



**WE ARE HOME
ON WATER**

**VISIT MARCAP'S STAND
AT ADIPEC 2025**

November 3-6

Hall 3 — Stand 3130 under EMDAD umbrella

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ISSUE Q3 2025

VISIT MARCAP'S STAND AT ADIPEC 2025

NOVEMBER 3–6

Dear Marcap Readers, We cordially invite you to ADIPEC 2025, a leading event for industry professionals, held from November 3–6, 2025, at the ADNEC Exhibition Center in Abu Dhabi, UAE. Visit us in Hall 3, Stand 3130, as we exhibit with our valued partner, EMDAD.

This event presents an excellent opportunity to engage with our team and explore potential business ventures. Our senior management will be available, offering a chance to discuss possible collaborations and innovative solutions. Whether you have a well-defined business concept or are interested in our services, we are open to new partnerships and keen to hear your perspectives, particularly regarding Marcap's comprehensive service offerings.

We are actively seeking new partnerships across various sectors, so please feel free to share your ideas with us.

How Can We Ease Your Business? What Are We Offering?

Please check the long and detailed list of our services and choose the suitable one for your business.

SHIP MANAGEMENT FROM A TO Z

- Reducing vessel operational costs and achieving savings.
- Technical management: in-house maintenance and repair team available 24/7, dry docking supervision, supply chain management, minimizing downtime.
- Commercial management: securing chartering contracts, NOC and IOC approved, ensuring hassle-free and transparent operations.
- Crew management: fully approved and trained crew supply.
- Safety and Quality: adhering to strict best industry safety standards with a reliable in-house HSE team.
- Full port agency support.



Please contact
MEDIA@MARCAP.AE
to book an appointment



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TAILORED CREW SUPPLY

- Providing trained, professional, certified, and approved crew for OSVs.
- Door-to-door crew handling and support.
- Orientation and safety induction programs.
- Emphasis on crew welfare and high performance.

GET HOME SAFELY SHIP DELIVERY SERVICE

- Global vessel delivery: ensuring your vessel reaches its destination with full support.
- Vessel inspection, mobilization, pre-sailing preparation.
- Registration, ISM audit, flagging, communication arrangement.
- Bunkering, crew, insurance, compliance, etc.

OFFSHORE SUPPORT VESSEL PROVIDER AND OPERATOR

- Providing Marcap's own vessels and cross-chartering ships for your offshore projects with full support.
- A diversified fleet including: supply boats, tow tugs, AHTSs, crew boats, SSRVs, pilot boats, DP2, safety standby, etc..
- You name it – we find and operate it.

PROJECT MANAGEMENT AND TURNKEY SOLUTIONS

- Selecting the right vessel for the right job for your project, reducing costs, and improving the efficiency of hired vessels.
- Providing end-to-end logistical support for offshore projects.
- Customized solutions, expert guidance, and consultancy, ensuring compliance, continuous monitoring, and transparent communication.

VESSELS CROSS-CHARTERING

- As vessel owners ourselves, we understand and implement best practices to operate your vessels with utmost care.
- Handling all stringent regional requirements concerning crew and vessel mobilization.
- Implementation of Marcap's ISM system approved by ADNOC, ARAMCO, and KJO, mandatory for working with them.
- Maintenance and repair in the shortest time possible with our 24/7 in-house repair team to avoid off-hire.

If you are interested in meeting our team, please contact **MEDIA@MARCAP.AE** to book an appointment. Looking forward to welcoming you to our booth!



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CASE STUDY: MARCAP EMDAD 3 – A RECORD-BREAKING SPECIAL SURVEY DRYDOCK

► Redefining the Possible

In the world of maritime operations, a 5-year special survey (SS) is a critical yet often time-consuming process. Marcap recently faced a unique challenge: completing a SS Drydock for the Marcap Emdad 3, a DP2 AHTS supply vessel operating in Khafji, in a fraction of the standard time. This is the story of how strategic planning, exceptional teamwork, and a "nothing is impossible" attitude led to a record-breaking achievement.

