



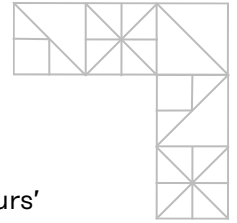
INVESTMENT AT ICA FUND

You have the vision, the drive, and the business. We're here to help you grow.



NIRVANA SOUL COFFEE

ICA Fund supported the expansion of Nirvana Soul Coffee through an equity investment and strategic mentorship, allowing the founders Be'Anka Ashaolu and Jeronica Macey to open two new locations and expand their team.



WHO WE ARE

An active partner in growing your business.

ICA Fund is a nonprofit investment fund that believes in entrepreneurs' power to shape the future. We provide founder-friendly investment paired with active partnerships to solve whatever hurdles come your way. We work alongside founders to build durable, scalable enterprises that create good jobs and community wealth.

WHO WE INVEST IN

Revenue-generating Bay Area businesses that are ready to scale.

ICA invests in post-pilot, early-growth companies generating meaningful revenue with proven customer demand and a clear path to profitability. Our focus is on businesses that are ready to grow but need catalytic capital and strategic partnership to unlock their next stage.

WHAT WE OFFER

A unique impact investing model to help you scale sustainably.

Strategic Advising	Flexible Capital	Community & Ecosystem
Access to a trusted network of expert advisors and professional service providers who help solve critical operational, financial, and growth challenges.	Diverse funding options tailored to your business (including equity, term loans, convertible notes) with check sizes typically ranging from \$100,000–\$300,000.	Access to ICA's Circle community and broader ecosystem of partners to exchange knowledge, unlock growth opportunities, and grow alongside other mission-driven entrepreneurs.

ICA FUND INVESTMENT CRITERIA CHECKLIST

	You are committed to creating quality jobs in the Bay Area.
	Your business operations and leadership team are headquartered in the 9-county Bay Area
	Your business serves and/or employs people historically excluded from opportunity
	Your business aligns with ICA’s mission of building long-term community wealth through quality jobs (employee or community ownership models, living wages, employee savings plans)
	You run a post-pilot, early-growth stage business.
	You can demonstrate an annual revenue of approximately \$500,000+
	You have real customers and can prove commercial traction
	You are profitable or have a clear path to profitability
	Your business falls within one or more of ICA’s 2026 priority sectors:
	Sustainable Consumer and Food brands
	Community-based health and wellness services
	Tech-enabled services improving access of efficiency
	Workforce-scaled local services (manufacturing, B2B services, logistics, trades)
	Other industries including consumer/CPG considered, if strong job creation and scalability

You are likely not a fit if you are:

- Pre-revenue or concept-stage
- Micro-local businesses without plans to scale operations or create quality jobs
- Highly speculative or IP-only
- Unable to produce financial statements for last two years
- A founder that is not looking for active partnership from their capital provider
- Venture-scale tech startups raising large VC rounds

	Your business demonstrates high-potential for commercial scalability.
	You have a clear growth strategy and revenue expansion potential
	Your business model can scale beyond hyper-local markets
	You have durable revenue (contracts, repeat customers, subscriptions, or recurring sales)
	You are seeking capital for growth or working capital loans (hiring, inventory/production, equipment, contracts, technology)
	You can demonstrate investment readiness.
	You have reliable bookkeeping and basic financial statements available
	You can share projections or forward-looking plans
	You are a founder that demonstrates a growth-mindset who is:
	Able to lead teams and manage growth
	Open to transparency and collaboration
	Willing to engage with ICA beyond capital (reporting, impact tracking)

Ready to partner with ICA Fund?

Fill out our Capital Inquiry Form →

This helps us understand your business and determine whether there may be alignment with our investment criteria. If there appears to be a strong fit, we’ll reach out to schedule an introductory call and begin our diligence process. Opportunities that move forward go through an initial screening and, if aligned, advance to full diligence and Investment Committee review.