



Board Meeting

**Wednesday, May 10, 2023
4:00 PM – 5:00 PM**

**Monterey Conference Center – Monterey, CA
Stevenson 2 Room**



CalDesal Board of Directors Meeting
Wednesday, May 10, 2023
4:00 PM – 5:00 PM
Monterey Conference Center –
Monterey, CA – Stevenson 2 Room

WELCOME AND CALL TO ORDER by Chair Mark Donovan, GHD

Members Roll Call by Executive Director Glenn Farrel

CONSENT ITEMS:

1. **Approve minutes of Board of Directors’ Meeting held November 30, 2022** Page 4

PRESENTATION/DISCUSSION ITEMS:

- | | |
|--|---------|
| 1. Events Update | Page 8 |
| 2. Membership Report and Update
Information Only | Page 9 |
| 3. Communications Report and Update
Information Only | Page 12 |
| 4. Treasurer’s Report
Information Only | Page 17 |
| 5. Legislative/Regulatory Update
Information Only | Page 28 |
| 6. Coming Attractions | Page 30 |
| 7. Project Updates | |
| 8. Adjourn | |

CalDesal Mixer at ACWA Fall Conference today!
Wednesday, May 10 from 6:00 PM – 7:00 PM
Monterey Marriott – Jeffers Plaza

Next Board of Directors' Meeting:

Wednesday, November 29, 2023 at the ACWA Fall Conference in Indian Wells



**CalDesal Board of Directors Meeting Notes
Wednesday, November 30, 2022
7:00 a.m.- 8:00 a.m.
Renaissance Esmerelda – Indian Wells, CA**

Board of Directors present:

Mark Donovan, GHD (Chair)
Marice DePasquale, Mesa Water District (Vice-Chair)
Jessica Jones, Poseidon Water (Secretary)
Jeremy Crutchfield, San Diego County Water Authority (Treasurer)
Jeff Quimby, Contra Costa Water District
Ed Stevenson, Alameda County Water District
Warren Teitz, Metropolitan Water District of Southern California
Jeff Armstrong, Eastern Municipal Water District
Clifford Maurer, City of Santa Barbara
Zita Yu, Jacobs
Kim Adamson, Kiewit Infrastructure
Debbie Neev, Laguna Beach County Water District
Bill Green, South Coast Water District
EJ Caldwell, West Basin Municipal Water District

Guests:

Glenn Farrel, CalDesal Executive Director
Paul Hermann, GHD
Paul Shoenberger, Mesa Water District
Steve Lamar, Irvine Ranch Water District
Kevin Thomas, Kimley-Horn
Jim Lozier, Jacobs

Agenda

WELCOME and CALL TO ORDER by Chair Mark Donovan, GHD

Members Roll Call by Executive Director Glenn Farrel

CONSENT ITEMS:

1. **Approve minutes of Board of Directors' Meeting held May 4, 2022.** A motion to approve the prior Board meeting minutes was offered by Bill Green, and the motion was seconded by Mark Donovan. The minutes were approved by unanimous voice vote, with no dissent and no abstentions.

REPORT AND PRESENTATION ITEMS:

1. **Events Update** – Glenn reminded the Board that the Mixer was scheduled for later that evening in the STIR Reception room at the Renaissance Esmerelda from 6:00-7:00 p.m. He thanked the sponsors of the event and included the list of sponsors with their logos in the board packet. He also noted that there would be prominent signage identifying the sponsors strategically placed at the event.

Glenn provided an update on the CalDesal 2023 Annual Conference, themed “Desal for California’s *Waterfull* Future.” Glenn provided an update on the work that is being undertaken by the Events Planning Committee to develop and shape the conference program, and reminded the Board to register – and encourage colleagues to register – for the conference. Glenn also provided an overview of the annual conference sponsorship program, and encouraged Board members and their organizations to consider sponsorship opportunities and options in the near-term before all of the opportunities are taken.

2. **Membership Report** – Glenn provided an overview of the CalDesal membership profile, which includes 53 members between Regular and Associate memberships. Additionally, Glenn provided information regarding the seven new members that have joined CalDesal during the calendar year, and also shared the offset due to attrition of five prior members who declined to renew their annual memberships this year. Glenn also provided an update regarding restructured memberships during 2022, including the elevation of Kiewit Infrastructure from Associate Member to Regular Member. Several Board members discussed the opportunities to continue making advancements in CalDesal membership, and Mr. Shoenberger indicated his appreciation of the work that is being focused in the area of membership growth.
3. **Communications Report** – Glenn provided an overview of the CalDesal communications report that was included in the Board packet. The communications report highlighted social media metrics over the course of 2022, and spotlighted the substantial growth in engagement by CalDesal in its external communications, particularly through the LinkedIn platform. Glenn also provided an overview of the “Spotlight on a CalDesal Member” feature that the association is working to advance through its social media channels, and also provided a brief overview of the 2023 CalDesal committee and board meeting calendar. Several Board members offered their perspectives and observations

regarding CalDesal's ongoing efforts to improve external communications, and expressed appreciation for the development and execution of a social media calendar to schedule social media posts and communications opportunities.

