from the Fairfield Metro North Station, with ample dedicated parking, and existing bank infrastructure—highly attractive to both owner occupants and investors. Planned strategic outreach generated considerable interest and offers from both regional brands and local operators, resulting in multiple competitive offers and a successful transaction.

“We received a tremendous amount of interest in this perfectly situated downtown building commanding a high price per square foot,” commented Peterson and O'Connell. “Part of what makes

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this building such a great fit for continued use as a bank is the local zoning regulation that prevents any other type of business from operating a drive-through in this part of town. We were happy to work closely with the ownership to showcase the building in the best way possible and work through all interested parties to get them the most competitive offer.”

A representative for the family noted, “We are so pleased with the results of this sale process. While bittersweet to relinquish ownership of this property that has been with our family for generations, we are happy to see the property transfer to new owners who are committed to the town of Fairfield. Scott and Charlene were wonderful to work with, executing a well-planned campaign and keeping us informed on a regular basis. They engaged with multiple leads, smoothing the way to this final sale agreement.”

Lastly, Sikorsky Credit Union stated, “We are thrilled to bring the Sikorsky Credit Union brand to Fairfield. From the moment we saw the property, we recognized its potential—not only is it a prime retail location with a drive-up window and dedicated parking, but it also bridges the geographic gap between our Trumbull and Bridgeport branches. And because the building was already a bank, we can move more efficiently in bringing our vision to life: a modern, full-service Sikorsky Credit Union branch in the heart of Fairfield.”

Click [here](#) to learn more.

### **About Choyce Peterson, Inc.**

Choyce Peterson, Inc., a full service commercial real estate brokerage with offices in Norwalk, CT and Rye Brook, NY, was founded in 1997 and has negotiated millions of square feet of transactions in 42 states and Canada. The Choyce Peterson process delivers comprehensive and creative real estate solutions to ensure clients derive maximum value from their real estate decisions.