

| LATREC BUDGET                                   |              |              |              |              |                     |
|-------------------------------------------------|--------------|--------------|--------------|--------------|---------------------|
|                                                 | 2021-2022    | 2022-2023    | 2023-2024    | 2024-2025    | 2025-2026           |
| <b>INCOME</b>                                   |              |              |              |              |                     |
| Fee generated revenue                           |              |              |              |              | \$935,000           |
| Interest Income Earned                          |              |              |              |              | \$32,000            |
| <b>TOTAL</b>                                    |              |              |              |              | <b>\$967,000</b>    |
| <b>EXPENSES</b>                                 |              |              |              |              |                     |
| <b>PROGRAMMING</b>                              |              |              |              |              |                     |
| Public education & awareness campaign           | \$450,000.00 | \$450,000.00 | \$500        | \$300        | \$0.00              |
| Flexible for Events, Scholarships, Social Media | \$125,000.00 | \$100,000.00 | \$0          | \$0          | \$3,000.00          |
| Safety/Compliance seminars 2 @ \$2,500 each     | \$20,000.00  | \$5,000.00   | \$5,000      | \$5,000      | \$5,000.00          |
| Truck Driving Championship                      | \$79,750.00  | \$80,000.00  | \$80,000     | \$80,000     | \$80,000.00         |
| Truck Driver Appreciation Week                  | \$25,000.00  | \$25,000.00  | \$25,000     | \$25,000     | \$30,000.00         |
| <b>SUB-TOTAL</b>                                |              |              |              |              | <b>\$118,000.00</b> |
| <b>OPERATING EXPENSES</b>                       |              |              |              |              |                     |
| Meeting expenses                                | \$500.00     | \$500.00     | \$0          | \$0          | \$0.00              |
| Insurance                                       | \$4,800.00   | \$4,800.00   | \$4,800      | \$4,800      | \$4,625.00          |
| Bank Charges                                    |              |              |              |              | \$60.00             |
| Software                                        | \$600.00     | \$600.00     | \$600        | \$6,000.00   | \$9,000.00          |
| Legal and compliance                            | \$10,000.00  | \$10,000.00  | \$20,000     | \$10,000.00  | \$5,000.00          |
| Accounting                                      | \$12,155.00  | \$1,200.00   | \$1,200      | \$1,200      | \$1,200.00          |
| Audit                                           | \$7,250.00   | \$7,250.00   | \$12,000     | \$20,000     | \$11,300.00         |
| Staff support                                   | \$100,000.00 | \$150,000.00 | \$150,000    | \$150,000    | \$185,000.00        |
| <b>SUB-TOTAL</b>                                |              |              |              |              | <b>\$216,185.00</b> |
| <b>BUILDING</b>                                 |              |              |              |              |                     |
| Property Insurance                              |              |              |              |              | \$5,475.00          |
| Building Parking                                |              |              |              |              | \$2,800.00          |
| Water                                           |              |              |              |              | \$1,120.00          |
| Electric                                        |              |              |              |              | \$3,120.00          |
| Garbage                                         |              |              |              |              | \$2,120.00          |
| <b>SUB-TOTAL</b>                                |              |              |              |              | <b>\$14,635.00</b>  |
| <b>TOTAL EXPENSES</b>                           |              |              |              |              | <b>\$348,820.00</b> |
| <b>NET INCOME</b>                               |              |              |              |              | <b>\$618,180.00</b> |
|                                                 | \$862,055.00 | \$874,350.00 | \$301,100.00 | \$332,300.00 |                     |