

CURRICULUM VITAE OF PHILIP ALEXIS KAPLAN



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Education.

Mechanics (B) : SITO 2: Technical Designer (Steel constructions).
Construction : SIHTS : Construction Engineering, Antwerp.
(NL) : BOB : Analysis of Construction Processes, Rationalisation and Correction of the Construction : Processes.
(USA) : Master: Concrete Constructions Management.
KVIV : Royal Flemish Engineers Association & ITA (International Tunnelling Association). - Several courses in : the frame of the professional specialisation.
Contracting (B) : School of Belgian Ministry of Middle-Classes: Chartered Concrete Construction Contractor.
Management (Sev.) : Several Management Courses, in the frame of permanent formation and promotion, at the Strukton : Construction Group (NL), Emiss (NL), CarboTech (D), Minova (D), Orica (D and Australia).
Actual (2019) LBC : 1st year BBA in Company Management. (Temporarily interrupted due to my actual professional tasks).
Teaching (CH) CUC : Int'l School for Underground Constructions. (Hagerbach/Switzerland).

Professional Affiliations.

Working Member ITA : Working Group #6 'Ground Water Control and Remediation'.
Under the of leadership of Eng. Henry Russel (VP at Mott Mc Donald Tunnelling).

Assistance and Collaboration

Scientific Collaboration with Pr. Dr. Eng. Tomasz Najder. (Sweden, Najder Engineering).
Pr. Dr. Eng. A. Shilin (Russia, Moscow Mining University and Triada Ltd.).

Languages:

Language	Speaking	Reading	Writing
Dutch	Mother language	Mother language	Mother language
French	Mother language	Mother language	Mother language
English	Very good	Very good	Very good
German	Comfortable	Good	Average
Spanish	Understanding	Understanding	
Italian	Understanding	Understanding	

Description of the actual functions:

Owner of AISS – Advanced Injection Systems and Support. (* 20.02.2019).

- Assistance for the problematic situations in underground and underwater constructions.
- Design of injection solutions for the customers.
- Coach, trainer, planner for the applications.
- Link between the requester and the consultants for injection, shotcrete, etc.
- Purveying link for the specialised contractors and consultants.
- Link between the manufacturer and the contractor, owners.

General Manager and Shareholder at Adcos-International BV and subsidiary (*04.2019) , Adcos-International Asia-Pacific. (*09.2019).

- Managing Director for Adcos-International BV
- Managing Director for Adcos-International Asia-Pacific Ltd.

Former Functions

Description of the functions of Global Technical Support Manager for the GCP - De Neef Conchem (Daughter of Grace Chemicals). (15.10.2011– 31.01.2019).

Technical part.

- Global Tech Support Manager for the larger, and complicated applications, together with our Sectorial TechServe members.
- Design and Coordination of Designs, with our local TechServe teams.
- Helping the customers and project owners for the design of injection applications.
- Training own crews, and specialised customer's crews for the development of their applications ('Boot Camp' GeoTech Trainings).
- Start-up of specific application systems with the De Neef Applicators' crews and the Grouting Teams of our customers.
- Coordination of the deployment requested by our customers, owners, etc. (Consultants, specialised crews).
- Coordinator for the GeoTech and Soil Injection test sessions in our laboratory.
- Presentations and schooling to own teams and to customers.

Commercial and PR part.

- Together with our local Managers: Localisation of targets.
- Presentations to Consultants, Project Directors, Site Engineers. High Directorate level to medium level.
- Initiator for the opening round leading to orders for our customers and our company.
- Moderator in case of conflict between parties.
- Facilitator between our applicator, the owner, and my employer.

Description of the functions at Minova - Carbotech (D), a member of the Orica Group (Australia) (2006-2011).

Year	Level	Division	Specific Region	Mission	Realisations
2011<	Staff of the President at Minova EMEA, N-AM and C-AM, N-AF and C-AF	Tunnel, Civil Engineering, Dams, Mining.	EMEA, N- and C-A.	Strategic Market Development.	Development plan for the Tunnelling, Civil Engineering, Dams for Turkey and Africa.
2009 2011	Global Marketing Manager for Minova Tunnelling and Civil Engineering Division	Tunnelling, Civil Engineering, Dams.	Worldwide.	Strategic Market Development.	Coordination of New Product Development, Development of Market Penetration in the frame of Dams. Initiator of the cooperation pact between Bekaert Steel and Orica + Minova. Initiator and Developer for the Underground Injection School.
2007- 2008	Marketing and Market Development Manager.	Tunnelling and Civil Engineering. In a second stage delivery of the Marketing Study in the field of Dams	EMEA	Strategic Market Analysis and Positioning.	Coordination Strategic Penetration in New Market Segments Interim Sales Director for HK-Singapore. Planning, and Strategic Negotiator for new projects EMEA
>2006- 2007	Staff member of the GM Market-and Business Development.	Tunnelling and Civil Engineering.	EMEA,	Collection and Coordination of Market Information, in prospect of a new Market Approach.	Mediator for Inter-Divisional Problems. Initiator and Project Developer for the International Intervention Team.

