

Introduction to PROBOX

Specialized Solutions for Container Terminals



ABOUT PROBOX

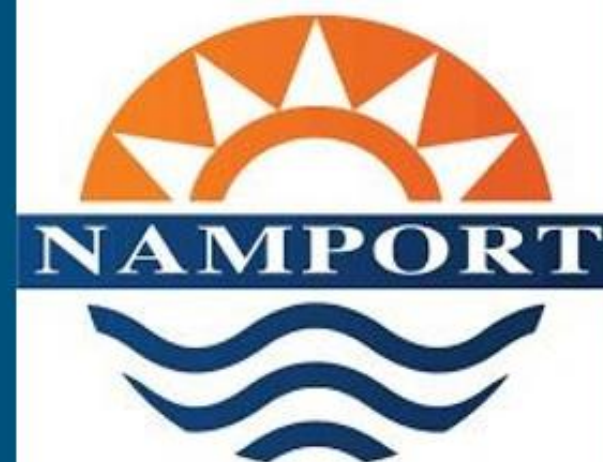
PROBOX is a **leading independent service provider established in 2020**, specializing in comprehensive solutions for ports, container terminals, depots, and inland facilities.

Our unwavering commitment is to elevate operational efficiency and maximize profitability for our diverse global client base, with a particular emphasis on the dynamic markets of Africa and the Middle East.

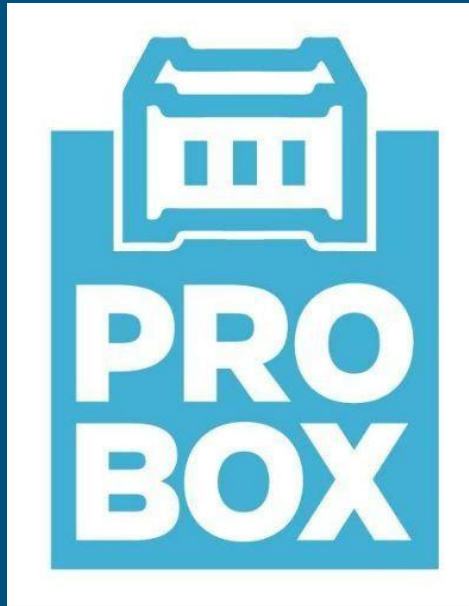
We pride ourselves on a highly efficient operational model that consistently delivers exceptional value through competitively priced services and strategically forged collaborative partnerships.



OUR CLIENTS



OUR LEADERSHIP TEAM



Moataz Aly

Chief Operations Officer & Partner

- Project Implementation Director – AD Ports
- Global Key Account Manager – HPC (Hamburg Port Consultancy)
- COO of African Region – APM Terminals-IS
- Various leadership positions in operations and supply chain management, APM Terminals (Morocco, Egypt, Malaysia, Ghana)
- Lean six Sigma Greenbelt certified



Yasser Osama

Managing Director & Partner

- Head of Human Resources, SCCT
- Industrial relations Manager, SCCT
- Operations Shift Manager, SCCT
- Operations Shift Manager, APMT, Bahrain
- Lean six Sigma Greenbelt certified



Ahmed Elsiefy

Head of Business Development

- Retail & Trade Key Accounts Sr. Manager, Vodafone Qatar
- Regional Senior Manager, Vodafone Qatar
- Channel Development Manager, Vodafone Qatar
- Retail Manager, Vodafone Egypt



Ahmed ElHusseiny

Head of Process Excellence

- TWI (Training Within Industry) Program Lead, Maersk Training, Copenhagen
- WOW (Way Of Work) Process lead, APM Terminals
- Container Terminal Planning Expert, SCCT, APM Terminals
- Work Instruction Master Training
- Lean six Sigma Greenbelt certified

OUR TEAM's EXPERIENCE



WHY CHOOSE PROBOX?

Choosing PROBOX means opting for **unparalleled expertise and proven reliability** in the container terminal industry.



Specialized Services

Comprehensive suite of specialized services, including advanced Training programs, efficient Outsourcing solutions, expert Advisory services, and robust Maintenance Services.



Experienced Team

Our team comprises highly seasoned professionals who bring extensive, hands-on experience from their tenures with leading international terminal operators.



Proven Reliability

We consistently demonstrate a solid history of delivering reliable services and achieving high levels of client satisfaction, building long-term partnerships based on trust.

