



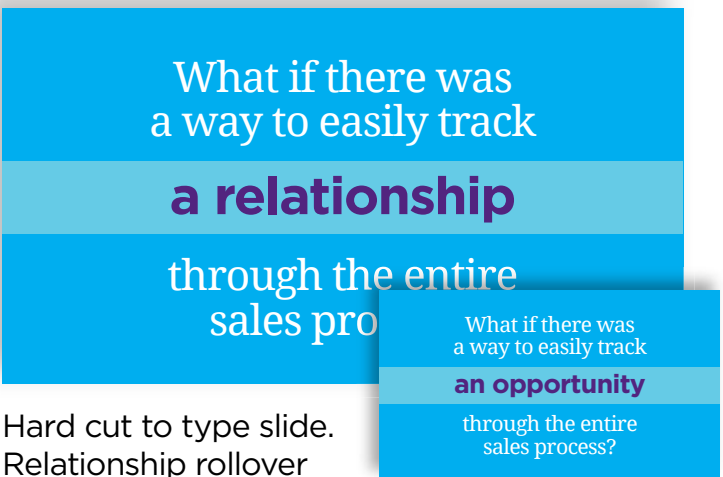
This scene starts showing a rather clean area. As the dialog boxes appear, the background elements start building (post it notes on the wall, phone ringing, coffee cup steam moving, notebooks getting added to the stack, paper and info added onto the walls, etc.). The scene gets somewhat hectic and busy as shown here.



Scene hard cuts to type only screen



The desktop scene is repeated with different dialog to continue the message and the conversation with a relationship person.



Hard cut to type slide.
Relationship rollover
and becomes Opportunity



Transition to next scene by moving light blue
rectangle over and expanding top to bottom



Type transitions to the next slide



Next slide



Added visibility is featured



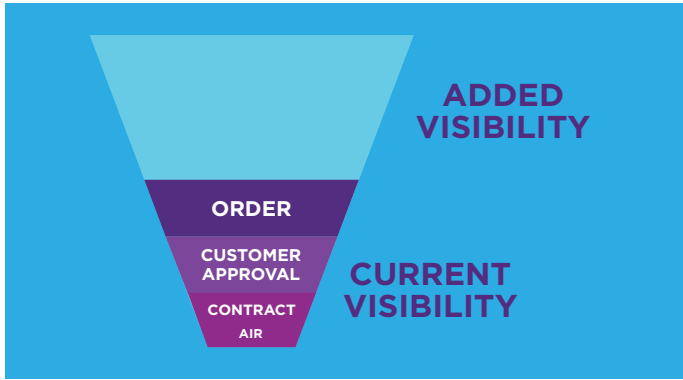
Added visibility changes to all caps, the type
moves in and the funnel is introduced



Funnel moves left and type moves in from right to left



Top of funnel is introduced in light blue shape and filled with type as shown



Added Visibility moves out of top of funnel



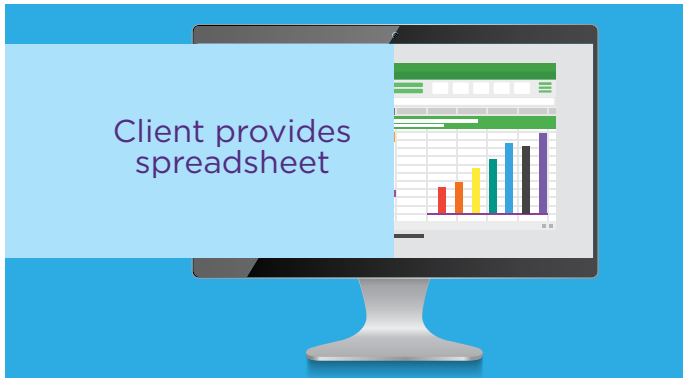
Top of funnel is built one layer at a time with Quote, Opportunity and Lead sections



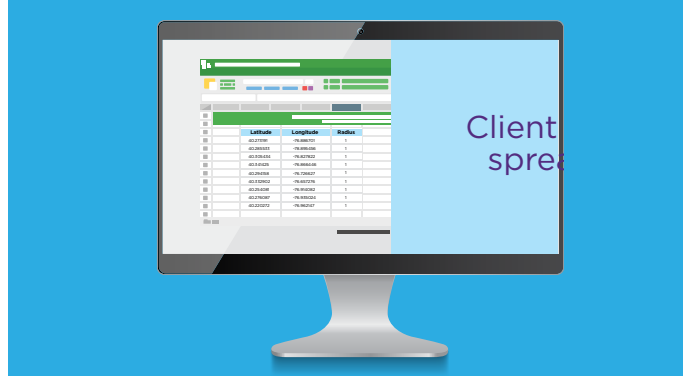
Highlight behind Added Visibility is shown and moves off stage right to introduce the next scene



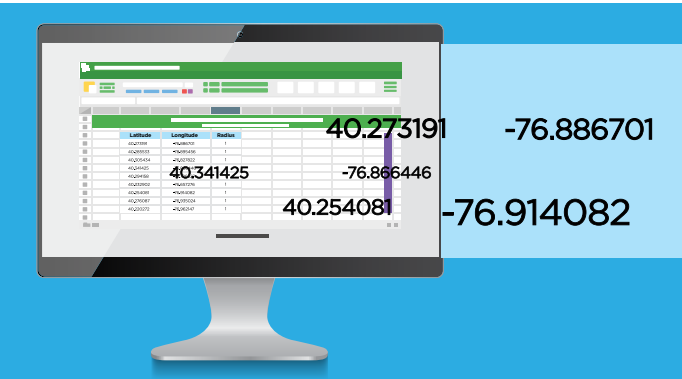
Light blue band moves to next scene and shows the phone ringing with a request for an order