THIS IS THE STORY OF HOW STRATEGIC
PLANNING, EXCEPTIONAL TEAMWORK,
AND A "NOTHING IS IMPOSSIBLE"
ATTITUDE LED TO A RECORD-BREAKING
ACHIEVEMENT



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THE MARCAP EMDAD 3 COMPLETED ITS SPECIAL SURVEY DRYDOCK IN JUST 17 DAYS, A TESTAMENT TO THE TEAM'S DEDICATION, EXPERTISE, AND UNWAVERING COMMITMENT TO SUCCESS

► The Challenge: A Race Against Time

While such surveys typically require an extensive period of 45–60 days, Marcap was constrained by specific contractual obligations that demanded the vessel return to service with minimal downtime. This meant completing the survey in an unprecedented 15 days — a timeframe that posed a formidable challenge to the project team.

Adding to the complexity, the vessel experienced an unexpected issue with its CBP (Controllable Blade Propeller) propulsion system, requiring focused attention and potential repairs during the limited drydock period. The pressure was on to not only meet the stringent contractual requirements but also ensure the vessel's continued reliability and performance, leaving no stone unturned.

► The Marcap Solution: Strategic Planning and Teamwork

Faced with this high-stakes scenario, Marcap orchestrated **A COMPREHENSIVE SOLUTION CHARACTERIZED BY STRATEGIC PLANNING AND SEAMLESS EXECUTION:**

- **METICULOUS PLANNING:** With a dedicated project manager at the helm, the team developed a detailed plan, identifying potential challenges and risks.
- **PROACTIVE PROCUREMENT:** All necessary parts and materials were sourced and secured before the vessel entered drydock, minimizing delays.
- **STRATEGIC PARTNERSHIPS:** Marcap collaborated with key contractors, including Ship Tech (the main contractor), Shallow Water, and Kiros, leveraging their expertise and resources.
- **24/7 OPERATIONS:** Recognizing that time was of the essence, the team implemented a 24-hour work schedule, dividing the workforce into shifts to maximize productivity.
- **EMPOWERED LEADERSHIP:** The project manager fostered a collaborative environment, empowering team members, providing constant support and motivation, and leading by example through hands-on involvement.
- **RISK MANAGEMENT:** The team proactively identified and addressed both positive and negative risks, turning potential setbacks into opportunities for efficiency. For instance, the 24-hour work schedule was a "positive risk," compressing the timeline significantly.
- **CLEAR COMMUNICATION:** Maintaining open and consistent communication between the crew, the Abu Dhabi operations team, and external partners was crucial for seamless coordination.



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MARCAP EMDAD 3 – A RECORD-BREAKING DRYDOCK



THE MARCAP EMDAD 3 DRYDOCK PROJECT STANDS AS A POWERFUL EXAMPLE OF MARCAP'S UNSHAKEABLE COMMITMENT TO EXCELLENCE AND ITS ABILITY TO DELIVER EXCEPTIONAL RESULTS UNDER PRESSURE

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► Notable Achievements

Through these concerted efforts, the Marcap team achieved a remarkable feat. The Marcap Emdad 3 completed its special survey drydock in just 17 days, a testament to the team's dedication, expertise, and unwavering commitment to success. The CBP propulsion system issue was successfully addressed, and the vessel returned to service fully certified and "as new", ready to meet its operational commitments.

► Key Lessons Learned:

- **IMPOSSIBILITY IS A PERCEPTION:** With meticulous planning, steady dedication, and a collaborative spirit, seemingly insurmountable challenges can be overcome.
- **TEAMWORK IS NON-NEGOTIABLE:** A highly motivated and collaborative team is the cornerstone of success, particularly when facing stringent deadlines and complex tasks.
- **STRATEGIC PLANNING IS CRUCIAL:** A well-defined strategy, coupled with proactive risk management and seamless execution, is essential for achieving ambitious goals.