4. **Treasurer's Report** –Treasurer Jeremy Crutchfield provided an overview of the CalDesal financial report and fiscal condition that was included in the Board packet. Notably, the financial trends for CalDesal have been positive over the past several cycles, and the association is in good financial condition heading in to the new fiscal year. Glenn supplemented the Treasurer's report by also highlighting the ongoing CalDesal budget performance monitoring. Several Board members shared positive feedback regarding the fiscal health of the association.
5. **Legislative/Regulatory Update** – Glenn provided an overview of the legislative report and update prepared by Cruz Strategies on behalf of CalDesal, and which was included in the Board packet. Glenn updated the Board regarding CalDesal's engagement on state and federal legislative issues, and identified a series of state and federal measures that CalDesal actively tracked and engaged on during 2022. Glenn also provided an overview of CalDesal's engagement in the State Budget process, communicating funding priorities with the Administration and Legislature and participating in coalition efforts to secure additional funding for water resiliency messaging and outreach, and provided an overview of the work that is ongoing with respect to the Administration's implementation of the Governor's Water Supply Strategy. Paul Schoenberger provided positive comments regarding the association's legislative engagement, and encouraged a continued focus to participate actively in legislative and regulatory arenas to advance important objectives for the association. Chair Mark Donovan provided perspectives relative to CalDesal's engagement with the Administration on the Governor's Water Supply Strategy and the importance of these communication efforts due to the staff turnover that several of the key state regulatory agencies are experiencing. Board Member Bill Green shared perspectives regarding the importance of advancing a legislative concept that would provide appropriate credits for agencies engaged in the development of drought-resilient water supplies against any future across-the-board water reductions associated with ongoing drought conditions.
6. **By-Laws Amendments** – Glenn provided an overview of the work undertaken during the Summer and Fall by Vice-Chair Marice DePasquale and Treasurer Jeremy Crutchfield to review the CalDesal by-laws and to develop recommended modifications and updates to those by-laws to ensure the continuing flow of CalDesal-related work. Board Officer DePasquale provided an overview of the written report and By-Law Committee recommendations included in the Board packet and emphasized the Committee's focus on simplifying the by-laws content and making things easier for the CalDesal team to execute within the construct of the by-laws. Board Officer Crutchfield also shared perspectives relative to the need for "clean-up" to the existing by-laws and the need for ongoing dialogue in the coming months regarding the CalDesal dues structure for

Regular and Associate members in the context of the by-laws. A motion to approve the amendments to the by-laws was offered by Ed Stevenson, and the motion was seconded by Mark Donovan. The amendments to the CalDesal by-laws were approved by unanimous voice vote, with no dissent and no abstentions.

7. **Board Officer and Executive Committee Elections** – Glenn provided an overview of the work undertaken during the Summer and Fall by Board Members Bill Green, Ed Stevenson, and Warren Teitz to review applications for nomination to the CalDesal Executive Committee and for consideration as Board Officers. The Nominating Committee prepared a report with a recommended slate of candidates for election, which was included in the Board packet. Each of the members of the Nominating Committee provided their perspectives on the work that was undertaken by the Nominating Committee and the recommendations that were presented to the Board for election to the Executive Committee and as Board Officers. A motion to approve the recommended slate of candidates for election as Board Officers and members of the Executive Committee for two-year terms was offered by Jeff Quimby, and the motion was seconded by Debbie Neev. The recommended slate of candidates for election as Board Officers and members of the Executive Committee for two-year terms was approved by unanimous voice vote, with no dissent and no abstentions.
8. **Project Updates** – Chair Donovan provided a brief update on the status of the Doheny Desalination Project, and provided perspectives regarding the upcoming hearing before the California State Lands Commission that is scheduled to occur in early December 2022. Kevin Thomas also provided perspectives on the Doheny Desalination Project and shared observations regarding the greenhouse gas emissions offset requirements and approach for the project.

Treasurer Jeremy Crutchfield provided a brief update on the Carlsbad Desalination Project intake facility, and shared upcoming milestones regarding that project.

Glenn concluded the meeting by once again thanking the many sponsors of the CalDesal Fall Mixer in Indian Wells, thanking the Board members and Committee chairs for participation and engagement, thanking the Board Officers and Executive Committee for their ongoing leadership of CalDesal, and again welcoming new members of the Executive Committee, Zita Yu and Clifford Maurer. Finally, Glenn also expressed appreciation for the work being undertaken by Smith-Moore Associates, particularly by Kory Adams, Derrick Brouchard, and Sarah Erck, to help guide and assist CalDesal.

The meeting was adjourned by Chair Donovan at 8:00 a.m.

Cal Desal

Spring Mixer

Please Join CalDesal at ACWA for a Reception!

May 10, 2023 6PM Monterey Marriott – Jeffers Plaza





To: CalDesal Board of Directors

From: Glenn Farrel, Executive Director

Date: May 10, 2023

Subject: Membership Report and Update

Recommendations:

Information only.

Discussion:

As of April 30, 2023, the CalDesal membership profile includes:

Regular Member: 29
Public Agency: 20
Private: 9

Associate Member: 25
Public Agency: 10
Private: 15

Newly-added members during 2023:

- Consolidated Water (Regular)
- Montecito Water District (Regular)
- Olivenhain Municipal Water District (Associate)
- Reticle, Inc. (Associate)
- Sweetwater Authority (Associate)

Membership terminations during 2023:

- Carollo (Regular)
- Salton Sea Authority (Regular)
- AmorphicTech (Associate)
- Liberty Utilities (Associate)



2022-2023 Membership Roster

Regular Members

Alameda County Water District
California American Water
~~Carollo~~
Chino Basin Desalter Authority
City of Oceanside
City of Santa Barbara
Consolidated Water
Contra Costa Water District
Dudek
Eastern Municipal Water District
Geoscience
GHD Inc.
IDE Americas
Jacobs
Kiewit Infrastructure
Laguna Beach County Water District
Las Virgenes Municipal Water District
Mesa Water District
Metropolitan Water District of-
Southern California
Montecito Water District
Municipal Water District of OC
Orange County Water District
Poseidon Water
~~Salton Sea Authority~~
San Diego County Water Authority
South Coast Water District
Valley Water
Water Replenishment District of-
Southern California
West Basin Municipal Water District
Western Municipal Water District
Zone 7 Water Agency

