Give every seller an AI coworker

Sales teams are under pressure to improve rep efficiency, shorten ramp time, and increase win rates. But too much seller time is still lost to context chasing, post-call admin, and digging across disconnected tools. Glean gives every seller a trusted AI coworker that helps them move faster on the work that actually drives revenue.

01

Prepare for every conversation

Glean proactively kicks off prep for upcoming calls, pulling together account history, stakeholder changes, call highlights, open tickets, internal notes, and relevant external context into a usable brief.

Instead of stitching together prep from multiple systems, reps walk in with the right context already assembled.

02

Personalize every touchpoint

Turn account context into tailored prospecting emails, follow-ups, executive summaries, and customer-ready materials grounded in approved messaging and proof points.

That means faster responses, more relevant outreach, and more consistent messaging across the team.

See how Glean helps sellers prepare faster and keep deals moving.

03

Maintain deal momentum

When pricing, product, security, or competitive questions come up, Glean helps draft responses based on the latest answers, battlecards, reference stories, and internal guidance.

Reps spend less time hunting for information and more time moving the deal forward.

04

Keep the whole deal team aligned

Help AEs, SEs, managers, and partners stay aligned on next steps, customer context, and the latest approved assets without chasing updates across tools.

Summarize action items, create follow-up assets, and keep opportunities from stalling.

Work AI for all.

Glean is the Work AI platform that connects and understands all your enterprise data, to generate trusted answers and automate work grounded in company knowledge. Give every employee an AI Assistant and Agents that put your company's knowledge to work.

www.glean.com

Trusted by leading companies

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