► Raising the Bar for Maritime Excellence

The Marcap Emdad 3 drydock project stands as a powerful example of Marcap's unshakeable commitment to excellence and its ability to deliver exceptional results under pressure. By embracing innovation, fostering collaboration, and prioritizing efficiency, Marcap continues to raise the bar for maritime operations.

- **Have a complex maritime challenge?**
Contact us at Contracts@marcap.ae ◀



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MARCAP'S PRESIDENT & CEO SHARES INSIGHTS AT THE SAUDI MARITIME & LOGISTICS CONGRESS 2025

We are proud to share that our President & CEO, **Mr. Samer Qiblawi**, was a **featured speaker at the Saudi Maritime & Logistics Congress 2025** a leading regional platform driving dialogue, innovation, and collaboration across the maritime and offshore sectors.

In a dynamic panel discussion, Mr. Samer addressed some of the most critical topics shaping the future of offshore support and maritime operations, offering valuable insights drawn from Marcap's experience and forward-looking strategy. Key discussion points included:

Maximizing ROI through digitalization and automation – leveraging technology to enhance efficiency, reliability, and sustainability across fleets.

The evolution of vessel fleets by 2030 – examining the transition to alternative fuels, smarter automation, and new business models.

Balancing decarbonization with commercial realities – achieving environmental goals while maintaining operational and financial viability.

Transformations in offshore operations by 2030 – anticipating how innovation and regulation will reshape the sector.

Through his remarks, Mr. Samer reinforced Marcap's ongoing **commitment to sustainability, digitalization, and operational excellence**, aligning with the company's vision to stay ahead of the industry's evolving challenges and opportunities.

We extend our appreciation to the event organizers for the opportunity to contribute to this important dialogue, and to the distinguished panelists for sharing their expertise and perspectives. Together, through shared knowledge and collaboration, we continue to **shape the future of maritime excellence.**



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SEATRADE MARITIME CLUB ROUNDTABLE 2025



Ahead of the Saudi Maritime & Logistics Congress 2025, Marcap had the privilege of joining the **Seatrade Maritime Club Roundtable**, an exclusive gathering of leading voices from across the UAE and MEA region.

Representing Marcap, our **President & CEO, Mr. Samer Qiblawi**, and **Director of Operations, Mr. Abdallah Chehab**, took part in insightful discussions with key players from respected colleagues in the industry.

The dialogue centered on the most pressing challenges of our industry, from **decarbonisation** to **workforce readiness** and how collaboration will shape sustainable and future-ready maritime strategies.

A special thank you to **Seatrade Maritime** for hosting such a valuable platform for knowledge-sharing and collaboration.



46 tons
BOLLARD PULL

180 m²
DECK AREA

4000
BHP TOTAL HP

MARCAP DANNY: A RELIABLE ANCHOR IN THE MARCAP FLEET

The Marcap Danny, an Anchor Handling Tug with supply capabilities and passenger accommodations, has been a reliable presence in Abu Dhabi waters for over a decade, operating under the Marcap banner. Since its arrival, it has consistently provided dependable service across a diverse range of operations for various prominent clients.

The Marcap Danny's impressive client list includes industry leaders such as TOTAL ABK, NPCC, Technip, NMDC, OFFCO, Bundug, among others. Currently, it is contributing to a long-term contract with ADNOC, further solidifying its reputation as a versatile and trusted vessel.

Equipped to accommodate up to 26 people, with a deck area of 180 m² and a 46 T bollard pull powered by 4,000 BHP and ½ Fifi, the Marcap Danny is well-suited for a variety of anchor handling tasks.

The Marcap Danny is an integral and solid part of the Marcap fleet, demonstrating a long-standing commitment to excellence and reliable service. We anticipate its continued success and valuable contributions to our operations in the years to come.