Associate Members

~~AmorphicTech~~
Avista Technologies, Inc.
Cannon Corporation
CDM Smith
Central Valley Salinity Coalition
Coachella Valley Water District
Danfoss
Helix Water District
Inframark Water and Infrastructure-
Services
ISI Intake Screens
Kimley-Horn
~~Liberty Utilities~~
Longitude 123
MBC Aquatic Sciences
Michael Baker International
Miller Marine Science and Consulting
Monterey Peninsula Water-
Management District
Noria Water Technologies
Olivenhain Municipal Water District
Oneka Technologies
Padre Dam Municipal Water District
Reticle, Inc.
San Gabriel County Water District
Santa Clarita Valley Water Agency
Sweetwater Authority
TWB Environmental Resources
Vallecitos Water District



To: CalDesal Board of Directors

From: Stacy Taylor, Chair – Outreach Communications Committee
Mesa Water District

Date: May 10, 2023

Subject: Communications Report and Update

Recommendations:

Information only.

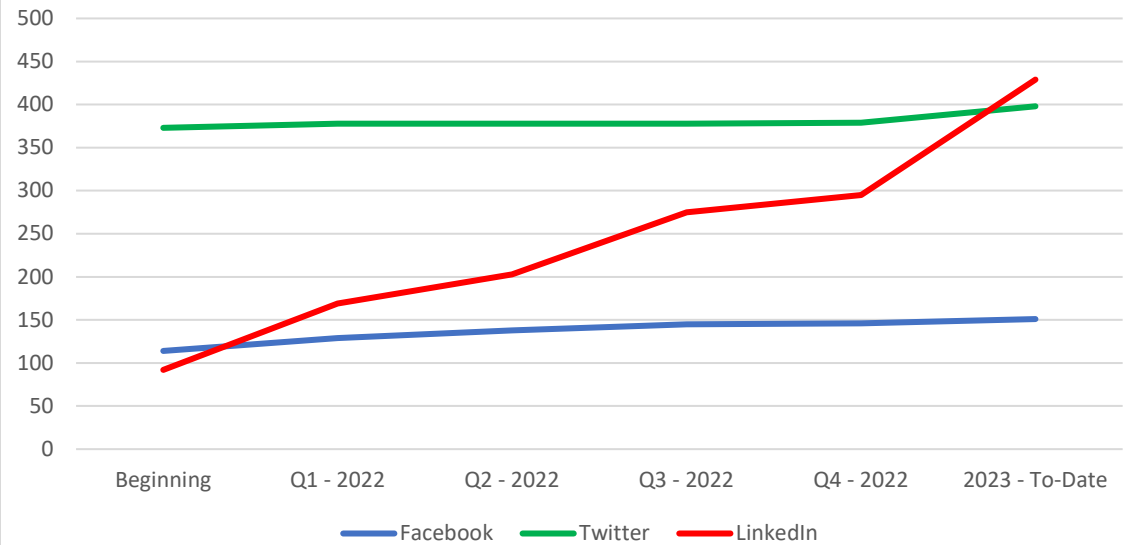
Discussion:

Since the last CalDesal Board meeting, the CalDesal Outreach Communications Committee has met bi-monthly and has prioritized improvements to CalDesal's external communications platforms. For external communications, the Committee has spent considerable time and effort improving and updating the CalDesal website, increasing visibility through CalDesal's three social media channels, and developing and executing a social media content calendar for actionable, relevant, and timely external communications. The following items are included with this memo for the Board's review:

- **CalDesal's 2022-23 Social Media Metrics** – showing total page likes for Facebook, and total followers for LinkedIn and Twitter. Most noteworthy is CalDesal's continue growth in LinkedIn engagement with a 44% increase in followers to date since the beginning of 2023. Conversely, CalDesal's Twitter followers and Facebook performance continue to remain relatively flat.
- **CalDesal's "Member Spotlight" Social Media Feature** – enclosed is a flyer that was distributed to all CalDesal members with the purpose of featuring CalDesal members through CalDesal's social media channels. Also attached is an example of a Member Spotlight featuring CalDesal member Alameda County Water District.

- **#DesalForCA** – all of CalDesal’s social media posts will now utilize the hashtag: **#DesalForCA** – and we are encouraging all engagement with CalDesal’s social media, and independent social media engagement by CalDesal members to also utilize this hashtag to create greater awareness surrounding the CalDesal brand and to expand the scope of the viewing audience.

CalDesal Social Media Metrics - 2022-23



PLATFORM	END OF 2021	Q1 – 2022	Q2 – 2022	Q3 – 2022	Q4 – 2022	2023 – TO-DATE
Facebook (Total Page Likes)	114	129	138	145	146	151
LinkedIn (Total Followers)	92	169	203	275	299	429
Twitter (Total Followers)	373	378	378	378	378	398

New Social Media Feature



We are very excited to announce a new feature to CalDesal's ongoing social media outreach through the various platforms on which we're active. We will soon begin to spotlight two CalDesal member organizations each month through our various social media channels.

We are looking for volunteer member organizations so we can have a chance to "brag" about our amazing members! We will need:

- Organization logo
- Brief written content about your organization
- Brief written content about your interest/involvement in the California desalination community
- Contact name and information

Please send to: Executive Director Glenn Farrel – glennf@caldesal.org, CalDesal Outreach Communications Committee Chair Stacy Taylor – stacyt@mesawater.org, and CalDesal Outreach Communications Committee Vice-Chair Sharene Gonzales – sharene.gonzales@acwd.com



CalDesal

295 followers

2w •



Spotlight on Alameda County Water District

Member agency [Alameda County Water District](#) has served water to customers from its desalination plant in Newark, CA since 2003. A reverse osmosis membrane filtration process treats brackish groundwater to produce drinking water. The facility can produce up to 12.5 million gallons a day.



