

INVESTOR PRESENTATION

Hunter Technology

Powering efficient trading and sustainable use of energy resources



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SITUATION AND CHALLENGES

Global Energy is at an inflection point.

A multi-decade transition to new energy sources requires a complex supply chain reconfiguration.

Renewables

Growing international trade

Lack of marketplaces and trade networks

Need for standards and reliable data

Fossil Fuels

Continued importance amid long-term demand decline

Growing need for responsibly produced supply

Expanding regulation and need for transparency

The traditional energy trading ecosystem is not prepared for this evolution.



SITUATION AND CHALLENGES

Physical energy trading markets have yet to arrive in the digital age.



Offline communication



Incompatible systems



Manual processes



Lack of data standards

Inefficient Markets

Complexity to discover trade partners across a global deep-tier supply chain limits liquidity

Sub-optimal pricing and transaction overhead costs limit investment in innovation

Opaque Supply Chains

No source of truth for provenance, supply and demand dynamics, and responsible production

Manual, incomplete reporting on trade volumes, export activity, and environmental impact



SITUATION AND CHALLENGES

A digital revolution is inevitable

Modern technology enables an end-to-end digital transaction process that will fundamentally change physical resource trading.

Transactions → Digital Workflows

Access → APIs

Data → Blockchain





SOLUTION

Two integrated platform services to digitalize physical oil trading.

It is critical to make physical oil production and trading more efficient and sustainable while we transition to renewables over the coming decades.



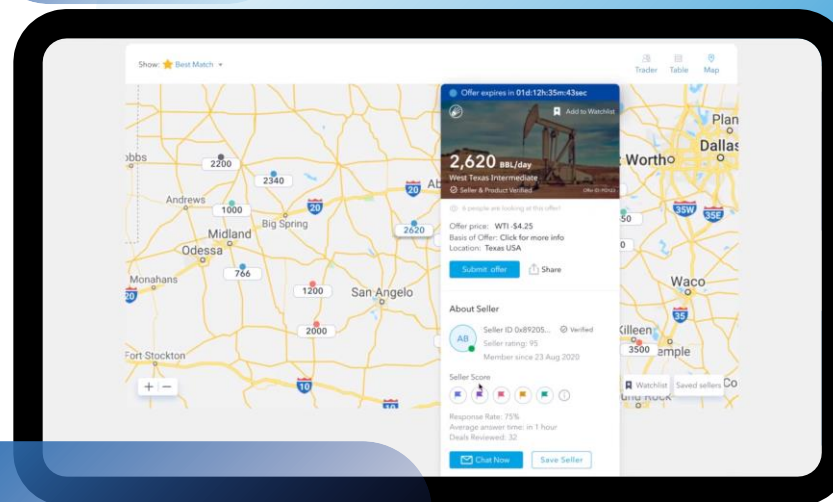
OilEx

A **digital marketplace** for global oil transactions



OilExchange

Data analytics for hydrocarbon supply chains





SOLUTION



Connecting producers with global traders and buyers in a smart marketplace.

Market

Interactive Map visualising supply and demand dynamics

Smart Deal Matching and recommendation engine

Request for Quote to aggregate multiple small offers into single trade tickets

Transactions

Encrypted Deal Negotiation including private chat

Document Vault for file exchange and structured storage

Digital Smart Contracts to increase efficiency and reduce closing time

Settlement

Payments integration and delivery confirmations

Reputation Rating of market participants to facilitate trust

Transaction Audit Trail on blockchain with protected commercial privacy





SOLUTION

Better business for producers, traders and buyers



Producers & Traders

Efficient marketing to global buyers for better prices

Online workflow to connect, negotiate, document, sign and settle.



Buyers

Faster, aggregated sourcing from more producers

Real-time data on production, offers, prices and environmental impact.