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MARCAP DANNY

PARTICULARS

Type	• → Anchor Handling Towing Vessel
Class	• → Bureau Veritas
Notation	• → I X Hull X MACH, Anchor Handling Vessel, Unrestricted navigation
Year Built	• → 2009
IMO No.	• → 9545883
Official No.	• → 1742
Call Sign	• → E5U2653
Flag	• → Cook Islands
Port of Registry	• → Avatiu

MEASUREMENT

Length Overall	• → 47.00 m
Length BP	• → 41.40 m
Beam Moulded	• → 12.80 m
Depth Moulded	• → 4.85 m
Draft (Max)	• → 4.20 m
Deadweight	• → 740 MT

TONNAGE

GRT	• → 828 T	NRT	• → 248 T
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MANEUVERING & PROPULSION SYSTEM

Main Engine	• → 2 x Mitsubishi S8U-MPTK rated 2,000 BHP @ 1,100 rpm
Total HP	• → 4,000 BHP
Propeller	• → 2 x FPP with Nozzle
Bow Thruster	• → 1 x 350 BHP, 5 T Thrust
Bollard Pull	• → 46 T

ELECTRIC POWER GENERATION

Main Generator	• → 03 x 380kW / 440V / 3Ph / 60Hz
Emergency Generator	• → 02 x 1000kW / 440V / 3PH / 50HZ

CARGO DECK

Clear Deck Area	• → 180 m ²
Deck Loading	• → 5 T/m ²

STORAGE CAPACITY

Fuel Oil	• → 585.4 m ³
Fresh Water	• → 195.7 m ³
Drill Water / WB	• → 136.6 m ³
Foam	• → 9.6 m ³
Dispersant	• → 9.6 m ³

CARGO DISCHARGE CAPACITY

Fuel Oil	• → 70 m ³ /hr @ 50 m head
Fresh Water	• → 50 m ³ /hr @ 50 m head
Drill Water	• → 50 m ³ /hr @ 50 m head

ACCOMMODATION

Berth / Cabin	• → 4x1man • → 3x2men • → 4x4men
Total	• → 26 men

DECK EQUIPMENT

Anchor Windlass	• → 1 set 4 MT @ 12 m/min electro-hydraulic anchor windlass
Anchor Chain	• → 440 m x 28 mm (Ø), Grade 2 steel stud link chain
Anchor (Bow)	• → 2 x 1,020 kg Stockless Anchor
Tugger Winch	• → 1x5MT@15m/min • → 1x10MT@15m/min
Capstan	• → 2 x 5 MT @ 15 m/min
Deck Crane	• → Electro-hydraulic telescopic boom type, SWL: 2 MT @ 10 M REACH

TOWING & ANCHOR HANDLING EQUIPMENT

AH / Towing Winch	• → 200 T Brake, 150 T Pull Hydraulic double drum, waterfall type
Shark Jaw	• → 1x SWL: 200 MT
Tow Pin	• → 2 Set
Stern Roller	• → 5.0 m x 1.5 m (Ø), SWL: 180 MT

NAVIGATION AND COMMUNICATION EQUIPMENT

GMDSS (Area 3)	
VHF DSC	• → 2xJRC JHS-32B
MF/HF (with DSC)	• → 1xJRC NCT-196N
Portable GMDSS VHF	• → 3xACR SR-103
EPIRB	• → 1xACR RLB-32
SART	• → 2xACR Pathfinder 3
GPS	• → 1xJRC NWZ-4570
Navtex Receiver	• → 1xJRC NCR-330
Inmarsat C	• → 1xJRC JUE-85
Radar	• → 1xJRC JMA-2254 • → 1xJRC JMA-3910
Gyrocompass	• → 1xYokogawa CMZ700B
Magnetic Compass	• → 1x Daiko Keiki SR-150PK
Auto Pilot	• → 1xTechmarine TMQ AP 9
Echo Sounder	• → 1xJRC JFE-582
Speed Log	• → 1xJRC JLN-205
AIS	• → 1xJRC JHS-182

EXTERNAL FIRE FIGHTING

Fire Pump	• → 1x1200 m ³ /hr driven by Caterpillar Engine
Fire Monitor	• → 2x 600 m ³ /hr, Electric Joystick Remote Controlled from wheelhouse
Emergency Fire pumps	• → 1x 25 m ³ /hr @ 30 m, Desmi S70-50-175/A09
Spray Booms	• → 2 x 6 m marine grade Aluminium spray boom / Each 6 x 1/2"

