



PRICELIST 2026

BOAT MODEL	BASE Boarding/Disembarkation	BOAT NAME	YEAR BUILT	L.O.A (mt)	CABINS	BERTH	WC	AIR COND.	1/01 30/05	30/05 06/06	6/06 20/06	20/06 11/07	11/07 25/07	25/07 08/08	8/08 22/08	22/08 29/08	29/08 19/09	19/09 26/09	26/09 3/10	3/10 31/12
FOUNTAIN PAJOT - ISLA 40	Castellammare del golfo (Trapani) near Scopello in Sicily	ISLA	2022	11,93	4+1	8+2+1	4+1	Yes only in saloon new 2025	3.450 €	3.550 €	4.550 €	5.050 €	5.850 €	6.750 €	8.050 €	5.050 €	5.050 €	5.050 €	3.750 €	3.450 €
FOUNTAIN PAJOT - ASTREA 42	Castellammare del golfo (Trapani) near Scopello in Sicily	ASTREA	2019	12,58	4+1	8+2+1	4+1	Yes only in saloon (new 2025)	4.750 €	5.450 €	6.150 €	6.650 €	8.050 €	8.250 €	8.650 €	6.050 €	6.050 €	5.350 €	4.650 €	4.150 €
FOUNTAIN PAJOT - SAONA 47	Castellammare del golfo (Trapani) near Scopello in Sicily	SAONA	2019	13,94	5+1	10+2+1	5+1	Yes in all cabins (not in crew cabins)	6.650 €	7.350 €	8.050 €	9.550 €	10.150 €	10.150 €	12.550 €	8.450 €	7.850 €	7.450 €	6.250 €	6.250 €
Maximum Discount (Period)									20%	20%	20%	20%	20%	15%	No discount available	20%	20%	20%	20%	20%

Please note : All discounts shown are maximum for the period; minor adjustments may be applied during the year to reflect market conditions

EQUIPMENT OF OUR FLEET

BOAT MODEL	Engine	Electric Winch	Sail Area (Main Classic+ Furling Genoa)	Water	Fuel	Fridge	Freezer	WC	Electric	Air cond.	Watermaker	Generator	solar panel	inverter	outboard engine	Dinghy	Cushions	Teak	Gps Plotter	Bbq	Oven	Coffee machine	Radio Stereo
FOUNTAIN PAJOT - ISLA 40	Volvo Penta 30 HP D1	1 for sails 1 for Windlass	635 ft² - 59 m² + 387.5 ft² - 36 m²	2x 265 lt	300 lt	Inside & outside	No	4	Yes only in saloon new 2025	Yes	Yes	Yes	300 w	2000 w	9,9 Hp	3,20 mt	Cockpit & bow (refit 2026)	No	Garmin GPS 7410 2* MULTI GMI20	Yes	Microwave	Nespresso & Moka	Fusion Bluetooth
FOUNTAIN PAJOT - ASTREA 42	Volvo Penta 50 HP D2	2 for sails 1 for Windlass	753.5 ft² - 70 m² + 441.3 ft² - 41 m²	2x 350 lt	470 lt	Inside & outside	Yes	4	Yes only in saloon (new 2025)	Yes	Yes	Yes	500 w	2000 w	9,9 Hp	3,40 mt	Cockpit- Bow-Flyer (refit 2026)	Yes in Cockpit (new 2024)	Garmin GPS 7410 2* MULTI GMI20	Yes	Microwave	Nespresso & Moka	Fusion Bluetooth
FOUNTAIN PAJOT - SAONA 47	Volvo Penta 60 HP D2	3 for sails 1 for Windlass	828,8 ft² - 77 m² + 559,7 ft² - 52 m²	700 lt	940 lt	Inside & outside	Yes	5	Yes in all cabins (not in crew cabins)	Yes	Yes	Yes	500 w	2000 w	9,9 Hp	3,40 mt	Cockpit- Bow-Flyer (refit 2026)	No	Garmin GPS 7410 2* MULTI GMI20	Yes	Yes	Nespresso & Moka	Fusion Bluetooth

BOOKING CONDITIONS

CHECK IN: Saturday from 17,00 - CHECK OUT with return to port: Friday by 16:00 - DISEMBARKATION: Saturday morning by 8:00 a.m.

