

# Reasons to Outsource Your Medical Billing

- ➔ **Cut Down on Billing Mistakes** - Mistakes are possible in even the most professional of environments. It's not an indictment of your staff to suggest there could be a better approach to handling a rise of mistakes in billing or putting in codes for diagnosis and treatment.
- ➔ **Boost Productivity** - Did you know that when you outsource billing to a third party, they will typically have more tools to use the data more effectively than you can do in-house? Data mining information in the patient database will reveal a range of patterns that can help you be more productive.
- ➔ **Stay Compliant With Regulations** - It can be quite a burden to stay on top of governmental regulations in healthcare. If you fall out of compliance, the problems can be severe, such as losing out on compensation from Medicare and Medicaid because you are not adhering to the latest rules concerning patient privacy.
- ➔ **Single Point of Contact Accepting 100% of Accountability** - Most practices are forgiving of shortcomings in medical billing as they understand their billing team gets pulled in many directions, mostly related to patient care, which leads to stakeholders accepting excuses and tolerating medical billing results. With an experienced medical billing company there are no interruptions, and therefore no excuses as the only goal is collecting as much as possible in the shortest amount of time.



## Making **You** a Priority

Our mission is to provide the medical community with the highest quality billing and patient services possible.

We are a full-service billing company with owners that have over 30 years combined medical billing experience in a variety of specialties. We have experience in mental health, family practice, surgical, and various other specialty physician billing. We are not only limited to these specialties as our knowledge and experience makes learning the ins and outs of new specialties easy. We believe that a provider's main focus should be on their patients and not on their accounts receivable. We are excited to offer our expertise in this always evolving industry.



Stop Lost Revenue

Let Us Help You

### Contact Us:

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# What We Provide

## Revenue

To obtain maximum reimbursement and increase revenue with minimum turnaround time. We provide Insurance collections, patient collection, and AR follow-up. When they pile up you lose money. We appeal, manage and collect the revenue for you.

## Billing

Charge entry, Payment posting and Reconciliation. With over 30 years of experience we review claims prior to entry to make sure all guidelines are met.

## Insurance Verification

Verifying benefits so you get paid and the patient clearly understands their patient pay responsibility (no surprise bills, no unpaid balances).

## Credentialing

With a vast knowledge of credentialing we offer top notch credentialing and recredentialing services. Our office has credentialed in multiple states with multiple insurance companies.



**Specializing in Mental Health**



**Primary Care and Well Child Check Ups**



**Billing and Credentialing for All Specialties**



If you spend just 34 minutes a day on admin tasks, you have missed two patient visits, that's 40 a month!

It's time to return to the business of patient care. It's time to ensure a profitable practice for the long term.

You need full reimbursement according to your contracts. You also need effective patient pay, on-time verifications, fewer denials and less money lost to slow billing practices.

If you want money in the door, Keystone Medical Billing and Professional Services, LLC delivers. **Revenue is mission critical and we capture every dime for you!**