Member Spotlight

Alameda County Water District



You and 15 others

3 comments



To: CalDesal Board of Directors

From: Jeremy Crutchfield, Treasurer

Date: May 10, 2023

Subject: Treasurer's Report

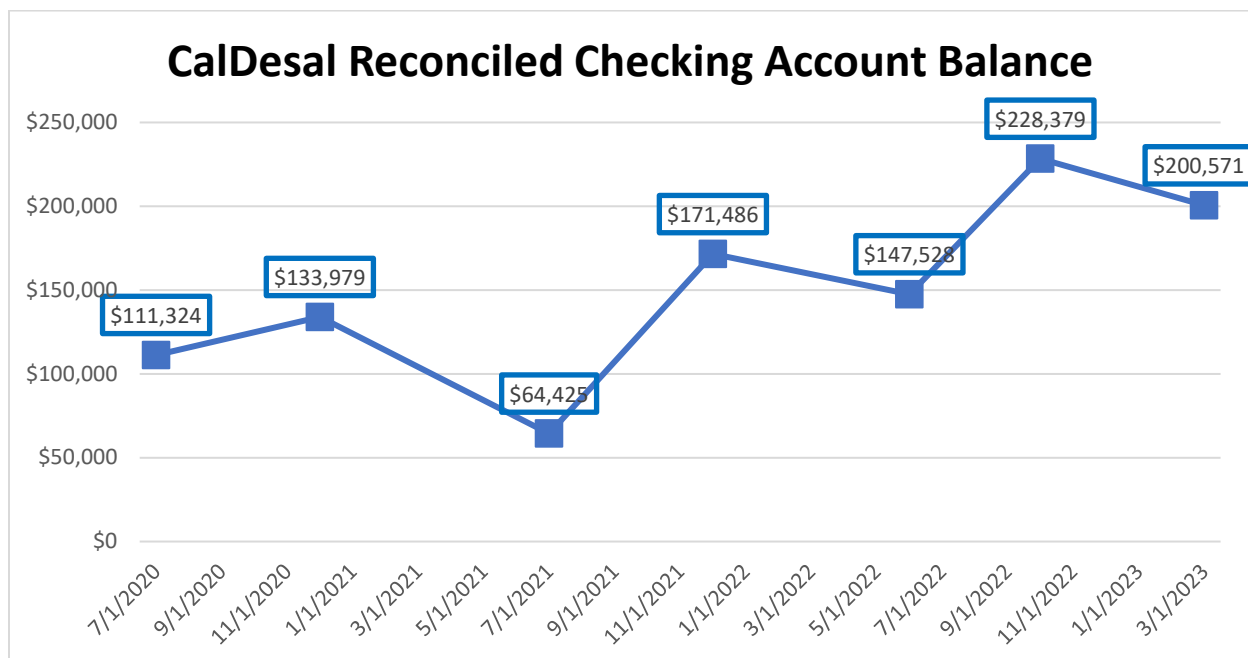
Recommendations:

Receive and file the financial report.

Discussion:

As of March 31, 2023, the reconciled bank account balance was: \$200,571

The following reflects the CalDesal reconciled bank account balance during various intervals over the past three years:



CALDESAL
Statement of Financial Position
As of March 31, 2023

	Mar 31, 23	Mar 31, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000.00 · Bank of the West Checking	200,570.60	147,425.88	53,144.72	36.05%
Total Checking/Savings	200,570.60	147,425.88	53,144.72	36.05%
Accounts Receivable				
1200.00 · Accounts Receivable	4,250.00	6,250.00	-2,000.00	-32.0%
Total Accounts Receivable	4,250.00	6,250.00	-2,000.00	-32.0%
Total Current Assets	204,820.60	153,675.88	51,144.72	33.28%
TOTAL ASSETS	204,820.60	153,675.88	51,144.72	33.28%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000.00 · Accounts Payable	11,474.09	-13,152.71	24,626.80	187.24%
Total Accounts Payable	11,474.09	-13,152.71	24,626.80	187.24%
Total Current Liabilities	11,474.09	-13,152.71	24,626.80	187.24%
Total Liabilities	11,474.09	-13,152.71	24,626.80	187.24%
Equity				
3300.00 · Unrestricted Net Assets	119,738.85	63,239.09	56,499.76	89.34%
Net Income	73,607.66	103,589.50	-29,981.84	-28.94%
Total Equity	193,346.51	166,828.59	26,517.92	15.9%
TOTAL LIABILITIES & EQUITY	204,820.60	153,675.88	51,144.72	33.28%