SAFETY EQUIPMENT

Rescue Boat	• → 1x6 Men rigid type
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MISCELLANEOUS

Sewage Treatment	• → 1x26 persons
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* Above details are believed to be true but without guarantee



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WELLNESS BEYOND THE WAVES: SUPPORTING OUR CREW ONBOARD

At Marcap, we believe that true operational strength begins with the well-being of our people. That's why we continue to deliver dedicated wellness sessions onboard our vessels, including those operating from UAE led by our expert trainer, **Mr. Iulian Constantinescu.**



Marcap 1

These sessions go far beyond physical activity. Designed specifically for the offshore environment, they focus on improving mobility, building endurance, and reducing stress, three key pillars that help our crew stay sharp, safe, and resilient at sea.

Onboard vessels like **MARCAP 203**, **MARCAP 202**, **MARCAP DANNY** AND **MARCAP 1**, our crew engaged in routines that boosted their physical health and encouraged

mindfulness and better team dynamics. It has become more than exercise, and it creates space to breathe, reset, and connect.



Marcap 202



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The enthusiasm of the crew stood out as they engaged in these sessions. Each has become moments of shared commitment, helping transform wellness into a daily habit and a lasting source of strength onboard

Marcap 203



At Marcap, wellness is woven into our culture of care. We're proud to keep investing in programs that support the physical



and mental resilience of our crew, ensuring they remain empowered, focused, and ready for the challenges of offshore life.

Marcap Danny



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SAFETY ONSHORE & OFFSHORE



At Marcap, safety is a shared responsibility and an integral part of our culture. Whether working onboard or ashore, every team member plays a vital role in maintaining a safe, prepared, and resilient workplace.

H2S Drill Onboard

Hydrogen Sulfide (H₂S) is one of the most critical hazards in oil and gas operations—highly toxic, corrosive, and dangerous to both people and equipment. Our H₂S drills ensure that crews are fully trained and prepared to respond effectively.

The focus areas include:

- ► **DETECTION** – Continuous monitoring for H₂S presence
- ► **PROTECTION** – Proper use of PPE and breathing apparatus
- ► **PREPAREDNESS** – Robust emergency response plans and evacuation procedures

Through continuous training, advanced monitoring systems, and well-structured



response plans, we safeguard our people, protect our assets, and minimize environmental impact. Thanks to our HSE Officer, Mr. Muhammad Asif, for conducting the drill and ensuring our crew remains vigilant and protected.

Office Fire and Mustering Drill

As part of our ongoing commitment to safety, our Abu Dhabi office team recently participated in Marcap's Annual Fire and Mustering Drill. The activity began with an online refresher session on fire emergency procedures, followed by a hands-on evacuation exercise designed to strengthen awareness, coordination, and emergency response readiness among staff. Special thanks to our HSE Team, led by HSEQ Manager Mr. Nouman Sadiq, for their continuous dedication to safety, and to all Marcap employees for their active participation and teamwork in making the drill a success.



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HAPPINESS PROGRAM

BREWING IDEAS, BUILDING CONNECTIONS: COFFEE WITH CEO RETURN



We were delighted to relaunch our “Coffee with CEO” sessions as part of the Marcap Employee Happiness Program.

This initiative is all about bringing people closer to leadership, creating an open, welcoming space where our team members can connect directly with our CEO, share ideas, exchange perspectives, and enjoy a relaxed conversation over coffee.

These sessions have shown how powerful open dialogue can be. Beyond the casual setting, these conversations allow us to ask questions, voice suggestions, and align on what matters most for our collective success. At Marcap, we believe this will help strengthen our culture, build trust, and keep us moving forward, one conversation at a time.

CORPORATE FITNESS INITIATIVE RELAUNCHED!

As part of the Marcap Employee Happiness Program, we are excited to bring back our Corporate Fitness Initiative!

