

DIGITAL & CONNECTED HEALTH INTERNATIONAL DELEGATIONS 2026



ANDHealth is Australia's leading provider of commercialisation support and services to the fast-growing digital and connected health sector.

We deliver accelerator and incubator programs, mentoring, education, events and non-dilutive investment to advance the sector, boost productivity, drive economic growth and support improved health outcomes.

Each year, we run two international delegations to help take Australian innovation to world. Our proven framework supports companies as they enter global markets, through fully immersive experiences packed with curated meetings, hands-on workshops, private and public events, and unparalleled opportunities for exposure and connection.



8100+

Total event attendees



4250+

Total program participants



1120+

Companies screened and supported



11k+

LinkedIn followers



3.5k+

Email subscribers

Our 2026 Delegations



EXPRESSIONS OF INTEREST OPEN NOW



UK & EU

8 – 18 June



Minimum investment **\$1,500 + GST** per company with one representative,
plus additional costs for NHS ConfedExpo and HLTH Europe registration

DETAILS COMING SOON



USA

11 – 18 November



ANDHealth Dedicated
Market Access Program



Minimum investment **\$1,500 + GST** per company with one representative,
plus additional costs for HLTH USA registration



Our International Delegations have been running since 2019, bringing together more than 240 participants from across Australia and achieving an impressive average NPS of 84. Our latest USA delegation received an outstanding NPS of 100.

We go above and beyond to support our international delegates by providing:



Pre departure webinars so you have the key lingo and understanding of the market



On-the-ground education and facilitated introductions to orient you in the market and get your specific questions addressed upfront



Increased exposure at key conferences and events with options for general attendance and branded kiosks



Exclusive and specific introductions for increased connections, leveraging ANDHealth's global network



Access to exclusive events and activities, offered either complimentary or at heavily discounted rates



Our transformative impact



Our 2025 USA delegation achieved an outstanding **NPS of 100**, with exceptional outcomes for all participants:

- ✓ **100%** of participants made **valuable business** connections – ranging from 1–5 to 6–10 contacts – with an **estimated value of \$500K–\$2M**. These included organisations such as **Google Health, major US healthcare systems, venture capital firms and clinical opinion leaders**
- ✓ **100%** reported an **increased understanding of the US market**, including compliance and regulatory standards required for market entry
- ✓ **100%** said they would **join future delegations** with ANDHealth
- ✓ **100%** agreed that participating as part of the **ANDHealth delegation provided significantly greater value** than attending independently

Why join an ANDHealth delegation?

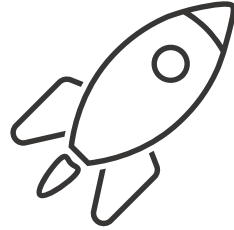
- ✓ **Grow your brand recognition in competitive markets**
- ✓ **Connect and engage with influential decision-makers, policymakers, payers, healthcare providers, employers, investors, startups, innovation centres, and pharma, biotech and life sciences executives**
- ✓ **Gain insights on navigating global markets and expansion, with access to specialised knowledge and resources**
- ✓ **Network with fellow delegates from Australia and around the world**
- ✓ **Receive comprehensive on-the-ground support and facilitation from ANDHealth, including being part of a large delegation**
- ✓ **Be invited to additional networking opportunities facilitated by ANDHealth with companies, industry experts and sponsors**



Powerhouse global experts and partners

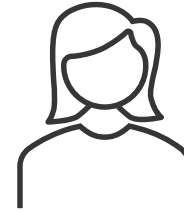


Who should join us?



