



1976

50TH ANNIVERSARY

2026

## **AWARDS QUESTION AID**

**THIS DETAILS ALL THE QUESTIONS IN EACH OF THE 16 IAS AWARDS.**

**PLEASE NOTE THAT WHILST THE PROVISION OF SENSITIVE TRANSACTION DETAILS IS NOT MANDATORY, THE OMISSION OF KEY DETAILS SUCH AS AGREED RENT, LEASE TERM AND TENANT INCENTIVES NEGATIVELY IMPACT THE JUDGES' ABILITY TO MAKE ACCURATE ASSESSMENTS. AS ALWAYS, ANY INFORMATION PROVIDED IS FOR THE BENEFIT OF THE JUDGING PANEL ONLY AND WILL NOT BE SHARED EXTERNALLY.**

**THIS DOCUMENT IS PURELY AN AID SO YOU CAN SEE THE QUESTIONS WITHOUT HAVING TO SCROLL THROUGH THE AWARDS WEBSITE WHICH WE APPRECIATE CAN TAKE UP A LOT OF TIME.**

**PLEASE NOTE THAT ENTRIES CANNOT BE MADE VIA THIS DOCUMENT.**

**ENTRIES AND ANY SUPPORTING DOCUMENTATION CAN ONLY BE MADE AND ACCEPTED VIA THE AWARDS WEBSITE WHICH IS BELOW**

**For general queries regarding the IAS Awards, please contact: -**

**Hannah Metcalfe  
hannah.metcalfe@cbre.com  
07500 990467**

**Nick Hardie  
nick.hardie@hollishockley.co.uk  
07732 473357**

## DEAL OF THE YEAR UNDER 50,000 SQ FT

This category is for an individual occupational transaction (excluding investments) on an industrial property no greater than 50,000 sq ft. The judges will be looking for a transaction that was either challenging or particularly rewarding for the occupier, fund, or developer. There are no restrictions in terms of the age of the property.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of the Company who will win the award if successful - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of scheme - **This question is required.**
- Occupier(s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / Sale completion (dd,mm,yyyy) - **This question is required.**
- Period of ownership (yrs) - **This question is required.**
- Void Period (yrs)
- Annual Rent (£)
- Tenant incentive
- Purchase / sale price (£) if the submission has not been sold enter N/A - **This question is required.**
- Developer company name - if applicable
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required.**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## DEAL OF THE YEAR 50,000 to 100,000 SQ FT

This category is for an individual occupational transaction (excluding investments) on an industrial property of between 50,000 to 100,000 sq ft. The judges will be looking for a transaction that was either challenging or particularly rewarding for the occupier, fund, or developer. There are no restrictions in terms of the age of the property.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of the Company who will win the award if successful - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of scheme - **This question is required.**
- Occupier(s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / Sale completion (dd,mm,yyyy) - **This question is required.**
- Period of ownership (yrs) - **This question is required.**
- Void Period (yrs)
- Annual Rent (£)
- Tenant incentive
- Purchase / sale price (£) if the submission has not been sold enter N/A - **This question is required.**
- Developer company name - if applicable
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required.**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## DEAL OF THE YEAR 100,000 TO 250,000 SQ FT

This category is for an individual occupational transaction (excluding investments) on an industrial property of between 100,000 to 250,000 sq ft. The judges will be looking for a transaction that was either challenging or particularly rewarding for the occupier, fund, or developer. There are no restrictions in terms of the age of the property.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of the Company who will win the award if successful - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of scheme - **This question is required.**
- Occupier(s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / Sale completion (dd,mm,yyyy) - **This question is required.**
- Period of ownership (yrs) - **This question is required.**
- Void Period (yrs)
- Annual Rent (£)
- Tenant incentive
- Purchase / sale price (£) if the submission has not been sold enter N/A - **This question is required.**
- Developer company name - if applicable
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required.**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## DEAL OF THE YEAR 250,000 TO 500,000 SQ FT

This category is for an individual occupational transaction (excluding investments) on an industrial property of between 250,000 to 500,000 sq ft The judges will be looking for a transaction that was either challenging or particularly rewarding for the occupier, fund, or developer. There are no restrictions in terms of the age of the property.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of the Company who will win the award if successful - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of scheme - **This question is required.**
- Occupier(s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / Sale completion (dd,mm,yyyy) - **This question is required.**
- Period of ownership (yrs) - **This question is required.**
- Void Period (yrs)
- Annual Rent (£)
- Tenant incentive
- Purchase / sale price (£) if the submission has not been sold enter N/A - **This question is required.**
- Developer company name - if applicable
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required.**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## DEAL OF THE YEAR OVER 500,000 SQ FT