Realisations

Budgeting

- Co-Author for the Budgeting and Forecasting for the allocated regions

Market Development and start-ups.

- Constant Market information and Competitive Positioning
- Initiator, Strategic Coordination for the International Intervention Teams
- Coordination and coaching for the Design and Market Development of several new products and application techniques.
- Initiator, Development, and start-up of Minova's Technical Colleges.
'Boot Camp': A school for the jobsite application technicians (Civ.Eng. Applicants).
- Coordinator of the development of 1C PU's and its Marketing.
- Initialisation of the concept of the 'TSL's, the Liquid Sprayed Waterproofing Membranes. (Mining, Geotech, Tunnelling).
- Conceptual cardinal points for Minova's website.

Specific Market Analysis' and Developments

- Market Studies and Position Analysis for Hong Kong, Iceland, Turkey, Singapore, UK, Angola

List of Personal References:

Flemish Export Agency.

Hr. Edouard Renson	Former F.I.T at Belgian Consulate Dubai	M-E and Africa
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Consultants Civil Engineering, Constructions, Dams, Tunnelling.

Ir. Dr. Mrs. Helen Andersson.	GeoSpetsTeknik, and recently Hüh & Wien /Norway	N
Ir. Henry Russell.	Vice-President Mott Mc Donald Engineering. Int'l Tunnelling Division	USA
Prof.Dr. Eng.Tomasz Najder.	Grouting Consultant.	SW
Dr.Eng. Maria Pilar Velasco-Bolanos	Dr. Civ. Eng. (Colombian / Bogota)	COLOMBIA
Dr. Eng Anna Najder	Grouting Consultant in Qatar	
Dr. Ir. Charles Allen.	OTB Engineering Consultants.	UK
Dr. Ir. Horn.	Lahmeyer Int'l Engineering Consultants.	D
Prof. Dr. Ir. Marc Van de Walle	Prof. Polytech. Univ Catalonia / Barcelona.	B/SP
Prof. Dr. Ir. Camello	Prof. at Polytech Oporto, and Head Designer for the Dams of Electricidad de Portugal.	PT
Prof. Dr. Ir. Shilin	Moscow Mining University and President of Triada Ltd.	RUS
Dr. Ir. Jan Cappelen.	CEO JCI Consultants. Nat'l Sec and Mentor for the Royal Danish Civ. Eng. Assoc.	DK/ Australia

Customers in the Contracting Field.

Pr. Dr. Ir. Kadekade.	Jaiprakash Engineering and Contracting.	IN
Pl. Eng. Thomas Schubert	Leading TBM Eng. at Vinci	D, DK
Ir. Mrs. Dominique Lambrechts.	Willems Bouw, Strabag, and Züblin Contractors (NL).	B/NL
Ir. Fredrik Persson.	Züblin Contractors (SW). Metro Stockholm	SW
Ir. Björn Johansson.	JV Vinci-Skanska – Hallandsas Tunnel.	SW
Ir. Peter Grey.	Mott Mc Donald for JV. Vinci-Skanska – Hallandsas Tunnel JV Impregilo-Seli for Metro de Porto.	
Ir. Diego Velez	Director at Ateglob	SP AND COLOMBIA
Ir. Paolo Nardone.	China State Rail (Hong Kong)	HK/IT
CEO Mr Jack Wakfi.	Teknomak (Tu).	TU
CEO Mr Pierre Wakfi.	Noor Trading and Contracting.	KSA
CFO Samy Gedeon.	Pro-Tect ME.	UAE/USA
Ir. Director, Bart Vanhout.	Smet-Tunnelling	B
Dr. Eng. Geo. Daniele Valenti.	Ruredil	IT
Dr. Ir. Georges Rozorea.	Metroul Engineering Metro Bucharest + Rep ITA Romania	RO
Dr Ir. Liviu	Metroul Engineering Metro Bucharest.	RO
Dr. Ir. Christophe Justino	Soletanche Int'l – Geotech & ground improvement Lab's	FR
Dr.Ir. Michel Coudry	Soletanche Int'l – Geotech & ground improvement	FR
PC Mr. Brian Iske.	Former President of De Neef USA.	USA
PC Mr. Daniel Leong	Former Gen Manager Sales for GCP -De Neef in S-E Asia/Aus	SING
Ir. David Welch	Owner Director at David Welch Geo-Engineering	UK
Ir. Hans Mortier	Leading Engineer (Civil) at Deme and Dredging-International	B

Career Overview.

