simo paraschi.

product designer with 4 years of experience in design, 10 years in SaaS. Currently working in the developer experience space & growing my coding skills

- LinkedIn >
- hello@simoparaschi.io >
- www.simoparaschi.io >

.work experience

Sonar

B2B SaaS • Enterprise
Code quality & security tool

Jan 2023 - present Remote Copenhagen

- Product Designer

Part of delivering the new Enterprise offering & identity and access management features, helping secure enterprise acquisitions and new business. Read more.

Optimized the pull request workflow, improving visibility into technical debt and reducing issue assessment time for developers. Read more.

Natural Cycles

B2C SaaS • HealthTechDigital birth control app

Nov 2021 - Nov 2022 Remote Stockholm

- Product Designer, growth

Increased the share of new paying users by 13% and the conversion to registration by 10% through a series of a/b tests and iterative UX optimizations. Read more.

Freelance SaaS EdTech • IoT Design

Sept 2020 - Nov 2021 Amsterdam

- Product Designer

Designed an educational platform to help refugees get access to higher education. Winning concept of deploy(impact).

Designed and implemented CineCube, a modular set of cubes inside the cinema hall that explores the topic of connectedness in the urban space. Read more.

Hootsuite & UiPath B2B SaaS • Enterprise

2015 - 2019 Bucharest

- Enterprise Support

Improved the Customer Experience of Enterprise and SMB customers by communicating feedback on features and sharing pain points with the Product team.

Customer Satisfaction score of over 97% throughout my tenure.

.skills

End-to-end design

Led end-to-end design processes, from very earlystage discovery through implementation.

Systems thinking

Broke up the complexity of systems by mapping objects and their relationships & worked with and contributed to design systems.

User research and data

Conducted evaluative qualitative research and leveraged data to ship UX optimizations in an iterative manner.

Web development

Created a <u>Ruby on Rails fact-checking app</u> and extension using the OpenAI API.

.education

Web development

February 2025

Le wagon, online

MSc Digital Design

2020 - 2021 • Cum Laude

Amsterdam University of Applied Sciences.

MSc Business Mngmt

2011 - 2016

IESEG Business School, Lille