This category is for an individual occupational transaction (excluding investments) on an industrial property greater than 500,000 sq ft. The judges will be looking for a transaction that was either challenging or particularly rewarding for the occupier, fund, or developer. There are no restrictions in terms of the age of the property.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of the Company who will win the award if successful - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of scheme - **This question is required.**
- Occupier(s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / Sale completion (dd,mm,yyyy) - **This question is required.**
- Period of ownership (yrs) - **This question is required.**
- Void Period (yrs)
- Annual Rent (£)
- Tenant incentive
- Purchase / sale price (£) if the submission has not been sold enter N/A - **This question is required.**
- Developer company name - if applicable
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required.**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## **BEST OVERALL SCHEME MULTI LET INDUSTRIAL ESTATE**

This category is for multi-unit schemes of two or more units across all industrial sub-sectors, with an average individual unit size of below 100,000 sq ft. The Judges will be looking for schemes which have been particularly successful over the last 12 months and clearly stand out from the competition. Factors that will be considered include income and rental levels, lease terms, occupancy, design, asset management etc. There are no restrictions in terms of the age or size of the scheme, only the scale of the individual buildings.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of Scheme - **This question is required.**
- Occupier (s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / sale completion (dd,mm,yyyy) - **This question is required.**
- Period of Ownership (yrs) **This question is required.**
- Void Period (months)
- Annual Rent (£)
- Tenant Incentive
- Purchase Price (£) - **This question is required.**
- Developer company name
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## **BEST OVERALL SCHEME LOGISTICS PARK**

This category is for multi-unit schemes of two or more units, primarily servicing the logistics sector with an average individual unit size in excess of 100,000 sq ft. - The Judges will be looking for schemes which have been particularly successful over the last 12 months and clearly stand out from the competition. Factors that will be considered include income and rental levels, lease terms, occupancy, design, asset management etc. There are no restrictions in terms of the age or size of the scheme, only the scale of the individual buildings.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of Scheme - **This question is required.**
- Occupier (s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / sale completion (dd,mm,yyyy) - **This question is required.**
- Period of Ownership (yrs) **This question is required.**
- Void Period (months)
- Annual Rent (£)
- Tenant Incentive
- Purchase Price (£) - **This question is required.**
- Developer company name
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## **BEST INVESTMENT TRANSACTION**

This award will go to the party that has undertaken a transaction of a standing investment or forward funding of an industrial property or properties. The purchaser or vendor will be able to demonstrate that the investment deal is of particular merit. The transaction must have been completed between July 2025 and June 2026.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of Scheme - **This question is required.**
- Occupier (s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / sale completion (dd,mm,yyyy) - **This question is required.**
- Period of Ownership (yrs) **This question is required.**
- Annual Rent (£)
- Tenant Incentive
- Purchase Price (£) - **This question is required.**
- Developer company name
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Amount of land acquired (acres)
- Number of sites acquired
- Investment sales / include fund transfer (sq ft)
- Investment sales / include fnd transfer (number of buildings)
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## **BEST ASSET MANAGEMENT INITIATIVE**

This category is for single let or multi-unit schemes across all industrial sub-sectors, where the property has been enhanced through active asset management. The Judges will be looking for initiatives that stand out from the competition. Factors that will be considered include improvement in rental levels and value, lease terms, occupancy, design, implementing a specific strategy etc. There are no restrictions in terms of the age or size of the building or scheme.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Name of Scheme - **This question is required.**
- Address of Scheme - **This question is required.**
- Occupier (s) Company name
- Unit / Scheme Size (sq ft) - **This question is required.**
- Date of lease / sale completion (dd,mm,yyyy) - **This question is required.**
- Period of Ownership (yrs) **This question is required.**
- Annual Rent (£)
- Tenant Incentive
- Purchase Price (£) - **This question is required.**
- Developer company name
- Developer contact name
- Developer telephone number
- Developer email
- Fund / Property company name
- Fund / Property company contact name
- Fund / Property company telephone number
- Fund / Property company email
- In summary, why does this entry deserve to win (300 words max) - **This question is required**
- What makes this entry / project stand out in terms of differentiators? (300 words max)
- Funding structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Disposal agent, Company name 1 - **This question is required.**
- Disposal agent, Contact name 1 - **This question is required**
- Disposal agent, Company name 2 – if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 2 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Disposal agent, Company name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required.**
- Disposal agent, Contact name 3 - if no 2<sup>nd</sup> agent enter N/A - **This question is required**
- Acquisition Agent, Company Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Acquisition Agent, Contact Name - If no Acquisition Agent, please enter N/A - **This question is required**
- Amount of land acquired (acres)
- Number of sites acquired
- Investment sales / include fund transfer (sq ft)
- Investment sales / include fnd transfer (number of buildings)
- During this transaction, did any agent involved exceed your expectations and warrant being put forward for the Best Agency Initiative Award - This question is required - **YES or NO**
- If you answered **YES**, then please confirm the agent's details and briefly explain why you feel they deserve to win the Best Agency Initiative Award - (500 words max). If you answered '**NO**', then please type N/A in the box below - **This question is required**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## **BEST AGENCY INITIATIVE**