Digital Health Startups & Scaleups

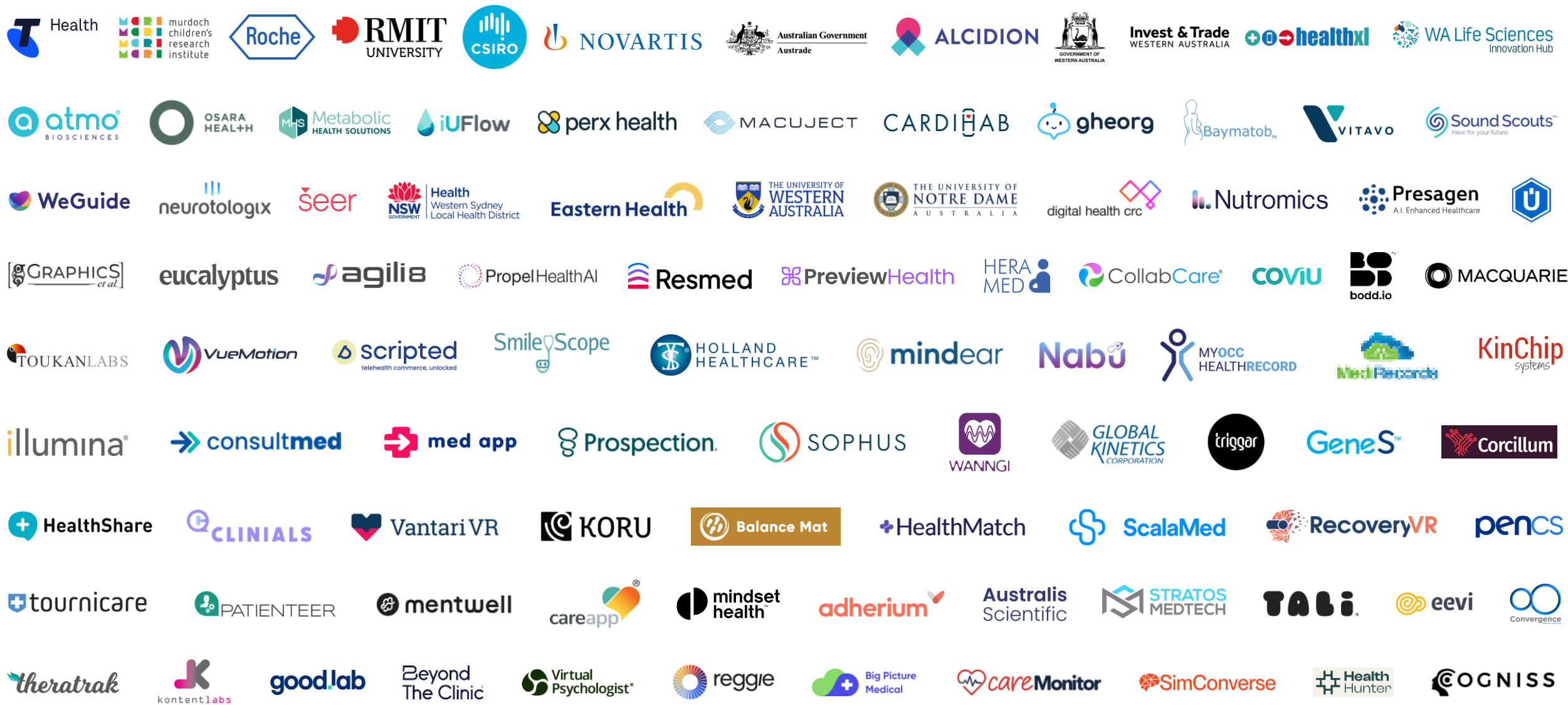
Australian companies looking to expand into the UK, Europe or the US, or those already in these markets seeking to reconnect with existing stakeholders and forge new strategic connections



Ecosystem Leaders

Australian community leaders, service providers and policymakers eager to learn about and from the world's most successful health tech innovation ecosystems

Taking Australian innovation to the world



The real-world impact of our delegations



“ Joining the ANDHealth Australia pavilion provided us with a number of opportunities to connect with key decision makers within the European and UK digital health sector and allowed us to gain further exposure in the European healthcare market.

“ Being part of the ANDHealth delegation fundamentally changed the trajectory of my company. Exhibiting on the conference floor with the other amazing delegates, under the Australian signage, validated our offering in the market, in a timeframe we would have been unable to achieve with our previous market entry strategy.

“ Participating in the HLTH conference as part of the ANDHealth Australian delegation accelerated both our customer acquisition and investment pipeline in the USA. We were able to showcase our platform to some of the biggest strategic partners in healthcare with great interest expressed.

“ The overall ANDHealth delegation, including the presentations by experts, participating in the conferences, making new connections both with prospective customers and partners, as well as other Australian companies in the cohort, was fantastic.