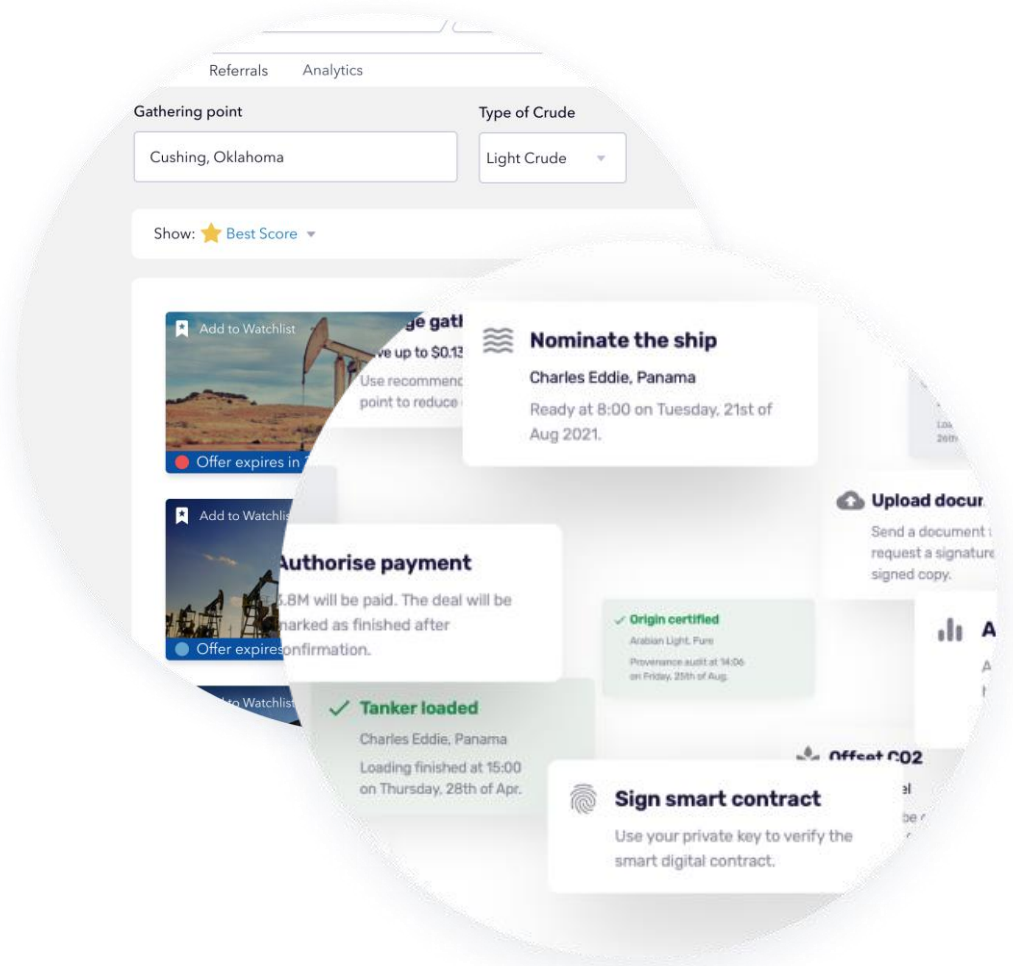
Latest product progress around core benefits

Exploration: Multi-filter search on list and map views, with dedicated interactive modules per listing

Connection: Multi-functional deal actions optimised per deal to fit different business practices

Management: System reacting to listing-level events such as completion, archival, expiry

Foundation upgrade completed to support extendable and flexible platform, enabling tailored transaction workflows and additional commodity types.



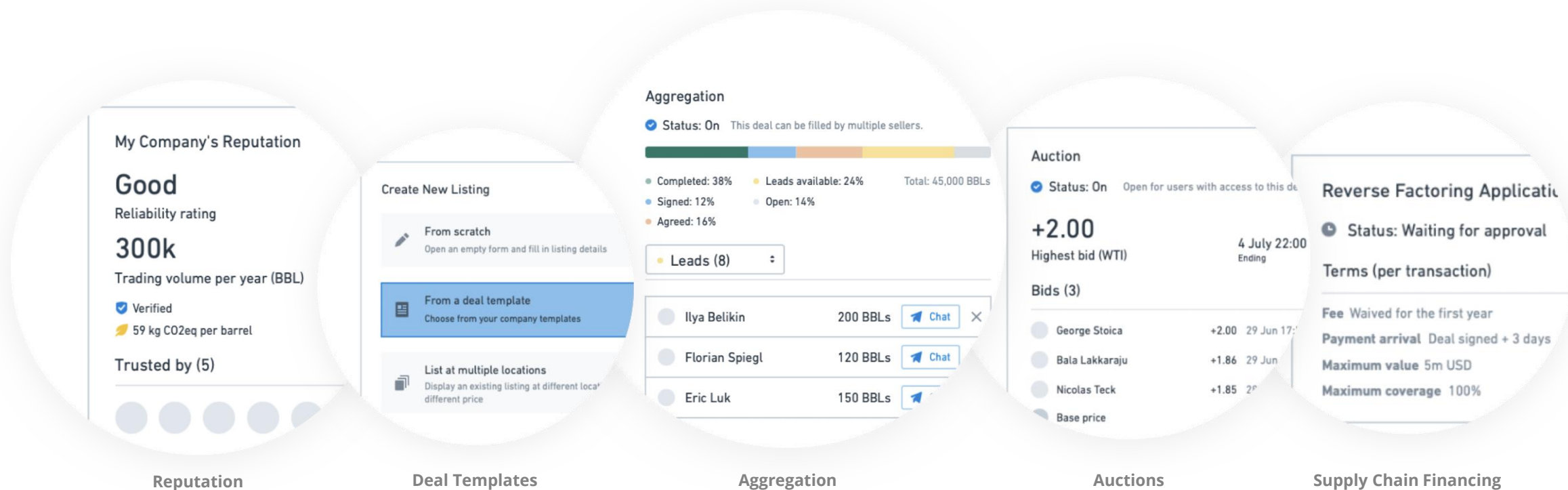


Q4 product roadmap with new features

Mutual trust: Reputation system with reliability metrics and endorsements

Business efficiency: Automated aggregation of small orders with reusable templates

Scaled operations: Run auctions and use reverse factoring to boost producer participation





SOLUTION

OilExchange

A physical oil supply chain analytics solution for governments, producers and traders.