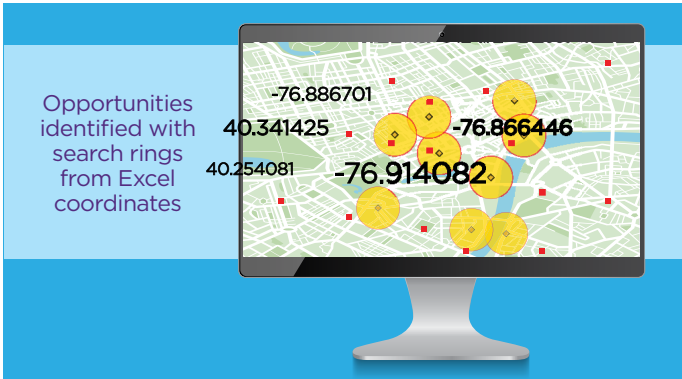
Light blue highlight band moves over computer screen with generic spreadsheet. Type builds on the light blue as shown.



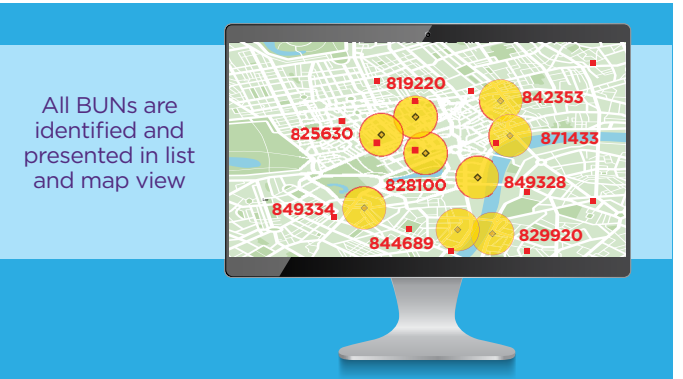
Light blue band moves across the screen revealing the longitude and latitudes on spreadsheet.



The longitude and latitude numbers turn bold, come to life and start moving stage right as shown. Note: Lats/Longs stay paired throughout any movement.



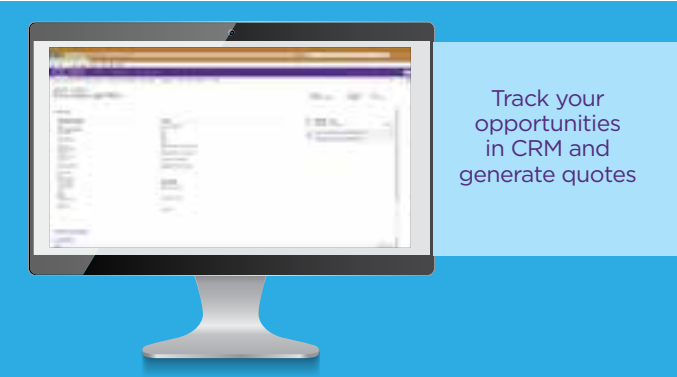
Longitude and latitude numbers move to a search ring screen and informational type builds on the light blue area. Yellow rings appear on map after the lats/longs move onto map area



Longitude and latitude numbers become BUN numbers and turn red. Yellow search rings on map from previous screen. Red BUN numbers appear from the lat/long numbers



The screen splits to a new view and type builds on the right in the light blue area. Bottom of screen slides up into the map area as shown

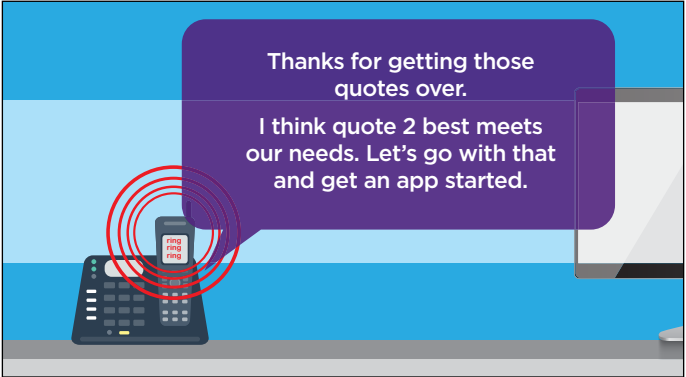


Track your opportunities in CRM and generate quotes

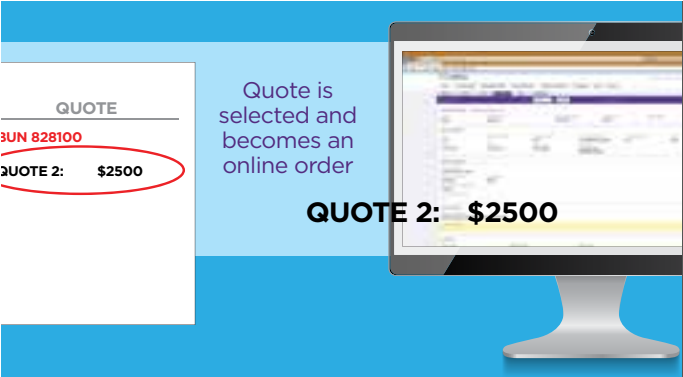
Screen becomes an opportunity screen from the CRM program.



Screen transitions to a quote



Light blue band moves to next scene and shows the phone ringing with a request for an order



Quote reduces from three quotes to one quote and is circled in red. The quote moves right and slides into a new online order screen.



The scene and the online order transitions to a very clean desk space with the funnel building on screen



Light blue highlight moves from behind the added visibility section and extends right



The light blue band transforms into a light gray band (sheet of paper)



The gray band starts filling up the order bin



As the order bin fills up the title builds on the white board



The orders continue to build and the numbers continue to be marked on the white board



Type builds with relationships rolling over to opportunities