For the past weeks, our office team has been stepping away from their desks for a one-hour training session led by professional trainer Mr. Iulian Constantinescu. The goal is simple: to move more, sit less, and focus on overall well-being.

This initiative provides us more than exercise; it's a chance to recharge, connect with colleagues in a fun and informal setting, and take an active step toward a healthier, better version of ourselves. At Marcap, we believe that when our people feel their best, they perform their best.



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A DAY TO REMEMBER: MARCAP TEAM VISITS QASR AL WATAN



As part of the Marcap Happiness Program, our team recently had the opportunity to visit Qasr Al Watan – The Royal Palace, a cultural landmark that embodies the UAE's heritage and vision for the future.

The day was nothing short of inspiring. Walking through the palace's grand halls and exploring its treasures offered us a deeper appreciation of the nation's rich history, traditions, and values. Beyond the learning, the experience was filled with laughter, connection, and plenty of smiles.

This outing gave us a chance to step away from the office, spend quality time together, and strengthen the bonds we have with our team.

We extend our heartfelt thanks to Marcap's management for making this meaningful activity possible. Initiatives like these remind us that a happy and connected team is a strong one, ready to face challenges with positivity and unity.



NEW JOINERS

→ We would like to extend our warm welcome to:

OUR WARM WELCOME!



Vijil Konhi Koroth Vijayan
who joined us in the capacity of **Accounts Manager**



Muhammed Thoufeeq Thazhath who joined us in the capacity of **Driver**



Ahmed Hany Farouk
who joined us in the capacity of **Assistant – Human Resources**



Mansoor Ahmed Awadh Saleh Alharthi who joined us in the capacity of **Officer – Administration**



Samah El Hedi who joined us in the capacity of **Senior Officer – Human Resources**

PROMOTIONS

→ We congratulate on promotion and wish the best performance in a new role to:



Ms. Vincv Biju
→ **Senior Officer – Crewing**



Mr. Haja Mohaideen
→ **Officer – Crewing**



Mr. Aziz Victor
→ **Head – Information & Technology**



Ms. April Jei Ann Valenzon
→ **Officer – Human Resources**



Ms. Saja Al Zahrani
→ **HR & Admin Officer**



Mr. Muhammad Nouman Sadia
→ **Manager – HSEQ**



Ms. Dominique Tenorio
→ **Assistant – Crewing**

WE CONGRATULATE ON PROMOTION!

Dear Colleagues! We send you warm congratulations.

Wish you to grow wiser with experience, and Marcap Family will do its best to support your development. Keep up your good work!



JULY

- **MS. CYRHYLL JOICE OSORIO**, EXECUTIVE-COMMERCIAL & BUSINESS DEVELOPMENT
- **MR. SAMER QIBLAWI**, PRESIDENT & CEO
- **MS. DOMINIQUE TENORIO**, ASSISTANT – CREWING
- **MS. KEEPPER SALENGA**, ACCOUNTS PAYABLE SUPERVISOR
- **CAPT. ABDUL RAHMAN HANSON**, PORT CAPTAIN (SAUDI)
- **MS. NERAH SAMPUTON-MARIMON**, RECEPTIONIST
- **MR. FAISAL ALI ALANZAI**, SAFETY REPRESENTATIVE (SAUDI)



AUGUST

- **MR. MOHAMED YOUSEF ABASS MOHAMED**, TECHNICAL SUPERINTENDENT (SAUDI)
- **MS. VISHAKA GEETHIKA**, HOUSEKEEPING ASSISTANT



SEPTEMBER

- **MR. MUTAZ SALAH**, AGENCY & GOVERNMENT RELATIONS REPRESENTATIVE
- **MR. HAJA MOHAIDEEN**, OFFICER – CREWING
- **MR. SAMEH QIBLAWI**, DIRECTOR – ADMINISTRATION
- **MR. MARCO TAACA**, IT SUPPORT ENGINEER

HAPPY BIRTHDAY!



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NEWSLETTER • ISSUE Q3 2025

JULY — SEPTEMBER