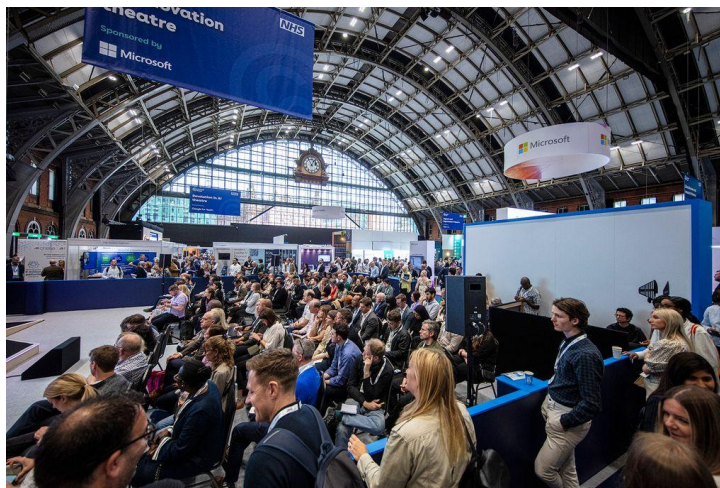
Join us at the UK & EU's top conferences



London Tech Week

- Europe's leading technology festival
- Bringing together the brightest minds, visionary leaders, and cutting-edge solutions to shape the future of business
- Features dedicated digital health days to foster ecosystem growth and development, and exclusive networking opportunities such as the Health tech Super Connector Event, Life Sciences Reception, London and Partners VIP Reception and International Founders Scale-up Event.*

**Networking events for 2026 to be confirmed.*



NHS ConfedExpo

- The UK's leading health and care conference
- 6,800 attendees across two days, bringing together leaders, executives, government and industry
- **100% of our NHS ConfedExpo attendees in 2025 found the event valuable**, particularly for meeting with potential partners and increasing their understanding of NHS policy and priorities



HLTH Europe

- Europe's #1 healthcare innovation event
- 5,000+ attendees from across Europe, including leaders, executives, government, investors, insurers and industry
- Attend as an individual delegate or showcase your company with a kiosk
- **100% of our 2025 HLTH Europe attendees made valuable business connections** as a result of participating in the delegation

Gain brand exposure with a kiosk at HLTH

- ✓ Showcase your innovation to thousands of attendees
- ✓ Stand out from the crowd with a dedicated meeting area
- ✓ Includes two full access registrations passes per kiosk
- ✓ Turnkey kiosk in the ANDHealth pavilion includes:
 - ✓ Company listing on HLTH website and event platform
 - ✓ Kiosk with counter, one stool, storage and carpeting
 - ✓ Company logo / graphic panel
 - ✓ 32" monitor and one standard electrical outlet
 - ✓ Access to WiFi



Maximise your UK/EU experience with ANDHealth



ANDHealth 2026 UK & Europe Delegation Package				\$1,500 + GST per company (incl. 1 person) \$500 per additional person
Access to ANDHealth's exclusive discounted registration for NHS ConfedExpo (save £300!) and HLTH Europe				INCLUDED
Pre-delegation virtual webinar and in-person policy workshop in Manchester, both delivered by NHS Confed personnel				INCLUDED
Bespoke all day workshop in London to support companies with understanding the market and opportunities prior to NHS ConfedExpo				INCLUDED
1:1 coaching and personalised support on navigating the NHS and finding the right partners with an expert				INCLUDED
Access to exclusive networking and satellite events				INCLUDED
Access to ANDHealth's partner network of EU/UK investors, service providers, support agencies, venture partners, etc.				INCLUDED
Complimentary London Tech Week registration (valued at £75)				INCLUDED
On-the-ground facilitation and support from the ANDHealth team				INCLUDED
Access to private Slack group for peer-to-peer knowledge sharing				INCLUDED
Additional Costs				
NHS ConfedExpo registration x1 <i>Includes an exclusive discount of £300</i>				£695 + VAT
HLTH Europe general registration x1 <i>Includes an exclusive discount of €250</i>	€2,300*	OR	HLTH Europe company kiosk (includes x2 general registration tickets) <i>Please refer to page 12 for details on what the kiosk includes</i>	€4,100

***Please note:** HLTH Europe general registration prices increase as the event draws closer – get in quick to secure the best pricing

Please note: Airfares, accommodation, travel insurance, visas, meals, ground transport and any additional costs incurred are not included in the ANDHealth Delegation Package



Want more information?

Reach out to our international delegations team to learn more about packages, opportunities and more.



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