CALDESAL
Statement of Financial Income and Expense
July 2022 through March 2023

	Jul '22 - Mar 23	Jul '21 - Mar 22	\$ Change	% Change
Ordinary Income/Expense				
Income				
4100.00 · Program Income				
4110.00 · Membership Dues				
4110.02 · Regular Dues	137,500.00	150,000.00	-12,500.00	-8.33%
4110.04 · Associate Dues	21,500.00	24,500.00	-3,000.00	-12.25%
Total 4110.00 · Membership Dues	159,000.00	174,500.00	-15,500.00	-8.88%
4200.00 · Annual Conference Income				
4200.02 · Annual Conference Registration	45,625.00	19,733.27	25,891.73	131.21%
4200.05 · Annual Conference Sponsorship	31,500.00	10,000.00	21,500.00	215.0%
Total 4200.00 · Annual Conference Income	77,125.00	29,733.27	47,391.73	159.39%
4300.00 · Event Income				
4310.00 · Virtual Program				
4310.05 · Virtual Program Registration	0.00	550.00	-550.00	-100.0%
Total 4310.00 · Virtual Program	0.00	550.00	-550.00	-100.0%
Total 4300.00 · Event Income	0.00	550.00	-550.00	-100.0%
4360.00 · Spring Mixer				
4360.02 · Spring Mixer Sponsorship	1,250.00	0.00	1,250.00	100.0%
Total 4360.00 · Spring Mixer	1,250.00	0.00	1,250.00	100.0%
4380.00 · Fall Mixer				
4380.02 · Fall Mixer Sponsorship	21,800.00	16,500.00	5,300.00	32.12%
Total 4380.00 · Fall Mixer	21,800.00	16,500.00	5,300.00	32.12%
Total 4100.00 · Program Income	259,175.00	221,283.27	37,891.73	17.12%
4600.00 · Other Types of Income				
4610.00 · Miscellaneous Revenue	0.00	0.00	0.00	0.0%
Total 4600.00 · Other Types of Income	0.00	0.00	0.00	0.0%
Total Income	259,175.00	221,283.27	37,891.73	17.12%
Gross Profit	259,175.00	221,283.27	37,891.73	17.12%
Expense				
6100.00 · Program Expenses				
6150.00 · Membership Expenses	0.00	250.00	-250.00	-100.0%
6200.00 · Annual Conference				
6201.00 · Facility Expense	11,985.61	0.00	11,985.61	100.0%
6202.00 · Food & Beverage	27,545.74	0.00	27,545.74	100.0%
6203.00 · Printing, Materials and Admin	3,247.48	0.00	3,247.48	100.0%
6205.00 · Travel Expense	1,865.05	0.00	1,865.05	100.0%
6200.00 · Annual Conference - Other	19.96	87.50	-67.54	-77.19%
Total 6200.00 · Annual Conference	44,663.84	87.50	44,576.34	50,944.39%
6300.00 · Events				
6380.00 · Fall Mixer Expense	7,479.56	0.00	7,479.56	100.0%
6300.00 · Events - Other	0.00	75.00	-75.00	-100.0%
Total 6300.00 · Events	7,479.56	75.00	7,404.56	9,872.75%
Total 6100.00 · Program Expenses	52,143.40	412.50	51,730.90	12,540.82%

CALDESAL

Statement of Financial Income and Expense

July 2022 through March 2023

	Jul '22 - Mar 23	Jul '21 - Mar 22	\$ Change	% Change
6500.00 · Operating Expenses				
6110.00 · Board Expenses				
6117.00 · Board- Fall Mixer	1,379.18	2,667.21	-1,288.03	-48.29%
Total 6110.00 · Board Expenses	1,379.18	2,667.21	-1,288.03	-48.29%
6510.00 · Bank/Credit Card Fees	5,500.54	1,551.53	3,949.01	254.52%
6530.00 · Contract Services	0.00	2,887.50	-2,887.50	-100.0%
6531.00 · Accounting/ Audit/ Tax	3,630.18	-10.00	3,640.18	36,401.8%
6533.00 · Administrative- Management Fees				
6533.10 · Management Contracted Fees	37,440.00	36,000.00	1,440.00	4.0%
6533.30 · Management Travel	0.00	1.68	-1.68	-100.0%
Total 6533.00 · Administrative- Management Fees	37,440.00	36,001.68	1,438.32	4.0%
6535.00 · Communications Contractors	490.00	490.00	0.00	0.0%
6537.00 · Executive Director				
6537.10 · ED Fees	73,336.00	73,336.00	0.00	0.0%
6537.30 · ED Expenses	9,167.00	0.00	9,167.00	100.0%
6537.50 · ED Travel	1,308.17	0.00	1,308.17	100.0%
Total 6537.00 · Executive Director	83,811.17	73,336.00	10,475.17	14.28%
6545.00 · Meeting Expense	160.39	32.08	128.31	399.97%
6550.00 · Office Expenses				
6550.40 · Office Supplies/Expenses	15.31	45.58	-30.27	-66.41%
6550.45 · Telephone Expense	288.94	0.00	288.94	100.0%
6550.50 · Postage/Delivery-Admin	2.40	3.18	-0.78	-24.53%
6550.60 · Printing/Copy- Admin	37.20	3.04	34.16	1,123.68%
6550.90 · Storage	69.92	118.49	-48.57	-40.99%
Total 6550.00 · Office Expenses	413.77	170.29	243.48	142.98%
6550.70 · Taxes/ Licenses/Fees	0.00	20.00	-20.00	-100.0%
6550.80 · Website/Database	598.71	15.95	582.76	3,653.67%
6590.00 · Miscellaneous Operating Expense	0.00	119.03	-119.03	-100.0%
Total 6500.00 · Operating Expenses	133,423.94	117,281.27	16,142.67	13.76%
Total Expense	185,567.34	117,693.77	67,873.57	57.67%
Net Ordinary Income	73,607.66	103,589.50	-29,981.84	-28.94%
Net Income	73,607.66	103,589.50	-29,981.84	-28.94%