Entries for this category must demonstrate the agency involvement during a transaction which added value, went the extra mile and who's contribution positively affected the end result to the benefit of all parties. There are no restrictions as to whether the nominated person holds a junior or senior position in the industry, or the circumstances surrounding their nomination. The winner will be selected by the IAS Awards 2026 Judging Panel and the IAS Awards Organising Committee.

- Full Name - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Your Nominee (Agency and / or Individual) - **This question is required.**
- Name of the scheme that involved the agent - **This question is required.**
- Why does this entry deserve to win - (500 words max) - **This question is required.**
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## TECHNOLOGY & INNOVATION INITIATIVE OF THE YEAR

In its 50<sup>th</sup> year, the Industrial Agents' Society has sought to recognise organisations which have made significant strides in enhancing both the quality of industrial product and its perception within the wider property market. This may include developers who have raised standards of specification, asset managers or owners who have introduced innovative approaches to schemes and buildings, and consultancies who have implemented initiatives delivering tangible benefits to the sector. With ESG now playing a much more prominent role in property ownership, development and occupation, this new Technology and Innovation Award aims to recognise those who have taken steps beyond this. Entries for this category must be made directly by the fund or development company themselves, via the online form. A suitable initiative can be on either on a scheme specific or company wide level, but must have been delivered over the last 12 months. This initiative should demonstrate a progressive and innovative approach to improving the standard of industrial real estate. From the entries, the IAS Awards 2026 Judging Panel will whittle down the nominees into a shortlist. The winner will be selected by the Judging Panel and the IAS Awards Organising Committee.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Fund / Property Company / Developer Contact Name - **This question is required.**
- Fund / Property Company / Developer Contact Tel Number - **This question is required.**
- Fund / Property Company / Developer email address - **This question is required.**
- Name of Scheme / Initiative - **This question is required.**
- Address of Scheme (if applicable)
- Occupier (s) Company name (if applicable)
- Please provide details of how the entry has demonstrated measurable advancements in the quality of industrial product and its perception within the wider property market (450 words max) **This question is required**
- Please confirm the EPC and BREEAM Ratings for the project (if applicable) 450 words max
- Please provide details of how the entry has demonstrated measurable impact in terms of the environment and sustainability (if applicable) 450 words max
- Please provide details of how the entry has demonstrated social benefit (if applicable) 450 words max
- Please provide details of any corporate level accreditation / certification and policy (if applicable) 450 words max
- In summary, why does this entry / project deserve to win? **This question is required** 450 words max
- What makes this entry / project stand out in terms of differentiators? **This question is required** 450 words max
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## **FUND / PROPERTY COMPANY OF THE YEAR**

Entries for this category must be made directly by the fund or property company themselves, via the online form. Funds and property companies should provide a summary of their activity over the last 12 months, support their entry for Fund / Property Company of the Year, comprising no more than 300 words. Supporting documentation may be provided for the judges' consideration. The judges will be looking for those funds that have shown an in-depth understanding of the industrial and logistics market, working alongside developers, agents and occupiers in an innovative manner whilst delivering maximum value for all parties. From the entries, the IAS Awards 2026 Judging Panel will whittle down the nominees into a shortlist. Once the shortlist has been announced, the winner will be decided by a vote by IAS members.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Fund / Property Company Name - **This question is required.**
- Fund / Property Company Tel Number - **This question is required.**
- In summary, why does this entry deserve to win (300 words max) - **This question is required**
- Funding Structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## DEVELOPER OF THE YEAR MULTI LET