OUR SERVICES



PROBOX offers a comprehensive suite of services designed to optimize every aspect of your container terminal operations.



Training

Tailored programs to enhance workforce skills and productivity, focusing on operators, planners, and technicians.



Advisory

Expert guidance for informed decision-making and strategic growth across operations, technology, strategy, and finance.



Maintenance

Comprehensive services to ensure peak equipment performance and longevity, minimizing downtime and maximizing operational continuity.



Outsourcing

Strategic solutions for efficient operational management, providing skilled personnel and comprehensive management services.

TRAINING



PROBOX provides tailored operations and maintenance training programs designed for all levels, from beginners to advanced professionals. Our experienced, multilingual trainers combine theoretical knowledge with hands-on practical sessions to ensure real-world impact, ultimately boosting productivity and minimizing downtime.



Operators: Maximizing Efficiency

Tailored training programs for operators of various equipment, including RTG, Forklift, Reach Stacker, STS Cranes, and Empty Handlers. Our qualified instructors adapt to diverse environments and operator experience levels.



Planners: TOS Proficiency

Targeted training to enhance Terminal Operating System (TOS) proficiency for effective planning and equipment control. Through hands-on, real-life simulations, we empower faster, data-driven decision-making.



Technicians: Optimal Equipment Performance

Comprehensive training focused on enhancing technical knowledge in planned maintenance, equipment reliability, and predictive maintenance techniques to ensure optimal equipment performance.

ADVISORY SERVICES

Our advisory services provide strategic insights and advanced solutions to optimize your terminal's performance across multiple domains.

Operations and HSS

- ✓ Operational Process Optimization
- ✓ Terminal Layout & Design Optimization
- ✓ Equipment Utilization &
- ✓ Productivity Health, Safety &
- ✓ Security Audits Manpower Planning & Management

Strategy & Finance

- ✓ Market Analysis & Demand Forecasting
- ✓ Master Planning
- ✓ Business Model Optimization
- ✓ Financial Modeling & Valuation
- ✓ Change Management
- ✓ Green Port Initiatives

Digitalization

- ✓ TOS Selection &
- ✓ Implementation AI and
- ✓ Digital tools integration Automation Strategy

OUTSOURCING

At PROBOX, we deliver reliable outsourcing solutions that redefine operational excellence. We enable you to reduce overhead, gain unparalleled scalability, and sharpen your focus on core business objectives.

Specialized Operational Manpower

- ✓ **Equipment Operators:**
Highly trained operators for STS cranes, RTG cranes, forklifts, reach stackers, and more.
- ✓ **Drivers:**
Skilled drivers for terminal tractors and specialized vehicles.
- ✓ **Lashers:**
Experienced personnel for secure container stowage operations.
- ✓ **Planners & Coordinators:**
Expert staff to optimize operational workflows.
- ✓ **Support Staff:**
Gate clerks, tally clerks, inventory controllers, and administrative support.

Depot & Warehouse Management

- ✓ **Empty Container Depot Management:**
Efficient gate operations, optimized stacking, and real-time inventory control.
- ✓ **Warehouse Operations Management:**
Efficient receiving, storage, order picking, and value-added services.
- ✓ **Cross-Docking & Transloading:**
Rapid cargo transfers minimizing storage times and handling costs.
- ✓ **Fleet Management & Optimization:**
Comprehensive coordination, route optimization, and real-time tracking.

MAINTENANCE



PROBOX partners closely with terminal operators and depots to offer a comprehensive portfolio of Maintenance and Spare Parts services, ensuring peak performance, extended lifespan, and unwavering reliability of your critical equipment.

Core Maintenance & Repair Services

- ✓ Mechanical maintenance including gearbox replacement, rail repair, and wire rope replacement
- ✓ Hydraulic system services for TLS systems, spreaders, and safety brake systems
- ✓ Electrical & automation services including panzer belt installation and HV reel repair

Engineering & Asset Integrity

- ✓ Structural inspections, crane audits, and design-out modifications
- ✓ Accident repair, refurbishment, and advanced asset management solutions

Advanced Strategies & Spare Parts Management

- ✓ Predictive maintenance, IoT-enabled monitoring, and reliability engineering
- ✓ Comprehensive spare parts inventory optimization and management

Contact Us



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THANK YOU