

PART TWO REPRESENTATIVE DETAILS

Version 4.0 Date Effective 09/03/2026

Park Lane Wealth is operated by Paul Giordano and Shane Hay through Park Lane Wealth Pty Ltd ABN 17 161 549 999, who is a Corporate Authorised Representative (No. 434892 for financial services) of Madison.

Office Contact Information

OFFICE ADDRESS	Level 21, 8-12 Chifley Square NSW 2000
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The following individuals are Authorised Representatives of Madison and provide personal financial advice through Park Lane Wealth Pty Ltd:

Paul Joseph Giordano (B.Bus, DFS(FP), AFP®)

Private Wealth Adviser
Authorised Representative - No. 333872

Shane Hay (BCom, GCertCom, DFP)

Private Wealth Adviser
Authorised Representative - No. 1237652

Tobey Zhong (M.Com, ADFP (FP), AFP®)

Senior Financial Planner
Authorised Representative - No. 1005903

Mark Geldens (CAANZ, SMSFA, FAAA)

Senior Financial Advisor
Authorised Representative - No. 231844

Financial services and product types your Adviser can provide

Paul, Shane, Tobey and Mark are authorised to provide personal financial advice, general financial advice, and transact on your behalf (dealing) in relation to the following types of financial products:

- Deposit and Payment Products
- Government Debentures, Stocks or Bonds
- Life Products (Investment Life Insurance and Life Risk Insurance Products)
- Managed Investment Schemes
- Retirement Savings Account Products
- Superannuation (investment and risk)
- Securities - Excluding Direct Equities

In addition to the above, Paul is authorised to provide advice in the following specialist areas: Margin Lending and Gearing, Self-managed Super Funds and Direct Equities.

Tobey and Mark are authorised to provide advice in the following specialist areas: Self-managed Super Funds and Direct Equities.

If your adviser identifies that you require specialist advice on a particular product or service outside of their authorisation, they will provide recommendations to seek further advice.

HOW WILL I PAY FOR SERVICES PROVIDED?

A breakdown of the types of payments we may receive is set out in the following.

INITIAL ADVICE FEES

Initial advice fees may be invoiced directly or collected from the product. Such fees include:

Initial Consultation - You may be charged for an initial consultation with your Adviser at a rate not exceeding \$660 per hour (including GST), with prior agreement.

Advice Preparation - This includes the costs associated with the enquiries made to collect and confirm your circumstances and financial position, the research and analysis of suitable strategies to achieve your goals and objectives, investment and product selection and suitability to your needs and goals as well as amalgamating this into your financial plan and presenting it to you. This fee will vary based on the complexity and type of strategy. Your Adviser will discuss this with you prior to commencement, to ensure you can make an informed decision.

We may charge a set fee up to a maximum of \$22,000 for the preparation of a SoA.

IMPLEMENTATION

The cost of implementing your financial strategy will usually cost up to a maximum of \$22,000, depending on the products, strategies and time involved.

These costs may be in addition to any advice fee and set out in your advice document.

ONGOING SERVICE ADVISER

Additional fees may sometimes be charged when you take up our ongoing services, or invest in retail products through us. Any ongoing service fees that we charge will be detailed in your advice document and client service agreement.

Ongoing fees consist of an adviser service fee and an asset management fee. The adviser service fee is a flat fee ranging from \$220 to \$1,100 per month. The asset management fee may be charged at up to 1.1% of funds under management (e.g. if your investment amount is \$100,000, then Madison may receive up to \$1,100pa). These fees will typically be paid on an ongoing basis while the investment is still in place.

HOURLY RATE DIRECT CHARGES

We may charge for agreed services based on an hourly rate of \$95 per hour for secretarial and administration work and up to \$660 per hour for specialist advisory work

Ad-hoc services can be provided on an as needs basis. Fees will be agreed before any work commences.

UPFRONT

This is paid by the issuer of the financial product/s recommended when the product is issued to you. This may be deducted from the initial amount you have invested or it may be payable from the product provider's own resources.

PERSONAL INSURANCES

From 1/01/2020 the maximum amount of commission payable by providers to advisers is restricted to 66% of the premium payable in the first year. Based on a premium of \$1,000pa, this equates to a maximum of \$660 in year one.

ONGOING

This is paid by the issuer of the financial product/s recommended and is payable on an ongoing basis while the investment/insurance is still in place.

PERSONAL INSURANCES

From 1/01/2020 the maximum amount of commission payable by providers to advisers is restricted to 22% of the premium payable while the hybrid policy is in force (33% per annum of the premium for level policies). Based on a premium of \$1,000pa, this equates to a maximum of \$220 for hybrid policies or \$330 for level policies

Representative Remuneration

Park Lane Wealth Pty Ltd receives 95% of the fees and or commission; the licensee, Madison Financial Group Pty Ltd (Madison), receives the balance, being 5%.

Paul Giordano and Shane Hay are remunerated by means of fees and commission generated. Further, Paul, Shane and their associates may receive other benefits from all fees and commission paid.

Tobey Zhong and Mark Geldens are remunerated by means of a salary and bonus paid by Park Lane Wealth Pty Ltd.

Associated Businesses

Your advisers, are associated with the below businesses:

- Mayfair Private Office Pty Ltd ABN 22688881003, which provides consulting services.
- Swilcan Private Office Pty Ltd ABN 38691821342, which provides consulting services.
- JEM Consultants Pty Ltd ABN 44015049093, which provides consulting services

Services provided by these entities are not provided by Madison.

Referral Fees

Where we refer you to other product or service providers and you decide to purchase products or services from them, we may receive a payment as a result of our referral. Where you have been referred to us by someone else we may pay them a fee, commission or some other benefit in relation to that referral. If we pay or receive these payments for services provided or products purchased by you, they do not involve additional costs and we will disclose further detail in your advice document. All relevant referral arrangements will be disclosed in your advice document. Payment and receipt of referral fees is subject to regulatory change under the FASEA Code of Ethics.

Your advice document will disclose any benefits or fees received by Madison and/or your adviser.

All of the above fees and commissions are inclusive of GST.

This in combination with FSG Part One, concludes the Financial Services Guide.