Entries for this category must be made directly by the Development company themselves, via the online form. Entries for this category must provide examples of developments where all buildings are <100,000 sq ft. The Company should provide a summary of their activity over the last 12 months, to support their entry for Multi-Let Developer of the Year, comprising no more than 300 words. We strongly encourage providing supporting documentation for the judges' consideration. The judges will be looking for those developers that have shown an in-depth understanding of the industrial and logistics market, working alongside funds, agents and occupiers in an innovative manner whilst delivering maximum value (financial or otherwise) for all parties. From the entries, the IAS Awards 2026 Judging Panel will whittle down the nominees into a shortlist. Once the shortlist has been announced, the winner will be decided by a vote by the IAS membership.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Developer Company Name - **This question is required.**
- Developer Contact Name - **This question is required.**
- Developer Telephone Number - **This question is required.**
- Developer Email Address - **This question is required.**
- In summary, why does this entry deserve to win (300 words max) - **This question is required**
- Funding Structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## DEVELOPER OF THE YEAR LOGISTICS

Entries for this category must be made directly by the Development company themselves, via the online form. Entries for this category must provide examples of developments where the building / majority of buildings (60%) are > 100,000 sq ft. The Company should provide a summary of their activity over the last 12 months, to support their entry for Logistics Developer of the Year, comprising no more than 300 words. We strongly encourage providing supporting documentation for the judges' consideration. The judges will be looking for those developers that have shown an in-depth understanding of the industrial and logistics market, working alongside funds, agents and occupiers in an innovative manner whilst delivering maximum value (financial or otherwise) for all parties. From the entries, the IAS Awards 2026 Judging Panel will whittle down the nominees into a shortlist. Once the shortlist has been announced, the winner will be decided by a vote by the IAS membership.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Developer Company Name - **This question is required.**
- Developer Contact Name - **This question is required.**
- Developer Telephone Number - **This question is required.**
- Developer Email Address - **This question is required.**
- In summary, why does this entry deserve to win (300 words max) - **This question is required**
- Funding Structure (300 words max)
- What makes this entry / project stand out in terms of ESG credentials? (300 words max)
- Supporting Document - A single supporting document in PDF format of no more than 4 pages can be uploaded to support your entry, the maximum file size is 5mb. This document needs to include any photographs, images, floor plans & brochures. If the document is longer than 4 pages, then only the first 4 pages will be considered by the judges.
- **SUBMIT**

## RISING STAR

Entries for this category are to be nominated by IAS members, developers, and funders for an individual aged 30 and under in the industrial sector who they believe is a Rising Star and one to watch out for in the future. There are no restrictions as to the position they hold within the industry and the winner will be selected by the IAS Awards 2026 Judging Panel and the IAS Awards Organising Committee.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Nominee - **This question is required.**
- Nominee Role - **This question is required.**
- Nominee's current or most recent employer - **This question is required.**
- Years spent in the industry - **This question is required.**
- In summary, why does this person deserve to win (500 words max) - **This question is required.**
- Please detail nominee's key clients / breadth of clients - current and over past 12 (500 words max) - **This question is required.**
- Please detail nominee's key projects / breadth of projects – current and over past 12 (500 words max) - **This question is required.**
- Please detail the approx. total sq ft and/or the total number of schemes the nominee has been involved with over past 12 months (500 words max) - **This question is required.**
- Please detail the number of transactions and/or total sq ft of transactions the nominee has had key involvement in over the last 12 months (500 words max) - **This question is required.**
- Please detail any extra curricular activities such as societies / internal training & education / charities the nominee is involved with (500 words max) - **This question is required.**
- **SUBMIT**

## OUTSTANDING CONTRIBUTION TO THE INDUSTRY

Entries for this category are to be nominated by IAS members for an individual who in their opinion justifies recognition as having made an exceptional and outstanding contribution to the industrial property sector. There are no restrictions as to the position they hold within the industry, or the circumstances surrounding their nomination. The winner will be selected by the IAS Awards 2026 Judging Panel and the IAS Awards Organising Committee.

- Full Name - **This question is required.**
- Position - **This question is required.**
- Company - **This question is required.**
- Tel Number - **This question is required.**
- Email - **This question is required.**
- Nominee - **This question is required.**
- Nominee Role - **This question is required.**
- Nominee's current or most recent employer - **This question is required.**
- Years spent in the industry - **This question is required.**
- In summary, why does this person deserve to win (500 words max) - **This question is required.**
- **SUBMIT**