THE PRICE OF THE CHARTER INCLUDES: mooring of embarkation/ disembarkation at the Marina only for the first and last night, water and energy of embarkation

CHARTER PRICE DOES NOT INCLUDE: moorings in all marinas, ports or buoys fields, any crew (Tutor or Hostess or Chef, etc), fuel, Food, any tourist tax if provided in the location, fines during the week of charter of customers

PAYMENTS (DEPOSIT AND BALANCE): 50% upon booking confirmation to be paid within 7 days- 50% 30 days before boarding - both by bank transfer, physical and virtual credit cards

DEPOSIT TO BE ISSUED ON BOARDING € 4000.00 on 40-42 ft and € 5000,00 on 47ft (mandatory with credit card accepted only VISA, MASTERCARD) or in cash but in this case a transaction of € 1.00 with Credit card is required

CANCELLATION POLICY: up to 2 months before departure with penalty of 50% of the charter price - 1 month before departure with penalty of 100% of the charter price

MANDATORY EXTRAS (to be paid upon embarkation, directly at the base)

STARTER PACK - ISLA 40 = € 750,00 (Welcome gift; Bed linen in each cabin); Bath Towel set(1 bath towel + hand towel for each crew member); 1 Gas Bottle; Final cleaning; Outboard Engine, Amp permit, Waste disposal)

STARTER PACK - ASTREA 42 = € 800,00 (Welcome gift; Bed linen in each cabin); Bath Towel set(1 bath towel + hand towel for each crew member); 1 Gas Bottle; Final cleaning; Outboard Engine, Amp permit, Waste disposal)

STARTER PACK - SAONA 47 = € 850,00 (Welcome gift; Bed linen in each cabin); Bath Towel set(1 bath towel + hand towel for each crew member); 1 Gas Bottle; Final cleaning; Outboard Engine, Amp permit, Waste disposal)

OPTIONAL EXTRAS (not mandatory, only on request - to be paid upon embarkation, directly at the base)

FUEL SERVICE : € 100.00 + Fuel

PRIORITY CHECK-IN (FROM 14:00) : 150,00 €

SPECIAL PRIORITY CHECK-IN (from 12,00 AM): 250,00 €

SHOPPING LIST: € 50,00 + 10% on the amount of the galley (min. 100,00 € of Expenditure)

FLOATING SKIFLOTT (3 people Size): 100.00 € per week

DEPOSIT WAIVER: 500,00 € not refundable. (+ € 1500,00 refundable) to be confirmed by or booking office

HAMMOCK : 10.00 € per week

SAFETY NET : 200,00 € per reservation

SUP: 100,00 € per week

BEACH TOWEL: 20,00 € (1 per sheet per person) per reservation

SEA-DO SCOOTER : (+400,00€ security deposit) 250,00€ per week

EXTRA SET LINEN+TOWELS(no beach towel) € 25,00 per person (1 set=1pillowcase +1sheets under+ 1over+1shower towel+1 face towel)

HOSTESS: € 150/200.00 per day + food

TUTOR ON BORDO: € 250/300.00 per day + food

EXTRA GAS CYLINDER : 25,00 € per gas cylinder

CHECK-IN ON SUNDAY OR HOLIDAY: 250,00 €

PERSONAL CHEF: € 1000,00 to 1800,00 per week + food (see special conditions we send on request)

SPECIAL CHECK-OUT ON SATURDAY: 500,00 € (check out and disembarkation till 8,00)

LATE CHECK-OUT ON FRIDAY: 200,00 € (check out till 18,30)

MANDATORY EXTRA CLEANING FOR PETS ON BOARD: +250,00 €

ADDITIONAL BOAT CLEANING = € 270,00(40ft) - € 300,00(42ft) - € 350,00(47ft) per cleaning

MINI BUS TRANSFER/ MINIVAN (to be booked at least 1 week before departure with flight details and number of people)

from/to Palermo APT : 180,00 € each way (max 8 pax) 160,00 € (1 - 4 people)

from/to Trapani APT : 180,00 € each way (max 8 pax) 160,00 € (1 - 4 people)

from/to Catania APT : 400,00 € each way (max 8 pax) 360,00 € (1 - 4 people)