## DIGITAL & CONNECTED HEALTH INTERNATIONAL DELEGATIONS 2026





# ANDHealth is Australia's leading provider of commercialisation support and services to the fast-growing digital and connected health sector

We deliver accelerator and incubator programs, mentoring, education, events and non-dilutive investment to advance the sector, boost productivity, drive economic growth and support improved health outcomes



8100+

Total event attendees



4250+

Total program participants



1120+

Companies screened and supported



11k+
LinkedIn followers



3.5k+
Email subscribers





## The most effective way to truly understand these markets is to experience them on the ground

Join ANDHealth for our proven framework for supporting companies as they enter international markets. Our program runs twice a year: to the UK and Europe in June/July and to the USA in October/November.

This year, we're taking a bold new approach. Packed with curated meetings, hands-on workshops, and both private and public events, these delegations will fully immerse you in the health tech startup and innovation ecosystem, providing unparalleled exposure and connections.



#### **Our 2026 Delegations**



**UK & EU** 

8 – 18 June















Joining the ANDHealth Australia pavilion provided us with a number of opportunities to connect with key decision makers within the European and UK digital health sector and allowed us to gain further exposure in the European healthcare market."



# Our International Delegations have been running since 2019, bringing together more than 240 participants from across Australia and achieving an impressive average NPS of 84

We support companies by providing:



Global brand exposure on an international stage



expanded international networks, connecting you with senior industry leaders and key stakeholders



Thought leadership opportunities and insights into global market dynamics



Access to exclusive events and activities, offered either complimentary or at heavily discounted rates



#### **Our transformative impact**



Our 2025 USA delegation achieved an outstanding **NPS of 100**, with exceptional outcomes for all participants:

- ✓ 100% of participants made valuable business connections ranging from 1–5 to 6–10 contacts with an estimated value of \$500K-\$2M. These included organisations such as Google Health, major US healthcare systems, venture capital firms and clinical opinion leaders
- 100% reported an increased understanding of the US market, including compliance and regulatory standards required for market entry
- ✓ 100% said they would join future delegations with ANDHealth
- ✓ 100% agreed that participating as part of the ANDHealth delegation provided significantly greater value than attending independently

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#### Why join us?

- Grow your brand recognition in competitive markets
- Connect and engage with influential decision-makers, policymakers, payers, healthcare providers, employers, investors, startups, innovation centres, and pharma, biotech and life sciences executives
- Gain insights on navigating global markets and expansion, with access to specialised knowledge and resources
- Network with fellow delegates from Australia and around the world
- Receive comprehensive on-the-ground support and facilitation from ANDHealth, including being part of a large delegation
- Be invited to additional networking opportunities facilitated by ANDHealth with companies, industry experts and sponsors



#### Powerhouse global experts and partners















































































































**Being part of the ANDHealth delegation** fundamentally changed the trajectory of my company. Exhibiting on the conference floor with the other amazing delegates, under the Australian signage, validated our offering in the market, in a timeframe we would have been unable to achieve with our previous market entry strategy."

#### Who should join us?





## Digital Health Startups & Scaleups

Australian companies looking to expand into the UK, Europe or the USA, or those already in these markets seeking to reconnect with existing stakeholders and forge new strategic connections



### **Ecosystem Leaders**

Australian community leaders, service providers and policymakers eager to learn about and from the world's most successful health tech innovation ecosystems

#### Taking Australian innovation to the world























































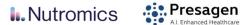












































































































































#### Join us at the UK & EU's top conferences





NHS ConfedExpo £695 + VAT

- The UK's leading health and care conference
- 6,800 attendees across two days, bringing together leaders, executives, government and industry
- 100% of our NHS ConfedExpo attendees in 2025 found the event valuable, particularly for meeting with potential partners and increasing their understanding of NHS policy and priorities



- Europe's #1 healthcare innovation event
- 5,000+ attendees from across Europe, including leaders, executives, government, investors, insurers and industry
- Attend as an individual delegate or showcase your innovation with a branded kiosk
- 100% of our 2025 HLTH Europe attendees made valuable business connections as a result of participating in the delegation

**Please note:** price does not include airfares, accommodation, travel insurance, visas, meals, ground transport, and any additional costs that are considered out of scope of the core offer.

#### Maximise your trip with ANDHealth



ANDHealth 2026 UK & Europe Delegation Inclusions	
Complimentary London Tech Week registration (valued at £75)	<b>©</b>
Access to ANDHealth's exclusive discounted registration for NHS ConfedExpo (save £300!) and HLTH Europe	<b>©</b>
Pre-delegation virtual webinar and in-person policy workshop in Manchester, both delivered by NHS Confed personnel	0
Bespoke workshop in London to support companies with understanding the market and opportunities prior to NHS ConfedExpo	<b>©</b>
1:1 coaching and personalised support on navigating the NHS and finding the right partners with an expert	<b>©</b>
Access to exclusive networking and satellite events	<b>©</b>
Access to ANDHealth's partner network of EU/UK investors, service providers, support agencies, venture partners, etc.	<b>©</b>
On-the-ground facilitation and support from the ANDHealth team	<b>©</b>
Access to private Slack group for peer-to-peer knowledge sharing	<b>②</b>
Cost per person	\$1,500 + GST

**Please note:** price does not include airfares, accommodation, travel insurance, visas, meals, ground transport, and any additional costs that are considered out of scope of the core offer.

#### Submit your expression of interest







ANDHealth delegation: \$1,500 + GST
Plus NHS ConfedExpo and HLTH Europe registration

ANDHealth delegation: TBC Plus HLTH USA registration



#### Want more information?

Reach out to our international delegations team to learn more about packages, opportunities and more.



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Hayley Laing
General Manager,

General Manager,
Investment Readiness,
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