

# TOP 3

## Site Selection Issues in Select Countries Across the Americas





### **UNITED STATES**

**Energy:** The rapid expansion of the manufacturing and distribution sectors' demand for power, as well as the transition to renewable energy, have created extreme pressures on capacity in many areas, as well as long delays on project timelines.





**Labor:** Labor markets remain tight, but wage growth has stabilized.

**Trade Policy:** The disruptive tariff landscape is prompting some companies to pursue new/expanded capacity in the United States while causing other companies to remain in holding patterns in hopes conditions will stabilize.





**Real Estate:** There is a very limited inventory of industrial sites and buildings but an overabundance of available office space.



**Energy:** The transition to renewable energy coupled with exploding growth in electric demand, are straining grid capacity in many areas, as well as long delays on project timelines.





**Immigration:** Canada continues to use its immigration tools to strength business attraction/growth efforts.

**Tariff Landscape:** Global shifts in trade regimes mean companies looking to supply the U.S. market from Canada may need to rethink their strategy, while companies looking to supply Canada may want to have in-country operations.





**Wages:** Minimum wages continue to jump up, though labor costs are still very competitive compared to other North American markets.





**Safety:** Safety issues, driven by cartel activity, have been growing in states like Guerrero, Chiapas and Mexico.

**Energy:** Access to large amounts of electric power can be challenging.







#### Need guidance in selecting your next site? Or support in expanding your business?

**Contact us!** info@blsstrategies.com

#### Visit our website

www.blsstrategies.com

Meet our partners:



Check their profiles to discover the main site selection issues they encounter in Asia and Europe.