Collection

Integrations and Apps to collect data on production, storage and export

Standardization and Cleaning for data integrity and validity

Analytics

Data Enriching, grouping and insights extraction

Prediction Engine to forecast activity patterns and predict trends

Monitoring

Interactive Dashboards and tailored reports with export option

Event Flagging, Notifications and scenario visualizations



SOLUTION

Supply chain intelligence for governments, producers and traders



OilExchange

Sovereigns

Monitor and report on domestic production for transparency on trade, taxation and emissions.

Producers

Reduce costs and errors in regulatory reporting, preserve privacy and track performance.

Traders

Gain access to aggregated real-time market intelligence for strategic buying decisions.



TARGET MARKET IN HYDROCARBONS

Connecting the physical oil trading ecosystem.

Initial target:
U.S. Small & Independent Producers
2.7M b/d
Total Production

Africa
6.5M b/d
Total Exports

Producers

Connect to a broader set of buyers and traders efficiently



DATA



Buyers

Access an untapped network of trusted producers and traders

Initial target:
Asia Pacific
The largest global oil importer

\$600B
Market Size

53.8M b/d
Annual Demand

Sovereigns

Improve supply chain transparency and monitoring of trade.

DATA

Traders

Open the market to verified buyers and sellers, while simplifying complex workflows

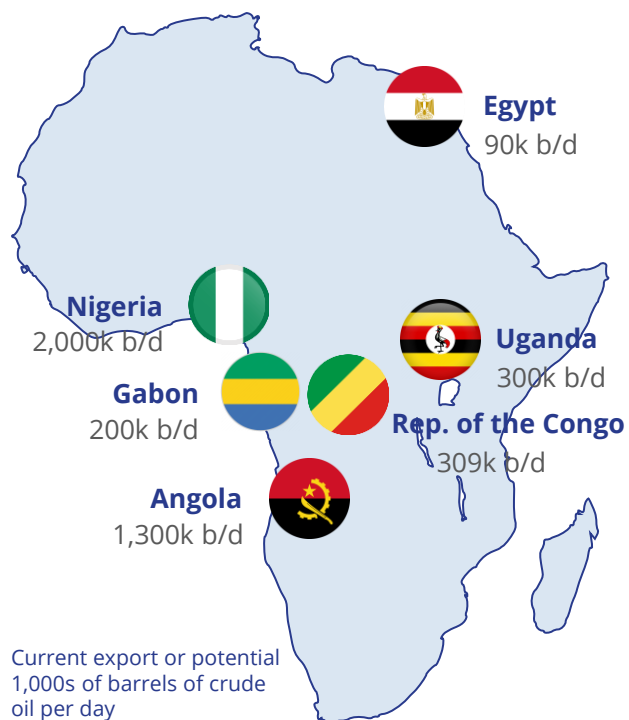


DATA



Development of African markets with significant future potential for integrated solution.

Example export markets in Africa



Providing end-to-end solution to sovereign and large producers

Production and export data analytics:

Governance improvement and transparency over key metrics
Reliable data on environmental impact and taxation of production

Expansion to digital marketplace:

Digitalisation of existing export trade with domestic producers and broadening of buyer base in Asia
Potential for Public-Private Partnerships



Product delivery on track to go-live in Q4 2021

2021

Q2



Team Building Design & Development

- ✓ In-house software development team
- ✓ Leverage technology expertise from FinFabrik acquisition
- ✓ Agile product development to ensure continuous improvement

2021

Q3



Pilot Delivery Test Use

- ✓ Private Beta with selected sovereign, producer/ buyer
- ✓ Completed security testing and audit
- ✓ Market feedback and research-driven feature improvements

2021

Q4



Go Live Live transactions

- ✓ Live with first partner
- ✓ Brand building through thought leadership (articles, events), ads, social media campaigns and SEO
- ✓ Outbound sales team to scale platform transaction volumes

2022



Expand to New Markets

- ✓ Entering of new markets globally through partnerships and strategic acquisitions
- ✓ Expansion of support for different commodity types
- ✓ Expansion of the core user base through network marketing



Pilot Q3 2021

Go-live Q4 2021



TEAM

An experienced team in energy, capital markets and technology.



Core Team

Dr. Florian M Spiegl
CEO & Director

Company builder in fintech, trading and capital markets.



Eric Luk
CFO

16 years as a finance leader and chartered accountant



Nicolas Teck
Enterprise Architect

15 years as a technology leader and software architect

Board of Directors



Alex Wong
Director

Investor and leader in technology, software sales and business development.



Dr. Konstantinos Ghertsos
Director

Commodities trading expert in operations, financing and physical transactions.



Ben McQuhae
Director

Industry leading transactional lawyer and active leader in sustainable energy.



Jim Daley
Senior Advisor

Founder and senior executive with decades in hydrocarbon trading.

BCG

CREDIT SUISSE

HSBC

GLENCORE

pwc

Merrill Lynch

Goldman Sachs

Huobi

ORACLE

IBM

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OTCQB Exchange: HOILF
Frankfurt Exchange: RWPM

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