CALDESAL

Profit & Loss Budget vs. Actual

July 2022 through February 2023

	Jul '22 - Feb 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4100.00 · Program Income				
4110.00 · Membership Dues				
4110.02 · Regular Dues	147,500.00	155,000.00	-7,500.00	95.16%
4110.04 · Associate Dues	23,000.00	27,000.00	-4,000.00	85.19%
Total 4110.00 · Membership Dues	170,500.00	182,000.00	-11,500.00	93.68%
4200.00 · Annual Conference Income				
4200.02 · Annual Conference Registration	45,625.00	20,000.00	25,625.00	228.13%
4200.05 · Annual Conference Sponsorship	30,250.00	6,000.00	24,250.00	504.17%
Total 4200.00 · Annual Conference Income	75,875.00	26,000.00	49,875.00	291.83%
4360.00 · Spring Mixer				
4360.02 · Spring Mixer Sponsorship	0.00	6,000.00	-6,000.00	0.0%
Total 4360.00 · Spring Mixer	0.00	6,000.00	-6,000.00	0.0%
4380.00 · Fall Mixer				
4380.02 · Fall Mixer Sponsorship	21,800.00	9,000.00	12,800.00	242.22%
Total 4380.00 · Fall Mixer	21,800.00	9,000.00	12,800.00	242.22%
Total 4100.00 · Program Income	268,175.00	223,000.00	45,175.00	120.26%
Total Income	268,175.00	223,000.00	45,175.00	120.26%
Gross Profit	268,175.00	223,000.00	45,175.00	120.26%
Expense				
6100.00 · Program Expenses				
6150.00 · Membership Expenses				
6151.00 · Membershi Plaques/Awards	0.00	300.00	-300.00	0.0%
Total 6150.00 · Membership Expenses	0.00	300.00	-300.00	0.0%
6200.00 · Annual Conference	42,466.11	20,000.00	22,466.11	212.33%
6300.00 · Events				
6380.00 · Fall Mixer Expense	7,479.56			
Total 6300.00 · Events	7,479.56			
Total 6100.00 · Program Expenses	49,945.67	20,300.00	29,645.67	246.04%
6500.00 · Operating Expenses				
6110.00 · Board Expenses				
6113.00 · Board Meeting Expenses	0.00	1,000.00	-1,000.00	0.0%
6115.00 · Board Spring Mixer	0.00	7,500.00	-7,500.00	0.0%
6117.00 · Board- Fall Mixer	1,379.18			
Total 6110.00 · Board Expenses	1,379.18	8,500.00	-7,120.82	16.23%
6510.00 · Bank/Credit Card Fees	5,364.21	2,100.00	3,264.21	255.44%
6530.00 · Contract Services	0.00	336.00	-336.00	0.0%
6531.00 · Accounting/ Audit/ Tax	3,630.18	1,450.00	2,180.18	250.36%
6533.00 · Administrative- Management Fees				
6533.10 · Management Contracted Fees	33,280.00	33,280.00	0.00	100.0%
6533.30 · Management Travel	0.00	1,732.00	-1,732.00	0.0%
Total 6533.00 · Administrative- Management Fees	33,280.00	35,012.00	-1,732.00	95.05%

CALDESAL

Profit & Loss Budget vs. Actual

July 2022 through February 2023

	Jul '22 - Feb 23	Budget	\$ Over Budget	% of Budget
6535.00 · Communications Contractors	490.00	464.00	26.00	105.6%
6536.00 · Dues and Subscriptions	0.00	330.00	-330.00	0.0%
6537.00 · Executive Director				
6537.10 · ED Fees	73,336.00	73,332.00	4.00	100.01%
6537.50 · ED Travel	1,308.17	2,328.00	-1,019.83	56.19%
Total 6537.00 · Executive Director	74,644.17	75,660.00	-1,015.83	98.66%
6545.00 · Meeting Expense	160.39			
6550.00 · Office Expenses				
6550.40 · Office Supplies/Expenses	261.43	133.36	128.07	196.03%
6550.50 · Postage/Delivery-Admin	2.40	74.00	-71.60	3.24%
6550.60 · Printing/Copy- Admin	23.80	74.00	-50.20	32.16%
6550.90 · Storage	56.70			
Total 6550.00 · Office Expenses	344.33	281.36	62.97	122.38%
6550.70 · Taxes/ Licenses/Fees	0.00	20.00	-20.00	0.0%
6550.80 · Website/Database	598.71	2,332.00	-1,733.29	25.67%
6590.00 · Miscellaneous Operating Expense	0.00	70.00	-70.00	0.0%
Total 6500.00 · Operating Expenses	119,891.17	126,555.36	-6,664.19	94.73%
66000 · Payroll Expenses	0.00	0.00	0.00	0.0%
Total Expense	169,836.84	146,855.36	22,981.48	115.65%
Net Ordinary Income	98,338.16	76,144.64	22,193.52	129.15%
Net Income	98,338.16	76,144.64	22,193.52	129.15%

CALDESAL
A/R Aging Detail
As of March 31, 2023

	Type	Date	Num	Name	Amount
Current					
Total Current					
1 - 30					
	Invoice	03/06/2023	20210997	Sweetwater Authority	500.00
	Invoice	03/24/2023	20210998	Metropolitan Water District of Southern C:Me	1,250.00
Total 1 - 30					1,750.00
31 - 60					
Total 31 - 60					
61 - 90					
Total 61 - 90					
> 90					
	Invoice	10/25/2022	20210990	Dudek	2,500.00
Total > 90					2,500.00
TOTAL					4,250.00