Period	Company	Division	Function	Field
°2019	AISS		Owner, Managing Director	Consultancy for the rehabilitation of problematic situations in Underground, Underwater, Hydro- and Offshore applications.
°2019	Adcos-International, Adcos-International Asia (Sing)		Shareholder, Managing Director.	Technical Consultancy and site assistance for the application of Adcos products.
2011 - 2019 (31.01.'2019)	Grace - De Neef Conchem	SBM Special Building Materials	Global Technical Support Manager For the GCPAT-De Neef Conchem Dpt. Operational Worldwide	Materials and systems proposals for the problematic waterproofing, stabilisation and structural preservation of underground constructions in Civil Engineering, Geo-techniques, Hydraulic constructions. Design of specific application systems, on-site approach, project delivery. Training of new teams, site support for the injection applications in GeoTech, Tunnelling, Dams.
2006-2011	Minova-Carbotech (Group Orica)	Global Marketing Manager	Development and Marketing. Please see the separate list	Materials and systems for the waterproofing, consolidation and preservation for underground structures , in mining, tunnelling.
1996 – 2006	De Neef Conchem	Sales and marketing	Int'l Marketing Manager	Market development for the export countries, Sales, system design, site assistance, team training and supervision.
1992- 1996	De Neef Engineering	Engineering - applications	Technical Director	Application DN Materials and systems.
1990 – 1992	Dry Works nv. (Daughter of Sika Luxemburg)	Waterproofing	Technical-Commercial rep.for the region Brussels and Southern Belgium	Application of SIKA materials and systems. Injections, concrete repair and structural reinforcement, shotcrete.
1988 – 1990	Group S.A.C.	Staff delegated to several of their daughter companies: OIL, Libra Plastics, HPD. Eng. Office, Resiplast.	Staff Management Start-up and Interim in Group's companies.	Special industrial coatings, Composite materials and Constructions in composite materials, Soil- and concrete Injections, Industrial floorings in EP, PU, PMMA floorings. Special sprayed membranes in PU, Epoxy and hybrids with Hot-Spray techniques.
1985 - 1988	Interflux nv	Special Techniques. Membranes Waterproofing	Director Special Techniques	Structural and waterproofing repairs, injections, special waterproofing and sprayed fire-resistant materials.
1981 - 1985	Strukton Group (NL) (Contracting Daughter of the National Dutch Railroad)	Injections, concrete repair, shotcrete	Project Manager Belgium and the Netherlands. Delegated to daughter EMISS for the Dutch Sector and Spectron, (Belgium).	Injections, shotcrete, special structural repairs and reinforcements.
1978 - 1981	Fondedile International nv	Deep Foundations and Geotech grouting and anchoring.	Assistant Site Supervisor then Site Manager for Tunnels : T70, Jan de Voslei, Stenebrug shaft	Deep anchoring, Diaphragm walls, Deep Piling, Geotech improvement. Shotcreting.
1976-1978	Group Sylvia Kristel nv	Restoration houses	Technical Director	Management and Coordination
1974 - 1976	Van Gelder nv	Hydraulic and Marine Constructions, Soil improvements	Site supervisor	Demolition and Blasting. Shotcrete, Underwater Repairs, Soil transports and slope conditioning with anchoring and consolidations.Dredging..
1972-1974	National Army Duty. 1 Bat Para and Commandos (B, Scotland).		Paratrooper-Commando- and Sniper schools in Belgium and Scotland.	Sniper, Blasting Team.
1970 - 1972	Van Gelder nv	Hydraulic and Marine Constructions, Soil	Foreman to Assistant Site Supervisor.	Demolition and Blasting. Shotcrete, Underwater Repair, Soil Injections, and Dredging.

		improvements		
1965 - 1970	Van Gelder nv	Hydraulic and Marine Constructions, Soil improvements and Ground works.	Job student,	Shotcrete, Blasting, Underwater repair. Soil stabilisation and Dredging.