

AH VMO: Operationalizing Unified Value Management™



A project can be delivered on time, on budget, and on scope and still fail to deliver meaningful value. Most organizations already know this. The question is what to do about it.

AH Consulting's **FRAMEWORKS FOR SUCCESS™**, grounded in **UNIFIED VALUE MANAGEMENT™ (UVM)**, addresses this through the VMO Hub – a lean, strategic facilitation function that helps organizations govern work by value intent, not just delivery activity. Not a renamed PMO. Not a bureaucratic oversight layer. A connective-tissue function that aligns strategy, execution, and outcomes. Because this is a collaborative process, the buy-in is built in.

AH VMO: Operationalizing Unified Value Management™

The VMO Hub is built on three UVM disciplines: Clarity, Context, and Coordination. Together, they help organizations define what value means, understand how value flows to the customer, and coordinate work so value delivery becomes consistent, sustainable, and measurable.

VMO and PMO – Complementary, Not Competing: The VMO does not replace the PMO – it elevates it. The PMO governs how work is delivered. The VMO governs the meaning, alignment, and value of that delivery across the organization.

AI and the VMO: AI is an enterprise-wide integration – not a VMO responsibility. The VMO creates the conditions that determine whether AI accelerates value creation or amplifies organizational disconnects. *Align Before You Accelerate AI™*.

Engagements are fixed price with a clearly defined focus – delivered through iterative cycles using AH Consulting's proven 5-step process.

AH VMO is well-suited for:

- Organizations with an existing PMO ready to evolve beyond project tracking to value creation
- Early-stage companies building a sound, scalable delivery foundation from the start
- Leadership teams where prior transformation efforts created activity but not sustainable outcomes
- Organizations preparing for AI integration who need value alignment established first
- Enterprises where misalignment between roles, workflows, and strategy is creating friction and cost
- Health systems, professional services, and growth-stage companies building for scale

The VMO Hub creates the organizational foundation that connects strategy, execution, customer value, and measurable outcomes – setting the stage for confident AI integration.