CALDESAL
Profit & Loss Detail
March 2023

	Type	Date	Num	Name	Memo	Debit	Credit	Balance
Ordinary Income/Expense								
Income								
4100.00 · Program Income								
4110.00 · Membership Dues								
4110.04 · Associate Dues								
	Invoice	03/06/2023	20210997	Sweetwater Authority	Prorated Membership through June 2023.		500.00	500.00
Total 4110.04 · Associate Dues						0.00	500.00	500.00
Total 4110.00 · Membership Dues						0.00	500.00	500.00
4200.00 · Annual Conference Income								
4200.05 · Annual Conference Sponsorship								
	Sales Receipt	03/14/2023	707693	Kimley-Horn	Bronze Sponsor - Annual Conference		1,250.00	1,250.00
Total 4200.05 · Annual Conference Sponsorship						0.00	1,250.00	1,250.00
Total 4200.00 · Annual Conference Income						0.00	1,250.00	1,250.00
4360.00 · Spring Mixer								
4360.02 · Spring Mixer Sponsorship								
	Invoice	03/24/2023	20210998	Metropolitan Water District of Southern C	2023 Spring Mixer Sponsorship - Bronze level		1,250.00	1,250.00
Total 4360.02 · Spring Mixer Sponsorship						0.00	1,250.00	1,250.00
Total 4360.00 · Spring Mixer						0.00	1,250.00	1,250.00
Total 4100.00 · Program Income						0.00	3,000.00	3,000.00
Total Income						0.00	3,000.00	3,000.00
Gross Profit						0.00	3,000.00	3,000.00
Expense								
6100.00 · Program Expenses								
6200.00 · Annual Conference								
6203.00 · Printing, Materials and Admin								
	Bill	03/21/2023	20230108	Smith Moore and Associates	Design - SMA Launch - 2023 CalDesal An	1,275.00		1,275.00
Total 6203.00 · Printing, Materials and Admin						1,275.00	0.00	1,275.00
6205.00 · Travel Expense								
	Bill	03/21/2023	20230108	Smith Moore and Associates	EMBASSY SUITES SCRMENT - CalDesal F	19.00		19.00
	Bill	03/21/2023	20230108	Smith Moore and Associates	CalDesal - Petty Cash - Parking for Andre	10.50		29.50
Total 6205.00 · Travel Expense						29.50	0.00	29.50
Total 6200.00 · Annual Conference						1,304.50	0.00	1,304.50
Total 6100.00 · Program Expenses						1,304.50	0.00	1,304.50
6500.00 · Operating Expenses								
6510.00 · Bank/Credit Card Fees								
	Sales Receipt	03/14/2023	707693	Kimley-Horn		42.36		42.36

CALDESAL

Profit & Loss Detail

March 2023

	Type	Date	Num	Name	Memo	Debit	Credit	Balance
	Bill	03/21/2023	20230108	Smith Moore and Associates	Reg Fox WEBCONNEX LLC - CalDesal 20	39.92		82.28
	Check	03/21/2023	EFT	Bank of the West		10.00		92.28
	Check	03/21/2023	EFT	Intuit Payment Solutions		44.05		136.33
Total 6510.00 · Bank/Credit Card Fees						136.33	0.00	136.33
6533.00 · Administrative- Management Fees								
6533.10 · Management Contracted Fees								
	Bill	03/01/2023	20230008	Smith Moore and Associates	Monthly Contract Service Fee	4,160.00		4,160.00
Total 6533.10 · Management Contracted Fees						4,160.00	0.00	4,160.00
Total 6533.00 · Administrative- Management Fees						4,160.00	0.00	4,160.00
6537.00 · Executive Director								
6537.30 · ED Expenses								
	Bill	03/31/2023	1093	Glenn Farrel	Executive Director Services for Cal Desal 1	9,167.00		9,167.00
Total 6537.30 · ED Expenses						9,167.00	0.00	9,167.00
Total 6537.00 · Executive Director						9,167.00	0.00	9,167.00
6550.00 · Office Expenses								
6550.40 · Office Supplies/Expenses								
	Bill	03/21/2023	20230108	Smith Moore and Associates	1099 Forms and Envelopes - CALDESAL 1	1.52		1.52
Total 6550.40 · Office Supplies/Expenses						1.52	0.00	1.52
6550.45 · Telephone Expense								
	Bill	03/21/2023	20230108	Smith Moore and Associates	ESI Hosted Services - Monthly Telephone	41.30		41.30
Total 6550.45 · Telephone Expense						41.30	0.00	41.30
6550.60 · Printing/Copy- Admin								
	Bill	03/21/2023	20230108	Smith Moore and Associates	Printing paid by SMA in February 2023	13.40		13.40
Total 6550.60 · Printing/Copy- Admin						13.40	0.00	13.40
Total 6550.00 · Office Expenses						56.22	0.00	56.22
Total 6500.00 · Operating Expenses						13,519.55	0.00	13,519.55
Total Expense						14,824.05	0.00	14,824.05
Net Ordinary Income						14,824.05	3,000.00	-11,824.05
Net Income						14,824.05	3,000.00	-11,824.05



<p style="text-align: center;">CalDesal Budget Overview Year-to-Date Performance – March 2023</p>
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Income

Item	9 Months Ended March 31, 2022	Annual Budget	Variance From Budget	% Budgeted Revenue
Membership Dues – Regular	137,500	155,000	<17,500>	89%
Membership Dues – Associate	21,500	27,000	<5,500>	80%
Annual Conference Registration	45,625	21,000	24,625	217%
Annual Conference Sponsorships	31,500	12,000	19,500	263%
Fall Virtual Program Registration	0	0	-	-
Webinar Income	0	0	-	-
Spring Mixer Sponsorship	1,250	9,000	<7,750>	14%
Fall Mixer Sponsorship	21,800	9,000	12,800	242%
TOTAL Income	259,175	233,000	26,175	111%

Expenses

Item	9 Months Ended March 31, 2022	Annual Budget	Unused	% Budget Expended
Accounting/Audit Tax	3,630	1,450	<2,180>	250%
Bank/Credit Card Fees	5,501	2,500	<3,001>	220%
Board Meeting Expenses	1,379	1,000	<379>	138%
Fall Mixer	7,480	7,500	20	100%
Spring Mixer	0	7,500	7,500	0%
Communications	490	700	210	70%
Dues and Subscriptions	0	500	500	0%
Executive Director Fees	82,503	110,000	27,497	75%
Executive Director Expenses	0	0	0	-
Executive Director Travel	1,308	3,500	2,192	37%
Management Fees	37,440	49,920	12,480	75%
Management Travel	0	2,500	2,500	0%
Administrative Management Fees – Other	0	0	0	-
Management Expenses	0	0	0	-
Meeting Expense	160	0	<160>	-
Office Supplies and Expense	305	200	<105>	153%
Postage/Delivery – Admin	2	100	98	2%
Print/Copy – Admin	37	100	63	37%
Storage	70	0	<70>	-
Taxes & Licenses	0	20	20	0%
Website/Database	599	3,500	2,901	17%
Annual Conference	44,664	24,000	<20,664>	186%
Miscellaneous Expense	0	100	100	0%
Events	0	0	0	-
Membership Plaques/Awards	0	400	400	0%
Membership Expenses – Other	0	0	0	-
TOTAL Expenses	185,567	215,990	30,423	86%



