

# HOW WE DELIVER OUTSTANDING SERVICE TO OUR CLIENTS

## New Client Onboarding Steps



## 6 Planning Areas



### CASH FLOW PLANNING

Start watching your money closer, be aware of where it's going and keep more of your money for your big goals



### INVESTMENT PLANNING

Invest your money in many types of assets to maximize return, minimize risk and achieve your passive income goals



### TAX PLANNING

Multi-year strategic planning to reduce taxes throughout your lifetime



### INSURANCE PLANNING

Protect what you've worked so hard to build with proper risk management



### RETIREMENT PLANNING

Have enough income every day of your retirement



### ESTATE PLANNING

Have the right structure and documents in place that reflect your wishes and intent for the next generation

## CONSIDERING OUR FIRM

We're happy and honored that you're considering our firm as your trusted partner to help you live in abundance and retire with grace.

To make sure we're the right fit for each other, we have a 5-step process that helps us better understand and identify your needs while you learn more about our services.



### LEARN MORE CALL

A 15-minute call will give both of us a chance to make sure your situation matches our expertise. After all, you wouldn't see a Cardiologist if you need a knee surgery.



### DEEPER DIVE MEETING

The next meeting is a 75-minute Zoom where we'll get real clear on your financial goals, needs, and concerns.



### POSSIBILITIES MEETING

We'll meet for the second time to discuss the plan we put together and explain exactly what you need to do to achieve your financial goals.



### THINK ABOUT IT

We plan to work with you for decades, not a quick transaction. It's important that you take as much time as you need to make your decision.



### WELCOME ABOARD

We'll setup a quick call to go over our onboarding process and what you can expect in the first year with us.