To: CalDesal Board of Directors

From: Steve Cruz, Cruz Strategies
Audrey Ratajczak, Cruz Strategies

Date: May 10, 2023

Subject: Legislative Report and Update

Update on 2023-24 Legislative Session

With more than 2,600 bills introduced for the 2023-24 legislative session, activity in the Legislature is occurring at a frenetic pace. A series of critical legislative deadlines are looming, including:

- April 28 – Policy Committee deadline: All bills introduced during 2023 that have been identified as having a potential fiscal impact on the state must be considered and pass through relevant policy committees in the house of origin to remain active during the 2023 legislative session
- May 19 – Fiscal Committee deadline: Last day for all bills to be considered and passed by the relevant fiscal committee in each house (Assembly/Senate Appropriations Committee)
- June 2 – House of origin deadline: Last day for bills to be considered and pass through the house of origin to remain active during the 2023 legislative session (this is the unofficial “halfway point” of the 2023 legislative session)

In addition to policy and fiscal committee hearings on bills, the budget subcommittee process also continues to advance rapidly. In early May, the Governor will release a May Revise of the proposed State Budget, and that May Revise will provide an updated assessment of the state’s fiscal conditions, including projected budget surplus information that will be relied upon by the Legislature in the construction of its legislatively-proposed State Budget. Recent economic indicators suggest that the state’s fiscal condition has worsened – with lower-than-expected revenues over the first half of the year – since the projection of a \$22.5 billion budget shortfall in the Governor’s January proposed State Budget.

Once the May Revise is released, the legislative budget subcommittees will work rapidly to complete their work on the budget, and the Assembly and Senate budget committees will begin the process of reconciling proposed budgetary differences between each House of the Legislature, to eventually arrive at a compromise budget package that the Legislature is constitutionally obligated to approve by midnight on June 15.

Key Legislative Issues and CalDesal Engagement

As the Legislature nears the unofficial halfway point of the 2022 legislative session, several measures of interest to CalDesal remain active within the legislative process:

- **Resources Bonds**

- AB 1567 (Garcia) – Would – upon approval by voters during the 2024 primary election – authorize the issuance of \$15.1 billion in General Obligation bonds for a variety of resources, climate resilience, and water and drought resilience projects. AB 1567 is pending a hearing in the Assembly Natural Resources Committee. CalDesal has adopted and is advocating a **SUPPORT IF AMENDED** position on AB 1567.
- SB 867 (Allen) – Would – upon approval by voters at an unspecified election during 2024 – authorize the issuance of \$15.5 billion in General Obligation bonds for a variety of resources, climate resilience, and water and drought resilience projects. SB 867 is pending a hearing in the Senate Governance and Finance Committee. CalDesal has adopted and is advocating a **SUPPORT IF AMENDED** position on SB 867.

- **Permit Streamlining**

- SB 23 (Caballero) – Would require the State Water Resources Control Board, the regional water quality control boards, and the Department of Fish and Wildlife to take final action on water quality certifications issued under the federal Clean Water Act or issue a final Lake and Streambed Alteration Agreement within expedited timeframes, and would modify the substantive standards applicable for those certifications and agreements. SB 23 is pending a hearing in the Senate Appropriations Committee. CalDesal adopted and is advocating a **SUPPORT** position on SB 23.

- **Water Supply Development**

- SB 366 (Caballero) – Would update provisions within the California Water Plan and require the Plan to be a comprehensive guide for addressing the state’s water needs and meeting an interim water supply production target of 10 MAF by 2040, with additional study to develop a 2050 water supply production target. The water supply production numerical targets would require water supply development through a variety of sources, including desalination. SB 366 is pending a hearing in the Senate Appropriations Committee. CalDesal adopted and is advocating a **SUPPORT** position on SB 366.

- **Workforce Development**

- AB 735 (Berman) – Would establish the High Road Utility Careers program, to be administered by the California Workforce Development Board, to connect existing resources with individuals interested in careers in the utility sector and to ensure a continued reliable workforce for California utilities. AB 735 is pending a hearing in the Assembly Appropriations Committee. CalDesal adopted and is advocating a **SUPPORT** position on AB 735.



To: CalDesal Board of Directors

From: Glenn Farrel, Executive Director

Date: May 10, 2023

Subject: Coming Attractions

Recommendations:

Information only.

Discussion:

In the coming weeks, CalDesal will be initiating several opportunities for member engagement – some of which will be limited-term in nature, and others which will be longer-term or ongoing opportunities.

CalDesal Budget Development Committee

- Looking for 2-3 volunteers to participate during May and early June, in the development of CalDesal's 2023-24 proposed budget

CalDesal Events Planning Committee

- A core group of volunteers are returning to once again participate in the planning effort for the CalDesal Annual Conference. Looking for 2-3 volunteers to participate between May 2023 and February 2024 in the planning and development of the CalDesal 2024 Annual Conference

CalDesal Technology and Innovation Committee

- CalDesal will be launching a new working committee focused on technology and innovation to provide a dedicated venue and space for discussion of all things related to desalination technology and innovation, and for engagement in regulatory processes related to permitting for off-shore, land-based, and inland-brackish desalination projects.